

COMMUNITY UNIT SCHOOL DISTRICT #304

OFFICE OF FACILITY OPERATIONS

SCOTT NEY, DIRECTOR

227 N. FOURTH STREET, GENEVA, IL 60134

630-463-3020 - PHONE

630-463-3029 - FAX

TO: Donna Oberg
FROM: Scott Ney
RE: 2014-15 Custodial Supply/Paper Bid Results
DATE: November 18, 2014

Bids have been requested to purchase custodial paper and supplies needed for the 2014-15 school year. The District, at its option, may extend this Agreement for up to two additional one (1) year terms if the contractor holds firm to the original bid conditions and specifications with no more than a 3% price increase. Sixteen bidders were invited to bid and six responded. The results are shown on the attached spreadsheet. The low bidder for each item is highlighted.

Totals by vendor are as follows:

All American Paper	\$8,053.66
HP Products	\$13,727.10
Facility Supply Systems	\$2,249.60
Metro Professional Products	\$37,523.80
Pike Systems Inc	\$191.04
All American Poly*	0.00
Total	\$61,745.20

Due to limited storage, bid specifications required bidders to have a warehouse or product distribution center within fifty (50) miles driving distance of the Administrative Offices in order to facilitate delivery of product within 24 hours.

*Did not meet bid requirement of fifty (50) mile range.

DESCRIPTION	UNIT OF MEASURE	QUANTITY NEEDED	All American Paper	HP Products	Facility Supply	Metro Professional Products	Pike Systems
Addendum #1			Yes	Yes	Yes	Yes	Yes
Addendum #2			Yes	Yes	Yes	Yes	Yes
Within 50 Miles			Yes	Yes	Yes	Yes	Yes
SCRUB SPONGE - 3" X 6"	EA	200	\$146 (\$.73/each)	\$330 (\$1.65/each)	\$2,470 (\$12.35/each)	\$170 (\$.85/each)	Not Recommended
LAMBSWOOL EXTENSION DUSTER 30'-60'	EA	40	\$201.60 (\$5.04/each)	\$182 (\$4.55/each)	\$294.40 (\$7.36/each)	\$237.60 (\$5.94/each)	Not Recommended
TOILET BOWL JOHNNY MOP	EA	100	\$69 (\$.69/each)	\$61 (\$.61/each)	\$75 (\$.75/each)	\$77 (\$.77/each)	\$99 (\$.99/each)
TERRYCLOTH TOWELS 14"X17"	60/PKG	12 PKGS	\$98.40 (\$8.20/pkg)	\$276 (\$23/pkg)	No Bid	\$317.40 (\$26.45/pkg)	Not Recommended
GREENBACK SPONGES - MED DUTY SCRUBBING SPONGE	20/BOX	12 BOXES	\$318.48 (\$26.54/box)	\$229.20 (\$19.10/box)	No Bid	\$390.84 (\$32.57/box)	Not Recommended
BUCKET / WRINGER COMBO DOWNPRESS	EA	6	\$380.88 (\$63.48/each)	\$327.96 (\$54.66/each)	\$404.40 (\$67.40/each)	\$615.48 (\$102.58/each)	\$719.31 (\$119.88/each)
WET MOP - 20 OZ COTTON	12 X EA	5 CS	\$175.80 (\$35.16/case)	\$89.70 (\$17.94/case)	\$190.50 (\$38.10/case)	\$352.00 (\$70.40/case)	\$240.85 (\$48.17/cases)
CLIP ON DUST MOP HANDLE	EA	12	\$58.44 (\$4.87/each)	\$62.76 (\$5.23/each)	\$112.80 (\$9.40/each)	\$112.20 (\$9.35/each)	\$76.44 (\$6.37/each)
LOBBY BROOM 35"	EA	12	\$33.12 (\$2.76/each)	\$27.96 (\$2.33/each)	\$72.80 (\$6.00/each)	\$79.20 (\$6.60/each)	\$62.88 (\$5.24/each)
DOODLEBUG HOLDER	EA	12	\$230.46 (\$19.20/each)	\$46.68 (\$3.89/each)	\$82.68 (\$6.89/each)	\$76.20 (\$6.35/each)	\$114.72 (\$9.56/each)
STANDARD WOOD HANDLE	EA	12	\$30.96 (\$2.58/each)	\$10.44 (\$.87/each)	\$72 (\$6.00/each)	\$38.40 (\$3.20/each)	\$47.76 (\$3.98/each)
FINISH (WAS) MOPHEADS	12/CS	4 CS	\$225.76 (\$56.44/case)	\$169.92 (\$42.48/case)	\$240.40 (\$60.10/case)	\$500 (\$125/case)	\$218.04 (\$54.51/case)
MEDIUM SIZE WET MOPHEADS	12/CS	5 CS	\$220.10 (\$44.02/case)	\$145.85 (\$29.17/case)	\$247 (\$49.40/case)	\$345 (\$69/case)	\$232.30 (46.46/case)
PRO-TEAM VACUUM BAGS (UPRIGHT)	25 PKGS/CS	4 CS	No Bid	\$672 (\$6.72/pkg of 10)	\$405 (\$101.25/case)	\$560 (\$140/case)	\$662.00 (\$165.50/case)
PRO-TEAM VACUUM BAGS (BACKPACK-LARGE)	20 PKGS/CS	4 CS	No Bid	\$898.40 (\$11.23/pkg of 10)	\$756 (\$189/case)	\$639.20 (\$159.80/case)	\$756.00 (\$189/case)
PRO-TEAM VACUUM BAGS (QUARTER-VAC)	20 PKGS/CS	2 CS	No Bid	\$349.20 (\$8.73/pkg of 10)	\$280 (\$140/case)	\$319.60 (\$159.80/case)	\$341.60 (\$170.80/case)
13" LOW SPEED BUFFING PADS-WHITE	5 EA/CS	20 CS	No Bid	\$150.60 (\$7.53/case)	\$174 (\$8.70/case)	\$129 (\$6.45/case)	Alternate #1 in their bid
13" LOW SPEED STRIP PADS-BLACK	5 EA/CS	25 CS	No Bid	\$194.25 (\$7.77/case)	\$217.50 (\$8.70/case)	\$161.25 (\$6.45/case)	Not Recommended
20" LOW SPEED STRIP PADS-BLACK	5 EA/CS	25 CS	No Bid	\$374.50 (\$14.98/case)	\$416.25 (\$16.65/case)	\$306.25 (\$12.25/case)	\$579.25 (\$23.17/case)
GYM FINISH - SPORT KOTE	5 GAL	12	No Bid	No Bid	\$3,613.80 (\$301.15/each)	\$3,016.80 (\$251.40/each)	Alternate #2 in their bid
AEROSOL SURFACE DISENFECTANT	12 X 20 OZ	6 CS	\$222.96 (\$37.16/case)	\$158.88 (\$26.48/case)	\$369 (\$61.50/case)	\$254.40 (\$42.40/case)	Not Recommended
BOWL CLEANER - 20% PHOSPHOR-	12 X 1 QT	36 CS	\$881.28 (\$24.48/case)	\$852 (\$21.30/case)	No Bid	\$792 (\$22/case)	\$1,157.04 (\$32.14/case)
FLOOR FINISH WAX	5 GAL	60	No Bid	No Bid	\$3,876 (\$64.60/each)	\$3,702 (\$61.70/each)	Alternate #3 in their bid
NEUTRAL FLOOR CLEANER	5 GAL	80	No Bid	No Bid	\$2,120 (\$26.50/each)	\$1,860 (\$23.25/each)	Alternate #4 in their bid
FREEZING GUM REMOVER	12 EA/CS	4 CS	\$101.68 (\$25.42/case)	\$81.64 (\$20.41/case)	\$138 (\$34.50/case)	\$136 (\$34/case)	\$185.88 (\$46.47/case)
FLOOR STRIPPER	5 GAL	20	No Bid	No Bid	\$1,024 (\$51.20/each)	\$1078 (\$53.90/each)	Alternate #5 in their bid
MULTI USE CLEANER CONCENTRATE	4 X 1 GAL/CS	120	No Bid	No Bid	\$8,100 (\$67.50/case)	No Bid	Alternate #6 in their bid
VINEGAR	4 X 1 GAL/CS	36 CS	\$452.70 (\$12.56/case)	\$238.40 (\$5.96/case)	\$398 (\$9.95/case)	\$334.80 (\$9.30/case)	Not Recommended

Awarding item to next lowest bid because of All American Paper product quality

Not awarding quality is substandard

Awarding item to next lowest bid because HP Products' product quality

Not awarding item/stock high

Not awarding item/stock high

Not awarding item/stock high

Not awarding item/stock high

Not awarding item/stock high

Awarding item to next lowest bid because HP Products did not meet bid specs due to quantity

DESCRIPTION	UNIT OF MEASURE	QUANTITY NEEDED	All American Paper	HP Products	Facility Supply	Metro Professional Products	Pike Systems
LAUNDRY SOAP, LOW FOAM, POWDERED	50# PAIL	30	\$645.90 (\$21.53/each)	\$908.10 (\$30.27/each)	\$778.50 (\$25.95/each)	\$660 (\$22/each)	\$1,806.60 (\$60.22/each)
AEROSOL WINDOW CLEANER	12 X 20 OZ	6 CS	\$117.96 (\$19.66/case)	\$112.62 (\$18.77/case)	\$144 (\$24/case)	\$132 (\$22/case)	Alternate #7 in their bid
"SUPER-SORB"	6/CS	8 CS	\$295.36 (\$36.92/case)	No Bid	\$1,016 (\$127/case)	\$229.20 (\$28.65/case)	\$191.04 (23.88/case)
SPEEDBALL 2000	2X1.5L/CS	60 CS	\$3,750 (\$62.50/case)	\$3,315 (\$55.25/case)	No Bid	\$3,330 (\$55.50/case)	Alternate #8 in their bid
"PROXI" SPRAY AND WALK AWAY	12 QTS/CS	6 CS	\$538.13 (\$89.68/case)	No Bid	\$367.92 (\$61.32/case)	No Bid	Alternate #9 in their bid
DUSTMOP TREATMENT SPRAY "MISTY"	12 CANS/CS	6 CS	\$284.22 (\$47.37/case)	No Bid	\$321.30 (\$53.55/case)	\$336.30 (\$56.05/case)	Alternate #10 in their bid
28 QT OFFICE WASTEBASKET - BEIGE	EA	12	\$72 (\$6.00/each)	\$37.44 (\$3.12/each)	\$99.60 (\$8.30/each)	\$61.20 (\$5.10/each)	\$60.72 (\$5.06/each)
32 GAL. BRUTE CONTAINER	EA	12	\$213.60 (\$17.80/each)	\$198.96 (\$16.58/each)	\$283.20 (\$23.60/each)	\$331.20 (\$27.60/each)	\$389.16 (\$32.43/each)
14 GAL RECYCLING BIN - BLUE	EA	12	\$228 (\$19.00/each)	\$80.52 (\$6.71/each)	\$235.80 (\$19.65/each)	\$217.80 (\$18.15/each)	\$255.75 (\$21.31/each)
HARDWOUND ROLL TOWEL 8" X 800'	6 RL/CS	400	No Bid	No Bid	\$15,660 (\$39.15/case)	\$13,100 (\$32.75/case)	Not recommended
HARDWOUND ROLL TOWEL 8" X 800' BROWN	6 RL/CS	400	\$6,160 (\$15.40/case)	\$6,840 (\$17.10/case)	\$8,892 (\$22.23/case)	\$7,200 (\$18/case)	\$6,800.00 (\$17/case)
ONE PLY TOILET TISSUE 1000 SHEETS/RL	96 RL/CS	20	\$162 (\$38.10/case)	\$534.80 (\$26.74/case)	\$906 (\$45.30/case)	\$934 (\$46.70/case)	\$797.60 (\$39.88/case)
TWO PLY JUNIOR JUMBO TOILET TISSUE	12 RL/CS	200	\$4,160 (\$20.80/case)	\$3,980 (\$19.90/case)	\$5,286 (\$26.43/case)	\$4,180 (\$20.90/case)	\$5,240.00 (\$26.20/case)
TWO PLY FACIAL TISSUE 150 SHEETS/BX	36 BX/CS	12	\$141 (\$11.75/case)	\$295.20 (\$24.60/case)	\$436.80 (\$36.40/case)	\$250.80 (\$20.90/case)	No Bid
QUARTER FOLD NAPKINS 12" X 13"	6000/CS	6	\$179.10 (\$29.85/case)	\$359.34 (\$59.89/case)	\$172.68 (\$28.78/case)	No Bid	No Bid
MULTI-FOLD HAND TOWEL	4000/CS	100	\$1,565 (\$15.65/case)	\$1,554 (\$15.54/case)	\$1,930 (\$19.30/case)	\$1,425 (\$14.25/case)	\$1,848.00 (\$18.48/case)
CAN LINER 33 X 39 LOW D BLACK 1.35 MIL	100/CS	800	\$11,328 (\$14.16/case)	No Bid	\$12,240 (\$15.30/case)	\$11,200 (\$14/case)	Alternate #11 in their bid
CAN LINER 24 X 32 LOW D ROLLS .60 MIL	20 X 25/CS	100	\$1,925 (\$19.25/case)	No Bid	\$2,150 (\$21.50/case)	\$1,940 (\$19.40/case)	Alternate #11 in their bid
BLUE NITRILE GLOVES - P F 100/BX	10 BX/CS	10 LARGE	\$398 (\$3.98/case)	\$465.30 (\$46.53/case)	\$738 (\$73.80/case)	\$499 (\$49.90/case)	\$636.60 (\$63.66/case)
DEB AERO BLUE FOAMING HAND SOAP	8/CS	100 CS	\$4,699 (\$46.99/case)	\$3,906 (\$39.06/case)	No Bid	\$4,950 (\$49.50/case)	Alternate #12 in their bid
DEB HAND SANITIZER NON ALCOLHOL	8/CS	12 CS	\$539.88 (\$44.99/case)	\$524.88 (\$43.74/case)	No Bid	\$541.20 (\$45.10/case)	Alternate #13 in their bid
DEFOAMER	4 GAL/CS	6 CS	\$341.70 (\$56.95/case)	\$112.38 (\$18.73)	\$356.40 (\$59.40/case)	\$306 (\$51/case)	\$412.68 (\$68.78/case)

Not awarding item/stock high

Awarding item to next lowest bid because All American Paper did not meet bid spec for delivery

Awarding item to next lowest bid because HP Products quoted the wrong product