



**Board of School Trustees
Mansfield Independent School District**

TITLE: 25-021 for E-Rate C2 Services

DATE: 4/22/2025

ACTION ITEM

BACKGROUND:

We request that the MISD Board of Trustees approve the recommendation as made by the Purchasing Department for awarding the RFP 25-021 for E-Rate C2 Services. Completed proposal requests for RFP 25-021 were received prior to the closing at 2:00 p.m. on March 27th, 2025.

CONSIDERATIONS:

The purpose of this Request for Proposals was to solicit a qualified vendor for C2 related goods and services including network switches, wireless access points, cabling, and related services. Mansfield ISD received four responses, with only two responding to all requested areas.

RECOMMENDATION:

“The Purchasing Department recommends the approval of CDW G for E-Rate C2 services as listed.”

| | | | | | | | |
|---|---|-----------------------|-----------------------|-----------------------|--------------|--------------------------|------------------------------|
| | Mansfield ISD Network Equipment Evaluation | | | | | | |
| | FY2025 E-Rate | | | | | | |
| | FCC Form 470 Number | 250026047 | | | | | |
| | Vendor Name | | CDW G - 180 FT | CDW G - 220 FT | DISYS | Advanced Networks | CMC Network Solutions |
| | | Switches | \$57,746.28 | \$57,746.28 | \$56,978.76 | \$84,263.05 | |
| | | WAPS | \$272,032.99 | \$272,032.99 | \$316,628.73 | \$372,369.67 | |
| | | Cabling | \$153,659.91 | \$162,104.31 | \$124,745.00 | | \$86,995.30 |
| | | Total Cost | \$483,439.18 | \$ 491,883.58 | \$498,352.49 | \$456,632.72 | \$86,995.00 |
| | Evaluation Criteria | Maximum Points | | | | | |
| 1 | Purchase price | 30 | 30.00 | 29.48 | 29.10 | | |
| 2 | Reputation of the vendor and vendor's goods or services | 10 | 10 | 10 | 10 | 9 | 8 |
| 3 | Quality of the vendor's goods or services | 10 | 10 | 10 | 10 | 8 | 9 |
| 4 | Extent to which the goods or services meet the district's needs | 10 | 10 | 10 | 10 | 7 | 5 |
| 5 | Vendor's past relationship with the district | 5 | 5 | 5 | 3 | 3 | 3 |
| 6 | Impact of district's compliance with laws and rules relating to Historically Underutilized Businesses | 1 | 0 | 0 | 0 | 0 | 0 |
| 7 | Total long-term cost to the district | 5 | 5 | 5 | 5 | 5 | 5 |
| 8 | Other relevant factors specifically listed in this CSP | | | | | | |
| | Meets Manufacturer Certification Requirements | 5 | 5 | 5 | 5 | 5 | 5 |
| | Service and support proximity to school district | 5 | 5 | 5 | 5 | 5 | 5 |
| | Compatibility with existing network equipment | 11 | 11 | 11 | 11 | 11 | 11 |
| | Vendor has DIR Contract or Interlocal Purchasing Agreement acceptable to District | 8 | 8 | 8 | 8 | 8 | 8 |
| | Total Maximum Points : | 100 | 99.00 | 98.48 | 96.10 | 61.00 | 59.00 |
| | | | | | | | |
| | CDWG provided an additional response with a different avg cable length. It's listed here with the other responses. MISD opted to go with with the 180' avg cable length as it provides the best value, and was the avg length the other suppliers were responding to. | | | | | | |
| | Advanced Networks did not respond to the Cabling Section | | | | | | |
| | CMC Network Solutions did not respond to the Switches or WAPS section | | | | | | |
| | | | | | | | |