

# Hallsville Independent School District

## For the Consideration of the Board of Trustees

**Date of Board Meeting:** Jul 28, 2025

**Agenda Item#:** \_\_\_\_\_

**Topic:** Approval of over \$50000 Vendor - Franklin Covey

**Background and Rationale:**

HISD is seeking board approval to renew the *Leader in Me* curriculum as part of our ongoing efforts to enhance school culture, support whole-child development, and improve student academic and behavioral outcomes.

The *Leader in Me* program is a comprehensive, evidence-based framework developed by FranklinCovey, designed to help students develop leadership, accountability, self-regulation, communication, and goal-setting skills. Based on Stephen Covey's 7 *Habits of Highly Effective People*, the curriculum aligns with social-emotional learning (SEL) standards and integrates seamlessly into existing academic and behavioral programs. The *Leader in Me* curriculum is well-aligned to our DIP and CIP goals.

Vendor has been awarded through HISD Educational Services Bid, and will be funded through Title II Federal Grant

**Relationship to Strategic Plan:** Goal 3, Performance Objective 1, Strategy 3

**Personnel Affected:** HISD campuses

**Budget Implications:**

- ☒ Include in this year's budget
- ☐ Amendment of this year's budget required
- ☐ Increase in this year's budget required
- ☐ Expenditures required for next year's budget
- ☐ N/A

**Recommendation:** Administration recommends the approval of the renewal of the *Leader in Me* curriculum for TVAH, North, Intermediate, West, East, and HJH campuses at a total cost of \$92,559.14.



Signature  
(Person Bringing Information to the Board)



Superintendent's Signature

# Proposal

Hallsville North Elementary  
Created on July 15, 2025  
Proposal is valid for the next 30 days

## Investment Summary

Total Cost

\$4,860.90

## Investment Detail

### Hallsville North Elementary

<b>Total</b>			<b>\$4,860.90</b>
<b>Materials</b>			<b>\$4,860.90</b>
<b>Description</b>	<b>List Price</b>	<b>Quantity</b>	<b>Total Cost</b>
Core 2 Participant Guide	\$41.85	110	\$4,603.50
Shipping and Handling Estimate (Actual Invoiced)	\$257.40	1	\$257.40

# Proposal

Hallsville Intermediate - Hallsville, TX  
Created on July 15, 2025  
Proposal is valid for the next 30 days

## Investment Summary

Total Cost

\$5,520.00

## Investment Detail

Hallsville Intermediate - Hallsville, TX

<b>Total</b>			<b>\$5,520.00</b>
<b>Materials</b>			<b>\$5,520.00</b>
<b>Description</b>	<b>List Price</b>	<b>Quantity</b>	<b>Total Cost</b>
Core 2 Participant Guide	\$41.85	125	\$5,231.25
Shipping and Handling Estimate (Actual Invoiced)	\$288.75	1	\$288.75



# Proposal

Hallsville East Elementary  
Created on June 25, 2025  
Proposal is valid for the next 30 days

## Investment Summary

Total Cost

\$17,550.00

## Investment Detail

### Hallsville East Elementary

			\$17,550.00
Subscription			\$6,750.00
Description	List Price	Quantity	Total Cost
Membership per Student	\$11.25	600	\$6,750.00
Professional Development			\$10,800.00
Description	List Price	Quantity	Total Cost
Academics 2 Course	\$3,600.00	1	\$3,600.00
Academics 2: Coaching	\$3,600.00	2	\$7,200.00

**INVOICE****BILL TO:**

Nicole Williams  
Hallsville Junior High  
208 E Main Street #810  
Hallsville, TX 75650  
United States

Invoice #: IS10774768

Invoice Date: 5/1/2025

Customer #: 400025430

P.O. #:

Payment Terms: Net30

Project #: 100256661

Page #: 1 of 1

Federal ID # 87-0561601

Dun &amp; Bradstreet # 01-229-0503

Reference #	Part #	Description	Quantity	Unit Price	Extended Price
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**Ship to: Hallsville Junior High****1 Bobcat Lane Hallsville, TX 75650 United States**

IS10774768	MEMBER1	Membership per Student 5/1/2025 - 4/30/2026	800	9.35	7,480.00
	LIM5SCIC2-P	Prepaid Core 2: Create Impact Consultant (Secondary)	1	3,249.00	3,249.00
	LIM5SC2ICS	Core 2 Implementation Coaching Subscription (Secondary)	1	3,249.00	3,249.00
	LIM5S2LTC2-P	Prepaid Core 2: Lighthouse Team Consultant (Secondary)	1	3,249.00	3,249.00
		Payment by - Kern Family Foundation Grant payment			-9,747.00

Total Charges: 17,227.00

Tax: 0.00

Credits: -9,747.00

**Amount Due: USD 7,480.00****REMIT TO:****BILLING INQUIRIES**

Franklin Covey Client Sales, Inc.  
PO Box 17994  
Denver, CO 80217-0994  
United States  
888-740-1776  
Epayments@FranklinCovey.com

(888)740-1776 / ARHelp@FranklinCovey.com

**INVOICE**

**BILL TO:**  
Nicole Williams  
Hallsville Junior High  
208 E Main Street #810  
Hallsville, TX 75650  
United States

Invoice #: IS10837758  
Invoice Date: 6/27/2025  
Customer #: 400025430  
P.O. #:  
Payment Terms: Net30  
Project #: 110005990-001  
Page #: 1 of 1

Federal ID # 87-0561601

Dun & Bradstreet # 01-229-0503

Reference #	Part #	Description	Quantity	Unit Price	Extended Price
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**Ship to: Hallsville Junior High**

Nicole Williams  
1 Bobcat Lane Hallsville, TX 75650 United States

IS10837758	78881	LIM Professional Learning Field Guide (Secondary Cores 1-3)	60	38.48	2,308.80
	S&H	Shipping & Handling	1	158.00	158.00
		Payment by - Kern Family Foundation Grant payment			-2,253.00

Total Charges: 2,466.80  
Tax: 0.00  
Credits: -2,253.00  
**Amount Due: USD 213.80**

**REMIT TO:**

Franklin Covey Client Sales, Inc.  
PO Box 17994  
Denver, CO 80217-0994  
United States  
888-740-1776  
Epayers@FranklinCovey.com

**BILLING INQUIRIES**

(888)740-1776 / ARHelp@FranklinCovey.com



# Proposal

Hallsville Intermediate  
Created on April 8, 2025  
Proposal is valid for the next 30 days

## Investment Summary

Total Cost	\$4,033.64
Other Discounts	-\$296.70
Final Price	\$3,736.94

## Investment Detail

### Hallsville Intermediate

\$3,736.94				
Subscription \$904.00				
Description	List Price	Quantity	Total Cost	Final Price
ELT Online License	\$4.00	226	\$904.00	\$904.00
Materials \$2,832.94				
Description	List Price	Quantity	Total Cost	Final Price
Exploration Series Levels K-5: Student Guide	\$11.48	113	\$1,297.24	\$1,297.24
Exploration Guide Levels 4-5: Educator Guide	\$41.85	1	\$41.85	\$41.85
Exploration Series Levels 6-8: Student Guide	\$11.25	113	\$1,271.25	\$1,271.25
Exploration Series Levels 6-8: Educator Guide	\$40.50	1	\$40.50	\$40.50
Shipping and Handling Estimate (Actual Invoiced)	\$478.80	1	\$478.80	\$182.10



REMIT TO:  
Franklin Covey Client Sales, Inc.  
PO Box 25127  
Salt Lake City, UT 84125-0127  
888-740-1776

Invoice #: IS10731796  
Invoice Date: 09/02/2024  
Customer #: 400017102  
P.O. #:  
Payment Terms: Net30  
Page #: 1 of 1  
Project Date: 7/27/2023  
Project #: 100226707

BILL TO:  
Shauna Hittle  
Hallsville ISD  
P O Box 810  
Hallsville, TX 75601  
United States

SHIP TO:  
Hallsville West Elementary  
2000 E Loop 281  
Longview, TX 75605-8418  
United States

Federal ID # 87-0561601

Dun & Bradstreet # 01-229-0503

Invoice #	Quantity	Part #	Reference #	Description	Unit Price	Extended Price
IS10731796	1	LIMC2ICS		Core 2 Implementation Coaching Subscription	3,060.00	3,060.00
	1			Membership per Student	6,825.50	6,825.50
				2024-2025		

Total Charges: 9,885.50  
Tax: 0.00  
Amount Due: USD 9,885.50

Your Client-Service Coordinator: Kate Mayes  
Billing Inquiries: (888)740-1776 / ARHelp@FranklinCovey.com

Phone:

Email: kate.mayes@franklincovey.com  
Remittance to: Epayments@FranklinCovey.com