RFP#120208 Misc Data Drops Tabulation

	D'Tel	Henkels & McCoy	Lazo	Nab'em	Pathway	PCI Precision Cabling	Ram Comm	TFE
Per Drop	****	****						
Price:	\$145.00	\$168.65	\$150.00	\$699.00	\$176.15	\$100.00	\$139.50	\$140.00
Trip Charge	\$25.00	\$0.00	\$25.00	\$149.00	\$50.00	\$50.00	\$35.00	\$0.00
Total Including Trip Charge	\$170.00	\$168.65	\$175.00	\$848.00	\$226.15	\$150.00	\$174.50	\$140.00
Exceptions:				Per drop price does not include patch panels or racks	Price for 150 feet	Ortonics CAT5E 24- port HD patch panel \$ 115.0	48 port patch panel \$ 288.00	
				Ideks	Labor to install cat 5e drop \$114.44 Multiple	Ortonics CAT5E 48- port HD patch panel \$ 230.00 Ortronics	24 port patch panel Cat5E \$ 127.00 7' rack w/	
					Installation Charges	19" relay rack \$ 150.00 8'x3/4" Panduit raceway & box for concrete	laddder rack (installed) \$ 387.00 Rack does not include cable	
							managers	

RFP 120208 Misc Data Drops Ranking

	Criteria	Total Possible Points	D'Tel	Henkels & McCoy	Lazo	Nab'em	Pathway	Precision	Ram Comm	TFE
1	Proposed Fee	58	55	56	53	51	52	57	54	58
	Quality of the proposer's good									
2	and services	10	10	9	10	9	9	9	10	10
	a. Does the proposer have an experience level and equipment available to perform the required tasks? b. Did the proposer include all			No profile / proof		No proof of	No profile / proof of	No proof of		
	submittals requested?			of insurance		insurance	insurance	insurance		
3	References	5	5	5	5	5	5	5	5	5
	The extent to which the services meets the district's needs and approach of the vendor Past Relationship with the district Has the district had any bad experiences?	10 10	8 Previous work: problems with invoicing, left messes, appearance of employees not good, verbal argument with staff	10	10	10	10	7 Previous contract work left messes, did not follow up with work	10 10	10
6	HUB Certified	2	2	0	2	0	0	0	2	2
	Does the proposer have a Historically Underutilized Business Certification?	_	-		_	-	-	-	_	_
7	Long term cost to the district to acquire the vendor's service a. Are there up charges for after hours and weekends?	5	5	5	5	5	5	5	5	5
	Possible Points:	100	95	95	95	90	91	93	96	100
	Ranking:	42	3	3	3	6	5	4	2	1