



PROPOSAL NO: 394-F
Date 5/14/2026

HOPKINS, MN | EAU CLAIRE, WI | ROCHESTER, MN | FARGO, ND | SIOUX FALLS, SD

DESIGN | ENGINEERING | SALES | PARTS | TRAINING | ONLINE STORE | SERVICE | INSTALLATION

HOPKINS CORPORATE OFFICE: 11303 EXCELSIOR BLVD, HOPKINS, MN 55343 PH:952-933-4800

3000066
Charge To:
 HUBBARD COUNTY HIGHWAY DEPARTMENT
 101 Crocus Hill St E, Park Rapids, MN, 56470-2510

3000869
Job Site:
 NEVIS SCHOOL BUS GARAGE
 106 Woodland Dr N, Nevis, MN, 56467

Contact:
 KRYSTINA RICE
 (218) 732-3302
 KRYSTINA.RICE@CO.HUBBARD.MN.US

Salesman:
 ZACH NORDLING
 (612) 916-3680
 ZNORDLING@PUMP-METER.COM

PROPOSAL DESCRIPTION: TANK MONITOR REPLACEMENT AND FUELMASTER

GILBARCO DISPENSING EQUIPMENT				
ITEM	DESCRIPTION	QTY	SALE	Products Dispensed
	GASBOY 9853GTWIM DF - TWIN - 1- PRODUCT, SIDE LOAD TWIN MOTOR PUMP, WITH PULSE OUTPUT INTERFACE AND LIGHT	1	\$14,341.78	Unleaded Fuel
Total			\$14,341.78	\$14,341.78

HANGING HARDWARE				
ITEM	DESCRIPTION	QTY	SALE	Products Dispensed
	3/4" X 9 FT - UNL<E10 - BLACK, RECON - HUSKY	2	\$631.02	
Total			\$631.02	\$631.02

FUEL MANAGEMENT SYSTEM				
ITEM	DESCRIPTION	QTY	SALE	
FMU-2500PLUSG	FMU PLUS, PROKEE (2 HOSE)	1	\$9,405.74	Legacy
172405	PROKEE FUELMASTER - BLACK	50	\$338.82	
Total			\$9,744.56	\$9,744.56

VEEDER-ROOT TLS450-PLUS TANK MONITOR				
ITEM	DESCRIPTION	QTY	SALE	
860091-302	TLD-450PLUS CONSOLE WITH 8" WVGA TOUCH SCREEN DISPLAY, PRINTER	1	\$15,090.82	
333545-001	TLS-450PLUS APPLICATION SOFTWARE	1		
332812-001	UNIV SENS/PRB INTER MODULE	1		
332813-001	UNIV INPUT/OUTPUT INTER MODULE	1		
332972-006	CSLD FOR TLS-450	1		
Total			\$15,090.82	\$15,090.82



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INSTALLATION SCOPE

- 1 Mobilize and Travel to site.
- 2 Disconnect and remove existing Gilbarco EMC tank monitor and replace with (1) new TLS450Plus tank monitor.
- 3 Disconnect and remove existing PetroVend system and replace with (1) new FuelMaster Legacy system.
- 4 Disconnect and remove (1) existing Gasboy Suction Pump.
- 5 Set (1) new Gasboy two hose, single product suction pump.
- 6 Start up, program and place in service.

FUEL INSTALLATION **\$10,938.50**

Total Considerations



**QUICK and EASY
 SINGLE PAGE APPLICATION
 3 HOUR CREDIT DECISION FOR VALUES LESS
 THAN \$350K**

Sub-Total	\$	50,746.69
Freight	\$	996.21
Tax	\$	3,062.50
Total	\$	54,805.40
Excise Tax	\$	-
Grand Total	\$	54,805.40

Estimated Finance for 60 Months	\$1,116.50
Estimated Finance for 72 Months	\$967.49

WORK SCOPE EXCLUSIONS:

- * FMLive annual fee is not needed for Legacy Model.
- * Existing electrical conduits are considered clear, unobstructed, re-usable and of sufficient capacity to handle the necessary wires required.
- * Electrical bid based on existing electrical panel having necessary capacity for added equipment. Expanded panels or sub-panels will be billed extra.
- * Existing product lines are assumed to be in good operational condition. Dispenser installation **DOES NOT INCLUDE** any repairs at or below existing impact valve. Repairs, if required, would be extra and handle on a Time and Material basis.
- * We assume the dispensers can be removed and reset without modifying the existing piping below the impact valve. If it is necessary to modify the piping below the impact valve, the current code requires the installation of a dispenser sump.
- * Existing Probes to be re-used.
- * New Tank monitor will use existing Probes, Sensors, Overfill Alarm.
- * It is assumed that the existing wiring is in good operating condition and no electrical modifications, upgrades or replacements are needed beyond that required to mount the tank monitor counsel to the wall.
- * Changes-In-Law Clause: Costs resulting from changes in laws resulting in manufacturer price increases after the contract is executed will result in a change order for tariff-related increases. The customer named on this contract is responsible for payment. If contract is with a contractor working for a site owner the contractor will need to work with site owner on their own for repayment. Tariffs affect the cost of goods sold that are installed on a site as improvements to property where the property owner ultimately shall pay the actual cost.
- * All Surcharges, Tariffs and price increases are the responsibility of the customer and will not be covered by Pump & Meter Service. We do our best to have current manufacturer pricing on our proposals. However, in the procurement environment we are in, our various manufacturers release price increases and/or surcharges without notice and are in effect immediately. There is no way for Pump & Meter to plan for this. Manufactures will not "Hold Pricing" for projects. All price increases will be the responsibility of the customer and will be invoiced as a change order unless requoted, contract signed and returned, or purchase order given. we do not have control on this issue.
- * Should there be a rise in the cost of any specified material(s) above that would cause the total contract price to increase, PMSI will provide to the Owner a written statement expressing the percentage increase of the contract price, the building material(s) in question, and the dollar amount of the price increase to be incurred. The Customer may then, at his option, terminate the contract by providing within **30** business days both written notice of termination to PMSI, and payment to the PMSI for all costs expended in performance of the contract to the date of written termination notification is received, plus payment of a prorated percentage of PMSI's profits based on the percent of completion. Should both notice of termination and full payment not be forthcoming within **30** business days, as provided herein, PMSI shall have the option to terminate the contract, or to proceed with the contract and purchase the specified building materials at the increased price. If termination is elected, PMSI shall provide to the Customer a written notice of termination, and the Customer shall be required to pay PMSI for all costs expended in performance of the contract to the date of termination, plus payment of a prorated percentage of the Builder's profits based on the percent of completion. If PMSI elects to proceed on the contract, they may then purchase the specified material or materials at the increased price, and the Customer shall be required to pay the increased cost incurred.



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Terms

Payment to be made as follows:

30% Down payment required with order. **INVOICE IS DUE ON RECEIPT.** DOWN PAYMENT MUST BE RECEIVED **PRIOR TO COMENCING WORK ON SITE.** Equipment billed upon shipment from factory. Installation billed twice monthly on job.

All other invoices such as equipment, progression, change orders and final invoices are Due Net 30 days.

All material is guaranteed to be as specified. All work to be completed in a workmanlike manner according to standard practices.

Authorized Signature: _____
ZACH NORDLING

Note: This proposal may be with-drawn by us if not accepted within: **30 DAYS**

Acceptance of Proposal The above prices, specifications and conditions, including the terms, are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

Print Name: _____

Signature: _____

Date of Acceptance: _____

Title: _____

PO# _____

PLEASE TELL US WHERE WOULD YOU LIKE YOUR INVOICES SENT TO:



PRINT NAME: _____

TITLE: _____

ADDRESS: _____

CITY/STATE/ZIP: _____

EMAIL: _____



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1. The Owner/Client hereby warrants and represents to PMSI that he/she has the authority to enter into this Contract and that every person, firm and entity either having an interest in the real property defined herein as the Job Site and whose consent to the Job is required is aware of this Contract and all matters contemplated hereby and has consented thereto.

2. **Delay.** If the job is delayed or postponed due to floods, explosions, strikes, storms, terrorism or other acts of God through no fault of PMSI, Owner/Client shall pay, in addition to the Contract Price, any and all increases in the cost of labor and materials in excess of those in effect on the date of this contract.

3. **Liens for Minnesota Projects. PLEASE TAKE NOTICE THAT:**

• ANY PERSONS OR COMPANY SUPPLYING LABOR OR MATERIALS FOR THIS IMPROVEMENT TO YOUR PROPERTY MAY FILE A LIEN AGAINST YOUR PROPERTY IF THAT PERSON OR COMPANY IS NOT PAID FOR THE CONTRIBUTIONS.

• UNDER MINNESOTA LAW YOU HAVE THE RIGHT TO PAY PERSONS WHO SUPPLIED LABOR OR MATERIAL FOR THIS IMPROVEMENT DIRECTLY AND DEDUCT THIS AMOUNT FROM OUR CONTRACT PRICE OR WITHHOLD THE AMOUNTS DUE THEM FROM US UNTIL 120 DAYS AFTER COMPLETION OF THE IMPROVEMENT UNLESS WE GIVE YOU A LIEN WAIVER SIGNED BY PERSONS WHO SUPPLIED ANY LABOR OR MATERIALS FOR THE IMPROVEMENT AND WHO GAVE YOU TIMELY NOTICE.

• **Liens for Wisconsin Projects. PLEASE TAKE NOTICE THAT:**

• As required by the Wisconsin construction lien law, claimant hereby notifies owner that persons or companies performing, furnishing, or procuring labor, services, materials, plans, or specifications for the construction on owner's land may have lien rights on owner's land and buildings if not paid. Those entitled to lien rights, in addition to the undersigned claimant, are those who contract directly with the owner or those who give the owner notice within 60 days after they first perform, furnish, or procure labor, services, materials, plans or specifications for the construction. Accordingly, owner probably will receive notices from those who perform, furnish, or procure labor, services, materials, plans, or specifications for the construction, and should give a copy of each notice received to the mortgage lender, if any. Claimant agrees to cooperate with the owner and the owner's lender, if any, to see that all potential lien claimants are duly paid.

4. **Indemnification.** Owner/Client shall indemnify, defend and hold harmless PMSI or any of PMSI's subcontractors from and against any and all claims, damages, losses, and expenses (including attorney's fees) arising out of or resulting from the performance of this contract and related construction project, which are caused in full or in part by or arise from any negligent act(s) or omission(s) of Owner/Client to the fullest extent permitted by law.

5. **Insurance.** The Owner/Client shall purchase and maintain general liability, fire, theft, and casualty insurance, including vandalism to cover the materials, personal property and improvements, and PMSI's operations during the job at the job site. Any loss or damage incurred or suffered by the Owner/Client which arises out of or relates, in any way to PMSI's performance of the job, and whether covered by insurance or not, shall be the sole responsibility of the Owner/Client. PMSI shall maintain liability and workers' compensation insurance in the amount required by law or deemed adequate by PMSI.

6. **Underground Tank.** Upon notification by PMSI, Owner/Client shall be responsible for filling all underground storage tanks with product, or if product is unavailable, water immediately upon PMSI's placement of tanks into excavations. The Owner/Client shall be responsible for any and all damages and losses that may occur due to floating or unstable tanks, if the tanks are not tilled as requested.

7. **Additional Work or Work Stoppage.** If any governmental body or agency requires any other work completed in addition to the contracted job, Owner/Client must pay the cost of such other work in an amount equal to the costs incurred by PMSI plus overhead. If a stop work order is issued, PMSI may remove its equipment from the Job Site. Additional charges will be added to the contract if the Job is recommenced.

8. **Contaminated Soils or Environmental Clean-up.** Any costs generated during underground excavation for environmental clean-up, site assessments, consulting fees, disposal of contaminated soil, etc., are the sole responsibility of the Owner/Client, unless specifically stated otherwise in our proposal.

9. **Underground Hazards.** Any underground obstructions encountered, such as bed rock, water, frost, foundations, non-locatable underground utility lines or excessive caving requiring shoring are not covered, unless specifically agreed to in our proposal.

10. **Partial Completion.** If the job is terminated or postponed for reasons including but not limited to the above and which are not attributable solely to PMSI, the Owner/Client shall pay to PMSI that portion of the Contract Price representing the percentage of the Job completed upon termination or postponement.

11. **Terms of Payment.** Net thirty (30) days unless otherwise stated on Contract. By signing this Contract, the Owner/Client agrees to pay on demand all costs and expenses including legal fees and out-of-pocket expenses incurred in connection with the collection of amounts due under this contract. Service Charge will be added to unpaid balance at the rate of 1.5% per month (18% per year).

12. **Warranty Exclusions and Liability Limitation.** Owner/Client agrees that it has selected each item of equipment based on its own judgment and hereby disclaims any reliance on statements or representations made by PMSI. PMSI MAKES NO WARRANTY WITH RESPECT TO THE EQUIPMENT, EXPRESS OR IMPLIED, EXCEPT FOR ANY MANUFACTURER'S WARRANTY WHICH SHALL PASS THROUGH TO OWNER/CLIENT AND PMSI EXPRESSLY DISCLAIMS ANY WARRANTY OF MERCHANTABILITY AND OF FITNESS FOR A PARTICULAR PURPOSE. Any Equipment sold hereunder and not covered by a manufacturer's warranty is accepted by Owner/Client "AS-IS, Where-IS," and "with all faults." PMSI further disclaims and Owner/Client waives any claim for consequential damages arising out of the use of or inability to use the Equipment. PMSI's liability hereunder for any claim alleged by Owner/Client shall be expressly limited to a measure of damages equivalent to Owner/Client's return of Equipment sold hereunder and PMSI's refund to Owner/Client of the purchase price. Owner/Client agrees that the damages referred to in the preceding sentence shall be its sole and exclusive remedy for any breach or negligence of PMSI. Owner/Client hereby waives and releases PMSI from any and all liability whatsoever relating to Equipment failure or nonperformance caused by or resulting from software or programming issues. In the event any legal action is commenced regarding this contract and the work related thereto, PMSI shall be entitled to recover its attorney's fees and costs from Owner/Client.

13. **Security Interest.** To secure full and prompt payment for the equipment sold herein Owner/Client hereby grants to PMSI a purchase money security interest in and to all of Owner/Client's right, title and interest in and to the equipment described and sold herein wherever located (collectively, the "Collateral"). Owner/Client acknowledges that PMSI may file a UCC-1 Financing Statement and shall release or terminate same upon receipt of full payment for Collateral.



BASIC WARRANTY

THE BASIC FUELMASTER® WARRANTY FOR EACH FUEL MANAGEMENT UNIT (FMU) PROVIDES COVERAGE FOR PARTS AND TELEPHONIC LABOR FOR A PERIOD OF ONE YEAR FROM DATE OF START-UP OR FIFTEEN MONTHS FROM DATE OF SHIPMENT, WHICHEVER OCCURS FIRST. EACH PROKEE® IS WARRANTED AGAINST DEFECTS IN MATERIAL AND WORKMANSHIP FOR A PERIOD OF FIVE YEARS. A TOLL-FREE NUMBER FOR TECHNICAL ASSISTANCE IS ALSO INCLUDED. THIS LINE AFFORDS THE CUSTOMER ACCESS TO PRODUCT SUPPORT PERSONNEL WHO WILL ANSWER QUESTIONS REGARDING OPERATION OF FUELMASTER® HARDWARE OR SOFTWARE, AND PROVIDE DIAGNOSTIC CAPABILITIES WHEN NECESSARY.

UNDER TERMS OF THIS AGREEMENT, FUELMASTER® TECHNICIANS WILL TELEPHONICALLY DIAGNOSE PROBLEMS, WITH THE ASSISTANCE OF THE CUSTOMER, TO DETERMINE WARRANTABLE CONDITIONS, AND POSSIBLE PROBLEM SOLUTIONS. SYN-TECH SYSTEMS, INC. WILL REPLACE ALL DEFECTIVE PARTS AND PROVIDE ASSISTANCE TO THE CUSTOMER IN INSTALLATION OF REPLACEMENT PARTS TO ALLOW THE UNIT TO BE REPAIRED AS EXPEDITIOUSLY AS POSSIBLE. PLEASE NOTE THAT THE FUELMASTER® WAS DESIGNED IN MODULAR MANNER TO PROVIDE EASY AND RAPID EXCHANGE OF PARTS, EVEN BY NON-TECHNICAL PERSONNEL. OTHER FUEL MANAGEMENT SYSTEMS ARE NOT DESIGNED THIS WAY AND CONSEQUENTLY, DO NOT OFFER WARRANTIES COMPARABLE TO FUELMASTER®. **THIS WARRANTY DOES NOT COVER SITE VISITS BY FUELMASTER® TECHNICIANS FOR REPAIR. SUPPORT HOURS ARE MONDAY THROUGH FRIDAY, 8 AM TO 5 PM, LOCAL TIME, EXCLUDING NEW YEAR'S DAY, MEMORIAL DAY, 4TH OF JULY, LABOR DAY, VETERAN'S DAY, THANKSGIVING DAY AND CHRISTMAS DAY.**

PLEASE NOTE THAT DAMAGE RESULTING FROM ACTS OF GOD, USER ABUSE, ACCIDENTS, FAULTY INSTALLATION OR OPERATION IS NOT COVERED UNDER THE WARRANTY. THIS WARRANTY SPECIFICALLY EXCLUDES ANY INDIRECT, SPECIAL, OR CONSEQUENTIAL DAMAGES TO INCLUDE, BUT NOT LIMITED TO, LOSS OF PRODUCT, PROFIT, OR LITIGATION FEES. ADDITIONALLY, ASSOCIATED EQUIPMENT INCLUDING VALVES, PULSERS, PRINTERS, PERSONAL COMPUTERS, PUMPS, OILERS, DISPENSERS, AND OTHER ITEMS NOT MANUFACTURED BY SYN-TECH SYSTEMS, INC. ARE WARRANTED ONLY TO THE EXTENT COVERED BY THE ORIGINAL MANUFACTURER. ADDITIONALLY, WARRANTY IS LIMITED TO APPROVED LOCATIONS (GENERALLY THE CONTINENTAL UNITED STATES) AND IS NOT TRANSFERABLE EXCEPT BY WRITTEN PERMISSION OF SYN-TECH SYSTEMS, INC.