

**TO:** Board of Directors  
Region One Education Service Center

**SUBJECT:** **Child Nutrition Program-South Texas Cooperative Dispensed Products RFP 16-04-15, Extension 2 of 3**

**DATE:** June 19, 2018

**ITEM 19:** Action

**BACKGROUND AND SIGNIFICANT ISSUES:** This proposal allows Region One ESC, and its Child Nutrition Program – South Texas Cooperative (CNP-STC) members the ability to procure dispensed juice, slush, smoothie, yogurt, and other products for use in their School Nutrition Programs (SNPs). Price lists and/or catalogs have been provided by each vendor; each cooperative member must conduct a cost or price analysis for the procurement of the specific goods and/or services being requested within the scope of this Request for Proposal (RFP). CNP-STC members are responsible for the selection of goods and/or services available to meet the needs of their district.

On May 18, 2016 the Region One Education Service Center Purchasing Department, acting on behalf of its CNP-STC members, received four (4) responses to Dispensed Products RFP 16-04-15.

On June 21, 2016 the Region One Education Service Center Board of Directors met to review and approve the recommendation of the CNP-STC Dispensed Products RFP 16-04-15, effective July 1, 2016 through July 31, 2017 with three (3) one (1) year extension options. Three (3) vendors were awarded; one (1) was a “No Bid” response from Sysco USA I, Inc. dba Sysco Central Texas (Division of Sysco USA I, Inc.) - Houston, TX.

On June 20, 2017 Region One ESC Board of Directors met to review and approve the first of three (3) extension options for CNP-STC Dispensed Products RFP 16-04-15, effective August 1, 2017 through July 31, 2018 with two (2) one (1) year extension options. All vendors agreed to the extension option.

On behalf of the CNP-STC membership, the current awarded vendors were offered the opportunity to utilize the second of three (3) extension options for CNP-STC Dispensed Products RFP 16-04-15, effective August 1, 2018 through July 31, 2019. Two (2) vendors agreed to the extension, one (1) vendor, Perfect Parfait Holdings, LLC of Plano, Texas, declined.

**RELATED GOALS:** To assist Child Nutrition Program – South Texas Cooperative members in Region One and other school districts, charter schools, and governmental entities throughout the State operate more efficiently and economically (TEC §8.002).

**COST AND FUNDING SOURCES:** Cooperative members order products and services directly through the awarded vendor(s). A cost recovery fee is paid by members to join the CNP-STC.

**EXECUTIVE DIRECTOR'S RECOMMENDATION:** Recommend approval of the Child Nutrition Program – South Texas Cooperative Dispensed Products RFP 16-04-15, Extension 2 of 3, to the following vendors: *S&R Tropic Juices, LLC dba Fresh Beverage Company - Weslaco, TX; Trident Beverage, Inc. - Katy, TX.*

Respectfully submitted,



Dr. Cornelio Gonzalez  
Executive Director

**Staff Person(s) Responsible:** Connie Lopez, Deputy Director  
Amanda Galvan, Finance Director  
Lori Atwood Ramos, Purchasing Coordinator  
Kristina Carrizales, Purchasing Cooperative Specialist

**Child Nutrition Program-South Texas Cooperative  
Dispensed Products RFP 16-04-15, Extension 2 of 3**

**Action Taken**

\_\_\_\_\_ made a motion to approve the Child Nutrition Program – South Texas Cooperative Dispensed Products RFP 16-04-15, Extension 2 of 3, to the following vendors: *S&R Tropic Juices, LLC dba Fresh Beverage Company - Weslaco, TX;*  
*Trident Beverage, Inc. - Katy, TX.*

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**Seconded by:** \_\_\_\_\_

**Vote:** \_\_\_\_\_