

# LIVONIA PUBLIC SCHOOLS

---

---

*Operations Department*

*Memorandum*

TO: Phil Francis, Director of Operations

FROM: Harry Lau, Administrator of Facilities and Operations

DATE: September 5, 2019

SUBJECT: Recommendation Letter to Purchase Bulk Salt from  
Detroit Salt Company

I am recommending and seeking approval to purchase 1,700 tons of bulk salt from Detroit Salt Company through the MiDEAL Purchasing Consortium at a cost of \$52.38 per ton, for a total cost of \$89,046.00. Last school year, the cost per ton was \$61.24, a difference of \$8.86 per ton, for a total savings of \$15,062.00.

Thank you for your consideration in this matter.

cc: J. Wozniak  
K. Oaks  
S. Scott