CISD

Board Action Required X

No Action Required

To: Coppell ISD Board of Trustees
From: Kelly Penny, CFO
Date: July 27, 2015
cc: Dr. Mike Waldrip, Sid Grant

Re: Approval of Tyler Technologies (Munis) Software Service Agreement

Background Information:

Tyler Technologies (EDPro) is the District's current Financial and Human Resources software provider. The District was informed in late April that EDPro was going to be dissolved in the near future. Due to Coppell ISD being a current Tyler Technologies client, they have offered the District special pricing on an array of their Munis finance and human resources products. Tyler Technologies Munis software product currently serves over 25 Texas ISDs. Additionally, they have 1,151 SaaS clients throughout the United States (Tyler's Cloud-Based Solutions) of which 775 are in the public sector (ERP) and 296 school clients. After reviewing all hosting options available to CISD, the District has elected to implement Tyler's Munis SaaS (Cloud Base) solution. CISD's Technology Department has reviewed all the hosting options offered and considers the SaaS version the most cost effective solution for the District. Since the District is currently a client of Tyler Technologies, procurement laws and policy do not require a bid/proposal. Additionally, Tyler has a bid through TIPS/TAPS USA cooperative. Based upon prior bids/proposals received in the past years and the special pricing being offered, the District considers the proposed fees to be very competitive.

The Munis products selected by the District will assist in streamlining many processes. In addition to the general Financial Management and Human Resources package, the District has also included: Employee Expense Reimbursement, Project and Grant Module, Applicant Tracking, Asset Tracker, Munis Analytics and Reporting, Enterprise Content Management, CAFR Statement Builder, Employee Self-Service, and eProcurement. Additional information regarding these products can be found on Tyler Technologies website http://www.tylertech.com/ .

The contract term with Tyler Technologies is a seven year agreement beginning September 1, 2015 to August 31, 2022. The terms of the contract include one-time fees for conversion and implementation of $361,600 and annual recurring fees of $292,552. The recurring annual fees also include additional training days to assist in annual operations such as: year-end close, W-2's, 1099, and new product implementations, upgrades, etc. However, the District will not pay for the training days included in the annual fee if not utilized.

The District is very satisfied with Tyler Technologies level of service with EDPro. District staff previewed the Munis products and visited with other school districts regarding their level of satisfaction. Clients are very satisfied with the Munis products and customer service. Munis is a proven software and Tyler Technologies continues to improve and upgrade its offerings. In addition, Munis has a Texas User Group as well as Tyler University (Tyler U), a web-based training module with inter-active capabilities.

Under the current conversion plan the District would anticipate going live with the Finance module on September 1, 2016 followed by Human Resources and Payroll on January 1, 2017. The District will run multiple payrolls parallel to ensure accuracy of staff's pay. In addition, the District anticipates hiring a Director with the required skill set to spearhead the conversion and manage the software during and after the implementation.

RECOMMENDATION: The Board of Trustees approve the Tyler Technologies Software Service Agreement from September 1, 2015 through August 31, 2022.