

16 April, 2021

Finance Committee

Re: Sealed Bids for Equipment Purchases

The following sealed bids were received for equipment to be purchased by the Airport using CARES Act grant funding, there is no local match:

Wheel Loader with Snow Box:

Carlton Equipment, Saginaw, \$235,899.00, Doosan DL300-5
Michigan Cat, Kalkaska, \$254,804.47, Caterpillar 950GC
Michigan Cat, Kalkaska, \$300,339.57, Caterpillar 950M
Alta Equipment, Gaylord, \$259,250.00, Volvo L110H (vehicle in stock)
Alta Equipment, Gaylord, \$265,100.00, Volvo L110H

Due to the unfamiliarity of the Doosan equipment and unknown maintenance support it is recommended to discard this bid as provisioned in the Department Head Handbook "*Alpena County reserves the right to accept or reject any or all bids/quotes and to award bids in the best interest of Alpena County.*"

The Michigan Cat bid of \$254,804.47 for the Caterpillar 950GC is recommended for purchase upon approval by the FAA.

One Ton Utility Truck with Snow Plow:

Jorgenson Sales, Detroit, \$58,500.00, Ford F350 with Knapp-Heide Plow
Jorgenson Sales, Detroit, \$54,999.99, Ford F350 with Versalift Plow
McInerney Automotive, Alpena, \$62,114.00, Dodge 3500 with Western Plow

Although Jorgenson's bids are lower than McInerney, there are concerns for the speed and ease of warranty and normal maintenance in the years to come on both the truck and plow system with a dealer located so far from Alpena.

The McInerney bid of \$62,114.00 is recommended for purchase upon approval by the FAA.

Three Quarter Ton Utility Truck:

Jorgenson Sales, Detroit, \$49,999.99, Ford F250
McInerney Automotive, Alpena, \$56,384, Dodge 2500

Although the Jorgenson bid is lower than McInerney, there are concerns for the speed and ease of warranty and normal maintenance in the years to come on the truck with a dealer located so far from Alpena.

The McInerney bid of \$56,384.00 is recommended for purchase upon approval by the FAA.

Rotary Ditch Bank Cutter:

Don's Ford Tractor, Alpena, \$13,500.00, Hardee DB4060
Bader and Sons, Portland MI, \$16,110.00, Rhino AG DB150
Bader and Sons, Portland MI, \$26,271.11

The Don's Ford Tractor bid of \$13,500.00 is recommended for purchase upon approval by the FAA.

Towed Mower, Two Each:

Don's Ford Tractor, Alpena, \$40,000.00, Bush Hog C2815
Bader and Son's, Portland MI, \$42,057.40, John Deere R15
Bader and Son's, Portland MI, \$62,411.12, Rhino AG5150
Lappan's, Gaylord, \$38,375.26, John Deere M15 Flex Wing

The Don's Ford Tractor bid of \$40,000.00 is recommended for purchase upon approval by the FAA.

Utility Tractor:

Don's Ford Tractor, Alpena, \$49,999.00, New Holland WM105
Bader and Son's, Portland MI, \$59,545.77, John Deere 5100E
Bader and Son's, Portland MI, \$72,377.70, John Deere 5115M
Lappan's, Gaylord, \$69,748.32, John Deere 5115M

The Don's Ford Tractor bid of \$49,999.00 is recommended for purchase upon approval by the FAA.

Multipurpose Vehicle with rotary broom, mower deck, and 2 stage snow blower assemblies, Two Each:

Bader and Sons, Portland MI, \$104,895.44, John Deere 1585 Terraincut
Lappan's, Gaylord, \$105,366.80, John Deere 1585 Terraincut
Gambles, Alpena, \$106,408.00, John Deere 1585 Terraincut

Although the highest bid, the Gambles bid is within 3% of the lowest bid (\$3,147.00) and qualifies for local vender preference.

The Gambles bid of \$106,408.00 is recommended for purchase upon approval by the FAA.

Respectfully



Steven Smigelski
Airport Manager
Alpena County Regional Airport