



January 14, 2014

Ms. Lisa Abbey
Director of Business Services
Livonia Public Schools
15125 Farmington Road
Livonia, MI 48154

RE: Award Recommendation for District Wide Pre-pricing Packages
Vertical Unit Ventilators

Dear Ms. Abbey:

This letter transmits an update from Plante Moran Cresa (PMC) as it relates to the assignment to assist and advise Livonia Public Schools (LPS) in its selection of a Pre-selected Vendor for Vertical Unit Ventilators. This update represents the mutual efforts of PMC and LPS administration and staff (the Bond Team) to present a framework in order to identify, evaluate and select a Vendor for this Project.

This recommendation included information relating to relevant firm qualifications, experience, references, resources, financials, along with other pertinent data. This is in addition to the proposed budgeted costs and unit costs, to allow LPS to make an informed decision regarding the hiring of the best Vendor for the Project.

A Request for Proposals was issued and publically advertised on December 4, 2014. On December 20, 2014 proposals were received from three firms, and over the next several days were reviewed. Interviews were held on Thursday January 9, 2014 at the LPS Administration Building with various members of the Bond Team present.

Upon completion of the interviews, and after subsequent clarifications and discussions, the Bond Team is recommending Modine Manufacturing Company (Airedale) as the Vertical Unit Ventilators Vendor for the Bond Project.

This recommendation is based on the fact that Modine Manufacturing Company (Airedale) has strong financial resources, can meet the proposed schedules and is within the budget. The firm also agrees to hold their prices for the duration of the Project, per their proposal.

The Bond Team recommends the Board of Education approves to enter into a Contract with Modine Manufacturing Company (Airedale), with final costs and terms to be negotiated by PMC, Clark Hill and LPS Administration and based upon the proposals received, unit costs provided and phasing plan to be enacted. During the bid period, the Vendor will then be assigned and provide pricing to the HVAC Contractors and become a subcontractor/supplier to the low responsible bidder.

The Bond Team is available at the Board's convenience to answer any questions regarding this recommendation and the methodology used to prepare it.

Sincerely,

PLANTE MORAN CRESA



Paul Theriault, PE, LEED AP
Vice President

Enclosures: Request for Proposals Summary