Corrina L. Guardipee-Hall ED.S. Browning Public Schools Superintendent

"In the course of making decisions, ask yourself what is best for kids!"

----- Forwarded message ------

From: Timothy Peterson < Timothy P@Ipwarchitecture.com >

Date: Thu, Oct 3, 2019 at 5:30 PM Subject: Fwd: FieldTurf - Rocky Mountain

To: Guardipee-Hall Corrina < corrinag@bps.k12.mt.us >

Cc: <Dixie@bps.k12.mt.us>, Edwards Stacy <stacye@bps.k12.mt.us>

## Corrina,

Here's the letter from Jed Easterbrook and the CEO at FieldTurf. We can discuss this at the facilities meeting, but I believe we should move forward with these guys.

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>>> "Easterbrook, Jed" <<u>Jed.Easterbrook@fieldturf.com</u>> 10/3/2019 4:43 PM >>> Hello All,

I hope all is well with everyone. I wanted to check in with all of you due to the story that came out on the Billings TV station last night that you may have seen. I have attached a letter from our CEO, and also wanted to make sure that you are properly informed from me and our organization! This is first and foremost a witch hunt by a competitor sending information to a news outlet as a scare tactic! This dates back to before I came on board with FieldTurf more than 9 years ago, and we have been dealing with it for a long time. This is not a new issue.

I've spoken about this and our history at length, and what a proud history it is! Per all my presentations/discussions you all know we are fully integrated now due to the past issues of third party suppliers. Furthermore we are very proud of the fact we have total control over our projects! This, in

turn, protects you as a customer moving forward in the future!! We have been making our own fiber for 10 years, are very financially stable, have never gone bankrupt, are not going bankrupt, and we service our customers in this region like no one else in the business. All of my 200 fields in the Region that I've been involved with over the past 9 years have utilized our FieldTurf Fibers, and they are fantastic!! I take a lot of pride making sure my customers are taken care of and will do so for years to come.

We continue to be chosen to serve customers at all levels year after year due to this trust, service, and most importantly the safety & performance of our systems for your Student Athletes. I have included a partial list of higher profile customers just for this year alone including University of Alabama, University of Oregon, Atlanta Falcons, Boise State, United States Air Force Academy, University of Notre Dame, Green Bay Packers, and many, many more!!!! Again we continue to be the industry leader in making the safest and best performing product for you & your kids. I'm very proud to work for FieldTurf and will continue to give all of my customers a great product & great service!

I don't, and never will, stoop down to the level of scaring customers because we are hurt that we didn't get the job, or were not included in the process. My integrity instilled by my father will not allow this to happen. I've heard it "all" over the past decade yet I'm still baffled by the lack of integrity of others.

Please feel free to reach out to me with any questions. I hope this puts your minds at ease! Please feel free to forward this to anyone you deem appropriate.

I appreciate your time and look forward to hearing from you or seeing you soon!

Sincerely,

## **Jed Easterbrook**

Rocky Mountain Regional Manager

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