



**FOREST LAKE AREA SCHOOLS  
FOREST LAKE, MN 55025**

**May 4, 2017**

**AGENDA ITEM: 10.3**

**TOPIC: School Bus Leasing**

**BACKGROUND:** The Minnesota Department of Education allows Bus Leasing. Limited funding has forced school districts to examine alternatives ways to replace older school buses. Forest Lake Area Schools has been leasing regular and special education buses for several years. The school district's finance committee supports using bus leasing to replace some of the district's aging fleet.

**PROCESS:** The Transportation Department is requesting permission to lease 22 new, 2018 - 77 passenger school buses to replace the expiring 2016 models currently under lease, using the Minnesota State Bid Contract with Hوجلund Bus Company.

The Transportation Department is also requesting permission to purchase 8 of the 2016 - 77 passenger school buses that were previously under lease with Hوجلund Bus Company

The Transportation Department is also requested permission to lease 8 new, 2018 – IC CE Lift school buses using the Minnesota State Bid Contract with Hوجلund Bus Company.

**RECOMMENDATION:** FIRST READING. Administration recommends approval of leasing and purchasing buses from Hوجلund Bus Company according to the description above the attached document.



April 21, 2017

Forest Lake ISD  
 Attn: John & Steve  
 Phone: 651-982-8190  
 Fax: 651-982-8114

RE: School Bus Quotes

We appreciate this opportunity to work with you to solve your transportation needs. Below are the lease & purchase options that we have talked about.

77 Passenger Lease Options					
Model Year: 2018 IC CE					
Years	Mileage Limitation	Bonus Mileage	Payment Type	Payment Before Tax	Est. Payment After Tax
2 Year	20,000 Yearly	\$.59 Per Mile	Annual	\$15,331.00	\$16,404.17
(27 Regular Buses )					
Model Year: 2018 IC CE					
Years	Mileage Limitation	Bonus Mileage	Payment Type	Payment Before Tax	Est. Payment After Tax
2 Year	20,000 Yearly	\$.59 Per Mile	Annual	\$15,675.00	\$16,772.25
(3 Trailer Hitches)					

Lift Bus Lease Options					
Model Year: 2018 IC CE					
Years	Mileage Limitation	Bonus Mileage	Payment Type	Payment Before Tax	Est. Payment After Tax
5 Year	20,000 Yearly	\$.69 Per Mile	Monthly	\$1,144.00	\$1,224.08
(8 Lift Buses )					

Purchase 77 Passenger Lease Returns	
Model Year: 2016 IC CE	
Sell Price: \$62,045.76	
Trade Value: \$1800.00 Each (2002 Units)	
(Note: Sell Price Is After Tax & Trade Value Taken Off)	

**Note: Licensing Fees Not Included in Pricing Above and Invoiced Separately.**

116 E. Oakwood Drive • PO Box 249 • Monticello, MN 55362  
 Main 763.295.5119 • Fax 763.295.4992  
 Sales 800.866.3105 • Parts 800.866.3104 • Service 866.286.1320  
 www.hoglundbus.com



Please keep in mind the added value we have to offer your school in addition to the best product.

- Tech help line
- Online service manuals
- Mobile service
- Maintenance agreements available
- Full service body shop
- Double shifts and extended service
- Parts inventory over 1 million for all makes and models, most items next day delivery
- No charge training opportunities at our sites and/or yours

We thank you again for this opportunity to bid! If you have any questions, please don't hesitate to call.

Sincerely,

Doug Erdmann

Metro Salesman

[dougerdmann@hoglundbus.com](mailto:dougerdmann@hoglundbus.com)

Cell: 612-756-3335

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