ECTOR COUNTY INDEPENDENT SCHOOL DISTRICT

STATEMENT OF REVENUES AND EXPENDITURES AND APPLICATION OF FUNDS

FOOD SERVICE FUND

FOR THE PERIOD SEPTEMBER 1, 2006 THRU APRIL 30, 2007

PRE CLOSE (UNAUDITED)

| | 2006-07 | | | 2005-06 COMPARISON | | | | |
|---|---------|-----------|-----------|--------------------|----|-----------|-----------|---------|
| Income | | | | Percent | | | | Percent |
| Food Sales | | | | | | | | |
| Breakfast | \$ | 19,669 | | | \$ | 19,329 | | |
| Lunch | | 1,115,923 | | | | 937,871 | | |
| Snackbar | | 1,481,111 | | | | 1,164,837 | | |
| Total Food Sales | _ | \$ | 2,616,702 | 29.33% | · | \$ | 2,122,037 | 24.95% |
| | | | | | | • | | |
| Other Sales | | | | | | | | |
| Supplies | | 5,451 | | | | 5,736 | | |
| Banquets/special events | | 55,776 | | | | 32,364 | | |
| Equipment | _ | 2,649 | | | , | 3,074 | | |
| | | | 63,876 | 0.72% | | | 41,174 | 0.48% |
| Other Income | | | | | | | | |
| Interest on Investments | | 48,895 | | | | 36,770 | | |
| Donations | | 0 | | | | 0 | | |
| Miscellaneous | - | 2,039 | | | | 5,207 | | |
| | | | 50,935 | 0.57% | | - | 41,977 | 0.49% |
| Revenue from State | | | | | | | | |
| National School Lunch Program | | 3,521,843 | | | | 3,636,082 | | |
| Special Breakfast Program | | 1,937,381 | | | | 1,962,625 | | |
| Commodities | | 479,777 | | | | 449,970 | | |
| TRS On-Behalf-Of | | 153,454 | | | | 145,579 | | |
| After School Snack Program | | 28,378 | | | | 32,694 | | |
| State Matching Funds | - | 70,048 | | | | 73,262 | | |
| | | | 6,190,881 | 69.39% | | | 6,300,212 | 74.07% |
| Total Income | | | 8,922,394 | 100.00% | | _ | 8,505,400 | 100.00% |
| | | | | | | • | | |
| Cost of Goods Sold | | | | | | | | |
| Inventory 09/01/06 | _ | 1,258,517 | | | | 1,251,003 | | |
| Add: Purchases of Food | _ | 3,649,183 | | | | 3,000,426 | | |
| Total Purchases and Inventory | | 4,907,699 | | | | 4,251,429 | | |
| Less: Inventory 04/30/2007 | _ | 1,088,080 | | | , | 1,156,223 | | |
| Cost of Food | _ | 3,819,619 | | 42.80% | , | 3,095,206 | | 36.40% |
| Add: Salaries of Food Service Personnel | | 2,344,225 | | 26.30% | | 2,156,893 | | 25.40% |
| Stipends & Car Allowance | | 11,650 | | 0.10% | | 8,730 | | 0.10% |
| Medicare Tax | | 28,493 | | 0.30% | | 26,726 | | 0.30% |
| Health Insurance | | 516,121 | | 5.80% | | 498,466 | | 5.90% |
| Workman's Compensation Insurance | | 92,270 | | 1.00% | | 107,588 | | 1.30% |
| TRS On-Behalf-Of | | 149,698 | | 1.70% | | 140,463 | | 1.70% |
| Federal Grant Teacher Retirement | | 142,247 | | 1.60% | | 142,145 | | 1.70% |
| Early Retirement / Sick Leave | _ | 0 | | 0.00% | | 0 | | 0.00% |
| Payroll Cost | _ | 3,284,705 | | 36.80% | · | 3,081,010 | | 36.40% |
| Total Cost of Goods Sold | | | 7,104,324 | 79.60% | | | 6,176,216 | 72.80% |
| Gross Margin on Sales | | | 1,818,070 | 20.40% | | | 2,329,184 | 27.20% |

| | | 2006-07 | | | 2005-06 COMPARISON | | | |
|----------------------------|------|------------|---------|---------|--------------------|---------|--|--|
| | | | Percent | | | Percent | | |
| Operating Expense | | | | | | | | |
| Consultants | \$ 2 | 25,000 \$ | | \$ 0\$ | | | | |
| Armored Car Services | 1 | 10,000 | | 8,940 | | | | |
| Data Processing | | 0 | | 0 | | | | |
| Equipment Repair | 2 | 20,243 | | 7,477 | | | | |
| Equipment Rentals | 2 | 25,614 | | 28,737 | | | | |
| General Supplies | 2 | 24,181 | | 24,563 | | | | |
| Chemicals | 3 | 37,722 | | 23,017 | | | | |
| Paper Products | 21 | 12,865 | | 246,319 | | | | |
| Office Supplies | 2 | 29,256 | | 11,444 | | | | |
| Utensils | 1 | 10,912 | | 8,826 | | | | |
| Banquet | | 0 | | 0 | | | | |
| Vehicle Expense | | 6,063 | | 7,341 | | | | |
| Teaching Materials | | 0 | | 0 | | | | |
| Travel | | 4,675 | | 3,130 | | | | |
| Fees and Dues | 2 | 20,515 | | 18,684 | | | | |
| Bad Debts | | 0 | | 0 | | | | |
| Shortages & Theft Losses | | 0 | | 0 | | | | |
| Laundry | 2 | 25,231 | | 21,990 | | | | |
| Commodities Transportation | 2 | 26,860 | | 23,514 | | | | |
| Janitorial & Maintenance | 50 | 03,419 | | 486,104 | | | | |
| Utilities | 39 | 93,579 | | 330,077 | | | | |
| Other | | 0 | | 0 | | | | |
| Total Operating Expense | | 1,376,135 | 15.40% | | 1,250,161 | 14.70% | | |
| Net Operating Income | | 441,935 | 5.00% | | 1,079,023 | 12.50% | | |
| Equipment < \$5,000 | | 14,217 | | | 207,071 | | | |
| Capital Outlay | | 0 | | | 503,627 | | | |
| Net Profit (Loss) | | \$ 427,718 | | \$ | 368,325 | | | |

Increase (Decrease) in Working Capital

| | Beginning of Period 09/01/2006 | End of Period 04/30/2007 | | Increase (Decrease) | |
|-------------------|--------------------------------------|--------------------------------|----|------------------------|---------|
| | | | • | | |
| Cash in Bank \$ | 444,352 | \$ 217,239 | \$ | (227,112) | |
| Revolving Fund | 6,277 | 6,312 | | 35 | |
| Time Deposits | 0 | 0 | | 0 | |
| Investments | 1,330,520 | 1,377,807 | | 47,287 | |
| Receivable | 524,794 | 735,033 | | 210,239 | |
| Other | 0 | 0 | | 0 | |
| Inventories | 1,258,517 | 1,088,080 | | (170,436) | |
| Accounts Payable | (240,045) | (251,862) | | (11,816) | |
| Interfund Payable | 626,513 | 1,272,080 | | 645,567 | |
| Deferred Revenue | (240,431) | (306,476) | | (66,046) \$ | 427,718 |