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Michael Wilkes
Director of Technology
Geneva School District 304

To: Dr. Kent Mutchler
From: Michael Wilkes
Date: May 10, 2021
Re: Mobile Projection Purchase Recommendation

The approved 2021-22 Technology Capital Plan included the purchase of hardware to better support mobile projection within classrooms. Last school year, the District purchased this hardware for all Geneva High School classrooms. The new capability was well received as it allowed teachers to wirelessly connect to the projectors while maintaining a high-quality audio/video experience. We are seeking to expand the installation of these devices to classrooms at both middle schools and Western Avenue elementary school. To this end, the District sought quotes for the purchase of equipment. Quotes were received from multiple vendors for this purchase, and they ranged from a low of \$249.99 per unit to a high of \$299.00. This recommendation is for the purchase of 160 ScreenBeam 960 devices from SHI International Corp. The installation of the new equipment will be performed by District Technology staff this summer. This is a hardware-only purchase recommendation.

The following table breaks down this purchase recommendation:

Vendor: SHI International Corp.

Item	Cost
160 ScreenBeam 960s w/ mount kits	\$41,276.80 (\$249.99 + \$7.99 per unit)
Total Cost	\$41,276.80

This purchase recommendation is lower than the estimated budget included in the capital plan.

Thank you for your consideration.