

ALPENA COUNTY I.T. DEPARTMENT

I.T. Director: Steve Mousseau
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DATE: April 23, 2021
TO: Full Board
FROM: Steve Mousseau, I.T. Director
SUBJECT Recommendation to purchase computer equipment

On April 23rd, we received bids on 2 Dell switches, Dell storage and 6 Cisco switches that I had requested. After reviewing each bid to confirm all correct specifications were met, I have confirmed the lowest bidder for each of the items. Recommendations are as follows:

2 Dell switches – 3 bids were received. One of the bids did not meet specifications (wrong parts were bid) so they were eliminated. I am recommending that SHI be awarded the bid. They came in at \$11,730.10, which is \$3,827.77 less than the other remaining bid.

Dell storage – 3 bids were received. I am recommending that SHI be awarded the bid. They came in at \$24,989.79, which is \$2,263,56 less than the next lowest bid.

Cisco switches – 5 bids were received. One vendor did not bid on all components. Comparison of prices on components they did bid on indicate that they would not have been the lowest bid in any event. Of the remaining bids, the lowest bid was from Mvation for \$12,415,38. The next lowest bid was from SHI and came in at \$12,439,52. Although Mvation was technically the lowest bidder by \$24.14, I am recommending that SHI be awarded the bid since this would keep all 3 purchases with the same vendor. We have worked with SHI in the past but have not worked with Mvation. In addition, Mvation made an error on one of the other bids and this would eliminate any risk that there are errors on this bid.

All items were budgeted for and a total of \$49,068.41 would come from 402-234-980.251