



## UNITED INDEPENDENT SCHOOL DISTRICT AGENDA ACTION ITEM

**Topic:** Consideration for approval of Bids, Proposals, and Qualifications

**Submitted by:** Ms. Cordelia Flores-Jackson of: Purchasing Department

**Approved for transmittal to school board:** March 25, 2009

### **Recommendations:**

Staff recommends the UISD board of trustees approve the following Bids, Proposals, & Qualifications as presented:

### **Bids/Proposals/Qualifications**

### **Renewals:**

RFP 072-2007 Preventative Maintenance Service Agreement for District Wide Forklifts  
RFP 073-2007 Installation of Surveillance Equipment for School Bus Fleet  
RFP 2008-001 Summer Reading Take Home Book Bags  
RFP 2008-003 Student Planners

### **Rationale:**

Staff has complied with all applicable federal, state and local purchasing policies and procedures in obtaining pricing information for the items listed above. Staff is recommending the awards based on being the best value to the district.

### **Budgetary Information:**

The budget includes the funds for these purchases

### **Board Policy Reference and Compliance**

CH local – purchasing and acquisition  
Texas education code 44.031

Summary of Recommendation(s)

**Bids/ Proposals/ Qualifications**

**Renewals**

RFP 072-2009

Preventative Maintenance Service Agreement for District Wide Forklifts

**Recommended Vendor(s)**

Toyota Lift of South Texas - Primary

J.V. Equipment, Inc. - Secondary

***See Attached Tabulation***

RFP 073-2009

Installation of Surveillance Equipment for School Bus Fleet

**Recommended Vendor(s)**

Longhorn Bus Sales

***See Attached Tabulation***

RFP 2008-001

Summer Reading Take Home Bags

**Recommended Vendor(s)**

Mackin Library Media

***Estimated \$100,142.80***

RFP 2008-003

Student Planners

**Recommended Vendor(s)**

School Mate

School Datebooks

***See Attached Tabulation***

Board Approval  
Awarding of Bids/Proposals  
March 25, 2009

**RENEWAL**

**RFP NO. 072-2007 Preventive Maintenance Service Agreement for District Wide Forklifts**

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

<u>Primary Vendor</u>	<u>Est. Annual Amount</u>
Toyota Lift of South Texas	See Attached Tabulation
 <u>Secondary Vendor</u>	
J.V. Equipment, Inc.	

Administration distributed eighteen (18) proposals and advertised on January 13, 2008 and January 20, 2008. Two (2) proposals were received on January 31, 2008 @ 3:00 p.m. at the USD Service Center Purchasing Department.

Budget Information:

2008-2009 Food Service Dept

Resource Personnel:

Adalberto Ramirez, Director of Food Service  
Cordelia Flores Jackson, Director of Purchasing  
Hector Cavazos, Purchasing Manager  
Venessa Navarro, Procurement Officer



# UNITED INDEPENDENT SCHOOL DISTRICT

Adalberto Ramirez.  
Director of Food Service

## MEMORANDUM

TO : Cordelia Flores  
Director of Purchasing  
United ISD

FROM : Adalberto Ramirez  
Director of Food Service

SUBJECT : RENEWAL OF  
RFP 072-2007 PREVENTIVE MAINTENANCE  
SERVICE AGREEMENT FOR DISTRICT WIDE  
FORKLIFTS

DATE : March 3, 2009

We have reviewed the services provided by Toyota Lift of South Texas, the primary vendor, and J.V. Equipment, the secondary vendor, and are satisfied with their services. I recommend that RFP 072-2007 be extended for an additional year.

These services will be used by our department to maintain and repair the various forklifts at the central kitchen.

Justification for these purchases is that the central kitchen will require maintenance and repair to their forklifts in order to serve meals to the students.

If you have any questions, please contact me.

XC: Eduardo Zuñiga, Assoc. Supt. for Support Services

UNITED INDEPENDENT SCHOOL DISTRICT  
RFP 072-2007  
PREVENTATIVE MAINTENANCE SERVICE AGREEMENT FOR DISTRICT WIDE FORKLIFTS

DESCRIPTION	VENDORS	
	J.V. EQUIPMENT	TOYOTA LIFT OF SOUTH TEXAS
Repairs - Hourly Rate	\$75.00	\$70.00
Parts	30% Markup Over Vendor's Cost	1.5% Markup Over Vendor's Cost
Freight Charge for Part Orders	\$50.00	COST
Periodic Maintenance Fees	\$45.00	\$40.00
Response Time	2 Hours	1 Hour
Pickup/Drop-off Charges	\$70.00	\$80.00



**UNITED INDEPENDENT SCHOOL DISTRICT  
PREVENTIVE MAINTENANCE SERVICE AGREEMENT FOR DISTRICT WIDE FORKLIFTS  
RFP 072-2007**

MAILING LIST:

**ALPHA FORKLIFT SERVICE**

2019 JEFFERSON ST.  
LAREDO, TX 78040  
PHONE: 712-2777

**BRIGGS EQUIPMENT**

8422 TEJAS LOOP  
LAREDO, TEXAS 78045  
PHONE:(956) 795-0100  
FAX: (956) 795-0184  
ATTN: ELIBORIO CORTEZ  
ATTN: JOSEPH GALVAN  
[eliborio.cortez@briggsequipment.com](mailto:eliborio.cortez@briggsequipment.com)  
[joseph.galvan@briggsequipment.com](mailto:joseph.galvan@briggsequipment.com)

**COMMERCIAL REBUILD INC**

808 E RIO GRANDE ST  
VICTORIA, TX 77901  
PHONE: 361-578-0219  
FAX: 3661-578-2326  
DAVID GAJER  
[david2005@att.net](mailto:david2005@att.net)

**DAYCO SALES**

5845 E 14TH ST STE A  
BROWNSVILLE, TX 78521  
PHONE: 210-831-4402

**DOOSAN DAEWOO INRACORE AMERICA CORP**

4350 RENAISSANCE PKWY  
WARRENSVILLE HEIGHTS, OH 44128  
PHONE: 636-677-5300  
FAX: 636-677-5322  
JAY KOVARIK  
[jay.kovarik@dhiac.com](mailto:jay.kovarik@dhiac.com)  
[doosanlift@dhiac.com](mailto:doosanlift@dhiac.com)  
[kim.parkinson@dhiac.com](mailto:kim.parkinson@dhiac.com)

**EQUIPMENT DEPOT**

8210 SAN GABRIEL  
LAREDO, TX 78045  
PHONE: (956) 725-8540  
FAX: (956) 725-8455  
ATTN: RICKY MALDONADO  
[rmaldonado@eqdepot.com](mailto:rmaldonado@eqdepot.com)

**GOGO FORKLIFT & TRANSPORTATION DIVISION**

8111 MINES RD.  
LAREDO, TX 78042  
PHONE: (956) 723-8973  
FAX: (956) 724-4387  
ATTN: FRANCISCO RUIZ  
[gogocfr@hotmail.com](mailto:gogocfr@hotmail.com)

**JASON FORKLIFT SERVICE**

5403 ORELLA AVE  
LAREDO, TX 78041  
ATTN: LEANDRO JASSO  
PHONE: 956-728-8783

**J. V. EQUIPMENT**

302 W. SAUNDERS  
LAREDO, TX 78041  
PHONE: (956) 727-8861  
CELL: (956) 337-8409  
FAX: (956) 753-3541  
ATTN: NINO RAMOS  
[nramos@jvequipment.com](mailto:nramos@jvequipment.com)

**MALIN INTEGRATED HANDLING SOLUTIONS**

4200 W MILITARY HWY SUITE B  
McALLEN, TX 78503  
PHONE: 956-624-5112  
ATTN: ART VERA  
[art.vera@malinusa.com](mailto:art.vera@malinusa.com)

**MATERIAL HANDLING CONCEPTS**

16515 BRATTON LANE  
AUSTIN, TX 78728  
PHONE: 512-836-6598  
FAX: 512-244-2991  
ROSS ROBERTSON  
[ross@emhci.com](mailto:ross@emhci.com)  
[debbie@emhci.com](mailto:debbie@emhci.com)

**ON TIME LIFT SERVICE**

1708 AGUILA AZTECA DR  
LAREDO, TX 78043  
PHONE: 956-727-5712  
FAX: 956-727-5513  
MIKE MARSHALL  
[mrman072452@aol.com](mailto:mrman072452@aol.com)

**P & H EQUIPMENT**

1707 BENMARK DR  
AUSTIN, TX 78728  
PHONE: 512-990-2494  
FAX: 512-990-2662  
[pete@phequipment.com](mailto:pete@phequipment.com)

**RAMA INC.**

14403 INVESTMENT AVE.  
LAREDO, TX 78045  
PHONE: (956) 728-7924  
FAX: (956) 723-3550  
CELL: (956) 237-0885  
[ramainc62@hotmail.com](mailto:ramainc62@hotmail.com)  
ATTN: RAUL H MARTINEZ

**TOYOTA**

7505 MINES RD.  
LAREDO, TX 78045  
PHONE: (956)722-0988  
CELL: 956-237-4362  
FAX: (956)722-8642  
ATTN: JUAN GUZMAN  
[juan.guzman@tlotx.com](mailto:juan.guzman@tlotx.com)

**STEWART & STEVENSON**

5717 I-10 EAST  
SAN ANTONIO, TX 78219  
PHONE: 800-601-5235  
FAX: (210) 662-9832  
ATTN: RUDY JASKINIA  
CELL: (210) 842-0063  
[r.jaskinia@ssss.com](mailto:r.jaskinia@ssss.com)

**SUNBELT INDUSTRIAL TRUCKS**

1617 TERRE COLONY CT  
DALLAS, TX 75212  
PHONE: 817-332-1031  
FAX: 214-819-4166  
ATTN: BILL ROWAN  
[browan@sunbelt-industrial.com](mailto:browan@sunbelt-industrial.com)

**UNITED INDUSTRIAL TIRES**

8302 SAN GABRIEL  
LAREDO, TX 78040  
PHONE: 956-326-5861  
ROGER RENTERIA

[united\\_ind\\_tires@sbcglobal.net](mailto:united_ind_tires@sbcglobal.net)

Board Approval  
Awarding of Bids/Proposals  
March 25, 2009

**RENEWAL**

**RFP 073-2007 Installation of Surveillance Equipment for School Bus Fleet**

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

<u>Recommended Vendors</u>	<u>Est. Annual Amount</u>
Longhorn Bus Sales LTD	See Attached Tabulation

Administration distributed eighty-one (81) proposals and advertised on Wednesday, December 5, 2007 and Sunday, December 9, 2007. Fourteen (14) proposals were received on Tuesday, January 29, 2008 @ 3:00 p.m. at the UISD Service Center Purchasing Department.

Budget Information:

2008-2009 Transportation Department

Resource Personnel:

Joe e. Aranda, Executive Director of Transportation  
Danny Trevino, Operations Manager  
Claudia Perez, Fleet Manager  
Casey King, Telecommunications System Supervisor  
Cordelia Flores Jackson, Director of Purchasing  
Hector Cavazos, Purchasing Manager  
Venesa Navarro, Procurement Officer





# UNITED INDEPENDENT SCHOOL DISTRICT

Roberto J. Santos  
Superintendent

To: Mrs. Cordelia Flores Jackson, Director of Purchasing  
 From: Mr. Joe Aranda, Executive Director of Transportation  
 Subject: Installation of Surveillance School Bus Fleet  
 Date: March 5, 2009

The Transportation Department is recommending the following vendor for RFP 073-2007 Installation of Surveillance Cameras School Bus fleet as listed below. The Department is recommending the following vendors based on the lowest responsible price quotes or best available percentage (%) discount, and their excellent service record with the district.

Longhorn Bus Sales

UNITED INDEPENDENT SCHOOL DISTRICT  
 INSTALLATION OF SURVEILLANCE EQUIPMENT  
 FOR SCHOOL BUS FLEET  
 RFP 07-3-2007  
 SEON PRODUCT BIDDERS

VENDOR	DESCRIPTION	unit price	ext price
ARGUS - Option 1	1-5	\$4,326.00	\$21,630.00
	6-15	\$4,326.00	\$64,890.00
	16-25	\$4,326.00	\$108,150.00
	26-40	\$4,326.00	\$173,040.00
	40+	\$4,326.00	\$177,366.00
brand & model # proposed		\$4,326.00	\$259,560.00
DVR hard drive capacity in GB		80 GB	
additional unit price for higher capacity DVR		80 GB for \$612.00 more	
LONGHORN BUS SALES	1-5	\$2,176.00	\$10,880.00
	6-15	\$2,176.00	\$32,640.00
	16-25	\$2,176.00	\$54,400.00
	26-40	\$2,176.00	\$87,040.00
	40+	\$2,176.00	\$89,216.00
brand & model # proposed		\$2,176.00	\$190,960.00
DVR hard drive capacity in GB		120 GB	
additional unit price for higher capacity DVR		160 GB for \$200.00 more	
NOVASTAR	1-5	\$4,935.00	\$162,200.00
	6-15	\$3,935.00	\$157,400.00
	16-25	\$3,935.00	\$155,200.00
	26-40	\$3,935.00	\$133,200.00
	40+	\$3,570.00	\$148,370.00
brand & model # proposed		\$3,570.00	\$214,200.00
DVR hard drive capacity in GB		120 GB	
additional unit price for higher capacity DVR		160 GB for \$450.00 more	
SECUR-IT	1-5	\$3,600.00	\$18,000.00
	6-15	\$3,600.00	\$54,000.00
	16-25	\$3,600.00	\$72,000.00
	26-40	\$3,400.00	\$136,000.00
	40+	\$3,400.00	\$139,400.00
brand & model # proposed		\$3,400.00	\$204,000.00
DVR hard drive capacity in GB		120 GB	
additional unit price for higher capacity DVR		160 GB for \$495.00 more	
		250 GB for \$900.00 more	
		500 GB for \$1200.00 more	
THE BEST ALARM - Option 1	1-5	\$3,140.00	\$15,700.00
	6-15	\$3,135.00	\$47,025.00
	16-25	\$3,130.00	\$78,250.00
	26-40	\$3,125.00	\$125,000.00
	40+	\$3,120.00	\$127,920.00
brand & model # proposed		\$3,120.00	\$187,200.00
DVR hard drive capacity in GB		120 GB	
additional unit price for higher capacity DVR		160 GB for \$275 more	
THOMAS BUS	1-5	\$2,538.80	\$12,694.00
	6-15	\$2,448.55	\$36,728.25
	16-25	\$2,358.30	\$59,951.50
	26-40	\$2,268.05	\$90,722.00
	40+	\$2,177.80	\$89,289.80
brand & model # proposed		\$2,177.80	\$130,668.00
DVR hard drive capacity in GB		120 GB	
additional unit price for higher capacity DVR		160 GB for \$247.50 more	
ARGUS - Option 2	1-5	\$485.00	\$2,425.00
	6-15	\$485.00	\$7,275.00
	16-25	\$485.00	\$12,125.00
	26-40	\$485.00	\$19,400.00
	40+	\$485.00	\$19,885.00
brand & model # proposed		\$485.00	\$19,885.00
DVR hard drive capacity in GB		80 GB	
additional unit price for higher capacity DVR		80 GB for \$612.00 more	
SECUR-IT	1-5	\$400.00	\$2,000.00
	6-15	\$400.00	\$6,000.00
	16-25	\$400.00	\$10,000.00
	26-40	\$400.00	\$16,000.00
	40+	\$400.00	\$16,400.00
brand & model # proposed		not provided	
DVR hard drive capacity in GB		not provided	
additional unit price for higher capacity DVR		500 GB for \$1200.00 more	
NOVASTAR	1-5	\$449.00	\$17,960.00
	6-15	\$425.00	\$17,000.00
	16-25	\$415.00	\$16,600.00
	26-40	\$395.00	\$15,800.00
	40+	\$380.00	\$15,200.00
brand & model # proposed		\$380.00	\$15,200.00
DVR hard drive capacity in GB		120 GB	
additional unit price for higher capacity DVR		160 GB for \$450.00 more	
THE BEST ALARM - Option 2	1-5	\$400.00	\$2,000.00
	6-15	\$390.00	\$5,850.00
	16-25	\$380.00	\$9,500.00
	26-40	\$370.00	\$14,800.00
	40+	\$360.00	\$14,760.00
brand & model # proposed		Seon SA Wedge, Seon SJ Dome	
DVR hard drive capacity in GB		120 GB	
additional unit price for higher capacity DVR		160 GB for \$275.00 more	
THOMAS BUS	1-5	\$2,285.80	\$11,429.00
	6-15	\$2,186.05	\$32,790.75
	16-25	\$2,106.30	\$50,750.00
	26-40	\$2,026.55	\$81,062.00
	40+	\$1,946.80	\$79,818.80
brand & model # proposed		Seon EX4-1080	
DVR hard drive capacity in GB		120 GB	
additional unit price for higher capacity DVR		160 GB for \$247.50 more	
ARGUS - Option 3	1-5	\$3,028.00	\$15,140.00
	6-15	\$3,028.00	\$45,420.00
	16-25	\$3,028.00	\$75,700.00
	26-40	\$3,028.00	\$121,120.00
	40+	\$3,028.00	\$124,148.00
brand & model # proposed		\$3,028.00	\$124,148.00
DVR hard drive capacity in GB		80 GB	
additional unit price for higher capacity DVR		80 GB for \$612.00 more	
SECUR-IT	1-5	\$2,040.00	\$10,200.00
	6-15	\$2,035.00	\$30,525.00
	16-25	\$2,030.00	\$50,750.00
	26-40	\$2,025.00	\$81,000.00
	40+	\$2,020.00	\$82,820.00
brand & model # proposed		Seon Explorer D-1080	
DVR hard drive capacity in GB		120 GB	
additional unit price for higher capacity DVR		160 GB for \$275.00 more	
THOMAS BUS	1-5	\$2,285.80	\$11,429.00
	6-15	\$2,186.05	\$32,790.75
	16-25	\$2,106.30	\$50,750.00
	26-40	\$2,026.55	\$81,062.00
	40+	\$1,946.80	\$79,818.80
brand & model # proposed		Seon EX4-1080	
DVR hard drive capacity in GB		120 GB	
additional unit price for higher capacity DVR		160 GB for \$247.50 more	
ARGUS - Option 4	1-5	\$485.00	\$2,425.00
	6-15	\$485.00	\$7,275.00
	16-25	\$485.00	\$12,125.00
	26-40	\$485.00	\$19,400.00
	40+	\$485.00	\$19,885.00
brand & model # proposed		Seon Color Wedge Camera Adjustable	
DVR hard drive capacity in GB		80 GB	
additional unit price for higher capacity DVR		80 GB for \$612.00 more	
SECUR-IT	1-5	\$65.00 per hour	\$ 520.00 per day
	6-15	\$65.00 per hour	\$ 520.00 per day
	16-25	\$65.00 per hour	\$ 520.00 per day
	26-40	\$65.00 per hour	\$ 520.00 per day
	40+	\$65.00 per hour	\$ 520.00 per day
brand & model # proposed		2 HOURS	
DVR hard drive capacity in GB		not provided	
additional unit price for higher capacity DVR		\$ 120.00 per 8 hour day	
THOMAS BUS	1-5	\$2,040.00	\$10,200.00
	6-15	\$2,035.00	\$30,525.00
	16-25	\$2,030.00	\$50,750.00
	26-40	\$2,025.00	\$81,000.00
	40+	\$2,020.00	\$82,820.00
brand & model # proposed		2 HOURS	
DVR hard drive capacity in GB		120 GB	
additional unit price for higher capacity DVR		160 GB for \$275.00 more	
ARGUS - Option 5	1-5	\$1,805.00	\$9,025.00
	6-15	\$1,805.00	\$27,075.00
	16-25	\$1,805.00	\$45,125.00
	26-40	\$1,805.00	\$72,200.00
	40+	\$1,805.00	\$74,005.00
brand & model # proposed		80 GB	
DVR hard drive capacity in GB		80 GB	
additional unit price for higher capacity DVR		160 GB for \$200.00 more	
SECUR-IT	1-5	\$12.00 per hour	\$ 96.00 per day
	6-15	\$12.00 per hour	\$ 96.00 per day
	16-25	\$12.00 per hour	\$ 96.00 per day
	26-40	\$12.00 per hour	\$ 96.00 per day
	40+	\$12.00 per hour	\$ 96.00 per day
brand & model # proposed		3 DAYS	
DVR hard drive capacity in GB		not provided	
additional unit price for higher capacity DVR		\$ 0.00 per hour	
		\$ 0.00 per day	
THOMAS BUS	1-5	\$1,805.00	\$9,025.00
	6-15	\$1,805.00	\$27,075.00
	16-25	\$1,805.00	\$45,125.00
	26-40	\$1,805.00	\$72,200.00
	40+	\$1,805.00	\$74,005.00
brand & model # proposed		Seon EX4-BC	
DVR hard drive capacity in GB		120 GB	
additional unit price for higher capacity DVR		160 GB for \$200.00 more	
ARGUS - Option 6	1-5	\$3,028.00	\$15,140.00
	6-15	\$3,028.00	\$45,420.00
	16-25	\$3,028.00	\$75,700.00
	26-40	\$3,028.00	\$121,120.00
	40+	\$3,028.00	\$124,148.00
brand & model # proposed		Seon Explorer 4 channel DVR	
DVR hard drive capacity in GB		80 GB	
additional unit price for higher capacity DVR		80 GB for \$612.00 more	
SECUR-IT	1-5	\$12.00 per hour	\$ 96.00 per day
	6-15	\$12.00 per hour	\$ 96.00 per day
	16-25	\$12.00 per hour	\$ 96.00 per day
	26-40	\$12.00 per hour	\$ 96.00 per day
	40+	\$12.00 per hour	\$ 96.00 per day
brand & model # proposed		40 HOURS	
DVR hard drive capacity in GB		not provided	
additional unit price for higher capacity DVR		\$ 0.00 per hour	
		\$ 0.00 per day	
THOMAS BUS	1-5	\$1,805.00	\$9,025.00
	6-15	\$1,805.00	\$27,075.00
	16-25	\$1,805.00	\$45,125.00
	26-40	\$1,805.00	\$72,200.00
	40+	\$1,805.00	\$74,005.00
brand & model # proposed		Seon EX4-BC	
DVR hard drive capacity in GB		120 GB	
additional unit price for higher capacity DVR		160 GB for \$200.00 more	
ARGUS - Option 7	1-5	\$73.00 per hour	\$ 584.00 per day
	6-15	\$73.00 per hour	\$ 584.00 per day
	16-25	\$73.00 per hour	\$ 584.00 per day
	26-40	\$73.00 per hour	\$ 584.00 per day
	40+	\$73.00 per hour	\$ 584.00 per day
brand & model # proposed		3 HOURS	
DVR hard drive capacity in GB		not provided	
additional unit price for higher capacity DVR		\$ 73.00 per hour	
		N/A	
THOMAS BUS	1-5	\$12.00 per hour	\$ 96.00 per day
	6-15	\$12.00 per hour	\$ 96.00 per day
	16-25	\$12.00 per hour	\$ 96.00 per day
	26-40	\$12.00 per hour	\$ 96.00 per day
	40+	\$12.00 per hour	\$ 96.00 per day
brand & model # proposed		12 months	
DVR hard drive capacity in GB		12 months	
additional unit price for higher capacity DVR		60 months	
		12 months	
THOMAS BUS	1-5	\$100.00 ea	\$ 500.00 ea
	6-15	\$100.00 ea	\$ 500.00 ea
	16-25	\$100.00 ea	\$ 500.00 ea
	26-40	\$100.00 ea	\$ 500.00 ea
	40+	\$100.00 ea	\$ 500.00 ea
brand & model # proposed		12 months @ \$100.00 ea	
DVR hard drive capacity in GB		12 months @ \$100.00 ea	
additional unit price for higher capacity DVR		12 months @ \$100.00 ea	
		12 months @ \$50.00 ea	









UNITED INDEPENDENT SCHOOL DISTRICT  
CAMERAS AND SURVEILLANCE EQUIPMENT PARTS & SERVICE  
RFP 073-2007

**A-1 FIRE & SECURITY EQUIPMENT CO.**  
4721 BOSQUE BLVD.  
WACO, TEXAS 76710  
PHONE: 254.776.8887  
FAX: 254.776.8854  
ATTN: JOHN RESTIVO  
[asystems@hotmail.com](mailto:asystems@hotmail.com)

**ADT-SECURITY SERVICE**  
140 HEIMER RD, STE. 100  
SAN ANTONIO, TX 78232-5031  
PHONE: 210.490.8980  
FAX: 210.491.3259  
ALLEN FULLER  
[afuller@adt.com](mailto:afuller@adt.com)

**ADVANCED COMMUNICATIONS**  
6318 HARWICK ST.  
CORPUS CHRISTI, TEXAS 78417  
PHONE: 361.814.3041  
FAX: 361.814.2725  
KENT TAYLOR  
[kenttaylor@ac-c.net](mailto:kenttaylor@ac-c.net)

**ALARM SEC & CONTRACTING INC**  
P.O. BOX 71389 physical 1802 SPID  
CORPUS CHRISTI, TX 78467  
PHONE: 361.857.5615  
FAX: 361.857.8607  
KENNARD HIBBETTS  
[alarmsecurity@bizstx.rr.com](mailto:alarmsecurity@bizstx.rr.com)

**ALARM SECURITY & CONTRACTING, INC**  
1802 SOUTH PADRE ISLAND DRIVE  
CORPUS CHRISTI, TX 78416  
PHONE: 361.857.5615  
FAX: 361.857.8607  
PAT McCOY  
[asci74@hotmail.com](mailto:asci74@hotmail.com)  
[www.alarmsecurityonline.com](http://www.alarmsecurityonline.com)

**ALERT-1 SECURITY**  
220 CORONADO  
LAREDO, TX 78046  
PHONE: 956.722.1700  
[alert@stx.rr.com](mailto:alert@stx.rr.com)

**ALERT SECURITY ANYTIME**  
1802 FARRAGUT  
LAREDO, TEXAS 78040  
PHONE: 956.728.9807  
FAX: 956.795.1724  
[gerardop@stx.rr.com](mailto:gerardop@stx.rr.com)

**AMERICAN TIME & SIGNAL CO.**  
140 THIRD STREE SOUTH  
P.O. BOX 707  
DASSEL, MN 55325.0707  
PHONE: 800.328.8996 ext 109  
FAX: 800.789.1882  
ROSE ANN MELLIES  
[rmellies@atsclock.com](mailto:rmellies@atsclock.com)

**ANDY'S AUTO AIR & REPAIR**  
4619 SAN EDUARDO  
LAREDO, TEXAS 78041  
PHONE: 956-722-7329

**ENTERPRISE CABLING SYSTEM**  
**ANIXTER - AUSTIN**  
PHONE: 512-989-4277  
FAX: 512-252-0003  
TOLL FREE: 800-222-4170  
[bill.tvrdik@anixter.com](mailto:bill.tvrdik@anixter.com)

**APEX ALARM**  
316 FREEDOM LANE  
LAREDO, TX 78046  
PHONE: 956.725.0928  
FAX: 956.796.9688  
[diana\\_palos@hotmail.com](mailto:diana_palos@hotmail.com)

**APPLIED NETWORK SECURITY LLC**  
PHONE: 512-490-1572  
FAX: 512-990-8817  
SAMUEL YAMTHE  
[syamthe@appliednetworkssecurity.com](mailto:syamthe@appliednetworkssecurity.com)  
[cchparker@appliednetworksecurity.com](mailto:cchparker@appliednetworksecurity.com)

**ARGUS SECURITY INC.**  
314 ASH AVE  
MCALLEN, TX 78501  
PHONE: 956.682.6344  
FAX: 956.686.2427  
THOMAS BEAR  
[tbear@asgsecurity.com](mailto:tbear@asgsecurity.com)

**ARGUS SECURITY SYSTEM**  
801 UNION PACIFIC  
LAREDO, TEXAS 78045  
PHONE: 956.722.6434  
FAX: 956.722.8702  
JOHN SANCHEZ  
[jsanchez@asgsecurity.com](mailto:jsanchez@asgsecurity.com)  
[www.argusinc.com](http://www.argusinc.com)

**AUDIO DYNAMICS INC**  
101 W HILLSIDE RD STE 11B  
LAREDO, TX 78041  
PHONE: 956-712-8249  
FAX: 956-712-4436  
FERMIN FLORES  
[audiodynamics@stx.rr.com](mailto:audiodynamics@stx.rr.com)

**AUDIO VISUAL AIDS**  
SAN ANTONIO, TX  
DAVID BONHAM  
[dbonham@audiovisualaids.com](mailto:dbonham@audiovisualaids.com)  
RON GEORGE  
[rgeorge@audiovisualaids.com](mailto:rgeorge@audiovisualaids.com)

**AUDIO VISUAL INNOVATIONS**  
2105 DONLEY DR #200  
AUSTIN, TX 78758  
PHONE: 512-670-3330  
FAX: 512-670-3332  
SEAN GRAHAM  
[sgraham@aviinc.com](mailto:sgraham@aviinc.com)

**AUTO ALARM OF LAREDO**  
201 W. HILLSIDE #4  
LAREDO, TX 78041  
PHONE: 956-712-8933  
FAX: 956-712-9218  
NEAL HILL  
[nhill@stx.rr.com](mailto:nhill@stx.rr.com)

**AVES AUDIO VISUAL SYSTEM**  
P.O. BOX 740620  
HOUSTON, TX 77274  
PHONE: 281.295.1300  
[sales@avesav.com](mailto:sales@avesav.com)

**BECKWITH ELECTRONIC ENGINEERING**  
5050 BECKWITH BLVD  
SAN ANTONIO, TX 78249  
PHONE: 210.699.6441  
ROBERT RICHTER  
[rrichter@beec.com](mailto:rrichter@beec.com)



**BUENO INTEGRATED TECHNOLOGIES**

801 BUSINESS PARKWAY  
RICHARDSON, TX 75081  
PHONE: 972-235-9211  
FAX: 972-235-3530  
EDDIE BUENO  
[eddie.bueno@bitsales.com](mailto:eddie.bueno@bitsales.com)  
ED BUENO  
[ed.bueno@bitsales.com](mailto:ed.bueno@bitsales.com)

**CANTU ELECTRIC**

1717 BOB BULLOCK  
LAREDO, TEXAS  
PHONE: 956.723.3062  
FAX: 956.723.3422  
[cantuelectric@cantuelectric.com](mailto:cantuelectric@cantuelectric.com)

**CAPITAL BUS SALES & SERVICE OF TX, INC.**

P.O. BOX 1758  
LEANDER, TEXAS 78646  
PHONE: (512) 528-0001  
FAX: (512) 528-0009  
LEE BANKS  
[capitalbus@att.net](mailto:capitalbus@att.net)

**CCC GROUP, INC.**

5797 DIETRICH RD.  
SAN ANTONIO, TEXAS 78219  
PHONE: 210.662.4552  
FAX: 210.662.1643  
TOM ANGIANO  
[willg@cccgroupinc.com](mailto:willg@cccgroupinc.com)

**CHUBB SECURITY SYSTEM, INC**

4410 DILLON LANE SUITE 38  
CORPUS CHRISTI, TX 78415  
PHONE: 361.985.2761  
FAX: 361.985.2762  
TERESA WHITE  
[teresa.white@redhawk-us.com](mailto:teresa.white@redhawk-us.com)  
[teresa.white@fs.utc.com](mailto:teresa.white@fs.utc.com)

**CLARK SECURITY PRODUCTS**

10390 SHADY TRAIL STE 104  
DALLAS, TX 75220  
PHONE: 512-417-5125  
FAX: 888-682-3329  
TOM BROWN  
[tom.brown@clarksecurity.com](mailto:tom.brown@clarksecurity.com)

**CORE BUSINESS SOLUTIONS**

ACCOUNT EXECUTIVE  
CELL: 956-754-9605  
OFFICE: 956-753-5026  
FAX: 956-791-3637  
ED COTTON  
[ecotton@corergv.com](mailto:ecotton@corergv.com)

**CYTEK MEDIA SYSTEMS INC**

13729 RESEARCH BLVD #610  
AUSTIN, TX 78750  
PHONE: 800-255-0064  
FAX: 512-260-5003  
STEVE PATON  
[stevep@cytekmedia.com](mailto:stevep@cytekmedia.com)

**DEDICATED MICROS INC**

14434 ALBEMARLE POINT PLACE  
CHANTILLY, VA 20151  
PHONE: 800-864-7539  
FAX: 703-904-7743  
STEVEN REA  
[srea@dedicatedmicros.com](mailto:srea@dedicatedmicros.com)  
[www.dedicatedmicrosus.com](http://www.dedicatedmicrosus.com)

**FAIRWAY SUPPLY INC.**

4303 DACOMA  
HOUSTON, TEXAS 77092  
PHONE: 800.767.3247  
FAX: 713.957.2122  
LILY SYMANK  
[lsymank@fairwaysupply.com](mailto:lsymank@fairwaysupply.com)

**FIRETRON, INC**

10129 GREENRIDGE  
STAFFORD, TX 77477  
PHONE: 281.499.1500  
FAX: 281.499.3711  
GLENN CHRISTMAS  
[gchristmas@firetron.com](mailto:gchristmas@firetron.com)

**FMW DISTRIBUTORS INC**

58 BROOKGREEN CIRCLE S.  
MONTGOMERY, TX 77356  
PHONE: 936-449-6059  
FAX: 936-449-6907  
FRAN WHITEHEAD  
[fran@fmw411.com](mailto:fran@fmw411.com)  
[www.fmw411.com](http://www.fmw411.com)

**ICOP DIGITAL INC**

16801 WEST 116 ST  
LENEXA, KS 66219  
PHONE: (956) 793-3358  
FAX: (913) 312-0264  
CABOT GOSLIN  
[cgoslin@icop.com](mailto:cgoslin@icop.com)  
COLLIER LUNN  
[clunn@icop.com](mailto:clunn@icop.com)  
[www.icop.com](http://www.icop.com)

**INFRASTRUCTURE SECURITY**

747 N SHEPARD DR  
HOUSTON, TX 77007  
PHONE: 713.861.5894  
FAX: 713.861.1243  
L YANEZ  
[lyanez@infrasecurity.com](mailto:lyanez@infrasecurity.com)

**ISR SOLUTIONS (virginia), INC**

2120 W. BRAKER LANE STE. A  
AUSTIN, TX 78758  
PHONE: 210.494.6212  
FAX: 512.977.9705  
MICHAEL BRADSHAW  
[mbradshaw@isrsolutions.com](mailto:mbradshaw@isrsolutions.com)

**INTERNATIONAL SALES, INC**

1119 SAN EDUARDO AVE.  
LAREDO, TX 78041  
PHONE: 956.725.7373  
FAX: 956.725.7374  
[rodrigo@bizlaredo.rr.com](mailto:rodrigo@bizlaredo.rr.com)

**INTER ALARM INC**

1605 COMMERCE STE 100  
LAREDO, TX 78041  
PHONE: 956-791-4128  
FAX: 956-791-2831  
ANNA LAURA GONZALEZ  
[info@interalarminc.com](mailto:info@interalarminc.com)

**IVS, INC./ANGELTRAX**

9540 W. US HIGHWAY 84 STE 2  
NEWTON, AL 36352  
PHONE: 334-692-4600  
FAX: 334-692-4606  
SALLY KLEIN  
[sally.klein@angeltrax.com](mailto:sally.klein@angeltrax.com)  
<http://www.angeltrax.com>

**KEN BRIDGES AUDIO VIDEO INC**  
P.O. BOX 3041  
CORPUS CHRISTI, TX 78404  
PHONE: 361-883-9008  
FAX: 361-881-9522  
KEN BRIDGES  
[ken@kenbridgesaudiovideo.com](mailto:ken@kenbridgesaudiovideo.com)

**KOETTER FIRE PROTECTON**  
428 WNAKOMA ST  
SAN ANTONIO, TX 78216  
PHONE: 210.336.1989  
FAX: 210.499.5709  
MIKE BLAKE  
[mblake@koetterfireprotection.com](mailto:mblake@koetterfireprotection.com)

**LAREDO ALARM**  
1601 JACAMAN RD.  
LAREDO, TEXAS 78041  
PHONE: 723.2738  
FAX: 956.725.1725  
FIDEL GONZALEZ  
[f\\_gonzalez@laredoalarm.com](mailto:f_gonzalez@laredoalarm.com)  
[info@laredoalarm.com](http://info@laredoalarm.com)

**LONGHORN BUS SALES**  
6921 HOMESTEAD ROAD  
HOUSTON, TEXAS 77028  
PHONE: 800-392-5356  
FAX: 713-631-4634  
RICHARD TUTTLE  
[rtuttle@wireweb.net](mailto:rtuttle@wireweb.net)  
[www.longhombussales.us](http://www.longhombussales.us)

**METROPLEX CONTROL SYSTEM**  
12903 DELIVERY DRIVE  
SAN ANTONIO, TX 78247  
PHONE: 210.495.5245  
FAX: 210.495.5648  
MICHAEL R. SWEET  
[jwiley@metroplex-control.com](mailto:jwiley@metroplex-control.com)

**METROPLEX**  
8711 BURNET RD. STE D-40  
AUSTIN, TEXAS 78757  
PHONE: 512.451.0008  
FAX: 512.451.0068  
DOUG SALAZAR  
[dsalazar@metro-control.com](mailto:dsalazar@metro-control.com)

**MUSICIANS FRIENDS**  
P.O. BOX 4520  
MEDFORD, OR 97501  
PHONE: 877.282.2607  
FAX: 541.776.1370  
[support@musicianfriend.com](mailto:support@musicianfriend.com)

**NOVASTAR**  
903 SAN DARIO AVE.  
LAREDO, TEXAS 78040  
PHONE: 956.726.1600  
FAX: 956.726.0222  
JOSE G. MARTINEZ  
[novacomm@sbcglobal.net](mailto:novacomm@sbcglobal.net)

**ONE SOURCE TECHNOLOGY**  
5411 McPHERSON #103  
LAREDO, TEXAS 78041  
PHONE: 956.791.1020  
FAX: 956.791.1250  
RODOLFO LOZANO  
[mandy@onesourcepersonnel.net](mailto:mandy@onesourcepersonnel.net)

**PREFERRED TECHNOLOGIES**  
1406 HARTWICK  
HOUSTON, TX 77093  
PHONE: 281-442-0550  
FAX: 281-449-5597  
GUS GARZA  
[gusgarza@pref-tech.com](mailto:gusgarza@pref-tech.com)

**PRIMIEX WIRELESS**  
N 3211 COUNTY ROAD H  
LAKE GENEVA, WI 53147  
PHONE: 800.537.0464  
FAX: 262.248.0061  
BRAD WEIBEL  
[bweibel@primexinc.com](mailto:bweibel@primexinc.com)

**PROFIRE PROTECTION**  
455 LANTANA  
CORPUS CHRISTI, TX 78048  
PHONE: 361.299.5100  
FAX: 361.299.5400  
[profire01@aol.com](mailto:profire01@aol.com)

**PROGRESSIVE SYSTEMS LLC**  
1800 BERING, STE 751  
HOUSTON, TEXAS 77057  
PHONE: 713.395.0800 X 16  
ALAN MORRIS  
[amorris@lensec.com](mailto:amorris@lensec.com)

**PRO-WIRING, USA**  
1001 BRISTOL ROAD  
LAREDO, TX 78045  
PHONE: 956.791.0911  
FAX: 956.791.0911  
[maria\\_1\\_22@yahoo.com](mailto:maria_1_22@yahoo.com)

**IGNACIO PULIDO TECHNICAL SERVICES**  
3411 ASH  
LAREDO, TX 78043  
PHONE: 956-725-1565  
IGNACIO PULIDO  
[lpulido@ddc.net](mailto:lpulido@ddc.net)

**PYRAMID FIRE PROTECTION**  
318 TORO LOOP  
LAREDO, TX 78045  
PHONE: 956-727-9022  
FAX: 956-727-2707  
OMAR SANCHEZ  
[osanchez7@stx.rr.com](mailto:osanchez7@stx.rr.com)

**SAFETY VISION**  
6100 W. SAM HOUSTON PKWY N.  
HOUSTON, TX 77041  
PHONE: 866-792-8855  
FAX: 972-292-2225  
CHRIS BEARD  
[cbeard@safetyvision.com](mailto:cbeard@safetyvision.com)  
[www.safetyvision.com](http://www.safetyvision.com)

**SAFE SIGHT**  
5446 HWY 290 W # 202  
AUSTIN, TX 78735  
PHONE: 512-892-8801  
FAX: 512-891-0283  
[bminchew@safesight.net](mailto:bminchew@safesight.net)  
[www.safesight.net](http://www.safesight.net)

**EMSTONE AMERICA**  
53 STICKLE AVE STE 2  
ROCKAWAY, NJ 07866  
PHONE: 973-983-8533  
FAX: 973-983-8633  
CELL: 303-434-3313  
DAN LOPEZ  
[dlopez@emstoneamerica.com](mailto:dlopez@emstoneamerica.com)

**SCHOOLHOUSE AUDIO-VISUAL**

P.O. BOX 860831  
PLANO, TX 75086  
PHONE: 800.338.8116  
FAX: 972.424.3501  
[sav@schoolhouseav.com](mailto:sav@schoolhouseav.com)

**SECURE NET**

BUSINESS DEVELOPMENT  
217 WAIRTEX BLVD  
HOUSTON, TX 77090  
PHONE: 281-876-7004  
FAX: 281-896-1966  
[jquintana@securenetinc.com](mailto:jquintana@securenetinc.com)  
[www.securenetinc.com](http://www.securenetinc.com)

**SECUR-IT**

801 SAN DARIO  
LAREDO, TX 78040  
PHONE: 956-727-2232  
FAX: 956-725-4468  
GILBERT MORALES  
[secur-it@hotmail.com](mailto:secur-it@hotmail.com)

**SECURITY INTERGRATORS**

11875 W. LITTLE YORK STE 104  
HOUSTON, TX 77041  
PHONE: 832.467.0324  
FAX: 832.467.3084  
CHARLENE GATES  
[charlene.gates@secinton.com](mailto:charlene.gates@secinton.com)

**SECURITY & SURVEILLANCE SYSTEMS  
OF LAREDO**

325 FARRELL RD.  
LAREDO, TEXAS 78045  
PHONE: 956.744.4445  
FAX: 956.712.4210  
[romes@stx\\_rr.com](mailto:romes@stx_rr.com)

**SEON**

Unit 111.3B BURBIDGE STREET  
COQUITLAM, BC CANADA  
V3K 7B2  
1927 BOBLETT ST  
BLAINE, WA 98230-5188  
PHONE: 1-877-630-7366  
FAX: 1-866-664-3677  
GENEVIEVE MEDRANO  
[gmedrano@seon.com](mailto:gmedrano@seon.com)  
[sales@seon.com](mailto:sales@seon.com)  
[melissa.fisherman@seon.com](mailto:melissa.fisherman@seon.com)  
[nleong@seon.com](mailto:nleong@seon.com)  
[mmorales@seon.com](mailto:mmorales@seon.com)  
[gricarse@seon.com](mailto:gricarse@seon.com)

**SIEMENS BUILDING TECH, INC**

12001 NETWORK BLVD. 318  
SAN ANTONIO, TEXAS 78249  
PHONE: 210.641.2921  
FAX: 210.641.2922  
STEVE SAWYER  
[steve.sawyer@siemens.com](mailto:steve.sawyer@siemens.com)

**SIGMA SURVEILLANCE INC**

PHONE: 972-392-3635  
FAX: 866-223-8167  
BOBBY KHULLAR  
[bobbyk@sigmasurveillance.com](mailto:bobbyk@sigmasurveillance.com)

**SIMPLEX GRINNELL**

1070 ARION CIRCLE SUITE 102  
SAN ANTONIO, TX 78216  
PHONE: 210.402.6311  
FAX: 210.402.6195  
SONIA HUERTA  
[shuerta@tycoint.com](mailto:shuerta@tycoint.com)

1070 ARION CR, STE 102  
SAN ANTONIO, TX 78216  
PHONE: 800.289.6174  
FAX: 210.402.6195  
CHARLES LEE  
[clee@tycoint.com](mailto:clee@tycoint.com)

**SVI (SOUND, VIDEO AND INTERCOMS)**

409 PLYMOUTH  
LAREDO, TX 78041  
PHONE: 956-235-6563  
ROBERTO SANCHEZ  
ALFREDO VILLARREAL  
[fsrteedivers@aol.com](mailto:fsrteedivers@aol.com)

**STRAND LLC**

PHONE: 573-424-7005  
FAX: 561-423-5832  
CHRISTINE HAUSMAN  
[chausman@2020vu.com](mailto:chausman@2020vu.com)  
[chausman@strand.com](mailto:chausman@strand.com)

**STANDARD STATIONARY SUPPLY CO.**

2251 FOSTER  
WHEELING, IL 60090  
PHONE: 800.870.1315  
FAX: 847.870.1338  
[bid@bestschoolbuys.com](mailto:bid@bestschoolbuys.com)

**SUN CONTROL SYSTEMS**

6019 MCPHERSON  
LAREDO, TX 78041  
PHONE: 956.725.7866  
JAVI RODRIGUEZ  
[suncontrol7866@sbcglobal.net](mailto:suncontrol7866@sbcglobal.net)

**SUPERIOR ALARM**

600 ASH AVE  
MCCALLEN, TX 78501  
PHONE: 956.682.6005  
FAX: 956.213.1179  
[cad@superioralarms.com](mailto:cad@superioralarms.com)

**THE BEST ALARM**

1416 HOUSTON ST  
LAREDO, TX 78040  
PHONE: 956.723.6343  
PAGER: 956.795.6626  
ADRIANA VALDEZ/MARTIN RESENDEZ III  
[tcrcomm@yahoo.com](mailto:tcrcomm@yahoo.com)  
[www.thebestalarmcompany.com](http://www.thebestalarmcompany.com)

**THOMAS BUS GULF COAST GP, INC**

8806 MISSISSIPPI  
HOUSTON, TEXAS 77029  
PHONE: 713-580-8600  
FAX: 713-580-8699  
WANE COPE  
[wcope@strhouston.com](mailto:wcope@strhouston.com)  
DAVID LAWRENCE  
[davidlawrence@strthomas.com](mailto:davidlawrence@strthomas.com)

**TOTAL COM, INC**

118 W. NAKOMA STE 101  
SAN ANTONIO, TEXAS 78216  
PHONE: 210.366.1116  
FAX: 210.366.3104  
CHARLES M JIMENEZ  
[dnstx@aol.com](mailto:dnstx@aol.com)



**TROXELL COMMUNICATIONS INC**  
20770 HWY 281 N. STE #108 PMB427  
SAN ANTONIO, TX 78258  
PHONE: 800-578-8858  
FAX: 800-589-5939  
GENEVIEVE ROWLAND  
[genevieve.rowland@trox.com](mailto:genevieve.rowland@trox.com)  
JAIME PALACIOS  
[jaime.palacios@trox.com](mailto:jaime.palacios@trox.com)

**VIDEO SURVEILLANCE TECHNOLOGY**  
6108 MCPHERSON RD. STE 2  
LAREDO, TEXAS 78045  
PHONE: 956.726.8887  
FAX: 956.729.1008  
[lisa@vstlaredo.com](mailto:lisa@vstlaredo.com)

**VISIPLX TECHNOLOGIES**  
111 DEER LAKE RD #120  
DEERFIELD, IL 60015  
PHONE: 847.405.0771  
FAX: 847.405.0776  
SAM AGAM  
[sales@visiplex.com](mailto:sales@visiplex.com)

**SECURED PREMISES**  
6202 MCPHERSON SUITE 10  
LAREDO TX 78041  
PHONE: (956) 712-3331  
FAX: (956) 712-4585  
[securedpremises@hotmail.com](mailto:securedpremises@hotmail.com)

**WALKERCOM INCORPORATED**  
2900 WOODRIDGE STE 100  
HOUSTON, TX 77087  
PHONE: 713-880-4411  
[sales@walkercom.com](mailto:sales@walkercom.com)

**ZENTINEL**  
P.O. BOX 640  
INDIANA, PA 15701  
PHONE: 724-357-9709  
LARRY VAUGHN  
[lvaughn@qvisioninc.com](mailto:lvaughn@qvisioninc.com)  
ROBERT BELLOCK  
[rbellock@qvisionsinc.com](mailto:rbellock@qvisionsinc.com)

**ZEPCO SALES & SERVICE**  
588 N. CENTRAL EXPRESSWAY  
RICHARDSON, TX 75080  
PHONE: 972-690-1052  
FAX: 972-690-1061  
CHRIS ISHMAEL  
[chris@zepco.com](mailto:chris@zepco.com)  
[www.zepco.com](http://www.zepco.com)

Board Approval  
Awarding of Bids/Proposals  
March 25, 2009

**RENEWAL**

**RFP 2008-001 Summer Reading Take Home Book Bags**

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

<u>Recommended Vendors</u>	<u>Est. Annual Amount</u>
Mackin Library Media	\$110,142.80

Administration distributed thirty-eight (38) proposals and advertised on Thursday, January 24, 2008 and Sunday, January 27, 2008. Eleven (11) proposals were received on Wednesday, February 6, 2008 @ 11:00 a.m. at the UISD Service Center Purchasing Department.

Budget Information:

2008-2009 Instruction Department

Resource Personnel:

Cordelia Orengo, Program Evaluator/Auditor  
Cordelia Flores Jackson, Director of Purchasing  
Karina Mendoza, Procurement Officer



**UNITED INDEPENDENT SCHOOL DISTRICT  
201 LINDENWOOD DRIVE  
LAREDO, TEXAS 78045**



**TO:** Cordelia Flores-Jackson,  
Director of Purchasing

**FROM:** Cordelia Orengo,  
Program Evaluator/Administrator for District Initiatives

**DATE:** February 16, 2009

**SUBJECTS:** Literacy Ambassador Reading Initiative

**Preparations for the 2009 Extended School Year Summer Program is underway which includes the Literacy Ambassador Reading Initiative that extends reading beyond summer school. For the past year, Mackin Library Media Services has been the provider of the lexiled Books-In-A-Bag. Mackin Library Media Services has established an excellent service record and a positive working relationship with UISD regarding specifications of RFP 2008-001; consequently, it is recommended to allow Mackin Library Media Services a second year renewal as the provider for the 2009 Literacy Ambassador Summer Reading Initiative.**

**UNITED INDEPENDENT SCHOOL DISTRICT  
SUMMER READING TAKE HOME BOOK BAGS  
RFP 2008-001**

QTY	VENDOR	MACKIN LIBRARY		GUMDROP PROFESSIONAL RESOURCE CENTER		TANDEM LIBRARY GROUP		SCHOLASTIC	
		UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION
BAG PK 500 BAGS	2 BOOKS GEARED FOR 4 AND 5 YEAR OLDS	\$11.96	\$5,980.00	\$18.00	\$9,000.00	\$9.60	\$4,800.00	\$10.53	\$5,265.00
BAG K 800 BAGS	3 BOOKS GEARED FOR KINDER STUDENTS 5 AND 6 YEAR OLDS	\$12.82	\$10,256.00	\$19.00	\$15,200.00	\$14.17	\$11,336.00	\$14.29	\$11,432.00
BAG 1ST GRADE 925 BAGS	3 BOOKS 100L RANGE 2 BOOKS 200L RANGE	\$20.90	\$19,332.50	\$27.00	\$24,975.00	\$23.43	\$21,672.75	\$20.55	\$19,008.75
BAG 2ND GRADE 865 BAGS	2 BOOKS 100L RANGE 2 BOOKS 200L RANGE 1 BOOK 300L RANGE	\$20.95	\$18,121.75	\$28.00	\$24,220.00	\$23.86	\$20,638.90	\$20.55	\$17,775.75
BAG 3RD GRADE 840 BAGS	1 BOOK 200L RANGE 2 BOOKS 300L RANGE	\$12.88	\$10,819.20	\$18.00	\$15,120.00	\$14.62	\$12,280.80	\$13.53	\$11,365.20
BAG 4TH GRADE 865 BAGS	1 BOOK 200L RANGE 1 BOOK 300L RANGE 1 BOOK 400L RANGE	\$13.34	\$11,539.10	\$18.00	\$15,570.00	\$15.13	\$13,087.45	\$13.65	\$11,807.25
BAG 5TH GRADE 825 BAGS	1 BOOK 300L RANGE 1 BOOK 400L RANGE 1 BOOK 500L RANGE	\$14.61	\$12,053.25	\$20.00	\$16,500.00	\$15.91	\$13,125.75	\$13.68	\$11,286.00
BAG 6TH GRADE 450 BAGS	1 BOOK 400L RANGE 1 BOOK 500L RANGE 1 BOOK 600L RANGE	\$15.69	\$7,060.50	\$20.00	\$9,000.00	\$16.98	\$7,641.00	\$14.00	\$6,300.00
BAG 7TH GRADE 450 BAGS	1 BOOK 500L RANGE 1 BOOK 600L RANGE 1 BOOK 700L RANGE	\$16.56	\$7,452.00	\$22.00	\$9,900.00	\$18.15	\$8,167.50	\$14.43	\$6,493.50
BAG 8TH GRADE 450 BAGS	1 BOOK 600L RANGE 1 BOOK 700L RANGE 1 BOOK 800L RANGE	\$16.73	\$7,528.50	\$20.00	\$9,000.00	\$18.46	\$8,307.00	\$15.21	\$6,844.50
<b>GRAND TOTAL</b>		<b>\$110,142.80</b>		<b>\$148,485.00</b>		<b>\$121,057.15</b>		<b>\$107,577.95</b>	
DELIVERY WITHIN		25-30 DAYS OF P.O. ISSUED		30-60 DAYS OF P.O. ISSUED		45 DAYS OF P.O. ISSUED		30 DAYS OF P.O. ISSUED	

Seven (7) vendors provided a "No Bid"



UNITED INDEPENDENT SCHOOL DISTRICT  
SUMMER READING TAKE HOME BOOK BAGS  
RFP 2008-001  
VENDOR LIST

**ADVANCED PUBLISHING INC**

6950 FULTON ST  
HOUSTON, TX 77022  
PHONE: 713-695-0600  
FAX: 713-695-8585  
LINDA DEMJEN  
[lindajo@advancepublishing.com](mailto:lindajo@advancepublishing.com)

**ALTA BOOK CENTER PUBLISHERS**

12 ADRIAN COURT  
BURLINGAME, CA 94010  
PHONE: 650-692-1285  
FAX: 650-692-4654  
[info@altaesl.com](mailto:info@altaesl.com)  
[www.altaesl.com](http://www.altaesl.com)

**BAKER & TAYLOR**

2550 W. TYVOLA RD. STE 300  
CHARLOTTE, NC 28217  
PHONE: 1-800-775-1800  
FAX: 704-998-3260  
JENNIFER RHYNE  
[ids@btol.com](mailto:ids@btol.com)  
[www.btol.com](http://www.btol.com)

**BOUND TO STAY BOUND BOOKS, INC**

1880 W. MORTON  
JACKSONVILLE, IL 62650  
PHONE: 1-800-637-6586  
FAX: 1-800-747-2872  
[mbrady@btsb.com](mailto:mbrady@btsb.com)  
[btsb@btsb.com](http://btsb@btsb.com)  
MIKE BRADY

**BRODARD COMPANY**

500 ARCH STREET  
WILLIAMSPORT, PA 17701  
PHONE: 1-800-233-8467  
FAX: 1-800-999-6799  
[bookbids@brodart.com](mailto:bookbids@brodart.com)  
TAMARA L. PATTERSON

**BRODART SELECT**

P.O. BOX 300  
MCELHATTAN, PA 17748  
PHONE: 800-233-8467  
FAX: 80-578-1064  
TAMMIE TALARCZYK  
[select@brodart.com](mailto:select@brodart.com)  
[angie.richardson@brodart.com](mailto:angie.richardson@brodart.com)

**CHILDREN'S PLUS**

PO BOX 887  
CHICAGO HEIGHTS, IL 60412  
PHONE: 1-800-230-1279  
FAX: 1-800-896-7213  
[john@childrensplusinc.com](mailto:john@childrensplusinc.com)  
JOHN WALSH  
[johnw@childrensplusinc.com](mailto:johnw@childrensplusinc.com)

**COMPLETE BOOK AND MEDIA SUPPLY INC**

715 DISCOVERY BLVD STE 301  
CEDAR PARK, TX 78613  
PHONE: 800-986-1775  
FAX: 512-616-0410  
ALEX TIJERINA  
[alex@completebook.com](mailto:alex@completebook.com)

**DELANEY EDUCATIONAL**

1455 W. MORENA BLVD  
SAN DIEGO, CA 92110  
PHONE: 888-798-9323  
FAX: 888-798-9323  
TOM DELANEY  
[delaneysw@msn.com](mailto:delaneysw@msn.com)

**FOLLET LIBRARY RESOURCES, INC.**

1340 RIDGEVIEW DRIVE  
MCHENRY, ILLINOIS 60050  
PHONE: 1-888-511-5114 EXT. 3770  
CELL: 210-326-2382  
[Lisa.McCorquodale@fir.follett.com](mailto:Lisa.McCorquodale@fir.follett.com)  
LISA MCCORQUODALE

**GARRETT EDUCATIONAL CORP**

P.O. BOX 1588  
ADA, OK 74821-1588  
PHONE: 800-654-9366  
FAX: 888-525-1560  
LIONEL GARRETT  
[mail@garrettbooks.com](mailto:mail@garrettbooks.com)

**GUMDROP BOOKS**

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PHONE: 1-800-821-7199 EXT 2405  
FAX: 1-866-321-7199  
[wecare@gumdropbooks.com](mailto:wecare@gumdropbooks.com)  
NANCY CROVETTI

**HENDRICK LONG PUBLISHING CO.**

10635 TOWER OAKS STE D  
HOUSTON, TX 77070  
PHONE: 832-912-7323  
FAX: 832-912-7353  
[www.hendricklongpublishing.com](http://www.hendricklongpublishing.com)

**INGRAM LIBRARY SERVICES**

ONE INGRAM BLVD #623  
LA VERGE, TN 37086  
PHONE: 800-937-5300  
FAX: 615-2135196  
[ilsbids@ingrambook.com](mailto:ilsbids@ingrambook.com)

**KINGDOM OF LEARNING INC**

7321 SPRINGFIELD AVE  
LAREDO, TX 78045  
PHONE: 956-718-2700  
FAX: 956-718-2752  
[mcalles@unitedisd.org](mailto:mcalles@unitedisd.org)

**LAREDO JEANS**

4305 PAN AMERICAN  
LAREDO, TEXAS 78045  
PHONE: 956-237-2791  
JOSE SALAS  
[josesa@ats-inc.com](mailto:josesa@ats-inc.com)

**LEAPFROG SCHOOLHOUSE**

1120 S. CAPITAL OF TX HWY  
BUILDING ONE STE 100  
AUSTIN, TX 78746  
PHONE: 800-883-7430  
FAX: 800-707-6045  
[lshcotntracts@leapfrogschoolhouse.com](mailto:lshcotntracts@leapfrogschoolhouse.com)

**LIBRARY SKILLS INC**

P.O. BOX 469  
WEST END, NC 27376  
PHONE: 800-482-9161  
FAX: 866-250-8953  
LINLEY COX  
[fyi@libraryskills.com](mailto:fyi@libraryskills.com)

**MACKIN LIBRARY MEDIA**

14300 W. BURNSVILLE PKWY  
BURNSVILLE, MN 55306  
PHONE: 1-800-245-9540  
FAX: 1-800-369-5490  
[mackin@mackin.com](mailto:mackin@mackin.com)  
LYNN BENDT  
[lynnb@mackin.com](mailto:lynnb@mackin.com)

**MONDO PUBLISHING**

980 AVENUE OF THE AMERICAS  
NEW YORK, NY 10018  
PHONE: 888-886-6636  
COLLEEN MULLINS  
[cmullins@mondopub.com](mailto:cmullins@mondopub.com)

**NATIONAL CENTER FOR YOUTH ISSUES**

P.O. BOX 22185  
CHATTANOOGA, TN 37422  
PHONE: 800-477-8277  
FAX: 423-849-4547  
[sales@ncyi.org](mailto:sales@ncyi.org)

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KILLEEN, TX 76542  
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FAX: 888-463-1166  
PAT ANDERSON  
[texasbookman@yahoo.com](mailto:texasbookman@yahoo.com)

**PERMA-BOUND BOOKS**

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JACKSONVILLE, IL 62650  
PHONE: 1-800-637-6581  
FAX: 1-800-551-1169  
[books@perma-bound.com](mailto:books@perma-bound.com)  
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**PUBLISHERS DIRECT SALES**

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FAX: 210-654-7031

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[sales@rainbowbookcompany.com](mailto:sales@rainbowbookcompany.com)  
MICHAEL SHERMAN

**R & S SPORTS**

9623 WHITE WING LOOP  
LAREDO, TX 78045  
PHONE: 956-220-2736  
FAX: 956-717-9413  
SANDRA VILLARREAL  
[r8ssportsgear@sbcglobal.net](mailto:r8ssportsgear@sbcglobal.net)

**SADDLEBACK EDUCATIONAL PUBLISHING**

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IRVINE, CA 92618  
PHONE: 800-637-8715  
FAX: 888-734-4010  
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CAROL AND MIKE BELL

**SMART APPLE MEDIA**

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PHONE: 1-800-561-3943  
FAX: 1-877-894-1304  
[losburn@saundersbook.com](mailto:losburn@saundersbook.com)  
LAURIE OSBURN

**SOUTHWEST BOOK CO**

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STAFFORD, TEXAS 77477  
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[prandles@southwestbooks.net](mailto:prandles@southwestbooks.net)  
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**STONE ARCH BOOKS, LLC**

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**TANDEM LIBRARY GROUP**

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PHONE: 1-800-328-2923  
FAX: 1-800-828-0401  
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**THE PEOPLES PUBLISHING GROUP**

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SADDLE BROOK, NJ 07663  
PHONE: 800-822-1080  
FAX: 201-712-0345

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TREMONT, IL 61568  
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FAX: 800-320-7706  
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HAWTHORNE, NY 10532  
PHONE: 914-347-1500  
FAX: 914-347-1805  
[dsandberg@schoolspecialty.com](mailto:dsandberg@schoolspecialty.com)  
DIANE SANDBERG

**UNIQUE BOOKS INC**

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ST LOUIS, MO 63139  
PHONE: 314-776-6695  
FAX: 314-776-0841  
[uniquebks@aol.com](mailto:uniquebks@aol.com)

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FAX: 956-683-7665  
[slozano@vegoeditorial.com](mailto:slozano@vegoeditorial.com)  
SHEILA LOZANO

**WISE INTER LINGUA**

104 E CALTON RD  
LAREDO, TX 78041  
PHONE: 956-753-9274  
FAX: 956-753-8267  
PAT GEISS  
[www.dual-language.net](http://www.dual-language.net)



Board Approval  
Awarding of Bids/Proposals  
March 25, 2009

**RENEWAL**

**RFP NO. 2008-003 Student Planners**

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

Recommended Vendors

School Date Books  
2<sup>nd</sup> – 9<sup>th</sup> grades

Schoolmate  
Prk-1<sup>st</sup> grades

Est. Annual Amount

See Attached Tabulation

Administration advertised on January 24, 2008 and January 27, 2008. Seventeen (17) proposals were mailed. Three (3) proposals were received on February 13, 2008 @ 3:00 p.m. at the UISD Service Center Purchasing Department.

Budget Information:

2008-2009 District Wide

Resource Personnel:

Ana Macdonald, Executive Director of Elementary Education  
Juanita Lozano, Executive Director of Secondary Education  
Cordelia Flores Jackson, Director of Purchasing  
Hector Cavazos, Purchasing Manager



Juanita Lozano  
Executive Director, Secondary Education

# UNITED INDEPENDENT SCHOOL DISTRICT

To: Cordelia Flores-Jackson  
Purchasing Director

From: Juanita Lozano  
Executive Director, Secondary Ed.

Date: March 4, 2009

Subject: **Middle School Student Planners**

I have been requested by your department to recommend a vendor for student planners, even though principals indicated to me that they were not going to purchase any for next year. If they wish to do so, I am recommending **SCHOOL DATEBOOKS** as the vendor for student planners.



# UNITED INDEPENDENT SCHOOL DISTRICT

Roberto Santos  
Superintendent

**From:** Ann Macdonald *AM*  
**Sent:** March 5, 2009  
**To:** Cordelia Flores Jackson, Director of Purchasing  
**Cc:** Pamela R. Juarez  
**Subject:** Student Planners

Below are the recommendations for planners for the elementary students for the 2009-2010 school year.

Elementary schools will have the option to purchase planners for the kinder and first grade students through School Mate. The schools would be able to select a stock cover and have the name of the school and mascot printed to be displayed through the cover window. Requested inserts will be placed near the front section of the planner.

All elementary schools will purchase a planner for every second, third, fourth and fifth grade student. The planners will be purchased from School Datebooks. The planners will follow the same style of assignment page provided and have the inserts requested. The planners will not be dated, nor will they have the school calendar or special events printed on them. This will allow for extra planners to be used in consecutive years.

Thank you for your assistance with this project.

*NOTICE OF CONFIDENTIALITY: This e-mail message, including any attachments, is for the sole use of the intended recipient(s) and may contain confidential and privileged information. Any unauthorized review, use, disclosure or distribution is prohibited. If you are not the intended recipient, please contact the sender by reply e-mail and destroy all copies of the original message.*

*Ann Macdonald  
Executive Director of Elementary Education  
4410 Hwy 359  
Laredo, Texas 78043  
956-473-2023 Office  
956-473-2096 Fax*

UNITED INDEPENDENT SCHOOL DISTRICT  
SCHOOL PLANNERS  
RFP 2008-003

VENDOR DESCRIPTION	EST QTY	CLASS UNIFORMS		SCHOOL MATE		SCHOOLDATE BOOKS	
District Wide Primary Planners (2 <sup>nd</sup> -5 <sup>th</sup> )	12,500	\$2.85	\$35,625.00	\$2.30	\$28,750.00	\$2.30	\$28,750.00
District Wide Primary Planner (K-1 <sup>st</sup> )	6,215	\$2.30	\$32,877.35	<del>\$2.86</del>	\$17,774.90	\$2.85	\$17,712.75
District Wide Secondary Planners (6 <sup>th</sup> -9 <sup>th</sup> )	9,500	\$2.85	\$27,075.00	\$2.30	\$21,850.00	<del>\$2.86</del>	\$28,405.00
Estimated date of delivery:				From receipt of all materials: press ready 33 business days typeset 48 business days non custom: 18 business days			
% OFF CATALOG PRICE		50 DAYS					8/1/2008
% OFF LIST PRICE		N/A			0%		N/A
ONE TIME SET UP CHARGE		N/A			0%		N/A
		N/A			0%		N/A



UNITED INDEPENDENT SCHOOL DISTRICT  
STUDENT PLANNERS  
RFP 2008-003

ABC CUSTOM ADVERTISING  
1006 S 10TH STE #4  
MCALLEN, TX 78501  
PHONE: 956-631-3131  
FAX: 956-631-3150  
MARTI MILLER  
[abc@abccustom.com](mailto:abc@abccustom.com)

ADAMS PRINTING  
P.O. BOX 450261  
LAREDO, TX 78045  
PHONE: 956-724-5412  
FAX: 956-717-9906  
KELLY PEREZ  
[adams.printing@yahoo.com](mailto:adams.printing@yahoo.com)

AMSTERDAM'S PRINTING  
166 WALLINS CORNERS RD.  
AMSTERDAM, NY 12010  
PHONE: 1-800-833-6231  
FAX: (518) 843-5204  
[www.amsterdamprinting.com](http://www.amsterdamprinting.com)  
SCOTT DUESLER  
[sduesler@taylorcorp.com](mailto:sduesler@taylorcorp.com)

BAUDVILLE  
5380 52ND ST SE  
GRAND RAPIDS, MI 49512-9765  
PHONE: 616-698-0888  
[service@baudville.com](mailto:service@baudville.com)

FUND CRAFT PUBLISHING  
P.O. BOX 340  
COLLIERVILLE, TN 38027  
PHONE: 1-800-390-2129  
FAX: (901) 853-6196  
[info@schoolplanners.com](mailto:info@schoolplanners.com)

GA ADVERTISING  
5804 GALE CT  
LAREDO, TX 78041  
PHONE: 956-727-3354  
LORENA LOZANO  
[flozano1@stx.rr.com](mailto:flozano1@stx.rr.com)

MARK A REQUENA  
SMART PROMOTIONAL  
2065 QUITO LOOP  
LAREDO, TX 78045  
PHONE: 956-645-9423  
[smartpromo@sbcglobal.net](mailto:smartpromo@sbcglobal.net)

OSCAR MADISON PROMOTIONAL  
5222 BREWSTER DR  
LAREDO, TX 78046  
PHONE: 956-568-2225  
CARLOS GARCIA  
[carlo\\_garcia2002@yahoo.com](mailto:carlo_garcia2002@yahoo.com)

PREMIER  
2000 KENTUCKY STREET  
BELLINGHAM, WA 98229  
PHONE: 1-800-447-2034  
PHONE: (956) 968-3381  
FAX: (956) 968-3381  
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[srodriguez@premieragendas.com](mailto:srodriguez@premieragendas.com)

PRINTING SOLUTIONS  
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PHONE: 956-286-9203  
FAX: 956-753-3486  
ANA LAURA BALDERAS  
[balderas.a@sbcglobal.net](mailto:balderas.a@sbcglobal.net)

QUALITY AWARDS & PRINTING  
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PHONE: 956-523-0383  
IVAN QUINTANILLA  
[printawards@msn.com](mailto:printawards@msn.com)

R & B ADVERTISING  
1904 FREMONT  
LAREDO, TX 78043  
PHONE: 956-796-9625  
FAX: 956-796-9813  
RONNIE OR BARBARA GOODMAN  
[rbadv@sbcglobal.net](mailto:rbadv@sbcglobal.net)

SCHOOL DATEBOOKS  
2241 OLD ROMNEY RD.  
LAFAYETTE, IN 47909  
PHONE: 1-800-705-7526  
PHONE: (765) 471-8883  
FAX: (765) 471-8874  
DOUG TRENT  
[doug@schooldatebooks.com](mailto:doug@schooldatebooks.com)  
[www.schooldatebooks.com](http://www.schooldatebooks.com)

SCHOOL MATE  
P.O. BOX 2110  
KEARNEY, NE 68848  
PHONE: 1-800-816-8339  
FAX: (308) 236-8169  
schoolmate.com  
[planner@schoolmate.com](mailto:planner@schoolmate.com)

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CHAMPLAIN, NY 12919  
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FAX: 1-800-667-8472  
[info@selectagendas.com](mailto:info@selectagendas.com)

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WYOMING, MI 49548  
PHONE: 1-800-327-0057  
FAX: 1-800-327-0048  
[www.successbydesign.com](http://www.successbydesign.com)

WALSWORTH SOLUTIONS, LLC  
SCHOOL VIEW PLANNERS  
P.O. BOX 460  
TRENTON, MO 64683  
PHONE: 1-866-924-3632  
BECKY MCKIBBEN  
[becky@walsworthsolutions.com](mailto:becky@walsworthsolutions.com)  
<http://www.walsworthsolutions.com>