

May 17, 2016

Ms. Sheila Alles  
Chief Academic Officer  
Livonia Public Schools  
15125 Farmington Road  
Livonia, MI 48154

RE: Award Recommendation for Mobile Devices

Dear Ms. Alles:

Plante Moran CRESA is pleased to provide the recommendation for award for the first phase of mobile end user devices, to be deployed at all District buildings.

The district has elected to procure the first phase of mobile devices through the SPOT purchasing program, an activity of the Technology Readiness Infrastructure Grant (TRIG). TRIG is a Michigan Department of Education program originally designed to assist school districts statewide in becoming ready for online student assessments. The SPOT activity seeks to leverage the buying power of all districts in the State to obtain the most competitive device pricing possible, while at the same time providing incentive money to districts who participate in the program. Note that the amount of incentive money that Livonia Public Schools can expect to receive is not available at this time as the State will determine incentives on completion of this year's SPOT program (expected to be paid in November of 2016).

Based on the extremely competitive pricing available through SPOT as well as incentive money that the District will receive from the purchase, we recommend that the District procure the required devices through the SPOT program in an amount totaling **\$1,128,104.42**, which includes Dell 3210T Chromebook devices, mobile carts and deployment services through Netech Corporation. **This recommendation represents a purchase that is within the bond budget allocated for the work.**

### Background

In order to determine the appropriate end user mobile devices to deploy district-wide, the LPS Technology Department has conducted an extensive pilot program over the last two years in which various mobile devices were deployed to a sampling of staff at multiple buildings. On completion of the pilot program a survey was sent to students and staff to gather their feedback on which devices are preferred based on functionality, durability and other considerations. When this feedback was combined with budgetary considerations, the result of the pilot program was a decision to deploy Chromebook devices throughout the District.

Upon approval by the Board of Education, purchase orders for the recommended devices will be issued in accordance with SPOT procedures. The Project Team is available at the Board's convenience to answer any questions regarding this recommendation.

Sincerely,

PLANTE MORAN CRESA



Paul Theriault, PE, LEED AP  
Vice President

Enclosures:     Award Recommendation Letter  
                       SPOT Quotes