



## **ALEDO ISD BOARD MEETING TEMPLATE**

**MEETING DATE:** February 28, 2022

**AGENDA ITEM:** Consider Approval of Purchase of Student Chromebooks

**PRESENTER:** Brooks Moore, Director of Technology and Earl Husfeld, Chief Financial Officer

### **BACKGROUND INFORMATION:**

- Per Board Policy CH (Local), any single, budgeted purchase of goods or services that costs \$50,000 or more, regardless of whether the goods or services are competitively purchased, shall require Board approval before a transaction may take place.
- As discussed during the January 10, 2022 board workshop and again during the January 18, 2022 board meeting, the District has the need to purchase student Chromebooks for the 2022-2023 school year.
- This need to purchase student Chromebooks is attributable to projected growth in the student population for 2022-2023, as well as to replace devices that are at the end of their life cycle or broken.
- Since the January board meeting, district staff have refined the quantity of student Chromebooks needed and finalized the attached quote.
- To ensure the best pricing and value, the District utilized the State of Texas Department of Information Resources purchasing cooperative to obtain this quote.
- In consideration of potentially long lead times due to the COVID-19 pandemic, this item is being presented for your consideration/action at this time.

### **FISCAL INFORMATION:**

The \$771,750.00 cost of these student devices will be paid from the Emergency Connectivity Fund (ECF) Grant.

### **ATTACHMENTS:**

Quote from Dell, Inc.

### **ADMINISTRATIVE RECOMMENDATION:**

The Administration recommends the Board of Trustees approve the quote submitted by Dell, Inc. for the purchase of student Chromebooks as presented.



## A quote for your consideration

Based on your business needs, we put the following quote together to help with your purchase decision. Below is a detailed summary of the quote we've created to help you with your purchase decision.

To proceed with this quote, you may respond to this email, order online through your [Premier page](#), or, if you do not have Premier, use this [Quote to Order](#).

<b>Quote No.</b>	<b>3000111909304.1</b>	Sales Rep	Jake Fennis
<b>Total</b>	<b>\$771,750.00</b>	Phone	(800) 456-3355, 80000
Customer #	82002692	Email	Jacob_Fennis@Dell.com
Quoted On	Feb. 14, 2022	<b>Billing To</b>	ACCOUNTS PAYABLE
Expires by	Mar. 16, 2022		ALEDO ISD
Contract Name	Texas Department of Information Resources (TX DIR)		1008 BAILEY RANCH RD
Contract Code	C000000006841		ALEDO, TX 76008
Customer Agreement #	TX DIR-TSO-3763		
Solution ID	.		
Deal ID	22803583		

### Message from your Sales Rep

Please contact your Dell sales representative if you have any questions or when you're ready to place an order. Thank you for shopping with Dell!

Regards,  
Jake Fennis

---

Product	Unit Price	Quantity	Subtotal
Chromebook 11 3100	\$245.00	3150	\$771,750.00
<b>Subtotal:</b>			<b>\$771,750.00</b>
<b>Shipping:</b>			<b>\$0.00</b>
<b>Environmental Fee:</b>			<b>\$0.00</b>
<b>Non-Taxable Amount:</b>			<b>\$771,750.00</b>
<b>Taxable Amount:</b>			<b>\$0.00</b>
<b>Estimated Tax:</b>			<b>\$0.00</b>
<b>Total:</b>			<b>\$771,750.00</b>

Special lease pricing may be available for qualified customers. Please contact your DFS Sales Representative for details.

<b>Chromebook 11 3100</b>	<b>Quantity</b>	<b>Subtotal</b>
Estimated delivery if purchased today:	<b>\$245.00</b>	<b>3150</b>
Mar. 22, 2022		<b>\$771,750.00</b>
Contract # C000000006841		
Customer Agreement # TX DIR-TSO-3763		

Description	SKU	Unit Price	Quantity	Subtotal
Dell Chromebook 3100	210-ARJL	-	3150	-
Intel Celeron N4020 (Dual Core, up to 2.8GHz, 4M Cache, 6W)	338-BUUG	-	3150	-
4GB 2400MHz LPDDR4 Non-ECC	370-ADZI	-	3150	-
32GB eMMC Hard Drive	400-AWCZ	-	3150	-
11.6" HD (1366 x 768) Embedded Touch, Camera & Microphone, WLAN Capable	391-BDXX	-	3150	-
US English Keyboard, non-backlit	580-AHRW	-	3150	-
No Mouse	570-AADK	-	3150	-
Intel(R) Dual Band Wireless AC 9560 (802.11ac) 2x2 + Bluetooth 5.0	555-BEVK	-	3150	-
No Mobile Broadband Card	556-BBCD	-	3150	-
Primary 3-Cell 42WHr Battery	451-BCNK	-	3150	-
E4 65W Type-C EPEAT Adapter	492-BCXP	-	3150	-
E4 Power Cord 1M for US	537-BBBL	-	3150	-
Quick Start Guide	340-CKUZ	-	3150	-
No Carrying Case	460-BBEX	-	3150	-
Chrome Education FGA	800-BBTT	-	3150	-
SERI Guide (ENG/FR/Multi)	340-AGIK	-	3150	-
Fixed Hardware Configuration	998-EXBR	-	3150	-
Label 0X03	389-DPUG	-	3150	-
BTS Pkg DAO L10 (CCD) (US SMT China)	340-CVLL	-	3150	-
Intel(R) Label	389-BHZJ	-	3150	-
BTS/BTP Smart Selection Shipment, Chromebook (VS)	800-BBQM	-	3150	-
EAN label	389-BKKL	-	3150	-
No UPC Label	389-BCGW	-	3150	-
Not Included	631-ABBH	-	3150	-
Touch LCD Cover	320-BCTL	-	3150	-
Chrome EDUCATION Upgrade (CEdU)	634-BYQI	-	3150	-
Mail In Service after Remote Diagnosis, 1 Year	823-5167	-	3150	-
Dell Limited Hardware Warranty Initial Year	823-5168	-	3150	-

<b>Subtotal:</b>	<b>\$771,750.00</b>
<b>Shipping:</b>	<b>\$0.00</b>
<b>Environmental Fee:</b>	<b>\$0.00</b>
<b>Estimated Tax:</b>	<b>\$0.00</b>
<b>Total:</b>	<b>\$771,750.00</b>

## Important Notes

---

### Terms of Sale

This Quote will, if Customer issues a purchase order for the quoted items that is accepted by Supplier, constitute a contract between the entity issuing this Quote ("Supplier") and the entity to whom this Quote was issued ("Customer"). Unless otherwise stated herein, pricing is valid for thirty days from the date of this Quote. All product, pricing and other information is based on the latest information available and is subject to change. Supplier reserves the right to cancel this Quote and Customer purchase orders arising from pricing errors. Taxes and/or freight charges listed on this Quote are only estimates. The final amounts shall be stated on the relevant invoice. Additional freight charges will be applied if Customer requests expedited shipping. Please indicate any tax exemption status on your purchase order and send your tax exemption certificate to [Tax\\_Department@dell.com](mailto:Tax_Department@dell.com) or [ARSalesTax@emc.com](mailto:ARSalesTax@emc.com), as applicable.

**Governing Terms:** This Quote is subject to: (a) a separate written agreement between Customer or Customer's affiliate and Supplier or a Supplier's affiliate to the extent that it expressly applies to the products and/or services in this Quote or, to the extent there is no such agreement, to the applicable set of Dell's Terms of Sale (available at [www.dell.com/terms](http://www.dell.com/terms) or [www.dell.com/oemterms](http://www.dell.com/oemterms)), or for cloud/as-a-Service offerings, the applicable cloud terms of service (identified on the Offer Specific Terms referenced below); and (b) the terms referenced herein (collectively, the "Governing Terms"). Different Governing Terms may apply to different products and services on this Quote. The Governing Terms apply to the exclusion of all terms and conditions incorporated in or referred to in any documentation submitted by Customer to Supplier.

**Supplier Software Licenses and Services Descriptions:** Customer's use of any Supplier software is subject to the license terms accompanying the software, or in the absence of accompanying terms, the applicable terms posted on [www.Dell.com/eula](http://www.Dell.com/eula). Descriptions and terms for Supplier-branded standard services are stated at [www.dell.com/servicecontracts/global](http://www.dell.com/servicecontracts/global) or for certain infrastructure products at [www.dellemc.com/en-us/customer-services/product-warranty-and-service-descriptions.htm](http://www.dellemc.com/en-us/customer-services/product-warranty-and-service-descriptions.htm).

**Offer-Specific, Third Party and Program Specific Terms:** Customer's use of third-party software is subject to the license terms that accompany the software. Certain Supplier-branded and third-party products and services listed on this Quote are subject to additional, specific terms stated on [www.dell.com/offeringsspecificterms](http://www.dell.com/offeringsspecificterms) ("Offer Specific Terms").

**In case of Resale only:** Should Customer procure any products or services for resale, whether on standalone basis or as part of a solution, Customer shall include the applicable software license terms, services terms, and/or offer-specific terms in a written agreement with the end-user and provide written evidence of doing so upon receipt of request from Supplier.

**In case of Financing only:** If Customer intends to enter into a financing arrangement ("Financing Agreement") for the products and/or services on this Quote with Dell Financial Services LLC or other funding source pre-approved by Supplier ("FS"), Customer may issue its purchase order to Supplier or to FS. If issued to FS, Supplier will fulfill and invoice FS upon confirmation that: (a) FS intends to enter into a Financing Agreement with Customer for this order; and (b) FS agrees to procure these items from Supplier. Notwithstanding the Financing Agreement, Customer's use (and Customer's resale of and the end-user's use) of these items in the order is subject to the applicable governing agreement between Customer and Supplier, except that title shall transfer from Supplier to FS instead of to Customer. If FS notifies Supplier after shipment that Customer is no longer pursuing a Financing Agreement for these items, or if Customer fails to enter into such Financing Agreement within 120 days after shipment by Supplier, Customer shall promptly pay the Supplier invoice amounts directly to Supplier.

Customer represents that this transaction does not involve: (a) use of U.S. Government funds; (b) use by or resale to the U.S. Government; or (c) maintenance and support of the product(s) listed in this document within classified spaces. Customer further represents that this transaction does not require Supplier's compliance with any statute, regulation or information technology standard applicable to a U.S. Government procurement.

For certain products shipped to end users in California, a State Environmental Fee will be applied to Customer's invoice. Supplier encourages customers to dispose of electronic equipment properly.

Electronically linked terms and descriptions are available in hard copy upon request.