

**BOARD OF EDUCATION  
LULING INDEPENDENT SCHOOL DISTRICT**

<b>AGENDA ITEM:</b> Action Item	<b>Date:</b> July 28, 2025
<b>SUBJECT:</b> Consideration of Transportation Dept. Vehicle Purchases	<b>Submitted by:</b> Manell Martin <b>Related Pages:</b> 2
<b>BACKGROUND INFORMATION:</b>  This agenda item for the purchase of the school bus and passenger van is being brought to the Board for approval due to the total of each exceeding the \$50,000 purchasing threshold. Both vehicles were approved by the Board in the budget adoption.  15 passenger van – best of 3 quotes - Leif Johnson Ford Buda - \$57,382.49  2026 Bluebird 77 passenger bus – Rush Truck Centers - \$159,618.00	
<b>RECOMMENDED ACTION:</b>  Move to approve the purchases of the van and bus for the Transportation department in the amount of \$57,382.49 and \$159,618.00, respectively.	<b>BUDGETARY INFO.</b>  2025-2026 Budget

Board President's Approval: 

Superintendent's Approval: 

Purchaser LULING ISD Phone \_\_\_\_\_  
Co-Purchaser N/A Order Number 169172  
Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_ E-mail \_\_\_\_\_  
I hereby agree to purchase from you under the terms and conditions specified, the following: Stock Number 4553040TF  
Mileage 37  
License Number \_\_\_\_\_  
Key \_\_\_\_\_  
Key \_\_\_\_\_  
2024 FORD TRANSIT 3.5 Liter Cyclone AUTO  
Year (Year) (Make) (Model) (Engine) (Trans)  
VIN: 1FBAX2C89RKB63040 Upholstery \_\_\_\_\_ Color WHITE Key \_\_\_\_\_

TRADE-IN INFORMATION & ODOMETER STATEMENT

YEAR N/A MAKE N/A BODY TYPE N/A  
LIC. NO. \_\_\_\_\_ VALID NO. N/A  
VIN: N/A  
BALANCE OWED TO \_\_\_\_\_  
ADDRESS \_\_\_\_\_  
PAY OFF N/A GOOD UNTIL \_\_\_\_\_  
QUOTED BY \_\_\_\_\_ TO: \_\_\_\_\_  
USED CAR ALLOWANCE \$ N/A  
BALANCE OWED ON CAR \$ N/A  
NET ALLOWANCE ON USED CAR \$ N/A

(Federal regulations require you to state the odometer mileage upon transfer of ownership. An inaccurate statement may make you liable for damages to your transferee, pursuant to 6 409(a) of the Motor Vehicle Information and Costs Savings Act of 1972, Public Law 92-513.)

I, THE TRANSFEROR, state that the odometer mileage indicated on the vehicle described above is \_\_\_\_\_ Miles

(Check to following statement if applicable)

☐ I further state that the actual mileage differs from the odometer reading for reasons other than odometer calibration error and the actual mileage is unknown.

Transferor's Signature \_\_\_\_\_

INSURANCE COVERAGE

NOTICE - It is the purchaser's responsibility to place proper insurance on this vehicle. LIABILITY INSURANCE COVERAGE FOR BODILY INJURY AND PROPERTY DAMAGE CAUSED TO OTHERS IS NOT INCLUDED. PURCHASER MAY CHOOSE THE PERSON THROUGH WHICH THE INSURANCE IS OBTAINED.

NAME OF INSURER: \_\_\_\_\_

ADDRESS OF INSURER: \_\_\_\_\_

INS. CLASS SYMBOL \_\_\_\_\_

AGE OF INSURED 07/10/2025

✓	TYPE	AMOUNT	TERM	Premium Cost
	GAP INSURANCE	<u>N/A</u>	<u>N/A</u>	\$ <u>N/A</u>
	CREDIT LIFE	<u>N/A</u>	<u>N/A</u>	\$ <u>N/A</u>
	ACCIDENT & HEALTH	<u>N/A</u>	<u>N/A</u>	\$ <u>N/A</u>

PURCHASER IS NOT REQUIRED TO OBTAIN CREDIT LIFE INSURANCE COVERAGE.

Purchaser hereby affirms that the charge for credit life insurance shown above has been disclosed in writing to him, prior to execution by the Purchaser of this statement and that after such disclosure, Purchaser specifically affirms that he desires to obtain the insurance for which such charge is made.

Purchaser's Signature \_\_\_\_\_

Date \_\_\_\_\_

\* A DOCUMENTARY FEE IS NOT AN OFFICIAL FEE. A DOCUMENTARY FEE IS NOT REQUIRED BY LAW, BUT MAY BE CHARGED TO BUYERS FOR HANDLING DOCUMENTS RELATING TO THE SALE. A DOCUMENTARY FEE MAY NOT EXCEED A REASONABLE AMOUNT AGREED TO BY THE PARTIES. THIS NOTICE IS REQUIRED BY LAW.

Un cargo documental no es un cargo oficial. La ley no exige que se imponga un cargo documental. Pero esta podría cobrarse a los compradores por el manejo de la documentación en relación con la venta. Un cargo documental no puede exceder una cantidad razonable acordada por las partes. Esta notificación es exigida por ley.

\*\* The Dealer's Inventory Tax charge is intended to reimburse the dealer for county ad valorem taxes on its motor vehicle inventory. The tax is charged to the dealer and not the consumer. Collection by the dealer from the consumer is not required by law.

ODOMETER MILEAGE STATEMENT

(Federal regulations require you to state the odometer mileage upon transfer of ownership. An inaccurate or untruthful statement may make you liable for damages to your transferee, for attorney fees, and for civil or criminal penalties, pursuant to sections 409, 412, and 413 of the motor vehicle information and cost savings act of 1972 (Pub. L. 92-513, as amended by Pub. L. 94-364)

I, Leif Johnson Ford Truck City, state that the odometer mileage on the vehicle described below now reads, 37 VEHICLE SOLD

miles/kilometers

Check One Box Only:

- ☐ (1) I hereby certify that to the best of my knowledge the odometer reading as stated above reflects the actual mileage of the vehicle described below.
- ☐ (2) I hereby certify that to the best of my knowledge the odometer reading as stated above reflects the amount of mileage in excess of designed mechanical odometer limit of 99,999 miles/kilometers of the vehicle described below.
- ☐ (3) I hereby certify that to the best of my knowledge the odometer reading as stated above is not the actual mileage of vehicle described below and should not be relied upon.

Make FORD Model TRANSIT Body Type VN  
Vehicle Identification No. 1FBAX2C89RKB63040 Year 2024

Check One Box Only:

- ☐ (1) I hereby certify that to the odometer of said vehicle was not shared, set back and or disconnected while in my possession, and I have no knowledge of anyone else doing so.
- ☐ (2) I hereby certify that the odometer was altered for repair or replacement purpose while in my possession, and that the mileage registered on the repair or replacement odometer was identical to that before such service.
- ☐ (3) I hereby certify that the repaired or replacement odometer was incapable of registering the same mileage, that it was reset to zero, and that the mileage on the original odometer or that odometer before repair was \_\_\_\_\_

37 miles/kilometers

Transferor's Street Address (Seller) 15301 SOUTH IH 35  
City BUDA State TX Zip Code 78610

Transferor's Name (Buyer) LULING ISD  
Street Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Receipt of Copy Acknowledged by Buyer \_\_\_\_\_

DISCLAIMER OF WARRANTIES

Any warranties on the products sold hereby are those made by the manufacturer. Leif Johnson Ford Truck City hereby expressly disclaims all warranties, either express or implied, including any implied warranty of merchantability or fitness for a particular purpose, and Leif Johnson Ford Truck City neither assumes nor authorizes any other person to assume for it any liability in connection with the sale of said products.

The information you see on the window form for this vehicle is part of this contract. Information on the window form overrides any contrary provisions in the contract of sale.

NOTICE TO PURCHASER

Optional Equipment or Accessories installed on this Motor Vehicle, itemized in the box below, may have not been manufactured by or for Ford Motor Company and these items are not included in warranties furnished by Ford Motor Company. Warranties on these items, if any, are available upon request.

CASH DELIVERED PRICE	\$ 59925.00
	N/A
	N/A
	N/A
	N/A
N/A	\$ N/A
SUB-TOTAL	\$ 59925.00
REBATE	\$ 3000.00
TRADE-IN (1)	\$ N/A
TRADE-IN (2)	\$ N/A
SUB-TOTAL	\$ 56925.00
**DEALER'S INVENTORY TAX	\$ 100.24
STATE MOTOR VEHICLE SALES TAX	\$ N/A
GOVERNMENT LICENSE AND/OR REGISTRATION FEE	\$ 59.75
GOVERNMENT CERTIFICATE OF TITLE FEE	\$ 43.50
GOVERNMENT VEHICLE INSPECTION FEE	\$ 7.50
GOVERNMENT ROAD AND BRIDGE FEE	\$ 11.50
DEPUTY SERVICE FEE PAID TO DEALER	\$ 10.00
DOCUMENTARY FEE	\$ 225.00
EXT SERVICE CONTRACT	\$ N/A
OPTIONAL INSURANCE	\$ N/A
SUB-TOTAL	\$ 57382.49
LESS CASH WITH ORDER REC'd	\$ N/A
ADD BALANCE OWED ON TRADE-IN (1)	\$ N/A
ADD BALANCE OWED ON TRADE-IN (2)	\$ N/A
BALANCE DUE	\$ 57382.49

LIEN NONE  
ADDRESS \_\_\_\_\_  
CITY \_\_\_\_\_  
AMOUNT 57382.49  
DATE OF LIEN 07/10/2025  
THRU BANK \_\_\_\_\_  
ADDRESS \_\_\_\_\_  
AUTHORITY \_\_\_\_\_  
INSTRUCTIONS \_\_\_\_\_

DATE	07/10/2025	TAKEN BY:
OFFICE USE ONLY		
1111	3000.00	3 59925.00
1110	N/A	2310 114.75
1020	57382.49	5000 N/A
1350	N/A	5020 N/A
		1007 N/A
1289	N/A	1009 N/A
1280	N/A	7100 235.00
5060	N/A	5040 N/A
1310	N/A	2108 N/A
1310	N/A	2104 N/A
1310		7030 7.50
		2311 N/A
		7040 N/A
		5060 N/A
		2105 N/A

DEAL NO. 169172 CUSTOMER NO. \_\_\_\_\_

I have read, understand and accept all provisions of the warranty statement covering this new Ford Motor Company vehicle that I am ordering, if applicable.

NOTICE

ANY HOLDER OF THIS CONSUMER CREDIT CONTRACT IS SUBJECT TO ALL CLAIMS AND DEFENSES WHICH THE SELLER OF GOODS OR SERVICES OBTAINED PURSUANT HERETO OR WITH THE PROCEEDS HEREOF, RECOVERY HEREUNDER BY THE DEBTOR SHALL NOT EXCEED AMOUNTS PAID BY THE DEBTOR HEREUNDER.

I HAVE READ THE MATTER ON THE BACK HEREOF AND AGREE TO IT AS PART OF THIS ORDER THE SAME AS IF IT WERE PRINTED ABOVE MY SIGNATURE. THE FRONT AND BACK HEREOF COMPREHEND THE ENTIRE AGREEMENT AFFECTING THIS ORDER AND NO OTHER AGREEMENT OR UNDERSTANDING OF ANY NATURE CONCERNING SAME HAS BEEN MADE OR ENTERED INTO. I HEREBY ACKNOWLEDGE RECEIPT OF A COPY OF THIS ORDER. I/WE ACKNOWLEDGE THAT I/WE HAVE READ AND AGREE TO BE BOUND BY THE ARBITRATION PROVISION ON THE REVERSE SIDE OF THIS CONTRACT. THIS ORDER IS NOT BINDING UNTIL ACCEPTED BY DEALER.

BUYER CERTIFIES he is 18 years of age or older. THE OBLIGATIONS CONTAINED IN THIS CONTRACT ARE DUE AND PAYABLE IN BUDA, HAYS COUNTY, TEXAS.

PURCHASER: X \_\_\_\_\_ DELIVERY DATE 07/10/2025

ACCEPTED BY: \_\_\_\_\_ (DEALER) SALESMAN'S NAME MARISSA HORTON

\*No contractual relationship is hereby created. Full disclosure required by the Federal Consumer Protection Act will be made prior to consummation of a credit transaction in which the purchaser signs an installment sales contract.\*



## Rush Truck Center, San Antonio

8922 IH-10 East  
Converse, TX 78109-5174  
210-901-7100

# Customer Proposal Letter

LULING ISD  
212 EAST BOWIE  
LULING 78648

Thank you for trusting us with your business. Please review the proposal below, and if you approve, sign and return to us at your convenience. We look forward to working with you and will continue to do our best to earn your trust now and in the future.

### VEHICLE INFORMATION

Year 2026 Make Blue Bird Model BBCV3310S Stock # TBD Serial # TBD

Additional Vehicle Details: 2026 Bluebird 77 passenger GAS bus seated with 71 passengers with underbody storage. Price includes Seon 4 camera system and with installation. Doc fee is Buy Board fee per contract 722-23. Delivery is approximately by 12/30/2025, depending on when the PO is received.

Quantity	1	Total
Truck Price per Unit	\$ 158,818.00	\$ 158,818.00
F.E.T. (Factory & Dealer Paid)	\$ 0.00	
Net Sales Price	\$ 158,818.00	\$ 158,818.00
Optional Extended Warranty(ies)		
State Sales Tax		
Documentary Fee	\$ 800.00	\$ 800.00
Total Sales Price	\$ 159,618.00	\$ 159,618.00
Trade Allowance (see DISCLAIMER Below)		
Deposit / Down Payment		
Unpaid Balance Due on Delivery	\$ 159,618.00	\$ 159,618.00

Sales Representative

Signature

Shane McElroy

Printed Name

Date

Purchaser

Signature

Printed Name / Title

Date

Accepted by Sales Manager  
or General Manager

Signature

Printed Name

Date

Quote good until 7/5/2025

Note: The above Customer Proposal is a quotation only. Sale terms subject to approval of Sales Manager of Dealer.

DISCLAIMER: Any order based on this Proposal is subject to Customer executing Dealer's standard form Retail Sales Order and other required documents incorporating the above terms. Any documentary fees, FET, state tax, title, registration and license fees subject to adjustment and change. This Proposal is based upon Dealer's current and expected inventory, which is subject to change. Dealer is not obligated to retain any specific vehicles in stock, nor maintain any specific inventory levels. Dealer shall not be obligated to fulfill Proposal in event quoted vehicle(s) is not in stock or available within requested delivery schedule. Manufacturer has reserved the right to change the price to Dealer of any vehicle not currently in Dealer's stock, without notice to Dealer. If a vehicle identified in this Proposal is not currently in Rush's stock at the time an order is placed by the Customer, Dealer reserves the right to change the vehicle price at any time to reflect any price increases imposed by the Manufacturer. Dealer shall not be liable for any delay in providing or inability to provide Quoted Vehicle(s). Above listed Trade Value based upon current appraisal of Trade Vehicle(s). Dealer may adjust Trade Value of Trade Vehicle(s) to reflect changes in condition and/or mileage of Trade Vehicle(s) between date of current appraisal and acceptance of the Trade Vehicle by Customer.

<sup>(1)</sup> Includes subscription period for # of specified months. <sup>(2)</sup> Customer's use of RushCare Service is governed by the RushCare User Agreement located at <https://www.rushtruckcenters.com/rushcare-user-agreement>. <sup>(3)</sup> Customer's use of Telematics Services is governed by separate 3<sup>rd</sup> party license terms and Rush is not liable for the Telematic Service. <sup>(4)</sup> Gap Coverage is provided and administered by an independent 3<sup>rd</sup> party provider under a separate contract directly between Customer and the 3<sup>rd</sup> party provider.