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Michael Wilkes
Director of Technology
Geneva School District 304

To: Dr. Kent Mutchler
From: Michael Wilkes
Date: March 9, 2020
Re: Firewall Replacement Recommendation

The 2020-21 Technology Plan included funds to replace the District's existing firewalls. The existing equipment has technical and support limitations that make replacing this equipment necessary in order to best support the District's security needs for the next several years.

To that end, in late January, the District began accepting proposals for the replacement of the existing firewalls. As the District is seeking potential support from the E-Rate program, this RFP was conducted by following the requirements of the E-Rate 470 process. On February 21st, the District received and opened two formal proposals. These proposals were reviewed and evaluated by District Technology staff over the past two weeks. The evaluation process consisted of vendor presentations, customer references, and reviews of technical features and pricing. As a result, the following proposal is recommended for approval by the Board, pending final legal review of the purchase agreement.

Recommendation

Vendor/Provider	Product	Cost
CDW-G	(2) Palo Alto Firewalls	\$ 30,208
	Subscription Costs (5-Years)	\$103,534
	Support Agreement (5-Years)	\$ 39,974
	Connection Hardware	\$ 140
	Training + Professional Services	\$ 6,792
Total Cost		\$180,648

The total cost of this recommendation is \$180,648 and includes **five (5) years** of support and subscription licensing. This is below the budgeted amount that was included in the 2020-21 Technology Plan of \$210,000.

Approval by the Board will allow for the finalization of a purchase agreement and the filing of required E-Rate forms.

Thank you for your consideration.