



SOUTH SAN ANTONIO INDEPENDENT SCHOOL DISTRICT

Agenda Item Summary

Meeting Date: April 18, 2018

Purpose: [ ] Presentation/Report [ ] Recognition [x] Discussion/ Possible Action
[ ] Work Session [ ] Recognition [ ] Discussion Only [ ] Consent

From: Amy Shields, Director of Teaching & Learning
David Abundis, Director of Federal & State Programs

Item Title: Approve the purchase of leveled readers, assessment systems and professional books to support the Balanced Literacy Initiative and increase student outcomes in reading (Goal 3.1).

Description:

Leveled readers in English and Spanish will be a supplemental resource used to provide targeted reading lessons during guided reading to increase the number of students reading on level in grades K-3. Fountas and Pinnell Benchmark Assessment System is utilized three times yearly to get an instructional reading level and assess student progress. Teachers use the data to form guided reading groups. Professional books are used in professional development and as a reference for planning and delivering guided reading, as well as other components of balanced literacy.

Recommendation:

Approve the purchase of leveled readers, Fountas and Pinnell Benchmark Assessment System, and professional resources to support the Balanced Literacy Initiative in grades K-3. Heinemann and Capstone belong to the Region 20 Purchasing Cooperative-Contract 7030. Santillana belongs to the Region 19 Purchasing Cooperative—Contract 15-7173.

District Goal/Strategy:

Goal 3 The percent of students who perform at the Masters Grade Level standard for all grades in state reading exams will increase from 9% to 40% by 2022.

Funding Budget Code and Amount:

CFO Approval

Table with 3 columns: Budget Code, Amount, and CFO Approval. Rows include codes 211-11-6399-00-818-830-00D, 211-11-6329-00-818-830-00D, and 255-13-6329-00-818-899-000 with their respective amounts.

APPROVED BY:

SIGNATURE

DATE

Chief Officer:

Superintendent:

Handwritten signatures and dates: 3-19-18, Abelardo Saavedra 4/13/18

## HEINEMANN PUBLISHING

Title/Description	ISBN	Catalog Price	Quantity	Total
<b>Fountas &amp; Pinnell Classroom Guided Reading Collection</b>				
Fountas & Pinnell Classroom Guided Reading Collection, Grade K <i>Release 1</i>	978-0-325-09717-6	\$3,000.00	x 9	\$27,000.00
Fountas & Pinnell Classroom Guided Reading Collection, Grade 1 <i>Release 1</i>	978-0-325-09715-2	\$3,000.00	x 9	\$27,000.00
Fountas & Pinnell Classroom Guided Reading Collection, Grade 2 <i>Release 1</i>	978-0-325-09716-9	\$3,000.00	x 9	\$27,000.00
<b>Fountas and Pinnell Benchmark Assessment Systems 3rd edition</b>				
System 1, 3rd Edition Grades K-2 Levels A-N	978-0-325-07769-7	\$425.00	x 7	\$2,975.00
<i>Sistema de evaluación de la lectura</i>	978-0-325-02823-1	\$388.00	x 2	\$776.00
System 2, 3rd Edition Grades 3-8, Levels L-Z	978-0-325-07770-3	\$425.00	x 11	\$4,675.00
<b>Professional Resources authored by Fountas and Pinnell</b>				
<b>The Fountas &amp; Pinnell Literacy Continuum, Expanded Edition</b> <i>A Tool for Assessment, Planning, and Teaching, PreK-8</i>	978-0-325-06078-1	\$65.63	x 36	\$2,362.68
<b>Guided Reading, Second Edition</b> <i>Responsive Teaching Across the Grades</i>	978-0-325-07461-0	\$45.50	x 40	\$1,820.00
Teaching for Comprehending and Fluency <i>Thinking, Talking, and Writing About Reading, K-8</i>	978-0-325-00308-5	\$43.75	x 140	\$6,125.00
<b>Subtotal</b>				<b>\$99,733.68</b>
Reduced Shipping and Handling 5% added to subtotal				<b>\$4,986.68</b>
<b>Total</b>				<b>\$104,720.36</b>

Special Offer: Quoted price on professional resources reflects discount to customer for buying 15 copies or more.

Shipping and Handling reduction approved by T. Thomas

Please attach to your Purchase Order.

### How To Order:

<b>By Mail:</b> Heinemann P.O. Box 6926 Portsmouth, NH 03802-6926	<b>By Phone:</b> 1-800-225-5800	<b>By Fax:</b> 1-877-231-6980  <b>Email:</b> custserv@heinemann.com
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### For More Information:

Kevin Werling (512) 296-5452

[kevin@werlingnexus.com](mailto:kevin@werlingnexus.com)

## CAPSTONE CLASSROOM

Title/Description	ISBN	Catalog Price	Quantity	Total
<b>Third Grade</b>				
<b>Grade 3 Literature : Custom Classroom Package</b>				
There are 100 titles in this Package.  This literature package was created to give your third-graders access to fiction and nonfiction titles with a GRL in the range of N-P. This package is perfect for teaching student about the elements of story. Classroom library contains 6 copies each of 100 titles on topics that are sure to engage all the students in your classroom. Comes to you in a classroom storage box.		\$3,000.00	x 9	\$27,000.00
<b>Engage Literacy en español: Bookroom</b>				
There are 90 titles in this Package.  This bookroom package includes 90 books (6 copies of each). Companion BLM for each title are included and shipped to you in a sturdy zip-close plastic bag.	978-1-5435-1253-3	\$2,992.14	x 4	\$11,968.56
<b>Subtotal</b>				<b>\$38,968.56</b>
Free Shipping w/Capstone Rewards				
<b>Total</b>				<b>\$38,968.56</b>

**Capstone Rewards #**

Please attach to your Purchase Order.

### How To Order:

<b>By Mail:</b> Capstone Classroom Customer Service Department 1710 Roe Crest Drive North Mankato, MN 56003	<b>By Phone:</b> 1-888-262-6135  <b>Online:</b> <a href="http://www.CapstoneClassroom.com">www.CapstoneClassroom.com</a>	<b>By Fax:</b> 1-888-574-5570  <b>Email:</b> <a href="mailto:customer.service@CapstoneClassroom.com">customer.service@CapstoneClassroom.com</a>
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Titulo/Descripción	ISBN	precio de catalogo	cantidad		Total
<b><i>Guided Reading Library Levels E-J (Spanish)</i></b>					
132 Title Library 6-pack + Reading Strategies Anchor Charts	978-1-68292-230-9	\$7,934.95	x	4	\$31,739.80
<b><i>Guided Reading Library Levels K-M (Spanish)</i></b>					
74 Title Library 6-pack + Reading Strategies Anchor Charts	978-1-68292-232-3	\$4,938.95	x	4	\$19,755.80
<b><i>Guided Reading Library Levels N-P (Spanish)</i></b>					
105 Title Library 6-pack	978-1-68292-234-7	\$7,526.95	x	4	\$30,107.80
<b>Subtotal</b>					<b>\$81,603.40</b>
<b>Additional Discount</b>					<b>\$6,603.40</b>
Shipping and Handling waived					
<b>Total</b>					<b>\$75,000.00</b>

Discount and Waived Shipping and Handling approved by B. Dickenson

Prices are subject to Change

Please attach to your Purchase Order.

**How To Order:**

<b>By Mail:</b> Santillana USA 2023 NW 84th Avenue Doral, FL 33122	<b>By Phone:</b> 800-245-8584	<b>By Fax:</b> 888-248-9518	<b>Online:</b> <a href="http://www.santillanausa.com/schools">www.santillanausa.com/schools</a>
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**For More Information:**

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