



RAPTOR[®]

The logo features the word "RAPTOR" in a bold, orange, sans-serif font. Below it, the word "TECHNOLOGIES" is written in a smaller, grey, spaced-out font. Underneath that, the tagline "THE GOLD STANDARD IN SCHOOL SAFETY" is displayed in a bold, black font, with "GOLD STANDARD" highlighted in orange. The background consists of a white central area with geometric shapes in orange, grey, and light grey.

T E C H N O L O G I E S

THE **GOLD STANDARD** IN SCHOOL SAFETY



PURCHASE AND SUBSCRIPTION SERVICES AGREEMENT
EFFECTIVE DATE:
INITIAL TERM: 12 months

This Purchase and Subscription Services Agreement (the "Subscription Agreement") is made effective as of the Effective Date set forth above and is by and between Raptor Technologies, LLC, having offices at 631 West 22nd Street, Houston, Texas 77008 ("Raptor"), and Faribault Independent School District 656, having office at 710 17th Street SW, Fairbault, MN 55021 ("Customer").

"Terms" means the Raptor Technologies, LLC Purchase and Subscription Services Agreement Terms and Conditions in effect as of the time of execution of this Subscription Agreement, a copy of which can be found at https://raptortech.com/raptor-technologies-llc-terms-and-conditions-august-2020/.

Access Grant to Raptor Services. Subject to Customer's compliance with the terms and conditions contained in this Agreement, Raptor grants to Customer a non-exclusive, non-transferable, non-sublicenseable, revocable right to allow Customer to access and use the Raptor Platform during the Term (as defined in Section 6.2 (Renewal Terms) of the Terms).

Fees. Customer will pay to Raptor the fees which may include the Annual Software Access Fee ("Annual Subscription Fee ") and one time purchases of equipment, supplies and services for the Raptor Services as set forth in the attached Quote and on the Invoice. The Annual Access Fee Fees may be increased from the previous annual period by no more than five percent (5%).

Payment Terms. Fees are due and payable within 30 (thirty) days of Customer's receipt of the applicable Invoice. All amounts payable by Customer to Raptor hereunder are exclusive of any sales, use and other taxes or duties, however designated (collectively "Taxes"). Customer will be solely responsible for payment of any Taxes, except for those taxes based on the income of Raptor.

Client acknowledges and agrees that it has had the opportunity to review the Agreement, including without limitation, the Terms, prior to the execution of this Subscription Agreement. Unless otherwise specified, capitalized terms in this Subscription Agreement have the same meaning as those in the Terms.

BY SIGNING BELOW, EACH PARTY REPRESENTS IT HAS READ AND AGREES TO BE BOUND BY THESE TERMS AND CONDITIONS.

RAPTOR TECHNOLOGIES, LLC

Faribault Independent School District 656

Signed: _____

Signed: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____



Quote #: Q-05057-1
Date: 6/8/2021 11:44 AM
Expires On: 7/31/2021
Federal Tax ID #: 45-4914152
GSA #: GS-07F-127BA
Buyboard #: 579-19

To:
 Faribault Independent School District 656
 710 17th Street SW
 Faribault, MN 55021
 United States

From:
 Diana Pineda
 dpineda@raptortech.com

Subscription Term: 12 Months **Billing Frequency:** Annual

PRODUCT	DESCRIPTION	UNIT PRICE	QTY	TOTAL
Raptor Emergency Management	Raptor Emergency Management Suite Annual Access Fee (per site license). Includes Raptor Alert, Raptor Link, Drill Manager, Accountability & Reunification. Renewal Fee is due on the anniversary month of purchase. Raptor technical support is included.	\$1,800.00	5	\$9,000.00
Emergency Management Implementation	One-time implementation fee (per site license).	\$350.00	5	\$1,750.00
Emergency Management Remote Training	Remote Training for Emergency Management.	\$5,000.00	1	\$5,000.00
Raptor Visitor Management	Annual Software Access Fee (per site license). Renewal fee is due on the anniversary month of purchase. Raptor technical support is included.	\$595.00	5	\$2,975.00
Implementation Fee	One-time fee for implementation (per location).	\$350.00	5	\$1,750.00
Remote Training	Remote web and phone-based training.	\$1,000.00	1	\$1,000.00
CR5400 ID Scanner	ID scanner for state issued identification cards -- 2 year limited warranty.	\$495.00	5	\$2,475.00
Raptor Printer (Dymo 450 Turbo Label Printer)	Printer for either visitor badges or student tardy passes -- 2 year limited warranty	\$139.00	5	\$695.00
Raptor Visitor Badges (White) Box	Raptor visitor badges (4 rolls/300 badges per roll). Quality guaranteed for one (1) year after purchase date.	\$50.00	5	\$250.00
Shipping and Handling Fee	Required on all new orders.	\$36.00	5	\$180.00
SUBTOTAL:				\$25,075.00
TOTAL:				\$25,075.00

RECURRING COSTS IN THIS QUOTE: \$11,975.00

Quote Notes:

Please sign and email dpineda@raptortech.com or fax to 713-880-2577.

NOT PAYING WITH A PURCHASE ORDER? REMIT CHECK PAYMENTS TO:

Dept. 141 :: P.O. Box 4458 :: Houston, TX :: 77210-4458

For any other questions, email accounting@raptortech.com

To order additional or replacement equipment and supplies with a credit card, visit <http://www.shop.raptortech.com>.

RAPTOR® VISITOR MANAGEMENT

Know precisely who is in your schools.

Raptor Visitor Management provides line of sight to who is in your school at all times. The solution screens for sex offenders, alerts staff of custody issues, and provides school and district-wide reporting for all visitors, volunteers, and contractors that have signed in/out of your buildings.

GAIN FULL VISIBILITY

Screen every visitor against the sex offender databases in all 50 states as well as custom databases that can include custody orders and banned visitor status.

ALERT OTHERS OF AN UNWANTED VISITOR

If a visitor is identified as a risk, instant real-time alerts are sent via text and/or email to an unlimited number of recipients that can be customized by building.



“

Raptor works really well. Safety and security are paramount to us, and the Raptor system helps ensure that all of our learners are safe every day.

Laramie County School District, WY

I'm extremely thankful because Raptor has helped us stop about five or six sex offenders from coming into our buildings.

Toms River Regional School District, NJ

MONITOR BY PERSONA TYPE

The solution includes visitor, contractor, volunteer, and staff persona modules. Import a list of approved contractors and create contractor-specific reports. Track and record campus staff, district employees, substitute teachers, and district-wide faculty sign-ins. Screen volunteers and track sign-in/out history, active volunteers, and all volunteers by building.

PRINT DETAILED VISITOR BADGES

Help staff and students recognize visitors with printed badges that have the person's photo, name, sign-in time, reason for visit, and destination.

ACCESS ROBUST, ACCURATE RECORDS

Generate district- or school- level detailed visitor records and reports with a sign-in history for every person entering your schools. Reports can be run and delivered on a scheduled basis.

FULLY PROTECT YOUR SCHOOLS

Schools can account for students, staff, visitors, volunteers, and contractors in an emergency with the Raptor K-12 integrated platform: Raptor® Visitor Management, Raptor® Volunteer Management, and Raptor® Emergency Management.

“

The badges with the visitor's picture—taken right from their driver's license—are another big advantage. Students, teachers, and other staff members now have assurance that it's OK for the visitor to be there.

Alhambra Unified School District, CA

The reporting capabilities alone almost make it worth its weight in gold.

Austin Independent School District, TX

The image displays two computer monitors showing the Raptor Technologies software interface. The left monitor shows the 'Reports' section with a table of 'Visitor Sign-In History by Building'. The right monitor shows the 'Visitors' section with a table of 'Currently Signed In' visitors. In front of the monitors is a printed visitor badge for Elizabeth Smith at Eisenhower Elementary, signed in at 7:49 AM on 02/28/20.

First Name	Last Name	Building	Destination	Sign-In	Sign-Out	Total
David	Mitchell	Eisenhower Elementary	Cafeteria	03/07/20 09:39 AM	03/07/20 01:59 PM	04:00
Elizabeth	Smith	Eisenhower Elementary	Library	03/07/20 10:00 AM	03/07/20 03:00 PM	05:00
John	McDade	Eisenhower Elementary	Classroom	03/07/20 10:00 AM	03/07/20 05:35 PM	05:35

Sign Out	Photo	First Name	Last Name	Destination	Signed In	Options
Sign out		David	Mitchell	School Event	02/28/20 7:38 AM	
Sign out		Elizabeth	Smith	Library	02/28/20 7:49 AM	
Sign out		John	McDade	Classroom	02/28/20 8:26 AM	
Sign out		Michael	Miller	Library	02/28/20 8:26 AM	

VISITOR
02/28/20 7:49 AM
Elizabeth Smith
LIBRARY
Eisenhower Elementary

Confidently Release Students and Track Tardies

Track both tardies and early dismissals and know that you are releasing students to only approved guardians with the included student module.

ACCURATELY TRACK TARDIES

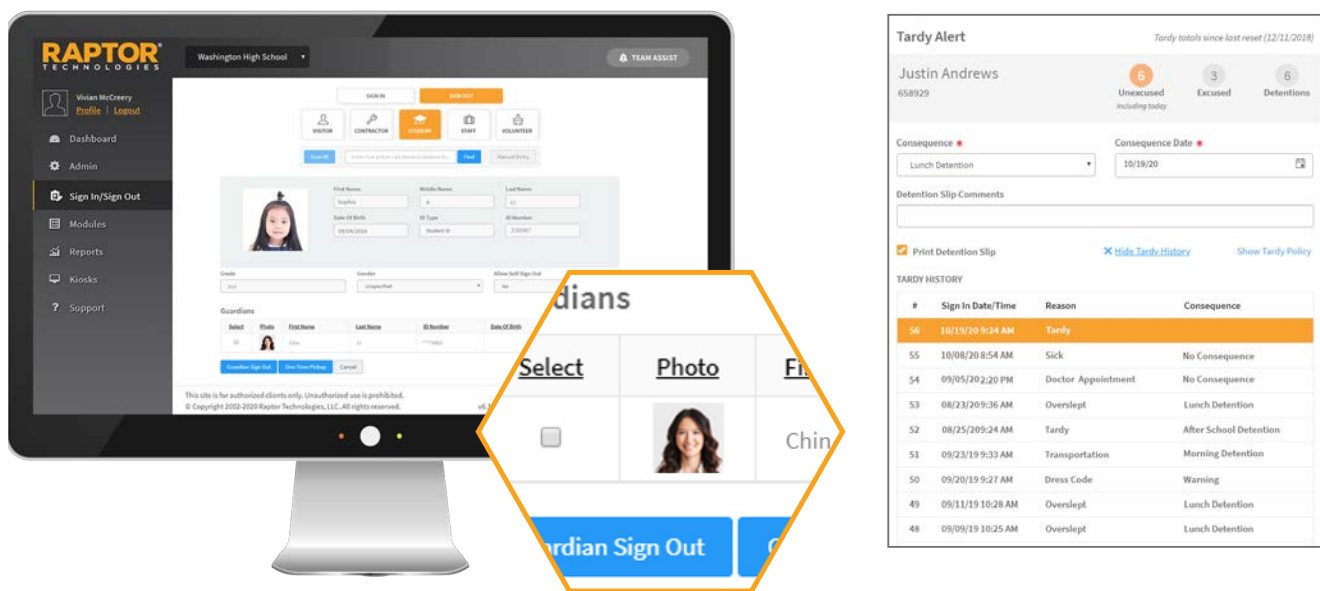
Search a student by name or ID number to quickly mark them tardy, select from a customizable list of reasons, and print a tardy slip. When a student accumulates a certain number of tardies—a number you set—a tardy alert is displayed, letting you choose what action should be taken, such as notifying guardians or assigning detention. Customize and print detention slips at the click of a button.

RELEASE STUDENTS TO ONLY APPROVED, SAFE GUARDIANS

Instantly screen anyone attempting to sign out a student against the sex offender registry in all 50 states and any locally customized databases, including custody databases. Quickly print early dismissal slips.

SYNC WITH YOUR STUDENT INFORMATION SYSTEM

Sync information from your student information system (SIS) to ensure your Raptor system has the latest student, staff, and guardian data. For PowerSchool® customers, Raptor writebacks daily attendance to your PowerSchool attendance tables. This sync is powered with Raptor® Link.



With Raptor, we have that extra sense of security by knowing that we are releasing a student to someone who not only the guardian trusts, but also someone we can trust and know that child is safe and secure with.

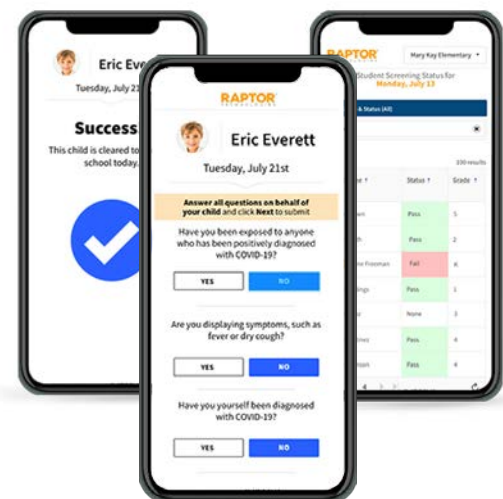
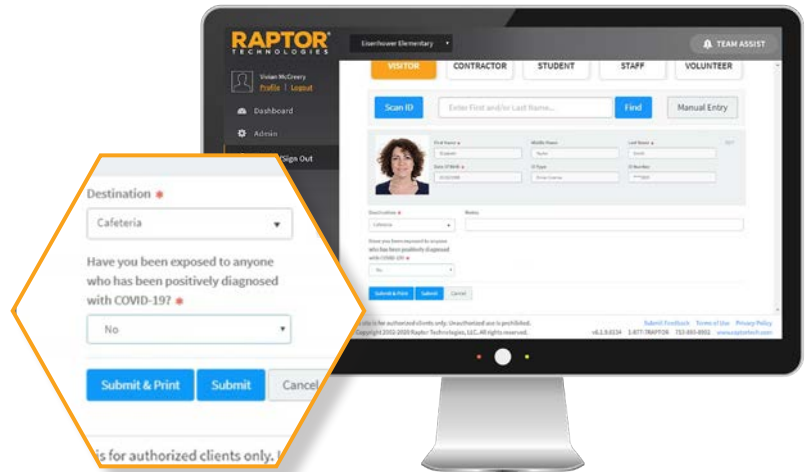
Toms River Regional School District, NJ

Confidently Respond to COVID-19 and Keep Your Students, Staff, and Community Safe

Screen students, staff, and visitors for COVID-19 exposure and facilitate contact tracing.

SCREEN VISITORS, STUDENTS, AND STAFF ON SITE

Add “Yes/No” health screening questions to your student, staff, visitor, contractor, and volunteer check-in procedures. If using the Remote Screening Module, students/staff that did not submit their answers are prompted to complete the onsite screening. Administrators are instantly notified if an individual fails the on-site screening or if someone who has failed the remote screening attempts to sign in.



REMOTELY SCREEN STUDENTS AND STAFF

Automatically email a daily health screening questionnaire to staff and students' guardians before classes start. The questionnaire recommends if the individual should stay home based on their provided answers. Results are reported in real time, showing administrators which students and staff members have passed, failed, or did not respond.

FACILITATE CONTACT TRACING

Comprehensive reports show entry details of all persons across your campuses, including sign-in/out times and authorized locations. The report can quickly be retrieved and shared with health officials and others to assist with contact tracing efforts.

REDUCE OR ELIMINATE PHYSICAL CONTACT AND EASE ANXIETY

Use self-service kiosks or adjust the assisted check-in configuration for contactless sign-in. Ease community and personnel anxiety with printed badges that show the visitor's photo, name, date, and time of entry, as well as specific destination within the school or an optional COVID-19 screening clearance statement. The badge allows you to identify visitors as they wear a face covering.

RAPTOR® EMERGENCY MANAGEMENT

For emergency preparation, response, and recovery



Raptor Emergency Management includes: Raptor Drill Manager®, Raptor® Alert, Raptor Accountability™, and Raptor Reunification®. This integrated platform allows you to maintain real-time visibility during drills, active incidents, and reunification events to help you remain in complete control and have line of sight to everyone—and every incident—in your schools every day. The features highlighted below pertain to the entire solution.

Customizable to Your Emergency Protocols:

Teachers, staff, and first responders can follow your safety response procedures. Raptor is also 100% aligned with The “I Love U Guys” Foundation®.

Syncs with Your SIS: Ensure you have critical student, staff, and guardian data to account for everyone and reunify students with guardians.

Easily Accessible and User-Friendly: The cloud-based system can be used on any web-enabled device and is designed to work in duress with simple navigation, easy workflows, and an intuitive interface.

Allows for Quick Access to Critical Documents:

Upload and share building maps, protocol procedures, and emergency operations plans (EOPs). Provide first responders and school personnel 24/7 easy access via the mobile app.

Aligned with Alyssa’s Law: Raptor helps schools comply with “Alyssa’s Law” legislation that requires schools to have silent panic alert systems that link directly to first responder agencies.

Keeps Your Data Safe: Use your Microsoft® Active Directory™ credentials to access Raptor, creating a single point for user authentication and authorization.

Empowers You to Fully Protect Your Schools:

You can account for students, staff, visitors, volunteers, and contractors in an emergency with the Raptor K-12 integrated safety platform that includes Raptor® Visitor Management, Raptor® Volunteer Management, and Raptor Emergency Management.

Ensure your schools never miss a drill

Raptor Drill Manager makes scheduling, conducting, and reporting on drills faster and easier for both school and district administrators.

Practicing your emergency protocols with Raptor Drill Manager® lets you analyze drill performance, improve your protocols, and create muscle memory. This means your teachers, students, and staff will be better prepared to confidently respond and keep everyone safe when an actual crisis occurs.

CREATE AND SCHEDULE

District administrators can publish drill requirements in minutes so school administrators can easily schedule drills. Automated notifications remind each school of upcoming drills, and alerts are sent to district administrators to let them know current district or building drill status and notify them if any schools are out of compliance.

CONDUCT AND MANAGE

Schools can initiate drills directly from any mobile or web-enabled device. Drill progress and completion data is automatically populated in real time within the district dashboard. Additional documentation may be uploaded for record keeping.



It's one thing to say you conducted a drill; it's another to prove it with documentation and to have that documentation at your fingertips.

Duval County Public Schools, FL

TRACK AND REPORT

Highly detailed dashboards allow administrators to scan drill status quickly for every building, drill type, and compliance status. The reporting tab enables administrators to produce complete and accurate status reports for individual schools or for the entire district with the click of a mouse. Reports can then be sent to the district for compliance audits.

LEARN AND IMPROVE

A key component to optimizing your drill performance is having the proper reporting dashboards to provide insights. Quickly access reports to review performance data. This gives you reliable data to see what is working and what areas of your response you may need to improve.

Initiate an incident and get help now!

Raptor Alert is a mobile panic alert and emergency notification system that expedites awareness and response to localized incidents and school- or district-wide emergencies with the touch of a button.

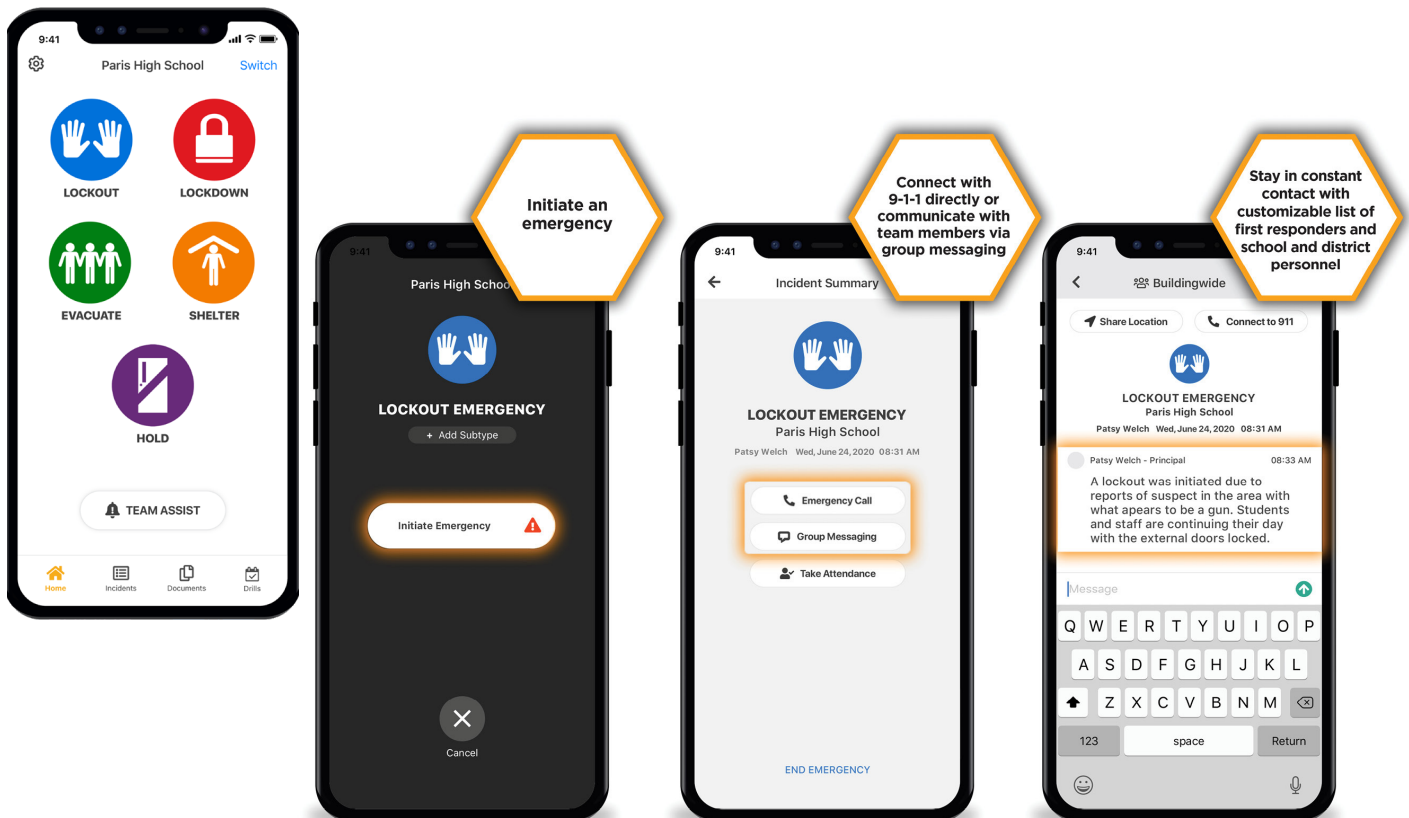
Raptor® Alert allows any authorized user to initiate an emergency with a silent alert from their mobile device. This instantly notifies first responders and requests assistance from a tailored list of personnel. Users can connect with 9-1-1 directly from the app, share their location, communicate via real-time group messaging, and share critical documents and maps with first responders. Users can also initiate incidents on their desktop or tablet.

QUICKLY SUMMON HELP

Initiate a response to a school- or district-wide emergency with a tap and swipe on your mobile screen. Raptor Alert has biometric login and intuitive navigation, minimizing your district's time to alert first responder agencies and expediting real-time coordination.

INSTANTLY NOTIFY OTHERS

Alerts are immediately delivered to a custom list of recipients, which can include administrators, staff members, and first responders. Alerts provide the type, location, time, and who initiated the emergency. Alert content is fully customizable. Alerts can be sent across text message, email, voice call, and push notification.



CALL 9-1-1 AND COMMUNICATE WITH REAL-TIME GROUP MESSAGING

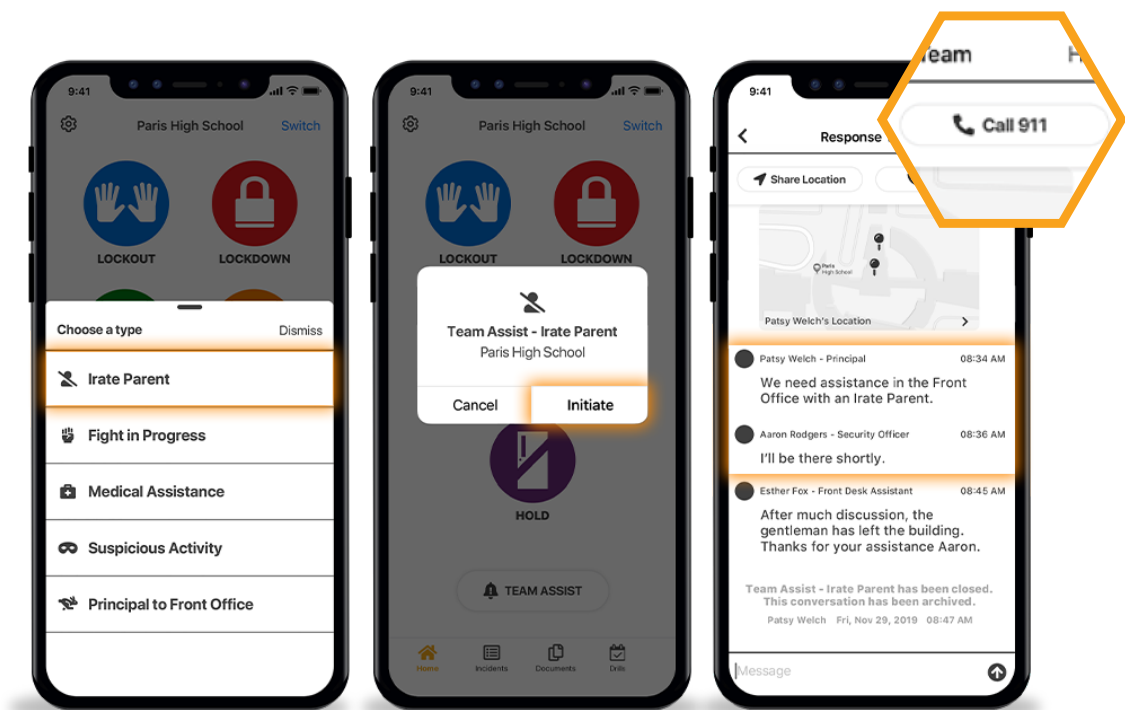
Connect directly to 9-1-1, first responders, and other personnel and stay in touch with all users—including teachers, staff, district administrators, emergency operations centers, and even local agencies—through real-time group messaging.

SEND ALERTS BASED ON LOCATION

Users can switch between campuses and send notifications based on their locations. If a user initiates the panic button and their geolocation is determined to be within the bounds of a specific campus zone, permission-based mass notifications are sent to everyone on that campus. This expedites response time by letting responders know exactly where they are needed and reduces the potential for false alarms. Location data is only accessed during an active emergency.

GET HELP FOR LOCALIZED INCIDENTS

Teachers and staff can summon help for everyday localized incidents with Team Assist. Users can quickly send situation-specific details, share their location on an interactive map, communicate with group messaging, and connect with 9-1-1. Districts can customize the list of Team Assist situations, notifications, and alert recipients.



I like several features, with the ability to customize several functions within [Raptor Alert] as being the hands-down best aspect.

Seminole County Public Schools, FL

Gain full visibility within minutes

Raptor Accountability gives incident commanders clear, real-time line of sight to the location and status of every student, staff member, and visitor within minutes of an incident initiation.

In past school emergencies, it has taken several hours to confirm the status and location of every student and staff member. Raptor Accountability™ changes that. Raptor Accountability is 100% aligned with the Standard Response Protocol™.

ACCOUNT FOR EVERYONE

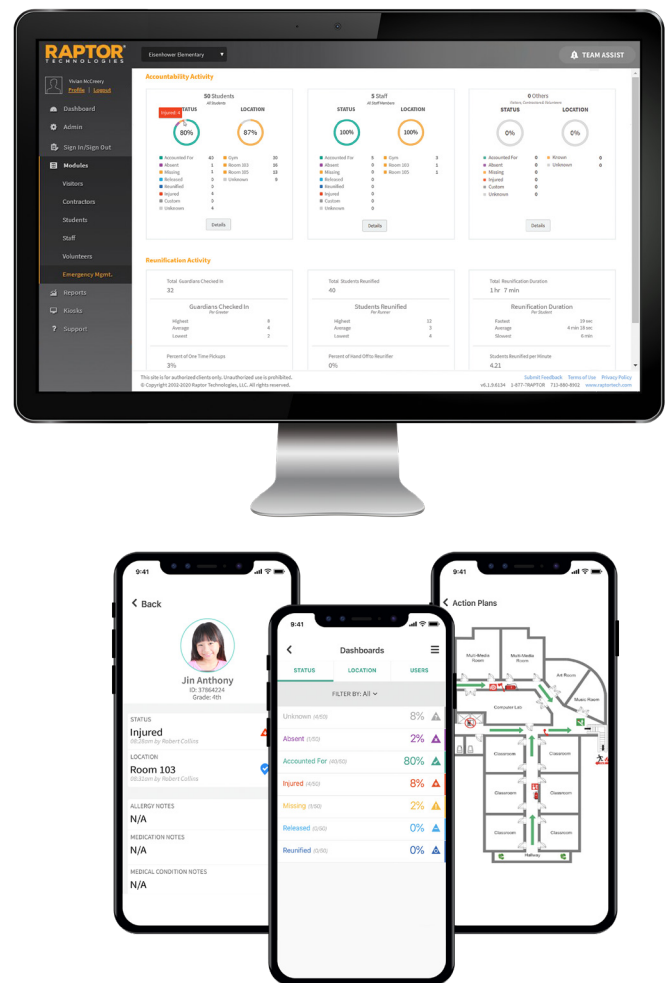
Teachers and staff, as well as substitutes and other administrators, confirm the status and location of both themselves and any student by viewing students by roster or searching by name. When using Raptor Visitor Management, you can also account for all visitors, contractors, and volunteers on campus.

STAY UPDATED IN REAL TIME

Easy-to-read desktop and mobile dashboards update automatically as students, staff, and visitor data comes in. Status is instantly transmitted in real time to the incident commander, giving full visibility of the current location and condition of everyone who is in the building at the time of the incident. The system records a timeline of events for each student for post-incident reporting purposes.

ASSIST INJURED PERSONS FASTER

First responders can see data on all students, staff, and visitors marked injured through the Accountability Dashboard, including information on location, status, medical conditions and allergies, and guardian contact information.



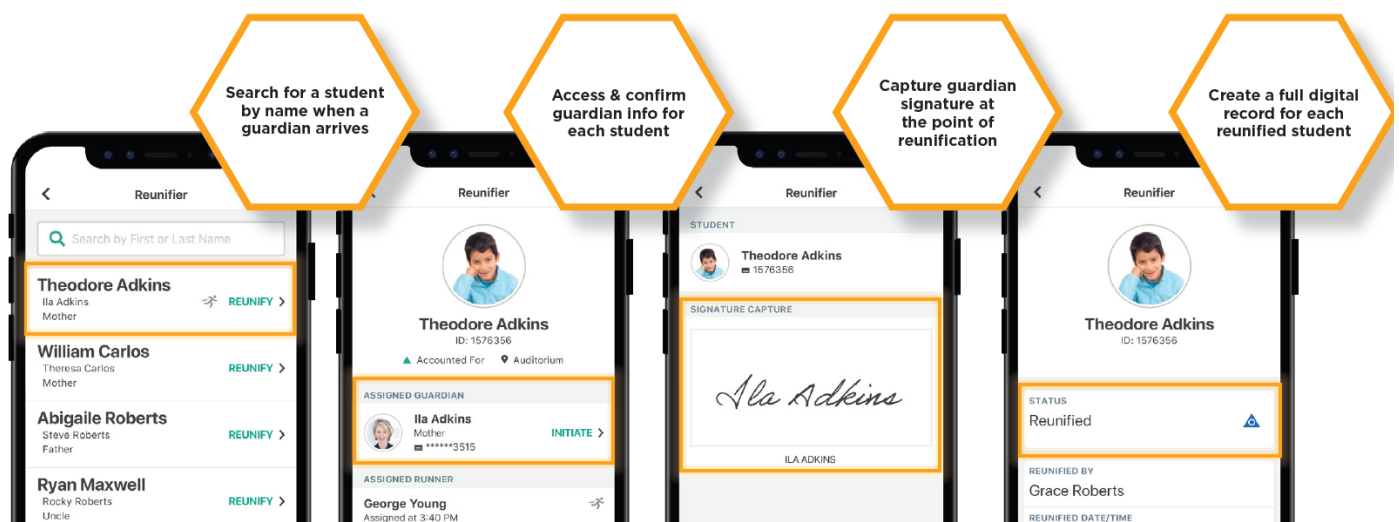
Simultaneous communications and the ability to give multiple incident leaders real-time status reports in an instant . . . plus the accountability: we knew where resources were needed . . . And of course, the command center could see it all.

Brighton Schools, MI

Reunify students with approved guardians 4 times faster

Raptor Reunification dramatically increases your speed, accuracy, and efficiency. In timed comparison trials, Raptor Reunification® proved 4 times faster than paper-and-pencil reunification methods.

The more time it takes to reunify a student with their parent or guardian, the more likely they are to suffer from traumatic stress, which can trigger reactions like anxiety and behavioral changes that can have long-term effects on their daily lives.



DOCUMENT EVERY INDIVIDUAL'S STATUS

Track every individual's status changes in real time. Your reunification team can see this data for every student, staff, and visitor during reunification. Generate a detailed history of events for each individual for post-incident reporting and debriefing.

ELIMINATE INACCURACY AND REDUCE LIABILITY

Ensure students are only reunified with approved guardians. Scan a guardian's ID to check for sex offender status or custodial restrictions. Record approved guardian signature and timestamp data for each reunification.

FOLLOW INDUSTRY PROTOCOLS

Raptor Reunification is in 100% alignment with The "I Love U Guys" Foundation Standard Reunification Method and dramatically cuts reunification time by replacing handwritten processes with instant mobile communications and record keeping.