

**Summary of Recommendation(s)
October 20, 2021**

Bilingual/ESL/Dual Language/Foreign Department	
RFP 052-2021 English Language Literacy Reading Software	Recommended Vendor(s) Lexia Learning Systems, LLC
	Est. Amount \$301,351.80
Business/Finance Department	
RFP 054-2021 Web-Based Activity Fund Accounting and Online System Software	Recommended Vendor(s) Online School Management Systems, Inc.
	Est. Amount \$43,638.00 year one Subsequent years \$35,412.00
Energy and Environment Department	
RFP 058-2021 HVAC Control Services	Recommended Vendor(s) Tempset Controls, Inc.
	Est. Amount See Attached Tabulation
RFP 060-2021 HVAC Equipment and Supplies	Recommended Vendor(s) Baker Distributing Company, LLC Carrier Enterprise Johnstone Supply-Laredo R & M Refrigeration Supply USA Rimsa LLC
	Est. Amount See Attached Tabulation
Maintenance and Operations	
RFP 021-2021 District Wide Supply & Installation of Air Purification Units	Recommended Vendor(s) Vizocom ICT, LLC
	Est. Amount \$417,679.20
RFP 064-2021 Irrigation Parts & Supplies	Recommended Vendor(s) Siteone Landscape Supply
	Est. Amount See Attached Tabulation
RFP 065-2021 Architectural Signs	Recommended Vendor(s) Vulcan Signs
	Est. Amount See Attached Tabulation
Special Education Department	
RFP 056-2021 Special Education Department Web-Based Data Management System	Recommended Vendor(s) Esped.com, Inc. (Frontline Technologies Group LLC)
	Est. Amount \$110,201.62
RFP 057-2021 Special Education Unit Curriculum	Recommended Vendor(s) N2Y, LLC
	Est. Amount \$84,137.50
Renewals	
RFP 2020-012 Orchestra Equipment, Instruments and Supplies	Recommended Vendor(s) Antonio Strad Violin Brooks Mays Music Co. Melhart Music Shar Products Company
	Est. Amount See Attached Tabulation
RFP 2020-032 Middle School STEM Courses & Units	Recommended Vendor(s) Project Lead the Way, Inc.
	Est. Amount See Attached Tabulation

Board Approval
Awarding of Bids/Proposals
October 20, 2021

RFP 052-2021 English Language Literacy Reading Software

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

<u>Recommended Vendor(s)</u>	<u>Est. Amount</u>
Lexia Learning Systems, LLC.	\$301,351.80

Administration distributed One Thousand Ninety Five (1095) proposals and advertised on Saturday, August 14, 2021, and Sunday, August 15, 2021. Eight (8) proposal(s) were received on August 25, 2021 at 3:00pm at the UISD Service Center Purchasing Department.

Budget Information:

2021-2022 Bilingual/ESL/Dual Language/Foreign Language

Resource Personnel:

Maria H. Arambula-Ruiz, Director of Bilingual
Maria L. Garza, Teacher (Fasken Elementary)
Melba L. Gutierrez, Principal of Fasken Elementary
Diana L. Korrodi, Principal of Matias de Llano Elementary
Cynthia Lopez, Language Acquisition Program Instructional Coordinator
Andelia Olivares, Teacher (Matias de Llano Elementary)
Marcela Palapa, Teacher (Roosevelt Elementary)
Sylvia A. Ruiz, Principal of Roosevelt Elementary
Perla Sanchez, Language Acquisition Program Instructional Coordinator
Basilía Vela, Language Acquisition Program Instructional Coordinator
Cordelia Flores Jackson, Director of Purchasing
Karina Mendoza Guerra, Manager of Purchasing
Carlos D. Garcia, Procurement Specialist

UNITED INDEPENDENT SCHOOL DISTRICT

MEMORANDUM

To: Cordelia Flores-Jackson, Purchasing Director
From: Maria Arambula-Ruiz, Bilingual Director *MAAR*
Re: RFP 052-2021 English Language Literacy Reading Software
Date: September 28, 2021

A District RFP Voting Committee was convened on Monday, September 28, 2021 at Curriculum and Instruction Department Room 76, to determine the best vendor of the English Language Literacy Reading Software. Committee members includes:

Maria Arambula-Ruiz, Director of Bilingual/ESL/Dual Language
Melba I. Gutierrez, Principal of Fasken Elementary
Diana I. Korrodi, Principal of Mateo De Llano Elementary
Cynthia Lopez, Language Acquisition Program Instructional Coordinator
Andelia Olivares, Teacher at Mateo De Llano Elementary
Marcella Palapa, Teacher at Roosevelt Elementary
Sylvia A. Ruiz, Principal of Roosevelt Elementary
Perla Sanchez, Language Acquisition Program Instructional Coordinator
Basilisa Vela, Language Acquisition Program Instructional Coordinator

Non-scoring members of the committee were:
Karina Mendoza-Guerra, Purchasing manager
Carlos D. Garcia, Procurement Specialist
Jessica Garza, Instructional Technology Specialist

After viewing the vendor presentations, careful review and consideration, the voting committee members made their recommendation primarily on curriculum requirements, cost of service, program management, professional development and other unique program deviations.

Based on the aforementioned criteria, it is the committee's consensus to award the contract to **LEXIA LEARNING SYSTEMS, LLC.** for the amount of **\$301,351.80 with an option to renew for two additional years.**

Cc: Rebecca Coss-Morales, Executive Director of Federal & State Programs



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Superintendent

201 Lindenwood Drive
Laredo, Texas 78045
Phone: (956) 473-6219
Facsimile: (956) 728-8691

RFP 052-2021
ENGLISH LANGUAGE LITERACY READING SOFTWARE
BID TABULATION Round Two

					Imagine Learning, Inc.		Istation		Lexia Learning Systems LLC	
					Total Price	\$637,500.00	Total Price	\$330,835.00	Total Price	\$301,351.80
Line #	Description	QTY	UOM	Estimated	Unit	Extended	Unit	Extended	Unit	Extended
1	The district intends to secure a contract for the 2021-2022 school year for 30 elementary campuses. Each campus must have UNLIMITED licenses.	30	EA		\$18,000.00	\$540,000.00	\$10,035	\$301,035	\$10,045.06	\$301,352
2	A REMOTE Professional Development Training option along with a on-line training overview modules or a hub to serve as a reference point for the campus and district.	30	EA		\$750.00	\$22,500.00	\$10,000.00	\$10,000.00	\$0.00	\$0.00
3	An ON-SITE Professional Development training option with an on-line training overview modules or a hub to serve as reference point for the campus and district.	30	EA		\$2,500.00	\$75,000.00	\$19,800.00	\$19,800.00	\$0.00	\$0.00
NOTES		NOTE: Total Price This price reflects both the on-line and on-site professional development training fee. The district will determine which course of training will be done when the time comes.			Imagine Language & Literacy provides English language and literacy instruction for students in PreK-6. Pricing is negotiable and additional volume and bundling discounts are available. The price listed here is for a site license that will allow for unlimited students at each campus to use the program. Year two and year three will be \$540,000 each year. (3 year agreement)		Price reflects purchase of both Istation Reading and Istation Español. Istation Reading: \$301,035.00 Istation Español: \$154,984.90 See Appendix E-Price for quote details. Istation can negotiate a discount if both products are purchased. *Price reflects Platinum implementation package. See Appendix D-Professional Development for details. **Price reflects six professional development days for up to 40 participants. See Appendix D-Professional Development for details.		1 year price \$301,352; 2nd year price 298,100; 3rd year price \$298,100. Total \$897,552. (3 yr option \$756,635.34 paid on the 1st year. Savings of \$140,916) Each campus has a manager assigned.	

Board Approval
Awarding of Bids/Proposals
October 20, 2021

RFP 054-2021 Web-Based Activity Fund Accounting & Online Payment System Software

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

Recommended Vendor(s)

Est. Amount

Online School Management Systems, Inc.

**Year 1 \$43,638.00
Subsequent Years \$35,412.00**

Administration distributed Nine Hundred Eighty Five (985) proposals and advertised on Saturday, August 7, 2021 and Sunday, August 8, 2021. Two (2) proposals were received on August 18, 2021 at 3:00pm at the UISD Service Center Purchasing Department.

Budget Information:

2021-2022 Activity Fund Department

Resource Personnel:

Felipe Jimenez- Treasury Manager
Norberto Martinez- Staff Accountant
Coral Perez,- Staff Accountant
Cordelia Flores-Jackson, Director of Purchasing
Karina Mendoza-Guerra, Purchasing Manager
Michelle Pizaña-Barrera, Procurement Officer

UNITED INDEPENDENT SCHOOL DISTRICT



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Member
District 1

David H. Gonzalez
Superintendent

201 Lindenwood Drive
Laredo, Texas 78045
Phone: (956) 473-6219
Facsimile: (956) 728-8691

Date: October 7, 2021

To: Ms. Cordelia Jackson
Director of Purchasing

From: Felipe J. Jimenez, *F.J.*
Treasury Manager

Thru: Samuel D. Flores, *S.D.F.*
Assistant Superintendent for Business & Finance

Ref: RFP # 054-2021, Web-based Activity Fund Accounting and Online Payment System Software

The Business Office is recommending the Web-based Activity Fund Accounting and Online Payment System Software contract be awarded to OSMS. This recommendation is based upon the review of their software's capabilities, pricing and OSMS ability to meet our District needs.

I would like to thank the following individuals for serving on the selection committee:

Mr. Norberto Martinez

Ms. Coral Perez

As well as Ms. Michelle Pizana-Barrera for her assistance throughout the RFP process.

If you have any questions, please contact me at 473-6432

RFP 054-2021

Web Based Activity Fund Accounting & Online Payment System Software

		KEV Group (KEV Group Inc)		Online School Management Systems, Inc.		
		Total Price	\$103,750	Total Price	\$43,638.00	
	Year 1 Pricing	QTY	Unit	Extended	Unit	Extended
	Accounting Software					
1	Elementary School Costs	31	\$1,000	\$31,000	\$396.00	\$12,276.00
2	Middle School Costs	12	\$1,000	\$12,000	\$396.00	\$4,752.00
3	High School Costs	9	\$1,000	\$9,000	\$396.00	\$3,564.00
4	Custom Positive Pay Interface (districtwide)		\$5,100	\$5,100	\$996.00	\$996.00
5	Initial training (Onsite) Per day	1		\$0	\$996.00	\$4,980.00
6	Initial training (Online) Per day	1	\$350	\$18,200	\$450.00	\$2,250.00
	Total Price		\$8,450	\$75,300		\$28,818.00
	Online School Payment System					
1	Elementary School Costs	31	\$547	\$16,961	\$285.00	\$8,835.00
2	Middle School Costs	12	\$547	\$6,565	\$285.00	\$3,420.00
3	High School Costs	9	\$547	\$4,924	\$285.00	\$2,565.00
	Total Price		\$1,641	\$28,450		\$14,820.00
	Grand Total (Accounting Software + Online School Payment System)		\$10,091	\$103,750		\$43,638.00
	Pro-rated grand total amount for Year 1 - December 1, 2021-August 31, 2022		\$7,569	\$77,813		\$32,728.50
	Year 2 and on					
	Accounting Software					
1	Elementary School Costs	31	\$1,000	\$31,000	\$396.00	\$12,276.00
2	Middle School Costs	12	\$1,000	\$12,000	\$396.00	\$4,752.00
3	High School Costs	9	\$1,000	\$9,000	\$396.00	\$3,564.00
4	Custom Positive Pay Interface (districtwide)		\$5,100	\$5,100	\$0.00	\$0.00
5	Annual web-based school accounting software per school site		\$0	\$0	\$396.00	
	Total Price		\$8,100	\$57,100		\$20,592.00
	Online School Payment System					
1	Elementary School Costs	31	\$547	\$16,961	\$285.00	\$8,835.00
2	Middle School Costs	12	\$547	\$6,565	\$285.00	\$3,420.00
3	High School Costs	9	\$547	\$4,924	\$285.00	\$2,565.00
	Total Price		\$1,641	\$28,450		\$14,820.00
	Grand Total (Accounting Software + Online School Payment System)		\$9,741	\$85,550		\$35,412.00

Board Approval
Awarding of Bids/Proposals
October 20, 2021

RFP 058-2021 HVAC Control Services

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

Recommended Vendor(s)

Est. Amount

Tempset Controls, Inc.

See Attached Tabulation

Administration distributed Four Hundred Seventy-Eight (478) proposals and advertised on Saturday, August 14, 2021 and Sunday, August 15, 2021. One (1) proposal was received on August 25, 2021 at 3:00pm at the UISD Service Center Purchasing Department.

Budget Information:

2021-2022 Energy and Environmental Management Department

Resource Personnel:

Manuel Menchaca, Director of Energy and Environmental Management Department

Lizette Zamora, Environmental Officer

Juan Leza, Manager of Energy and Environment

Cordelia Flores-Jackson, Director of Purchasing

Karina Mendoza-Guerra, Manager of Purchasing

Michelle Pizaña-Barrera, Procurement Officer



UNITED INDEPENDENT SCHOOL DISTRICT

Manuel D. Menchaca
Director of Energy & Environmental Management

Memorandum

TO: Ms. Cordelia Flores Jackson, Director of Purchasing

FROM: Manuel D. Menchaca, Director of Energy & Environmental Management

DATE: September 17, 2021

SUBJECT: RFP 058-2021 HVAC CONTROL SERVICES

MOJ
17 Sept 2021

After careful review of the tabulation information provided to us by your staff for RFP 058-2021 HVAC Control Services, the Energy & Environmental Management Department evaluation committee recommends for your consideration, based on value to the district and ability to provide the needed services and materials, to the following vendor:

TEMPSET CONTROL INC

for the 2021-2022 fiscal year. Awarding of the bid does not constitute or guarantee that work or contracts will be given to the vendor mentioned above. This simply means that, if awarded, they may be called upon during the award period to provide services or materials to the district. In addition, we have worked with this vendor in the past and they have successfully met all contractual agreements.

The evaluation committee was composed of the following Administrators:

1. Mr. Manuel D. Menchaca, Director of Energy & Environmental Management Dept.
2. Mr. Juan B. Leza, Energy & Environmental Management Dept. Manager
3. Ms. Lizette Y. Zamora, Environmental Officer

If you have any questions, please let me know.

RFP 058-2021
HVAC Control Services

				Tempset Controls Inc	
				Total Price	\$375.60
Line #	Description	QTY	UOM	Unit	Extended
1	Hourly Rate Per Technician	1	Hourly	<u>\$172.80</u>	\$172.80
2	Overtime Rate per Technician	1	Hourly	<u>\$202.80</u>	\$202.80
3	Percentage Markup for Materials	1	EA	25.0%	
Supplier Notes				Tempset Controls Inc	
				Includes Travel and Peridium	
				Includes Travel and Peridium	
				50% off list on all Distech devices	

Board Approval
Awarding of Bids/Proposals
October 20, 2021

RFP 060-2021 HVAC Equipment and Supplies

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

<u>Recommended Vendor(s)</u>	<u>Est. Annual Amount</u>
Baker Distributing Comanpy LLC	See attached Tabulation
Carrier Enterprise	
Johnstone Supply-Laredo	
R&M Refrigeration Supply	
USA Rimsa LLC	

Administration distributed Four Hundred and Eighty-Five (485) proposals and advertised on Saturday, August 14, 2021 and Sunday, August 15, 2021. Five (5) proposal(s) were received on August 26, 2021 at 3:00pm at the UISD Service Center Purchasing Department.

Budget Information:

2021-2022 Energy and Environmental Management Department

Resource Personnel:

Manuel Menchaca, Director of Energy and Environmental Management
Juan Leza, Energy and Environmental Management Manager
Lizette Zamora, Energy and Environmental Management Officer
Cordelia Flores-Jackson, Director of Purchasing
Karina Mendoza-Guerra, Purchasing Manager
Michelle Pizaña, Procurement Officer



UNITED INDEPENDENT SCHOOL DISTRICT

Manuel D. Menchaca
Director of Energy & Environmental Management

Memorandum

TO: Ms. Cordelia Flores Jackson, Director of Purchasing
FROM: Manuel D. Menchaca, Director of Energy & Environmental Management
DATE: September 17, 2021
SUBJECT: RFP 060-2021 HVAC EQUIPMENT AND SUPPLIES

MO
17 Sept 2021

After careful review of the tabulation information provided to us by your staff for RFP 060-2021 HVAC Equipment and Supplies, the Energy & Environmental Management Department evaluation committee recommends for your consideration, based on value to the district and ability to provide the needed services and materials, to the following highest-ranking vendors:

**JOHNSTONE SUPPLY – LAREDO
CARRIER ENTERPRISE
R&M REFRIGERATION SUPPLY
BAKER DISTRIBUTING COMPANY LLC
USA RIMSA LLC**

for the 2021-2022 fiscal year. Awarding of the bid does not constitute or guarantee that work or contracts will be given to the vendors mentioned above. This simply means that, if awarded, they may be called upon during the award period to provide services or materials to the district. In addition, we have worked with some of these vendors in the past and they have successfully met all contractual agreements. Looking forward to working with the new vendors.

The evaluation committee was composed of the following Administrators:

1. Mr. Manuel D. Menchaca, Director of Energy & Environmental Management Dept.
2. Mr. Juan B. Leza, Energy & Environmental Management Dept. Manager
3. Ms. Lizette Y. Zamora, Environmental Officer

If you have any questions, please let me know.

**RFP 060-2021
HVAC Equipment and Supplies**

Line #	Description	EST. QTY	UOM	Baker Distributing Company LLC		Capp USA Inc.		Carrier Enterprise		Johnstone Supply - Laredo (Stephens Consolidated)		R & M Refrigeration Supply		USA RIMSA LLC (USA RIMSA)	
				Total Price	\$7,630.47	Total Price	\$1,345.52	Total Price	\$1,673.36	Total Price	\$5,171.44	Total Price	\$2,861.43	Total Price	\$12,945.46
				Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
1	% off the catalog price	1	EA	10.0%		No Bid		No Bid		50.0%		20.0%		1.0%	
2	% off the discount price	1	EA	0.0%		No Bid		No Bid		0.0%		10.0%		5.0%	
3	% off the list price	1	EA	0.0%		1-69%		35.0%		50.0%		20.0%		3.0%	
4	CAPACITORS	1	EA	\$136.09	\$136.09	No Bid		\$158.84	\$158.84	\$65.20	\$65.20	\$131.29	\$131.29	\$321.30	\$321.30
4.1	CAPACITOR, 5UF / 370VACFAN 5 MFD 370V OVAL W/O RESISTOR	1	EA	\$2.46		No Bid		\$2.92		\$1.22		\$2.70		\$8.75	
4.2	CAPACITOR, 5 MFD / 440-370 VAC	1	EA	\$2.46				No Bid		\$1.22		\$2.70		\$8.75	
4.3	CAPACITOR 7.5/55-370/440	1	EA	\$16.10		No Bid		\$18.05		\$1.63		\$3.09		\$19.99	
4.4	CAPACITOR 7.5 MFD / 440-370 VAC	1	EA	\$2.62		No Bid		\$3.80		\$1.63		\$3.09		\$8.99	
4.5	CAPACITOR, 7.5 MFD / 440/370 VACTOCF7.5	1	EA	\$2.62		No Bid		\$3.80		\$1.63		\$3.09		\$8.99	
4.6	CAPACITOR, 10/440	1	EA	\$3.30		No Bid		\$3.85		\$1.94		\$3.43		\$9.05	
4.7	CAPACITOR, 10 MFD / 440-370 VAC	1	EA	\$3.30		No Bid		\$3.85		\$1.94		\$3.43		\$16.25	
4.8	CAPACITOR -25 MFD / 440-370 VOLTS	1	EA	\$7.56		No Bid		\$7.53		\$3.27		\$7.07		\$23.99	
4.9	CAPACITOR 35+5 MFD / 440/370 VAC	1	EA	\$7.80				\$11.35		\$4.50		\$10.19		\$29.85	
4.10	CAPACITOR 40+5MFD / 440/370 VAC	1	EA	\$8.79				\$11.60		\$5.13		\$13.31		\$19.99	
4.11	CAPACITOR 45+5 MFD/440-370 VAC	1	EA	\$9.79				\$13.87		\$5.54		\$13.13		\$19.99	
4.12	CAPACITOR 50+5 MFD / 440-370 VAC	1	EA	\$10.74				\$11.74		\$5.99		\$11.24		\$27.99	
4.13	CAPACITOR 55+5 MFD / 440-370 VAC	1	EA	\$14.37				\$14.88		\$6.21		\$14.24		\$29.99	
4.14	CAPACITOR 55+7.5 MFD / 440-370 VAC	1	EA	\$16.10				\$18.05		\$6.46		\$12.65		\$25.75	
4.15	CAPACITOR 60+5 MFD / 440-370 VAC	1	EA	\$14.04				\$15.36		\$8.41		\$14.24		\$29.99	
4.16	CAPACITOR 60+7.5 MFD/440-370VAC	1	EA	\$14.04				\$18.19		\$8.48		\$13.69		\$32.99	
5	CONTACTORS	1	EA	\$233.68	\$233.68	No Bid		\$180.50	\$180.50	\$122.49	\$122.49	\$120.73	\$120.73	\$323.34	\$323.34
5.1	CONTACTOR -1 POLE / 30 AMPS / 24 VOLTS S.F	1	EA	\$10.84				\$10.60		\$5.05		\$9.62		\$18.14	
5.2	CONTACTOR 2 POLE / 30 AMPS / 24 COIL VOLTAGE	1	EA	\$12.67				\$13.61		\$5.65		\$8.87		\$19.25	
5.3	CONTACTOR 2 POLE / 30 AMPS / COIL 380-415 440-480 VOLTS	1	EA	\$38.00				No Bid		\$6.97		\$12.94		\$85.02	
5.4	CONTACTOR 2 POLES / 40 AMPS / 208/240 COIL VOLTAGE	1	EA	\$14.55				\$14.02		\$6.97		\$12.94		\$19.99	
5.5	CONTACTOR 2 POLES / 40 AMPS / 24 COIL VOLTAGE	1	EA	\$16.05				\$16.77		\$12.05		\$15.32		\$19.45	
5.6	CONTACTOR 3 POLES / 40 AMPS / 24 VOLTS	1	EA	\$18.77				\$35.94		\$28.60		\$14.08		\$42.75	
5.7	CONTACTOR 3 POLES / 40 AMP / 24 VOLTAGE COIL	1	EA	\$34.34				\$35.94		\$28.60		\$14.08		\$42.75	
5.8	CONTACTOR 3 POLE / 50 AMPS / 24 COIL /	1	EA	\$88.46				\$53.62		\$28.60		\$32.88		\$75.99	
6	FUSES	1	EA	\$98.42	\$98.42	\$11.19	\$11.19	\$11.46	\$11.46	\$64.49	\$64.49			\$462.54	\$462.54
6.1	FUSE 1 AMP / 250 VOLTS SIZE SMALL	1	EA	\$3.26		No Bid		No Bid		\$15.25		No Bid		\$16.75	
6.2	FUSE 40 AMP / 600 VOLTS SIZE LONG	1	EA	\$18.73		No Bid		No Bid		\$6.58		No Bid		\$89.99	
6.3	FUSE 45 AMPS / 600 VOLTS / SIZE LONG 5" 1/2"	1	EA	\$18.73		No Bid		No Bid		\$6.58		No Bid		\$79.96	
6.4	FUSE 60 AMP 600VAC 300VDC 20KA	1	EA	\$18.73		No Bid		\$11.46		\$6.58		No Bid		\$85.99	

6.5	FUSE 100 AMP / 600 VAC PART NO. FLSR 100 / ECSR 100 /	1	EA	\$38.97		<u>\$11.19</u>		No Bid		\$29.50		No Bid		\$189.85	
7	MOTORS	1	EA	\$6,719.68	\$6,719.68	\$890.70	\$890.70	<u>\$813.61</u>	\$813.61	\$4,345.00	\$4,345.00	\$2,099.34	\$2,099.34	\$10,975.04	\$10,975.04
7.1	MOTOR HP 1/11-1/25-1/70 AMPS 2.9-1.5-1.0 / 115 VOLTS 60 HZ RPM 1500 /3 SPEED / ROTATION CCW SHAFT 1/2 X 2-5/8	1	EA	<u>\$72.01</u>		No Bid		No Bid		\$77.25		No Bid		\$199.75	
7.2	MOTOR 1/6 HP /460 VOLTS/825 RPM/1 SPEED/0.67 AMPS/ROTATION CCW/ MODEL NO. 5KCP39KGV737S(X70370289010)	1	EA	\$231.17		No Bid		No Bid		<u>\$99.50</u>		No Bid		\$599.00	
7.3	MOTOR HP 1/4 / RPM 1625 / VOLTS 115 / AMPS 3.90 / SPEEDS 2 ROTATION CWSE / SHAFT 1/2 X 6 1/4 LENGTH LESS SHAFT 3 3/8 / HERTZ 60	1	EA	<u>\$119.36</u>		No Bid		No Bid		\$182.50		\$172.79		\$380.00	
7.4	MOTOR - HP 1/4 / RPM 825 / VOLTS 208-230 / AMPS 1.3-1.4 / SPEED 1 / FRAME 48Y /ROTATION REVERSIBLE / SHAFT 5 X 6.0 FLAT	1	EA	\$81.33		No Bid		\$99.59		<u>\$65.25</u>		\$81.59		\$99.00	
7.5	MOTOR -HP 1/4 / VOLTS 208-230 / RPM 1075 / AMPS 1.8-2.0 / SPEED 1 / FRAME 48Y /ROTATION REVERSIBLE/ SHAFT .5 X 6.0 FLAT (PORTABLES A/C)	1	EA	<u>\$64.85</u>		No Bid		\$95.88		\$65.25		\$66.43		\$85.99	
7.6	MOTOR HP 1/4 / RPM 1075 / VOLTS 460 / AMPS 1.0 / FRAME 48Y / SHAFT 5 X 6.0 FLAT / SPEED 1 / ROTATION REVERESIBLE	1	EA	\$82.67		No Bid		\$124.53		\$99.50		<u>\$78.00</u>		\$225.00	
7.7	MOTOR 1/4 200/230/V 1100 RPM CCW AMP1.30 SHAFT 1.75"X1/2"	1	EA	\$82.67		No Bid		\$93.06		\$101.25		<u>\$66.43</u>		\$366.00	
7.8	MOTOR -HP 1/3 / VOLTS 460 / PH 1 / RPM 1075 / AMPS 1.3 / SPEED 1 / FRAME 48Y / SHAFT 5 X 6.0 FLAT / ROTATION REVERSIBLE	1	EA	\$106.93		No Bid		\$150.84		\$101.25		<u>\$88.20</u>		\$240.00	
7.9	MOTOR 1/2 HP/ 200-230/460 VOLTS/ 1075 RPM /AMPS 4.6/2.3 / FRAME 48Y SHAFT .5 X 1.6 FLAT /BEARING BALL / CAPACITOR 7.5 MFD - 440 VAC	1	EA	\$319.00		No Bid		No Bid		\$182.50		<u>\$71.17</u>		\$407.40	
7.10	MOTOR HP 1/2 / VOLTS 200-230/460 / RPM 1075 /ROTATION CCW /FRAME 39 SHAFT 0.500 X 2.50 / CAP. 7.5/440 /	1	EA	\$319.00		No Bid		No Bid		<u>\$78.75</u>		No Bid		\$399.00	
7.11	MOTOR 1/2HP 230/460VOLT 4.6/2.3AMPS(1 3RCV2) 1200RPM 48Y FRAME	1	EA	\$391.23		No Bid		No Bid		<u>\$65.25</u>		No Bid		\$425.00	
7.12	MOTOR 1/2 HP /460 VOLTS/1075 RPM ROTATION CCW / SHAFT 0.5 X 2.50	1	EA	\$114.94		No Bid		No Bid		<u>\$110.25</u>		No Bid		\$499.00	
7.13	MOTOR- HP 1/2 / RPM 1075 / VOLTS 460 / AMPS 1.5 / SPEED 1 / FRAME 48Y / ROTATION REVERSIBLE / SHAFT 5 X 6.0 FLAT	1	EA	\$114.94		No Bid		No Bid		<u>\$110.25</u>		No Bid		\$407.40	
7.14	MOTOR -HP 1 / VOLTS 460 / 3 PHASE RPM 111	1	EA	<u>\$335.38</u>		No Bid		No Bid		\$365.00		No Bid		\$899.50	
7.15	MOTOR -HP 1 / RPM 1140 / VOLTS 200-230/460 / REVERSIBLE / AMPS 5.6/2.8 / HERTZ 60 / SHAFT 5/8 FLAT KEY / FRAME 48Y / PHASE 3	1	EA	\$335.38		No Bid		No Bid		<u>\$307.50</u>		\$439.63		\$899.00	

7.16	MOTOR -1 HP / 460/380-415 VOLTS / RPM 1125/950 / AMPS 2.50/1.90 / HERTZ 60/50 / ROTATION CCW	1	EA	\$605.00		No Bid		No Bid		\$365.00		\$439.63		\$945.00	
7.17	MOTOR HP 1 1/2 / VOLTS 460 / RPM 1140 / PHASE 3 / AMPS 2.7 / FRAME 56Y / ROTATION CWPE / HERTZ 60 / SHAFT 5/8" KEY MODEL NO. P56C77A05	1	EA	\$675.00		\$319.44		No Bid		\$307.50		\$595.47		\$855.00	
7.18	MOTOR COND 1/5 HP /208-230 VOLT / 1075 RPM /1.5 AMP/1 PH / ROT. CCW/ MODEL NO. K55HXPAA-1269	1	EA	\$150.00		No Bid		No Bid		\$78.75		No Bid		\$205.00	
7.19	MOTOR COND 1 HP / 460-380-415 VOLTS / 1125-950 RPM / 2.50-1.90 AMPS/SHAFT 3.42 X 0.05 /48 FRAME / ROTATION CCW MODEL NO.5KCP39SFL400AS	1	EA	\$530.00		No Bid		No Bid		\$365.00		No Bid		\$899.00	
7.20	MOTOR COND 1.5 HP / 1140 RPM / 460/200-230 VOLTS/ROTATION RCC / SHAFT 5/8 KEYED	1	EA	\$408.82		No Bid		No Bid		\$390.00		No Bid		\$1,150.00	
7.21	MOTOR EX-FAN 4.0 AMP-1050 RPM / 120 VOLTS / 1/2 SHAFT / RISING ELECTRIC MODEL NO. DOW-136-0-40-RE-1 /PART NO. XE400	1	EA	\$120.00		No Bid		\$249.71		\$77.50		No Bid		\$165.00	
7.22	MOTOR INVERTER DUTY 480/400,3 PH.1.27 HP STANDARD DUTY MOTOR RPM/ (x70370954050) (mot13882)	1	EA	\$1,460.00		\$571.26		No Bid		\$750.00		No Bid		\$625.00	
8	SIGHT GLASS	1	EA	\$67.36	\$67.36	No Bid		\$137.51	\$137.51	\$69.49	\$69.49	\$67.62	\$67.62	\$109.80	\$109.80
8.1	SIGHT GLASS LIQUID INDICATOR 1/2" SOLDER ODF / SGP 12S N	1	EA	\$17.21				\$62.73		\$19.16		\$20.27		\$29.99	
8.2	SIGHT GLASS LIQUID INDICATOR 5/8" SOLDER ODF / SGP 16S N	1	EA	\$17.50				\$30.25		\$20.65		\$23.05		\$30.85	
8.3	SIGHT GLASS LIQUID INDICATOR 7/8 SOLDER ODF / SGP 22S N	1	EA	\$32.65				\$44.53		\$29.68		\$24.30		\$48.96	
9	V-BELTS	1	EA	\$104.34	\$104.34	\$127.15	\$127.15	\$90.13	\$90.13	\$167.55	\$167.55	\$124.62	\$124.62	\$197.97	\$197.97
9.1	V-BELT A37	1	EA	\$4.81		\$8.71		\$4.06		\$9.43		\$6.40		\$7.99	
9.2	V-BELT A38	1	EA	\$4.91		\$5.20		\$3.99		\$9.61		\$6.89		\$8.25	
9.3	V-BELT A43	1	EA	\$5.36		\$5.60		\$4.61		\$10.52		\$6.89		\$8.75	
9.4	V-BELT A44	1	EA	\$5.42		\$5.67		\$4.64		\$10.53		\$6.89		\$8.99	
9.5	V-BELT A48	1	EA	\$5.79		\$8.55		\$5.11		\$11.05		\$6.89		\$9.05	
9.6	V-BELT A50	1	EA	\$5.75		\$8.81		\$5.23		\$11.34		\$7.02		\$9.15	
9.7	V-BELT A52	1	EA	\$5.88		\$6.26		\$5.54		\$11.53		\$6.50		\$9.50	
9.8	V-BELT A53	1	EA	\$5.93		\$9.07		\$5.78		\$11.65		\$9.89		\$9.99	
9.9	V-BELT A62	1	EA	\$6.57		\$9.52		\$6.58		\$12.92		\$4.89		\$16.90	
9.10	V-BELT B40	1	EA	\$7.03		\$12.39		\$6.51		\$13.73		\$12.89		\$10.75	
9.11	V-BELT B62	1	EA	\$9.42		\$10.03		\$10.08		\$18.49		\$15.15		\$17.75	
9.12	V-BELT B64	1	EA	\$9.67		\$13.75		\$10.27		\$18.98		\$17.16		\$18.25	
9.13	V-BELT BX58	1	EA	\$16.93		\$15.49		\$17.73		\$17.77		\$17.16		\$25.75	
9.14	V-BELT 6L238	1	EA	\$10.87		\$8.10		No Bid		No Bid		No Bid		\$36.90	
10	FILTER DRIERS	1	EA	\$270.90	\$270.90	\$316.48	\$316.48	\$281.31	\$281.31	\$337.22	\$337.22	\$317.83	\$317.83	\$555.47	\$555.47
10.1	FILTER DRIER (083S) INLET 3/8 SOLDER ODF / OUTLET 3/8 SOLDER ODF (PART NO. DCL 083S)	1	EA	\$10.75		\$18.46		\$10.97		\$13.80		\$13.12		\$19.99	
10.2	FILTER DRIER INLET 3/8 SOLDER ODF / OUTLET 3/8 SOLDER ODF PART NO. (DCL-163S)	1	EA	\$13.83		\$16.03		\$17.50		\$18.10		\$15.82		\$29.99	

10.3	FILTER DRIER INLET 1/2" SOLDER ODF / OUTLET 1/2 SOLDER ODF	1	EA	<u>\$16.87</u>		No Bid	\$21.57	\$27.50	\$24.15	\$32.90		
10.4	FILTER DRIER INLET 1/2" SOLDER ODF OUTLET 1/2 SOLDER ODF PART NO. DCL 084S PART NO. DHY01471	1	EA	\$17.45		\$18.60	<u>\$16.87</u>	\$27.50	\$37.69	\$55.93		
10.5	FILTER DRIER INLET 1/2" SOLDER ODF / OUTLET 1/2" ODF / TRANE PART NO. DHY01477	1	EA	\$37.35		\$48.18	\$21.57	<u>\$18.32</u>	\$37.69	\$55.99		
10.6	FILTER DRIER INLET 1/2 IN SOLDER ODF / OUTLET 1/2 IN SOLDER ODF PART NO. DCL 164S	1	EA	<u>\$16.87</u>		\$26.55	\$21.57	\$18.32	\$24.15	\$35.90		
10.7	FILTER DRIER INLET 5/8" SOLDER ODF / OUTLET 1/2" SOLDER ODF / PART NO. DCL 165/4S PART NO. DHY01470	1	EA	\$24.21		\$31.14	\$22.34	<u>\$18.32</u>	No Bid	\$45.90		
10.8	FILTER DRIER INLET 5/8" SOLDER ODF / OUTLET 5/8" SOLDER / ODF PART NO. DCL 165S	1	EA	\$24.21		<u>\$16.97</u>	\$22.34	\$18.32	\$26.50	\$45.90		
10.9	FILTER DRIER INLET 5/8" SOLDER ODF / OUTLET 5/8" SOLDER ODF / PART NO. DCL 305S	1	EA	<u>\$29.56</u>		\$31.72	\$35.30	\$32.04	\$50.88	\$75.99		
10.10	FILTER DRIER IN 7/8" SOLDER ODF / OUT 7/8" SOLDER ODF / PART NO. DCL 307S PART NO. DHY01481	1	EA	\$41.86		\$69.22	\$39.55	\$62.50	<u>\$22.29</u>	\$67.99		
10.11	FILTER DRIER IN 7/8" SOLDER ODF / OUT 7/8" SOLDER ODF PART NO. DCL 417S	1	EA	<u>\$37.94</u>		\$39.61	\$51.73	\$82.50	\$65.54	\$88.99		

Board Approval
Awarding of Bids/Proposals
October 20, 2021

RFP No 021-2021 District Wide Supply & Installation of Air Purification Units

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

<u>Recommended Vendor(s)</u>	<u>Est. Amount</u>
Vizocom ICT, LLC	\$417,679.20

Administration advertised on July 25, 2021, and August 1, 2021. Proposals were issued through the EBID Portal. Nine (9) proposals were received on Wednesday, August 25, 2021, at 3:00 p.m., via the EBID Portal at the UISD Service Center Purchasing Department.

Budget Information:

ESSER III Funds

Resource Personnel:

Daisy Aguilera, Facilities Manager
Dorian Gutierrez, Construction Project Manager
Manuel Menchaca, Director of Energy and Environmental Management
Alfonso Pena, Director of Maintenance and Operations
Enrique Rangel, Assistant Superintendent for Facilities / Construction
Ricardo Rangel, Web Content Multimedia Specialist
Karina Mendoza, Purchasing Manager
Cordelia Flores Jackson, Director of Purchasing



UNITED INDEPENDENT SCHOOL DISTRICT

Manuel D. Menchaca
Director of Energy & Environmental Management

Memorandum

TO: Ms. Cordelia Flores Jackson, Director of Purchasing

FROM: Manuel D. Menchaca, Director of Energy & Environmental Management

DATE: 29 September 2021

SUBJECT: RFP 021-2021 District Wide Supply & Installation of Air Purification Units

MOJ 29 Sept. 2021

The Facilities evaluation committee reviewed all the tabulation information provided by your staff for RFP 021-2021 District Wide Supply & Installation of Air Purification Units and recommends for your consideration, based on best value to the district, ability to perform or provide the needed services and materials, the following vendor

Vizocom ICT, LLC

The recommendation is to approve 610 units for all Special Ed and nurse clinics District-Wide. Awarding of this bid does not constitute or guarantee that work or contracts will be given to the vendor mentioned above. This simply means that, if awarded, they may be call upon during the award period to provide services or materials to the district.

The Facilities evaluation committee was composed of the following Administrators:

1. Mr. Enrique Rangel, Assistant Superintendent for Facilities & Construction
2. Mr. Alfonso Peña, Director of Facilities Maintenance & Operations
3. Ms. Daisy Aguilera Navarro, Facilities M&O Manager
4. Mr. Ricardo Rangel, Safety & Crisis Response Manager
5. Mr. Dorian Gutierrez, Construction Manager
6. Mr. Manuel D. Menchaca, Director of Energy & Environmental Management

If you have any questions, please let me know.

United Independent School District
RFP 021-2021 District Wide Supply and Installation of Air Purification Units
Tabulation

			ACCO Brands USA LLC (ACCO Brands Corporation)		GermLogic, Inc		QYK Brands		Vizocom ICT LLC		Tracs Manufacturing LLC		Vaniman Manufacturing Inc.		USA RIMSA LLC (USA RIMSA)		EcoLite Holding LLC (PURGE VIRUS)		SCHOOL HEALTH	
Line #	Description	QTY	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
1	Air Purification Unit with installation	610							\$684.72	\$417,679.20	\$895.00	\$545,950.00								
Brand and model proposed									Enviro Klenz mobile UV Model		TM250-NBPI				KleenseAire 1,000					

DNMS - Product does not meet Specifications

Price Points include taking into consideration California preference law of 5%

Price Points include taking into consideration Florida preference law of 5%

Supplier Scoring Summary

RFP 021-2021 - District Wide Supply & Installation of Air Purification Units

Round One - Evaluation of Specifications 9-29-21

Supplier	Rank		Evaluation of Specifications		
	Rank	Score	Deep 4-inch HEPA H-13 Filtration	MERV 8 Pre-Filter	Two UVC Germicidal Lamp
		20	7	7	6
Tracs Manufacturing LLC	1	20.0	7	7	6
USA RIMSA LLC	2	20.0	7	7	6
Vizocom ICT LLC	3	20.0	7	7	6
EcoLite Holding LLC	4	14.0	7	7	0
Vaniman Manufacturing Inc.	5	14.0	7	7	0
GermLogic, Inc	6	10.8	0	6	5
SCHOOL HEALTH	7	7.0	2	5	0
ACCO Brands USA LLC	8	6.0	0	0	6
QYK Brands	9	6.0	0	0	6
		13.1	4.1	5.1	3.9

Vendors with 20 points move on to round 2

Evaluators

Evaluator	Bio
Aguilera, Daisy	Facilities Manager
Gutierrez, Dorian	Construction Project Manager
Menchaca, Manuel	Director of Energy and Environmental Management
Pena, Alfonso	Director Maintenance & Operations
Rangel, Enrique	Assistant Superintendent for Facilities / Construction
Rangel, Ricardo	Web Content Multimedia Specialist

Supplier Scoring Summary

RFP 021-2021 - District Wide Supply & Installation of Air Purification Units

Round Two - Evaluation of Vendors Meeting Specifications 9-29-21

Supplier	Rank	Score	Evaluation Criteria										
			Price (Max Points 50)	Meeting of Specifications (Max Points 20)					Preference for Product Manufactured in the USA (Max 20 Points)			Reference Checks (Max 10 Points)	
			Price	Cover up to 650 sq ft. per unit	Max Sound Level is under 59db	Pre-Air Filter	High Grade H13 HEPA Air Filter or better	Ultraviolet UVC - Disinfecting System	Warranty - Minimum 1 year	Installation Included	Unit must not produce off gassing or generate ozone	Manufactured in the USA	References
		100											
Vizocom ICT LLC	1	93.7	50	1	1	5	5	5	1	1	1	20	5
Tracs Manufacturing LLC	2	79.8	38	1	1	5	5	5	1	1	1	20	2
USA RIMSA LLC	3	70.8	29	1	1	5	5	5	1	1	1	20	2
		81.4	39.0	1.0	0.9	4.9	5.0	4.9	1.0	1.0	0.7	20.0	2.9

Evaluators

Evaluator	Bio
Aguilera, Daisy	Facilities Manager
Gutierrez, Dorian	Construction Project Manager
Menchaca, Manuel	Director of Energy and Environmental Management
Pena, Alfonso	Director Maintenance & Operations
Rangel, Enrique	Assistant Superintendent for Facilities / Construction
Rangel, Ricardo	Web Content Multimedia Specialist

Board Approval
Awarding of Bids/Proposals
October 20, 2021

RFP 064-2021 Irrigation Parts & Supplies

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

Recommended Vendor (s)

Est. Annual Amount

Siteone Landscape Supply

Please see attached tabulation

Administration distributed One Hundred and Ninety (190) proposals and advertised on Saturday, August 28 and Sunday, August 29, 2021. One (1) proposal was received on Thursday, September 9, 2021 at 3:00 p.m. at the UISD Service Center Purchasing Department.

Budget Information:

2021-2022 Maintenance & Operations

Resource Personnel:

Alfonso Peña, Director of Maintenance & Operations
Daisy K. Aguilera, Manager of Maintenance & Operations
Miguel Cardenas, Officer of Maintenance & Operations
Cordelia Flores Jackson, Director of Purchasing
Karina Mendoza-Guerra, Purchasing Manager
David A. Morales, Procurement Officer



UNITED INDEPENDENT SCHOOL DISTRICT

Alfonso Peña
Director of Maintenance & Operations

Memorandum

TO: Ms. Cordelia Flores Jackson, Director of Purchasing
FROM: Alfonso Peña, Director of Maintenance & Operations R
DATE: October 7, 2021
SUBJECT: RFP 064-2021 IRRIGATION PARTS & SUPPLIES

After careful review of the tabulation information provided to me by your staff, for RFP 064-2021 IRRIGATION PARTS & SUPPLIES, I recommend, for your consideration, based on, value to the district, ability to perform or provide the needed services and materials,

SITEONE LANDSCAPE SUPPLY

for the 2021-2022 fiscal year. Awarding of this bid does not constitute or guarantee that work or contracts will be given to the vendor/s mentioned above. This simply means that, if awarded, they may be called upon during the award period to provide services or materials to the district.

Please ensure that this vendor has met all procurement and bid requirements and that all references have been checked. If any reference checks conflict with the district in any way please notify me to discuss these issues.

If you have any questions, please let me know.

United Independent School District

RFP 064-2021

Irrigation Parts & Supplies

Vendor				Siteone Landscape Supply	
Line #	Description	QTY	UOM	Unit	Extended
1	% Off Catalog Price	1	EA	No Bid	No Bid
2	% Off List Price	1	EA	10.0%	10.0%
3	% Off Shelf Price	1	EA	No Bid	No Bid
4	#1804 rain bird spray head	1	EA	No Bid	No Bid
5	1 1/4" X 1 bushing PVC	1	EA	No Bid	No Bid
6	1" rain bird value	1	EA	No Bid	No Bid
7	1 Dv-1 1Ps auto valve	1	EA	No Bid	No Bid
8	10 HP 230 Volt Centrifugal Pump	1	EA	No Bid	No Bid
9	10" Valve box w/lid	1	EA	No Bid	No Bid
10	10" valve cover	1	EA	No Bid	No Bid
11	101 Turf Decoder for Rainbird	1	EA	No Bid	No Bid
12	10H 1/2 circle nozzle	1	EA	No Bid	No Bid
13	10Q 1/4 circle nozzle	1	EA	No Bid	No Bid
14	12F full circle nozzle	1	EA	No Bid	No Bid
15	12H 1/2 circle nozzle	1	EA	No Bid	No Bid
16	12Q 1/4 circle nozzle	1	EA	No Bid	No Bid
17	14-1 red UF wire	1	EA	No Bid	No Bid
18	14-1 white UF wire	1	EA	No Bid	No Bid
19	15-sst nozzles for rain bird	1	EA	No Bid	No Bid
20	2 wire decoder wire 14 gauge blue jacket	1	EA	No Bid	No Bid
21	2" RPP back flow preventer	1	EA	No Bid	No Bid
22	2" weather-matic 2100 cel. Value	1	EA	No Bid	No Bid
23	2" weather-matic diaphragm	1	EA	No Bid	No Bid
24	24 station master valve activatorr	1	EA	No Bid	No Bid
25	3/4" 6" PE multi nipple	1	EA	No Bid	No Bid
26	30 Station lawn mate weather-matic timers	1	EA	No Bid	No Bid
27	5 HP irrigation pump 100GPM	1	EA	No Bid	No Bid
28	7 HP 230 Volt Centrifugal Pump	1	EA	No Bid	No Bid
29	8H 1/2 circle nozzle	1	EA	No Bid	No Bid
30	8Q 1/4 circle nozzle	1	EA	No Bid	No Bid
31	B/W controls Cat. 1500. G-L157-N1-X	1	EA	No Bid	No Bid
32	Copper 2" elbow 90*	1	EA	No Bid	No Bid
33	Copper 2" male adapter	1	EA	No Bid	No Bid
34	Cut off nipple 1/2"	1	EA	No Bid	No Bid
35	Electrode sensor	1	EA	No Bid	No Bid
36	ESP-4 station outdoor timer	1	EA	No Bid	No Bid
37	ESP-6 station outdoor timer	1	EA	No Bid	No Bid
38	ESP-LX-12 12 station outdoor timer	1	EA	No Bid	No Bid
39	ESP-LX-20 20 station outdoor timer	1	EA	No Bid	No Bid
40	ESP-LX-24. 24station outdoor timer	1	EA	No Bid	No Bid
41	Hunter PGP-Adjustable pop up rotor	1	EA	No Bid	No Bid
42	I-20 hunter head 360* pop up rotor	1	EA	No Bid	No Bid
43	I-25 adjustable rotor w/ nozzle	1	EA	No Bid	No Bid
44	I-40 hunter head plastic riser	1	EA	No Bid	No Bid
45	I-40 hunter head steel riser	1	EA	No Bid	No Bid
46	Kingwire Connectors (bags of 20ct.)	1	EA	No Bid	No Bid

Vendor				Siteone Landscape Supply	
Line #	Description	QTY	UOM	Unit	Extended
47	Marking flags	1	EA	No Bid	No Bid
48	Nozzle tees low angle for hunter PGP	1	EA	No Bid	No Bid
49	Outdoor Transformer for mark-230 weather-	1	EA	No Bid	No Bid
50	Pump start relay	1	EA	No Bid	No Bid
51	Pump starter w/pump projection	1	EA	No Bid	No Bid
52	PVC 45* street elbow 3/4" slip	1	EA	No Bid	No Bid
53	PVC 90 elbow 3/4" SXTH	1	EA	No Bid	No Bid
54	PVC 90deg Elbow 1" SXS	1	EA	No Bid	No Bid
55	PVC 90deg Elbow 1/2" SXTH	1	EA	No Bid	No Bid
56	PVC 90deg Elbow 3/4" SXS	1	EA	No Bid	No Bid
57	PVC 90deg Elbow 3/4" SXTH	1	EA	No Bid	No Bid
58	PVC bushing 1 1/2" x 3/4" SXS	1	EA	No Bid	No Bid
59	PVC bushing 1 1/4" X 1" SXS	1	EA	No Bid	No Bid
60	PVC bushing 1 1/4" x 3/4" SXS	1	EA	No Bid	No Bid
61	PVC bushing 1" X 3/4" SXS	1	EA	No Bid	No Bid
62	PVC female adapter 2"	1	EA	No Bid	No Bid
63	PVC glue	1	EA	No Bid	No Bid
64	PVC pipe sch 40 1/2" X 20" bell end	1	EA	No Bid	No Bid
65	PVC pipe sch40 bell and 1" X 20"	1	EA	No Bid	No Bid
66	PVC pipe sch40 bell en 1 1/2" X 20	1	EA	No Bid	No Bid
67	PVC pipe sch40 bell end 1 1/4" X 20"	1	EA	No Bid	No Bid
68	PVC pipe sch40 bell end 3/4" X 20"	1	EA	No Bid	No Bid
69	PVC primer	1	EA	No Bid	No Bid
70	PVC Tee 1 1/4" SXS	1	EA	No Bid	No Bid
71	PVC Tee 1" SXSXS	1	EA	No Bid	No Bid
72	PVC Tee 2" SXSXS	1	EA	No Bid	No Bid
73	PVC Tee 3/4" SXSXS	1	EA	No Bid	No Bid
74	Richdale diaphragms	1	EA	No Bid	No Bid
75	Richdale solenoids	1	EA	No Bid	No Bid
76	Solenoid for weather-matic 110v	1	EA	No Bid	No Bid
77	Square meter box	1	EA	No Bid	No Bid
78	SWAWC super vee handy electric	1	EA	No Bid	No Bid
79	Toro bubblers 1/2"	1	EA	No Bid	No Bid
Notes:				Please use BuyBoard contract #611-20...discount will vary from 0-65% off.	

Board Approval
Awarding of Bids/Proposals
October 20, 2021

RFP 065-2021 Architectural Signs

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

Recommended Vendor (s)

Est. Annual Amount

Vulcan Signs (Vulcan Inc.)

Please see attached tabulation

Administration distributed Five Hundred and Thirty Five (535) proposals and advertised on Saturday, August 28 and Sunday, August 29, 2021. One (1) proposal was received on Thursday, September 9, 2021 at 3:00 p.m. at the UISD Service Center Purchasing Department.

Budget Information:

2021-2022 Maintenance & Operations

Resource Personnel:

Alfonso Peña, Director of Maintenance & Operations

Daisy K. Aguilera, Manager of Maintenance & Operations

Miguel Cardenas, Officer of Maintenance & Operations

Raul Gamez, Construction Supervisor at Maintenance & Operations

Cordelia Flores Jackson, Director of Purchasing

Karina Mendoza-Guerra, Purchasing Manager

David A. Morales, Procurement Officer



UNITED INDEPENDENT SCHOOL DISTRICT

Alfonso Peña
Director of Maintenance & Operations

Memorandum

TO: Ms. Cordelia Flores Jackson, Director of Purchasing
FROM: Alfonso Peña, Director of Maintenance & Operations P
DATE: October 7, 2021
SUBJECT: RFP 065-2021 ARCHITECTURAL SIGNS

After careful review of the tabulation information provided to me by your staff, for RFP 065-2021 ARCHITECTURAL SIGNS, I recommend, for your consideration, based on, value to the district, ability to perform or provide the needed services and materials,

VULCAN SIGNS

for the 2021-2022 fiscal year. Awarding of this bid does not constitute or guarantee that work or contracts will be given to the vendor/s mentioned above. This simply means that, if awarded, they may be called upon during the award period to provide services or materials to the district.

Please ensure that this vendor has met all procurement and bid requirements and that all references have been checked. If any reference checks conflict with the district in any way please notify me to discuss these issues.

If you have any questions, please let me know.

**United Independent School District
RFP 065-2021
Architectural Signs**

Vendor				Vulcan Signs (Vulcan Inc)	
Line #	Description	QTY	UOM	Unit	Extended
1	% Off Catalog Price:	1	EA	0%	0%
2	% Off List Price:	1	EA	0%	0%
3	% Off Shelf Price:	1	EA	0%	0%
4	Stop Sign: Diamond grade, 2 layers of reflecting sheeting. 1st. layer of reflective grade 3990, 2nd. layer consisting in Electro cut easy-film red series 1172 "no silkscreen." Aluminum 0.080 thickness. Size 30" Oct.	1	EA	<u>\$87.70</u>	\$87.70
5	Stop Sign: Diamond grade, 2 layers of reflecting sheeting. 1st. layer of reflective grade 3990, 2nd. layer consisting in Electro cut easy-film red series 1172 "no silkscreen." Aluminum 0.080 thickness. Size 24" Oct.	1	EA	<u>\$56.15</u>	\$56.15
6	Post 12 GA 11DT, galvanized.	1	EA	<u>\$74.60</u>	\$74.60
7	U-Clamp extruded Aluminum for post.	1	EA	<u>\$7.50</u>	\$7.50
8	No parking RSA. 24" SQ.	1	EA	<u>\$37.80</u>	\$37.80
9	Reserved Parking B/W HIP RSA 12" x 18".	1	EA	<u>\$15.80</u>	\$15.80
10	No parking/Buses Only R/W HIP RSA. 18" x 24"	1	EA	<u>\$22.08</u>	\$22.08
11	No parking/Buses Only R/W HIP RSA. 12" x 18"	1	EA	<u>\$15.80</u>	\$15.80
12	No parking/Fire Lane R/W HIP RSA. 12" x 18"	1	EA	<u>\$15.80</u>	\$15.80
13	No Left Turn RSA 24" SQ.	1	EA	<u>\$37.80</u>	\$37.80
14	One Way left arrow RSA 36" x 12".	1	EA	<u>\$22.08</u>	\$22.08
15	One Way right arrow RSA 36" x 12"	1	EA	<u>\$22.08</u>	\$22.08
16	Buses Only B/W RSA 12" x 18".	1	EA	<u>\$15.80</u>	\$15.80
17	Bus Drop Off R/W RSA 18" x 24".	1	EA	<u>\$22.08</u>	\$22.08
18	Visitor Parking G/W HIP RSA 12" x 18".	1	EA	<u>\$15.80</u>	\$15.80
19	Entrance Only B/W RSA 12" x 18".	1	EA	<u>\$15.80</u>	\$15.80
20	Exit Only B/W RSA 12" x 18".	1	EA	<u>\$15.80</u>	\$15.80
21	Do Not Enter R/W HIP RSA 18" x 12".	1	EA	<u>\$15.80</u>	\$15.80
22	Drug Zone Free B/W RSA 24" SQ.	1	EA	<u>\$37.80</u>	\$37.80
23	Speed Limit 10 MPH B/W HIP RSA 18" x 24".	1	EA	<u>\$22.08</u>	\$22.08
24	Watch for Children B/W HIP RSA 24" SQ.	1	EA	<u>\$37.80</u>	\$37.80
25	Do Not Enter RSA 30" SQ.	1	EA	<u>\$58.48</u>	\$58.48
26	Staff Entrance B/W RSA 30".	1	EA	<u>\$46.00</u>	\$46.00
27	Wrong Way RSA 30" x 18".	1	EA	<u>\$27.60</u>	\$27.60
28	No Cell Phone B/W RSA 24" x 42".	1	EA	<u>\$51.52</u>	\$51.52
Notes:				10' - 2 2/8 OD Aluminum Posts, Specifications did not say what kind of post and I went by post ordered in the past. .080 metal quoted and EG sheeting.	

Board Approval
Awarding of Bids/Proposals
October 20, 2021

RFP 056-2021 Special Education Department Web-Based Data Management System

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

<u>Recommended Vendor (s)</u>	<u>Est. Annual Amount</u>
Esped.com, Inc. (Frontline Technologies Group LLC)	\$110,201.62

Administration distributed Six Hundred and Nine (609) proposals and advertised on Saturday, August 14, 2021 and Sunday, August 15, 2021. Six (6) proposals were received on August 25, 2021, at 3:00 p.m. at the UISD Service Center Purchasing Department.

Budget Information:

2021-2022 Special Education Department

Resource Personnel:

Matias Ydrogo, Director, Special Education, South Sector
Nancy Brondo, Instructional Coordinator, South Sector
Cordelia Flores-Jackson, Director of Purchasing
Karina Mendoza-Guerra, Purchasing Manager
Michelle Pizaña-Barrera, Procurement Officer



To: Ms. Cordelia Flores-Jackson
Director of Purchasing
United ISD

From: Matias Ydrogo 
Special Education Director

Thru: Laura De Los Santos 
Director of Special Education

Subject: RFP 056-2021 Special Education

Date: September 17, 2021

We have reviewed the tabulation of RFP 056-2021 for the special education web based data management system.

The committee members included Matias Ydrogo, Nancy Brondo.

Based on the tabulation sheets, we recommend that RFP 056-2021 be awarded to esped.com-Inc (Frontline Technologies group LLC) as the best competitive proposal meeting district specifications.

This program allows us to best meet the needs of our special education students. This program will be used by our department to provide effective documentation and implementation of students IEPs, related services, and transition services. It offers effective documentation to meet the needs of our special education students. Overall, this program met all our specifications and provides the best value to the district.

If you have any questions, please contact me.

RFP 056-2021
Special Education Department Web-Based Data Management System

Line #	Description	QTY	UOM	DocuNav Solutions		Ed Tech Soft, Inc.		empoWER-TCASE Services Inc		EduProject ELL, LLC		esped.com, Inc. (a Frontline Technologies Group LLC)		Ion Wave Technologies, Inc. (Ion Wave Technologies)	
				Total Price	\$203,289.17	Total Price	\$78,000.00	Total Price	\$91,000.00	Total Price	\$72,400.00	Total Price	\$110,201.62	Total Price	\$91,520.00
				Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
1	District-wide License based on a per student basis. (quantity subject to change)	5200	EA	\$203,289.17	\$494,982.92	\$78,000.00	\$78,000.00	\$17.50	\$91,000.00	\$72,400.00	\$72,400.00	\$110,201.62	\$110,201.62	\$17.60	\$91,520.00
Supplier Notes				Option 1 w/ full hosting included above. Option 2 and details included in attached Proposal options. Option 2: Rio Licensing & Self-Hosting Summary 183,522.83 -50 Full Users and 2,000 participant users Option 1 : AWS Hosting w/ 375 licenses full users \$494,982.92 Option 2: Self-Hosting w/ 375 licences \$475,216.58	5200 students X \$15.00 = \$78,000The price is calculated based on student count of up to 5200 per year. This is an all inclusive price including hosting, training, and technical support. There is no additional charge for the teachers, administrators, and service providers. For additional students there will be a charge of \$15 per student per year. The price remains the same for the additional 1 year contract extension.					Please see detailed quote attached.					\$17.60 x 5200 = \$91,520. See attached "United ISD-SpedTrack IEP Quote.pdf" (in Response Attachments). Also, see attached "United ISD-SpedTrack Full Suite Quote.pdf" offering our entire special education solution suite (in Response Attachments). *Note the above mentioned per special education student price does not include implementation or training fees. Both are listed in our attached quote documents.

Description (EduProject ELL, LLC)	QTY	Price	Total
Project SpEd Total Special Education Students	5,200.00	\$22.00	\$114,400.00
Multiple Product Discount - Project GT	5,200.00	-\$10.00	-\$52,000.00
Implementation One-Time Fee	1	\$4,500.00	\$4,500.00
DataAnywhere! 2 Connections Inbound	1	\$1,500.00	\$1,500.00
DataEverywhere! 2 Connections Outbound	1	\$1,500.00	\$1,500.00
Product Training (Onsite - One Instructor)	5	\$1,500.00	\$7,500.00
Multiple Product Discount - Project GT	5	-\$1,500.00	-\$7,500.00
Training Expense - Prepaid, Not at Exceed Amount	5	\$500.00	\$2,500.00
Total			\$72,400.00

Board Approval
Awarding of Bids/Proposals
October 20, 2021

RFP 057-2021 Special Education Unit Curriculum

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

<u>Recommended Vendor (s)</u>	<u>Est. Annual Amount</u>
N2Y, LLC	\$84,137.50

Administration distributed Six Hundred Twelve (612) proposals and advertised on Saturday, August 14, 2021 and Sunday, August 15, 2021. Three (3) proposals were received on August 25, 2021 at 3:00 p.m. at the UISD Service Center Purchasing Department.

Budget Information:

2021-2022 Special Education Department

Resource Personnel:

Matias Ydrogo, Director Special Education, South Sector
Nancy Brondo, Instructional Coordinator, South Sector
Cordelia Flores-Jackson, Director of Purchasing
Karina Mendoza-Guerra, Purchasing Manager
Michelle Pizaña-Barrera, Procurement Officer



To: Ms. Cordelia Flores-Jackson
Director of Purchasing
United ISD

From: Matias Ydrogo *MY*
Special Education Director

Thru: Laura De Los Santos *L.D.L.S.*
Director of Special Education

Subject: RFP 057-2021 Special Education

Date: September 10, 2021

We have reviewed the tabulation of RFP 057-2021 for the special education unit curriculum.

The committee members included Matias Ydrogo, Nancy Brondo

Based on the tabulation sheets, we recommend that RFP 057-2021 be awarded to N2Y as the best competitive proposal meeting district specifications.

This program allows us to best meet the needs of our special education students. N2Y will be used by our department to provide effective instruction for students in specialized settings. It offers a full curriculum targeting the needs of our special education students. Overall, this program met all our specifications and provides the best value to the district.

If you have any questions, please contact me.

RFP 057-2021
Special Education Unit Curriculum
September 1, 2021 - August 31, 2022

				Enome Inc. (Goalbook) (Enome, Inc.)		n2y, LLC		Rethink Autism, Inc.	
				Total Price	\$74,375.00	Total Price	\$84,137.50	Total Price	\$135,000.00
Line #	Description	QTY	UOM	Unit	Extended	Unit	Extended	Unit	Extended
1	Special Education Curriculum License (quantity subject to change)	125	EA	\$595.00	\$74,375.00	\$553.13	\$69,141.25	\$540.00	\$135,000.00
	Supplier Notes			Department Membership pricing of \$595 per educator up to 125 educators. Pricing discounted from the standard \$1,000 per educator based on the scope of work, level of service, customization, and access to Goalbook Toolkit.	Price for one ULS license. One license includes service provider access to one grade band plus access for a maximum of 15 students. Prices are subject to change and future orders will be at current catalog pricing. See attached catalog for more details.	Student License \$39.00 Educator License \$150.00 Classroom (up to 10 students, 1 educator) \$540.00 **Need to double the quantity of licenses due to student/teacher ratio**			
2	Extension of Accommodations (add-ons)	125	EA			119.97	14996.25		

Board Approval
Awarding of Bids/Proposals
October 20, 2021

Renewal

RFP 2020-012 Orchestra Equipment, Instruments and Supplies

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

Recommended Vendor(s)

Est. Amount

Antonio Strad Violin
Brook Mays Music Co.
Melhart Music
Shar Products Company

See Attached Tabulation

Administration distributed Two Hundred and Fourteen (214) proposals and advertised on Saturday, February 1, 2020, and Sunday, February 2, 2020. Eight (8) proposal(s) were received on February 13, 2020 at 3:00pm at the UISD Service Center Purchasing Department.

Budget Information:

2021-2022 Fine Arts Department

Resource Personnel:

Gerardo S. Rodriguez, Director of Fine Arts Department
Ray Pena, Orchestra Director of Alexander High School
Jackie Pena, Orchestra Director of United Middle School
Cordelia Flores Jackson, Director of Purchasing
Karina Mendoza Guerra, Manager of Purchasing
Carlos D. Garcia, Procurement Specialist



UNITED INDEPENDENT SCHOOL DISTRICT

TO: Cordy Flores-Jackson, Director of Purchasing
FROM: Gerardo S. Rodriguez, Director of Fine Arts *GR*
THROUGH: Cynthia Ramirez, Executive Director for Middle School Instruction
SUBJECT: RFP 2020-012 Orchestra Equipment, Instruments and Supplies
DATE: September 20, 2021

For the 2021-2022 school year, we are recommending approval of RFP 2020-012, Orchestra Equipment, Instruments and Supplies. The 4 vendors that submitted a proposal were:

Antonio Strad Violin
Brook Mays Music Co.
Melhart Music
Shar Products Company

Having multiple vendors allows our orchestra directors and mariachi instructors the flexibility to purchase instruments throughout the school year as well as string instrument supplies.

We thank you and Mr. Carlos Garcia, Procurement Officer, for your work in preparing this RFP.

cc: Carlos Garcia
UISD Procurement Officer

Fine Arts Department

Gerardo S. Rodriguez, Director
gsrodriguez@uisd.net

Leticia M. Leal, Fine Arts Coordinator
lleal@uisd.net

5208 Santa Claudia Ln. - Laredo, Texas 78043 - (956) 473-7121 - Fax (956) 473-7135

RFP 2020-012 Orchestra Equipment, Instrument and Supplies
2021-2022 Updated

1	High School Violin 4/4								
Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	
Antonio Strad Violin LLC	20	EA		\$0.00	\$0.00	Please see Alternate section.	John Cheng Reserv		
[ALT2] Antonio Strad Violin LLC	20	EA		\$590.00	\$11,800.00	Antonio Strad Violin "Legacy", Very nice han	Antonio Strad Violi Legacy		
[ALT1] Antonio Strad Violin LLC	20	EA		\$1,499.00	\$29,980.00	Larzaro Zucchi, Hand made outstanding solc	Antonio Strad Violi Larzaro Zucchi		
[ALT1] Brook Mays Music (Unive	20	EA		\$1,895.00	\$37,900.00	MAPLE LEAF "MASTER LUCIENNE" VIOLIN O	MAPLE LEAF STRIN	MLS3600VN4/4	
[ALT1] Melhart Music (Jim Melh:	20	EA		\$1,928.00	\$38,560.00	4/4 -7/8 -Rudolph Eastman VL701SBC Violin	Eastman	VL701SBC	
Shar Products Company	20	EA		\$3,375.00	\$67,500.00		John Cheng Reserv		
Melhart Music (Jim Melhart Pian	20	EA		No Bid			John Cheng Reserv		
Brook Mays Music (Universal Me	20	EA		No Bid			John Cheng Reserv		

2	High School Violin 4/4								
Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	
Antonio Strad Violin LLC	20	EA		\$0.00	\$0.00	Please see Alternate section.	John Cheng Pagani		
[ALT2] Antonio Strad Violin LLC	20	EA		\$650.00	\$13,000.00	Antonio Strad Violin "Dynasty", Very good h:	Antonio Strad Violi Dynasty		
[ALT1] Melhart Music (Jim Melh:	20	EA		\$1,286.00	\$25,720.00	4/4 Albert Nebel – Eastman VL601SBC 4/4 v	Eastman	VL601SBC	
[ALT1] Antonio Strad Violin LLC	20	EA		\$1,299.00	\$25,980.00	Ming Jiang Zhu, Excellent Hand made Violin	Ming Jiang Zhu wo 903		
[ALT1] Brook Mays Music (Unive	20	EA		\$1,400.00	\$28,000.00	MAPLE LEAF "HADDOCK BENDA MODEL" VI	MAPLE LEAF STRIN	MLS530VN44	
Shar Products Company	20	EA		\$1,800.00	\$36,000.00		John Cheng Pagani		
Melhart Music (Jim Melhart Pian	20	EA		No Bid			John Cheng Pagani		
Brook Mays Music (Universal Me	20	EA		No Bid			John Cheng Pagani		

3	High School Viola 15.5								
Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	
Antonio Strad Violin LLC	13	EA		\$0.00	\$0.00	Please see Alternate section.	Carlo Lamberti Ter		
[ALT2] Antonio Strad Violin LLC	13	EA		\$850.00	\$11,050.00	Chang Lee 15.5" viola, Also a very good viol:	Antonio Strad Violi Chang Lee		
[ALT1] Antonio Strad Violin LLC	13	EA		\$1,399.00	\$18,187.00	Ming Jiang Zhu 15.5' Viola, It is same instrur	Ming Jiang Zhu wo 903		
[ALT1] Melhart Music (Jim Melh:	13	EA		\$1,669.00	\$21,697.00	15.5 " Albert Nebel - Eastman VA601SBC Vic	Eastman	VA601SBC	
[ALT1] Brook Mays Music (Unive	13	EA		\$1,895.00	\$24,635.00	MAPLE LEAF "MEDICI TERTIS" VIOLA OUTFIT	MAPLE LEAF STRIN	MLS515VA-T15.5	
Shar Products Company	13	EA		\$2,185.00	\$28,405.00		Carlo Lamberti Ter		
Melhart Music (Jim Melhart Pian	13	EA		No Bid			Carlo Lamberti Ter		
Brook Mays Music (Universal Me	13	EA		No Bid			Carlo Lamberti Ter		

RFP 2020-012 Orchestra Equipment, Instrument and Supplies
2021-2022 Updated

4 High School Viola 16									
Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	
Antonio Strad Violin LLC	2	EA		\$0.00	\$0.00	Please see Alternate section.	Carlo Lamberti Ter		
[ALT2] Antonio Strad Violin LLC	2	EA		\$850.00	\$1,700.00	Chang Lee 16" viola, Also a very good viola f	Antonio Strad Violi Chang Lee		
[ALT1] Antonio Strad Violin LLC	2	EA		\$1,399.00	\$2,798.00	Ming Jiang Zhu 16' Viola, It is same instrume	Ming Jiang Zhu wo 903		
[ALT1] Melhart Music (Jim Melhar	2	EA		\$1,669.00	\$3,338.00	15.5 " Albert Nebel - Eastman VA601SBC Vic	Eastman VA601SBC		
[ALT1] Brook Mays Music (Unive 2	2	EA		\$1,895.00	\$3,790.00	MAPLE LEAF "MEDICI TERTIS" VIOLA OUTFIT	MAPLE LEAF STRIN	MLS515VA-T16	
Shar Products Company	2	EA		\$2,815.00	\$5,630.00		Carlo Lamberti Ter		
Melhart Music (Jim Melhart Pian 2	2	EA		No Bid			Carlo Lamberti Ter		
Brook Mays Music (Universal Me 2	2	EA		No Bid			Carlo Lamberti Ter		

5 High School Cello 4/4									
Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	
Antonio Strad Violin LLC	17	EA		\$0.00	\$0.00	Please see Alternate section.	Karl Joseph Schnei		
[ALT2] Antonio Strad Violin LLC	17	EA		\$1,800.00	\$30,600.00	Giovanni, A great instrument for high achool	Antonio Strad Violi Giovanni		
[ALT1] Brook Mays Music (Unive 17	17	EA		\$2,849.00	\$48,433.00	MAPLE LEAF " LADY CLAIRE" CELLO OUTFIT	MAPLE LEAF	MLS1360C	
[ALT1] Antonio Strad Violin LLC	17	EA		\$3,000.00	\$51,000.00	Larzarzo Zucchi, Hand made outstanding qua	Antonio Strad Violi Larzarzo Zucchi		
[ALT1] Melhart Music (Jim Melhar	17	EA		\$3,233.00	\$54,961.00	4/4 European Professional - Rudoulf Doetscl	Rudoulf Doetsch	VC701SBC	
Shar Products Company	17	EA		\$4,455.00	\$75,735.00		Karl Joseph Schnei		
Melhart Music (Jim Melhart Pian 17	17	EA		No Bid			Karl Joseph Schnei		
Brook Mays Music (Universal Me 17	17	EA		No Bid			Karl Joseph Schnei		

6 High School Bass 3/4									
Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	
Antonio Strad Violin LLC	6	EA		\$0.00	\$0.00	Please see Alternate section.	Carlo Lamberti Sor		
[ALT1] Brook Mays Music (Unive 6	6	EA		\$2,299.00	\$13,794.00	MAPLE LEAF BASS "MODLE 140" OUTFIT	MAPLE LEAF STRIN	MLS140B34	
[ALT1] Antonio Strad Violin LLC	6	EA		\$2,980.00	\$17,880.00	Cristobal, Good quality solid hand carved ba	Antonio Strad Violi Cristobal		
[ALT1] Melhart Music (Jim Melhar	6	EA		\$3,117.00	\$18,702.00	3/4 VB105SBC Step Up - Andreas Eastman C	Eastman VB105SBC		
Shar Products Company	6	EA		\$3,600.00	\$21,600.00		Carlo Lamberti Sor		
Melhart Music (Jim Melhart Pian 6	6	EA		No Bid			Carlo Lamberti Sor		
Brook Mays Music (Universal Me 6	6	EA		No Bid			Carlo Lamberti Sor		

7 High School Bass 3/4									
Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	
Antonio Strad Violin LLC	2	EA		\$0.00	\$0.00	Please see Alternate section.	John Cheng Carlo (
[ALT2] Antonio Strad Violin LLC	2	EA		\$2,980.00	\$5,960.00	Cristobal, Good quality solid hand carved ba	Antonio Strad Violi Cristobal		
[ALT1] Antonio Strad Violin LLC	2	EA		\$4,000.00	\$8,000.00	Larzarzo Zucchi Bass, Great hand carved solid	Antonio Strad Violi Larzarzo Zucchi		
[ALT1] Brook Mays Music (Unive 2	2	EA		\$4,899.00	\$9,798.00	MAPLE LEAF "MODEL 150" BASS OUTFIT	MAPLE LEAF	MLS150B34	
Shar Products Company	2	EA		\$5,900.00	\$11,800.00		John Cheng Carlo (
Melhart Music (Jim Melhart Pian 2	2	EA		No Bid			John Cheng Carlo (
Brook Mays Music (Universal Me 2	2	EA		No Bid			John Cheng Carlo (
[ALT1] Melhart Music (Jim Melhar	2	EA				3/4 European Professional - Rudoulf Doetscl	Rudoulf Doetsch	VB701SBC	

RFP 2020-012 Orchestra Equipment, Instrument and Supplies
2021-2022 Updated

8	High School Violin Bow 4/4								
Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	
[ALT1] Antonio Strad Violin LLC	40	EA		\$85.00	\$3,400.00	Antonio carbon wave violin bow	Antonio Strad Violi	b1antcfw	
[ALT2] Antonio Strad Violin LLC	40	EA		\$120.00	\$4,800.00	Antonio CW. Carbon stick with wood skin.	Antonio Strad Violi	b1antcw4/4	
Shar Products Company	40	EA		\$210.00	\$8,400.00		Prodigy Coda Bow		
Brook Mays Music (Universal Me	40	EA		\$222.00	\$8,880.00	ITEM # SPA4	Prodigy Coda Bow		
Antonio Strad Violin LLC	40	EA		\$228.00	\$9,120.00		Prodigy Coda Bow		
Melhart Music (Jim Melhart Pian	40	EA		\$249.00	\$9,960.00		Prodigy Coda Bow		

9	High School Viola Bow 4/4								
Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	
[ALT1] Antonio Strad Violin LLC	15	EA		\$90.00	\$1,350.00	Antonio carbon wave viola bow.	Antonio Strad Violi	b2antcfw	
[ALT2] Antonio Strad Violin LLC	15	EA		\$130.00	\$1,950.00	Antonio CW. Carbon stick with wood skin.	Antonio Strad Violi	b2antcw	
Shar Products Company	15	EA		\$230.00	\$3,450.00		Prodigy Coda Bow		
Brook Mays Music (Universal Me	15	EA		\$245.00	\$3,675.00	ITEM # SPB4	Prodigy Coda Bow		
Antonio Strad Violin LLC	15	EA		\$249.00	\$3,735.00		Prodigy Coda Bow		
Melhart Music (Jim Melhart Pian	15	EA		\$269.00	\$4,035.00		Prodigy Coda Bow		

10	High School Cello Bow 4/4								
Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	
[ALT1] Antonio Strad Violin LLC	17	EA		\$110.00	\$1,870.00	Antonio carbon wave Cello bow.	Antonio Strad Violi	b3antcfw	
[ALT2] Antonio Strad Violin LLC	17	EA		\$150.00	\$2,550.00	Antonio CW. Carbon stick with wood skin.	Antonio Strad Violi	b3antcw	
Shar Products Company	17	EA		\$250.00	\$4,250.00		Prodigy Coda Bow		
Antonio Strad Violin LLC	17	EA		\$258.00	\$4,386.00		Prodigy Coda Bow		
Brook Mays Music (Universal Me	17	EA		\$268.00	\$4,556.00	ITEM # SPC4	Prodigy Coda Bow		
Melhart Music (Jim Melhart Pian	17	EA		\$289.00	\$4,913.00		Prodigy Coda Bow		

11	High School German Bass Bow 3/4								
Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes	Manufacturer	Manufacturer #	
Antonio Strad Violin LLC	2	EA		\$432.00	\$864.00		Revelation Coda G		
Shar Products Company	2	EA		\$435.00	\$870.00		Revelation Coda G		
Brook Mays Music (Universal Me	2	EA		\$465.00	\$930.00	ITEM # BRG3	Revelation Coda G		
Melhart Music (Jim Melhart Pian	2	EA		\$466.00	\$932.00		Revelation Coda G		

12	High School French Bass Bow 3/4								
Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes	Manufacturer	Manufacturer #	
Antonio Strad Violin LLC	6	EA		\$432.00	\$2,592.00		Revelation Coda Fr		
Shar Products Company	6	EA		\$435.00	\$2,610.00		Revelation Coda Fr		
Brook Mays Music (Universal Me	6	EA		\$465.00	\$2,790.00	ITEM # BRF3	Revelation Coda Fr		
Melhart Music (Jim Melhart Pian	6	EA		\$466.00	\$2,796.00		Revelation Coda Fr		

13	High School BAM Stylus Case Oblong Violin 4/4 Black/Silver								
Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	
[ALT1] Antonio Strad Violin LLC	40	EA		\$95.00	\$3,800.00	Strad Triangle violin case. High quality case	Antonio Strad Violi	C1-2007	
[ALT1] Brook Mays Music (Unive	40	EA		\$130.00	\$5,200.00	MAPLE LEAF VIOLIN CASE	MAPLE LEAF	CVN550044	
Shar Products Company	40	EA		\$199.00	\$7,960.00		BAM		
Antonio Strad Violin LLC	40	EA		\$206.00	\$8,240.00		BAM		
Melhart Music (Jim Melhart Pian	40	EA		\$237.00	\$9,480.00		BAM		
Brook Mays Music (Universal Me	40	EA		No Bid			BAM		

14	High School BAM Stylus Case Oblong Viola 15.5 Black/Silver								
Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	
[ALT1] Antonio Strad Violin LLC	15	EA		\$99.00	\$1,485.00	Strad Triangle viola case. High quality case w	Antonio Strad Violi	c2-2007	
[ALT1] Brook Mays Music (Unive	15	EA		\$230.00	\$3,450.00	MAPLE LEAF VIOLA CASE	MAPLE LEAF	CVA8003	
Antonio Strad Violin LLC	15	EA		\$240.00	\$3,600.00		BAM		
Shar Products Company	15	EA		\$249.00	\$3,735.00		BAM		
Melhart Music (Jim Melhart Pian	15	EA		\$267.00	\$4,005.00		BAM		
Brook Mays Music (Universal Me	15	EA		No Bid			BAM		

15	High School BAM New Tech Cello Case With Wheels 4/4 Blue								
Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	
[ALT1] Brook Mays Music (Unive	17	EA		\$250.00	\$4,250.00	MAPLE LEAF "METROPOLITAN" CELLO CASE	MAPLE LEAF	3100	
[ALT1] Antonio Strad Violin LLC	17	EA		\$650.00	\$11,050.00	Horizon High quality Carbon Fiber cello case	Antonio Strad Violi	C3-horizon	
Melhart Music (Jim Melhart Pian	17	EA		\$865.00	\$14,705.00		BAM		
Antonio Strad Violin LLC	17	EA		\$869.00	\$14,773.00		BAM		
Shar Products Company	17	EA		\$879.00	\$14,943.00		BAM		
Brook Mays Music (Universal Me	17	EA		No Bid			BAM		

16	High School Cushy Gllider Bass Bag With Wheels 3/4 Black								
Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	
Antonio Strad Violin LLC	8	EA		\$0.00	\$0.00	Please see Alternate section.	Cushy		
[ALT1] Brook Mays Music (Unive	8	EA		\$175.00	\$1,400.00	MAPLE LEAF DELUXE BASS BAG	MAPLE LEAF	CB1001D	
Shar Products Company	8	EA		\$179.00	\$1,432.00		Cushy		
[ALT1] Melhart Music (Jim Melh:	8	EA		\$195.00	\$1,560.00	Eastman 3/4 Cordura Bass bag w/ wheels Cf	Eastman	CB60	
[ALT1] Antonio Strad Violin LLC	8	EA		\$285.00	\$2,280.00	SFA Challenger Deluxe bass bag with wheel	Strings For Americ	C4chawheel	
Melhart Music (Jim Melhart Pian	8	EA		No Bid			Cushy		
Brook Mays Music (Universal Me	8	EA		No Bid			Cushy		

17 High School Kun Collapsible Violin 4/4 Shoulder Rest									
Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	
[ALT1] Antonio Strad Violin LLC	40	EA		\$11.00	\$440.00	Kapaier Collapsible Violin Shoulder Rest(sar	Kapaier	KAPC	
Shar Products Company	40	EA		\$21.20	\$848.00		Kun		
Antonio Strad Violin LLC	40	EA		\$23.50	\$940.00		Kun		
Brook Mays Music (Universal Me	40	EA		\$30.00	\$1,200.00	ITEM # K300C	Kun		
Melhart Music (Jim Melhart Pian	40	EA		\$33.83	\$1,353.20		Kun		

18 High School Kun Collapsible Viola 15"-17" Shoulder Rest									
Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	
[ALT1] Antonio Strad Violin LLC	15	EA		\$12.00	\$180.00	Kapaier Collapsible Viola Shoulder Rest(sam	Kapaier	KPE2REG	
Shar Products Company	15	EA		\$22.80	\$342.00		Kun		
Antonio Strad Violin LLC	15	EA		\$25.50	\$382.50		Kun		
Brook Mays Music (Universal Me	15	EA		\$30.00	\$450.00	ITEM # K400C	Kun		
Melhart Music (Jim Melhart Pian	15	EA		\$35.64	\$534.60		Kun		

19 High School Xeros Cello Endpin Anchor									
Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes	Manufacturer	Manufacturer #	
Shar Products Company	17	EA		\$8.90	\$151.30		Xeros		
Antonio Strad Violin LLC	17	EA		\$13.00	\$221.00		Xeros		
Melhart Music (Jim Melhart Pian	17	EA		\$14.68	\$249.56		Xeros		
Brook Mays Music (Universal Me	17	EA		\$18.00	\$306.00	ITEM # 1007XC	Xeros		

20 High School Xeros Bass Endpin Anchor									
Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes	Manufacturer	Manufacturer #	
Shar Products Company	8	EA		\$8.90	\$71.20		Xeros		
Antonio Strad Violin LLC	8	EA		\$13.57	\$108.56		Xeros		
Melhart Music (Jim Melhart Pian	8	EA		\$14.95	\$119.60		Xeros		
Brook Mays Music (Universal Me	8	EA		\$18.00	\$144.00	ITEM # 1007XB	Xeros		

21 Middle School Carlo Lamberti Violin 4/4									
Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	
Antonio Strad Violin LLC	52	EA		\$0.00	\$0.00	Please see Alternate section.	Carlo Lamberti Ma		
[ALT1] Antonio Strad Violin LLC	52	EA		\$285.00	\$14,820.00	Stard Model 5H, High quality hand made vic Antonio Strad Violi 4H			
[ALT2] Antonio Strad Violin LLC	52	EA		\$590.00	\$30,680.00	Antonio Strad Violin"Legacy", Very nice han	Antonio Strad Violi Legacy		
[ALT1] Melhart Music (Jim Melh:	52	EA		\$1,087.00	\$56,524.00	4/4 Violin Eastman VL305SBC Violin OUTFIT	Eastman	VL305SBC	
[ALT1] Brook Mays Music (Unive	52	EA		\$1,300.00	\$67,600.00	MAPLE LEAF "MASTER LINN" VIOLIN OUTFIT	MAPLE LEAF	MLS3100VN	
Shar Products Company	52	EA		\$1,500.00	\$78,000.00		Carlo Lamberti Ma		
Melhart Music (Jim Melhart Pian	52	EA		No Bid			Carlo Lamberti Ma		
Brook Mays Music (Universal Me	52	EA		No Bid			Carlo Lamberti Ma		

22 Middle School Carlo Lamberti Viola 15.5									
Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	
Antonio Strad Violin LLC	20	EA		\$0.00	\$0.00	Please see Alternate section.	Carlo Lamberti Ter		
[ALT1] Antonio Strad Violin LLC	20	EA		\$695.00	\$13,900.00	Dynasty, High quality hand made for advanc	Antonio Strad Violi Dynasty		
[ALT1] Melhart Music (Jim Melh:	20	EA		\$1,669.00	\$33,380.00	15.5 " Albert Nebel - Eastman VA601SBC Vic Eastman	VA601SBC		
[ALT1] Brook Mays Music (Unive	20	EA		\$1,895.00	\$37,900.00	MAPLE LEAF " MEDICI TERIS" VIOLA OUTFIT	MAPLE LEAF STRIN	MLS515VA-T15.5	
Shar Products Company	20	EA		\$2,185.00	\$43,700.00		Carlo Lamberti Ter		
Melhart Music (Jim Melhart Pian	20	EA		No Bid			Carlo Lamberti Ter		
Brook Mays Music (Universal Me	20	EA		No Bid			Carlo Lamberti Ter		
23 Middle School Karl Joseph Schneider Stradivari Cello 4/4									
Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	
Antonio Strad Violin LLC	20	EA		\$0.00	\$0.00	Please see Alternate section.	Karl Joseph Schnei		
[ALT1] Antonio Strad Violin LLC	20	EA		\$1,650.00	\$33,000.00	Antonio Strad Violin Giovanni, outfit with Ar	Antonio Strad Violi Giovanni		
[ALT1] Brook Mays Music (Unive	20	EA		\$2,849.00	\$56,980.00	MAPLE LEAF "LADY CLAIRE" CELLO OUTFIT	MAPLE LEAF STRIN	MLS1350C	
[ALT1] Melhart Music (Jim Melh:	20	EA		\$3,233.00	\$64,660.00	4/4 European Professional - Rudoulf Doetscl	Rudoulf Doetsch	VC701SBC	
Shar Products Company	20	EA		\$3,555.00	\$71,100.00		Karl Joseph Schnei		
Melhart Music (Jim Melhart Pian	20	EA		No Bid			Karl Joseph Schnei		
Brook Mays Music (Universal Me	20	EA		No Bid			Karl Joseph Schnei		
24 Middle School Hoffman Prelude Bass 3/4									
Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	
Antonio Strad Violin LLC	8	EA		\$0.00	\$0.00	Please see Alternate section.	Hoffman Prelude E		
[ALT1] Antonio Strad Violin LLC	8	EA		\$1,250.00	\$10,000.00	Antonio Strad Violin Model 53, High quality	Antonio Strad Violi	MD533/4	
[ALT1] Brook Mays Music (Unive	8	EA		\$1,400.00	\$11,200.00	MAPLE LEAF " MODEL 110" BASS OUTFIT	MAPLE LEAF STRIN	110	
Shar Products Company	8	EA		\$1,445.00	\$11,560.00		Hoffman Prelude E		
[ALT1] Melhart Music (Jim Melh:	8	EA		\$1,796.00	\$14,368.00	Eastman VB80SBC Fully laminate Bass 7/8 -	Eastman	VB80SBC	
Melhart Music (Jim Melhart Pian	8	EA		No Bid			Hoffman Prelude E		
Brook Mays Music (Universal Me	8	EA		No Bid			Hoffman Prelude E		
25 Middle School Prodigy Coda Bow Violin 4/4									
Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	
[ALT1] Antonio Strad Violin LLC	52	EA		\$85.00	\$4,420.00	Antonio carbon wave violin bow	Antonio Strad Violi	b1antcfw	
[ALT2] Antonio Strad Violin LLC	52	EA		\$120.00	\$6,240.00	Antonio CW. Carbon stick with wood skin.	Antonio Strad Violi	b1antcw	
Shar Products Company	52	EA		\$210.00	\$10,920.00		Prodigy Coda Bow		
Brook Mays Music (Universal Me	52	EA		\$222.00	\$11,544.00	ITEM # SPA4	Prodigy Coda Bow		
Antonio Strad Violin LLC	52	EA		\$228.00	\$11,856.00		Prodigy Coda Bow		
Melhart Music (Jim Melhart Pian	52	EA		\$249.00	\$12,948.00		Prodigy Coda Bow		

26 Middle School Prodigy Coda Bow Viola 4/4									
Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	
[ALT2] Antonio Strad Violin LLC	20	EA		\$90.00	\$1,800.00	Antonio carbon wave viola bow	Antonio Strad Violi	b2antcfw	
[ALT1] Antonio Strad Violin LLC	20	EA		\$130.00	\$2,600.00	Antonio CW. Carbon stick with wood skin.	Antonio Strad Violi	b2antcw	
Shar Products Company	20	EA		\$230.00	\$4,600.00		Prodigy Coda Bow		
Antonio Strad Violin LLC	20	EA		\$240.00	\$4,800.00		Prodigy Coda Bow		
Brook Mays Music (Universal Me	20	EA		\$245.00	\$4,900.00	ITEM # SPB4	Prodigy Coda Bow		
Melhart Music (Jim Melhart Pian	20	EA		\$269.00	\$5,380.00		Prodigy Coda Bow		

27 Middle School Prodigy Coda Bow Cello 4/4									
Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	
[ALT1] Antonio Strad Violin LLC	20	EA		\$110.00	\$2,200.00	Antonio carbon wave cello bow	Antonio Strad Violi	b3antcfw	
[ALT2] Antonio Strad Violin LLC	20	EA		\$150.00	\$3,000.00	Antonio CW. Carbon stick with wood skin.	Antonio Strad Violi	b3antcw	
Shar Products Company	20	EA		\$250.00	\$5,000.00		Prodigy Coda Bow		
Antonio Strad Violin LLC	20	EA		\$258.00	\$5,160.00		Prodigy Coda Bow		
Brook Mays Music (Universal Me	20	EA		\$268.00	\$5,360.00	ITEM # SPC4	Prodigy Coda Bow		
Melhart Music (Jim Melhart Pian	20	EA		\$289.00	\$5,780.00		Prodigy Coda Bow		

28 Middle School Revelation Coda German Bass Bow 3/4									
Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes	Manufacturer	Manufacturer #	
Antonio Strad Violin LLC	2	EA		\$432.00	\$864.00		Revelation Coda G		
Shar Products Company	2	EA		\$435.00	\$870.00		Revelation Coda G		
Brook Mays Music (Universal Me	2	EA		\$465.00	\$930.00	ITEM # BRG3	Revelation Coda G		
Melhart Music (Jim Melhart Pian	2	EA		\$466.00	\$932.00		Revelation Coda G		

29 Middle School Revelation Coda French Bass Bow 3/4									
Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes	Manufacturer	Manufacturer #	
Antonio Strad Violin LLC	6	EA		\$432.00	\$2,592.00		Revelation Coda Fr		
Shar Products Company	6	EA		\$435.00	\$2,610.00		Revelation Coda Fr		
Brook Mays Music (Universal Me	6	EA		\$465.00	\$2,790.00	ITEM # BRF3	Revelation Coda Fr		
Melhart Music (Jim Melhart Pian	6	EA		\$466.00	\$2,796.00		Revelation Coda Fr		

30 Middle School BAM Stylus Case Oblong Violin 4/4 Black/ Silver									
Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	
[ALT1] Antonio Strad Violin LLC	52	EA		\$95.00	\$4,940.00	Strad Triangle violin case. High quality case	Antonio Strad Violin	c1-2007	
[ALT1] Brook Mays Music (Universal Music)	52	EA		\$130.00	\$6,760.00	MAPLE LEAF 4/4 VIOLIN CASE	MAPLE LEAF STRIN	CVN550044	
Shar Products Company	52	EA		\$199.00	\$10,348.00		BAM		
Antonio Strad Violin LLC	52	EA		\$206.00	\$10,712.00		BAM		
Melhart Music (Jim Melhart Piano)	52	EA		\$237.00	\$12,324.00		BAM		
Brook Mays Music (Universal Music)	52	EA		No Bid			BAM		

31 Middle School BAM Stylus Case Oblong Viola 15.5 Black/ Silver									
Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	
[ALT1] Antonio Strad Violin LLC	20	EA		\$99.00	\$1,980.00	Strad Triangle viola case. High quality case	Antonio Strad Violin	c2-2007	
[ALT1] Brook Mays Music (Universal Music)	20	EA		\$230.00	\$4,600.00	MAPLE LEAF VIOLA CASE	MAPLE LEAF	CVA8003	
Antonio Strad Violin LLC	20	EA		\$240.00	\$4,800.00		BAM		
Shar Products Company	20	EA		\$249.00	\$4,980.00		BAM		
Melhart Music (Jim Melhart Piano)	20	EA		\$267.00	\$5,340.00		BAM		
Brook Mays Music (Universal Music)	20	EA		No Bid			BAM		

32 Middle School BAM New Tech Cello Case With Wheels 4/4 Blue									
Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	
[ALT1] Brook Mays Music (Universal Music)	20	EA		\$250.00	\$5,000.00	MAPLE LEAF "METROPOLITAN" CELLO CASE	MAPLE LEAF	3100	
[ALT1] Antonio Strad Violin LLC	20	EA		\$650.00	\$13,000.00	Horizon High quality Carbon Fiber cello case	Antonio Strad Violin	C3-Horizon	
Melhart Music (Jim Melhart Piano)	20	EA		\$865.00	\$17,300.00		BAM		
Antonio Strad Violin LLC	20	EA		\$869.00	\$17,380.00		BAM		
Shar Products Company	20	EA		\$879.00	\$17,580.00		BAM		
Brook Mays Music (Universal Music)	20	EA		No Bid			BAM		

33 Middle School Cushy Glider Bass Bag with Wheels 3/4 Black									
Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	
[ALT1] Brook Mays Music (Universal Music)	8	EA		\$175.00	\$1,400.00	MAPLE LEAF DELUXE BASS BAG	MAPLE LEAF	CB1001D	
Shar Products Company	8	EA		\$179.00	\$1,432.00		Cushy		
[ALT1] Melhart Music (Jim Melhart Piano)	8	EA		\$195.00	\$1,560.00	Eastman 3/4 Cordura Bass bag w/wheels	Eastman	CB60	
Melhart Music (Jim Melhart Piano)	8	EA		No Bid			Cushy		
Brook Mays Music (Universal Music)	8	EA		No Bid			Cushy		
Antonio Strad Violin LLC	8	EA		No Bid			Cushy		

34 Middle School Kun Collapsible Violin Shoulder Rest 4/4									
Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #	
[ALT1] Antonio Strad Violin LLC	52	EA		\$11.00	\$572.00	Kapaier Collapsible Violin Shoulder Rest	Kapaier	KAPC	
Shar Products Company	52	EA		\$21.20	\$1,102.40		Kun		
Antonio Strad Violin LLC	52	EA		\$23.50	\$1,222.00		Kun		
Brook Mays Music (Universal Music)	52	EA		\$30.00	\$1,560.00	ITEM # K300C	Kun		
Melhart Music (Jim Melhart Piano)	52	EA		\$33.83	\$1,759.16		Kun		

35 Middle School Kun Collapsible Viola Shoulder Rest 15" - 17"

Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes / Alternate Description	Manufacturer	Manufacturer #
[ALT1] Antonio Strad Violin LLC	20	EA		\$12.00	\$240.00	Kapaier Collapsible Viola Shoulder Rest(sam	Kapaier	KPE2REG
Shar Products Company	20	EA		\$22.80	\$456.00		Kun	
Antonio Strad Violin LLC	20	EA		\$25.50	\$510.00		Kun	
Brook Mays Music (Universal Me 20		EA		\$30.00	\$600.00	ITEM #K400C	Kun	
Melhart Music (Jim Melhart Pian 20		EA		\$35.64	\$712.80		Kun	

36 Middle School Xeros Cello Endpin Anchor

Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
Shar Products Company	20	EA		\$8.90	\$178.00		Xeros	
Antonio Strad Violin LLC	20	EA		\$13.00	\$260.00		Xeros	
Melhart Music (Jim Melhart Pian 20		EA		\$14.68	\$293.60		Xeros	
Brook Mays Music (Universal Me 20		EA		\$18.00	\$360.00	ITEM # 1007XC	Xeros	

37 Middle School Xeros Bass Endpin Anchor

Supplier	QTY	UOM	Estimated	Unit Price	Extended	Supplier Notes	Manufacturer	Manufacturer #
Shar Products Company	8	EA		\$8.90	\$71.20		Xeros	
Antonio Strad Violin LLC	8	EA		\$13.57	\$108.56		Xeros	
Melhart Music (Jim Melhart Pian 8		EA		\$14.95	\$119.60		Xeros	
Brook Mays Music (Universal Me 8		EA		\$18.00	\$144.00	ITEM # 1007XB	Xeros	

Board Approval
Awarding of Bids/Proposals
October 20, 2021

1st Renewal

RFP 2020-032 Middle School STEM Courses & Units

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

Recommended Vendor (s)

Est. Annual Amount

Project Lead the Way, Inc.

Please see attached tabulation

Administration distributed Six Hundred and Seventy (670) proposals and advertised on Saturday, June 13, 2020 and Sunday, June 14, 2020. Four (4) proposals were received on Thursday, June 25, 2020, at 3:00 p.m. at the UISD Service Center Purchasing Department.

Budget Information:

2021-2022 Middle School Instruction

2021-2022 Federal & State Programs

Resource Personnel:

Cynthia M. Ramirez, Executive Director of Middle School Instruction

Rebecca Coss-Morales, Executive Director of Federal & State Programs

Claudia Gabrillo, Middle School Science Coordinator

Cordelia Flores Jackson, Director of Purchasing

Karina Mendoza-Guerra, Purchasing Manager

David A. Morales, Procurement Officer



To: Ms. Cordelia Flores-Jackson
Director of Purchasing
United ISD

From: Cynthia M. Ramirez,
Executive Director, Middle Schools

A handwritten signature in blue ink, appearing to be "C. Ramirez", is written over the printed name of Cynthia M. Ramirez.

SUBJECT: Recommendation for RFP 2020-032 Middle School

CC: Rebecca Coss-Morales,
Federal & State Programs Executive Director
Emma Leza,
Associate Superintendent for Curriculum & Instruction

Date: October 1, 2021

We would like to renew the Project Lead the Way program, RFP 2020-032 for the 2021 – 2022 school year. This program provides all the requirements needed to meet the needs of our U-STEM initiative. This program is the best fit for our district for the following reasons:

1. Price Point
2. Availability of Module Units
3. Web-based Curriculum
4. Customer Service Support
5. Customer Satisfaction: Previous work with the vendor in 2020-2021 and the USTEM pilot at United Middle School

If you have any questions, please contact me.

Curriculum and Instruction
Cynthia M. Ramirez, Executive Director of Middle School Education
4410 State Hwy 359 □ Laredo, Texas 78043 □ (956) 473-2083

**United Independent School District
RFP 2020-032
Middle School STEM Courses & Units**

Vendor						Sphero, Inc.		Wonder Workshop		Elementari, LLC		Project Lead The Way, Inc.	
Line #	Description	Mfgr	Mfgno	QTY	UOM	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
1	Design Modeling Package	PLTW or equal		1	EA	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$950.00	\$950.00
1 ALT1	littleBits Steam Student Set Classroom Bundle. A powerful learning toolbox designed to encourage exploration, experimentation, and creativity. This collection of 10 STEAM Student Sets includes 16+ hours of standards-aligned curriculum.190 Bits, 390 accessoriesGrades 3-8Engage 20-30 Students per bundle16+ hours of standards-aligned curriculum via littlebits ClassroomNGSS, Common Core, TX-TEKS, FL-CPALMS, NY-NYSED, CA-CCSS.	Sphero	670-0061	1	EA	\$2,899.95	\$2,899.95						
2	Flight Space Package	PLTW or equal		1	EA	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$950.00	\$950.00
3	Medical Detectives Package	PLTW or equal		1	EA	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$950.00	\$950.00
4	Automation Robotics Package	PLTW or equal		1	EA	No Bid	No Bid	\$3,250.00	\$3,250.00	No Bid	No Bid	\$950.00	\$950.00
4 ALT1	The BOLT Power Pack?compiles?the best of Sphero's STEM solutions?for schools?and packages them for?the classroom.?Use Sphero BOLT programmable robots?to teach students programming while completing educational activities.?With?the?carrying case, you can charge, store, and easily carry Sphero?programmable?robots anywhere. Including?15 Sphero BOLTs and plenty of accessories,?this robotics kit has everything educators need to teach robotics?and coding skills?in the classroom through hands-on STEM learning.??	Sphero	PP02USA	1	EA	\$2,649.99	\$2,649.99						

Vendor						Sphero, Inc.		Wonder Workshop		Elementari, LLC		Project Lead The Way, Inc.	
Line #	Description	Mfgr	Mfgno	QTY	UOM	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
5	App Creators Package	PLTW or equal		1	EA	No Bid	No Bid	No Bid	No Bid	\$1,000.00	\$1,000.00	\$950.00	\$950.00
6	Computer Science for Innovators and Makers Package	PLTW or equal		1	EA	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$950.00	\$950.00
6 ALT1	Computer Science Foundations (CSF) is a supplemental, standards-aligned curriculum designed to be taught in the classroom alongside our robots. By the end of course 3, students will be able to develop complex programs with the Block Canvas and rewrite simple block programs in JavaScript.24 lessons in a printed teacher guide book1 year license to all digital student facing materials and contentAligned to NGSS, CSTA and various international and state standards	Sphero	990-0473	1	EA	\$499.99	\$499.99						
7	Launch Curriculum Package (Elementary)	PLTW or equal		1	EA	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	\$950.00	\$950.00
Notes:								Cue School Pack + Curriculum (Robotics)		Multiple curriculum units available for computational thinking / game design / app design using Elementari. Pricing is based on per student license for Elementari (\$1.20 per student) and \$720 Training and Professional Development Package (6 hours - first year purchase requirement). Free webinars and lesson plans available. See proposal for full details.		The annual PLTW participation fee for Gateway is \$950.00/school year. This allows access to ALL Gateway programs. Training, equipment, and supplies are not included.	