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Michael Wilkes
 Director of Technology
 Geneva School District 304

To: Dr. Andy Barrett
 From: Michael Wilkes
 Date: February 12, 2024
 Re: Uninterruptible Power Supply (UPS) Equipment Recommendation

This recommendation seeks to award the UPS Equipment 470 to Questivity, Inc., pending Board approval and the finalization of a purchase agreement. The purchase of UPS equipment is included in the approved 2024-25 Technology Capital Plan. As this is an E-Rate eligible project, the district requested proposals following the E-Rate procurement process. Two bills of materials (BOMs) were created for vendors to submit pricing proposals on this equipment-only procurement. Together, these reflect the complete UPS refresh need for the district.

The district received pricing for each BOM from three vendors. The table below shows the lead proposal for each BOM.

Table 1 – Proposal Summary

BOM / Locations	Provider	Item Description	Amount
BOM 01: GHS, GMSN, FES, HES	Questivity, Inc.	APC Smart-UPS Equipment	\$33,899.65 (total)
		E-Rate Eligible Amount / Potential Reimbursement	\$33,420.78 (eligible amount) \$(13,368.31) (potential reimb.)
BOM 02: GMSS, HSS, MCS, WAS, WES, CESC, BUS	Questivity, Inc.	APC Smart-UPS Equipment	\$34,099.80 (total)
		E-Rate Eligible Amount / Potential Reimbursement	\$30,116.00 (eligible amount) \$(12,046.40) (potential reimb.)
Total – All			\$ 67,999.45
Potential E-Rate Reimbursement			\$(25,414.71)
Net Amount			\$42,584.74

All agreements are pending Board approval and the finalization of terms and conditions.