



230 East Superior Street • Duluth, MN 55802 • 218.310.0013 • gregfollmer@gmail.com

May 4, 2018

William Gronseth
Superintendent of Schools

Douglas A. Hasler
CFO/Executive Director of Business Services

David J. Spooner, C.P.E.
Manger of Facilities

Duluth Public Schools
215 N 1st Ave E
Duluth, MN 55802

RE: Marketing Update
800 E Central Entrance "Central High School Property"
108 E 6th Street "Nettleton School"

To date the following items have been completed:

- Listing Contract Negotiations/legal review began in early March, final execution occurred on April 26, 2018.
- Draft Marking Flyers created and approved May 1, 2018.
- Dan Grandmaison was hired for an Aerial Photo of the Central High School site which we will have on Monday 5/7/18 and will update on our marking at that time.
- Walk through tour of the Nettleton site with Dylan from ISD 709 and my team (Trevor Samsa and Valerie Rappana) on Wednesday May 2nd.
- Both properties have been posted to GregFollmer.com on Thursday May 3, 2018.
- Both properties have been posted to Loopnet.com as of Friday May 4, 2018.
- Both properties have been submitted to MnCar.org and we anticipate they will go live on that site early next week.
- Posted on Brokerage LinkedIn and Facebook sites.



230 East Superior Street • Duluth, MN 55802 • 218.310.0013 • gregfollmer@gmail.com

Showings Nettleton:

- Wednesday, May 2, 2018
- Thursday, May 3, 2018

Scheduled Showings Nettleton:

- Monday, May 7th

As of the date of this letter there have been no showings scheduled or actual for the Central High School site.

At this point we anticipate showings at the Nettleton site will be extremely active over the next month. Interest is high. During the next 30 days I will be directly contacting a number of investors and Commercial Brokers with the property information and will have details on these contacts in our next update.

Myself and my office staff will be scheduling a walk-through of the entire Central site sometime next week.

Please do not hesitate to reach out with any questions.

Respectfully,

Greg Follmer
Broker