

**McKinney Independent School District**  
#1 Duvall Street, McKinney, Texas 75069

**To:** Board of Trustees  
**From:** Shawn Pratt, Superintendent  
**Subject:** **Network, Wireless, ISE, and Firewall Services**  
**Date:** February 24, 2025

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The Technology Services Group requested quotes to update the wireless network policies and access methods to support modern authentication methods. The statement of work includes modifications to the network switches, wireless configuration, ISE policies, and firewall rules. Netsync Network Solutions provided a quote for these services in the amount of \$68,019.20 using the DIR-CPO-4866 contract.

**Impact Statement:**

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**It is recommended:** The board approves the purchase of the network, wireless, ISE, and firewall services from Netsync Network Solutions in the amount of **\$68,019.20**.

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**Resource Person(s):** Stephen McGilvray, Chief Information Officer

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Respectfully submitted,

Shawn Pratt  
Superintendent

Dr. Dennis Womack  
Assistant Superintendent

# NETSYNC

2500 West Loop South, Ste.  
410/510  
Houston, TX 77027 USA  
713.218.5000

# QUOTE

AAAQ451160-03

Quote #:	AAAQ451160-03
Date:	02/12/2025
Valid for:	30 Days

Customer	Inside Sales	Account Manager
McKinney ISD wjjustice@mckinneyisd.net 469.302.4051	Timothy Fain tfain@netsync.com 512-762-1365	Lauren J Kennewell lkennewell@netsync.com

Please send purchase order to: [PO@netsync.com](mailto:PO@netsync.com)

Line #	Part	Description	Qty	Unit Price	Ext Price
Main Site					Sub Total 68,019.20
<b>EN Wireless Labor</b>					
1.0	NET-PRO-SRVC	Installation & Deployment per SoW.   EN: Wireless Install	4	5,254.70	21,018.80
2.0	NET-PRO-SRVC	Installation & Deployment per SoW.   EN: Switch Only	4	6,380.80	25,523.20
<b>SEC ISE Labor</b>					
3.0	NET-PRO-SRVC	Installation & Deployment per SoW.   SEC: ISE	4	7,138.10	28,552.40
4.0	NET-PRO-SRVC	Installation & Deployment per SoW.   SEC: NextGen Firewalls FTD	4	1,981.20	7,924.80
<b>Credit</b>					
5.0	CSAT	Valued customer discount.	-1	15,000.00	-15,000.00

## Notes: 220059966-167493-04

Network/Wireless/ISE/Firewall Services | 01.17.25

DIR-CPO-4866

Total	68,019.20
Tax/Vat	0.00
Shipping	0.00
<b>Grand Total USD</b>	<b>68,019.20</b>