

Digital Printing Equipment

| Scored by | Evaluation Criteria                                                                                                                                                                                                                                                                                  | Points per criteria (round appropriately) | Total Points Available | ImageNet Consulting LLC. | Function 4 | Canon Solutions |
|-----------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------|------------------------|--------------------------|------------|-----------------|
| COMMITTEE | <b>1. Capability to perform</b>                                                                                                                                                                                                                                                                      | 5                                         | 25                     |                          |            |                 |
|           | Overview of their proposal                                                                                                                                                                                                                                                                           |                                           |                        | 4.30                     | 4.00       | 3.50            |
|           | Provide names of lead professionals that will be assigned to LCISD and will serve as the point of contact during the implementation process and servicing issues                                                                                                                                     |                                           |                        | 4.30                     | 4.00       | 4.00            |
|           | Number of technicians to be used to service the district's account; will a dedicated technician be assigned to Lamar CISD?                                                                                                                                                                           |                                           |                        | 4.00                     | 3.60       | 3.10            |
|           | Number of large projects underway presently and resources available to cover                                                                                                                                                                                                                         |                                           |                        | 3.80                     | 3.16       | 3.60            |
|           | Service department located within Ft. Bend Co                                                                                                                                                                                                                                                        |                                           |                        | 4.10                     | 4.16       | 3.80            |
| COMMITTEE | <b>2. Reputation of the vendor and of the vendor's goods or services</b>                                                                                                                                                                                                                             | 5                                         | 15                     |                          |            |                 |
|           | Size of fleets supported and services rendered/longevity and experience with other accounts; other ISD projects managed over past three years                                                                                                                                                        |                                           |                        | 4.45                     | 3.28       | 3.90            |
|           | References (non-ISD)                                                                                                                                                                                                                                                                                 |                                           |                        | 4.28                     | 3.95       | 3.95            |
|           | References (ISD)                                                                                                                                                                                                                                                                                     |                                           |                        | 4.45                     | 4.11       | 3.95            |
| COMMITTEE | <b>3. Quality of vendors goods or services</b>                                                                                                                                                                                                                                                       | 5                                         | 10                     |                          |            |                 |
|           | Describe services and maintenance program to be provided, including proposed service call response window, service hours, contacts, procedures, etc.                                                                                                                                                 |                                           |                        | 4.58                     | 4.25       | 3.91            |
|           | Longevity and ability of equipment to meet District needs                                                                                                                                                                                                                                            |                                           |                        | 4.25                     | 3.80       | 4.25            |
| COMMITTEE | <b>4. Extent to which the goods or services meet the districts needs</b>                                                                                                                                                                                                                             | 5                                         | 20                     |                          |            |                 |
|           | Discuss your approach to replacing or servicing the District's current printer and/or copier fleet                                                                                                                                                                                                   |                                           |                        | 4.21                     | 3.30       | 3.05            |
|           | Describe configurations of equipment by facility type, including models, capacities, connectivity, etc.                                                                                                                                                                                              |                                           |                        | 4.21                     | 3.80       | 3.60            |
|           | Quantity of prints/copies (annual); ability to shift between b/w and color; handling of overages                                                                                                                                                                                                     |                                           |                        | 4.21                     | 4.00       | 3.60            |
|           | Innovative practices incorporated in vendor's overall solution                                                                                                                                                                                                                                       |                                           |                        | 3.55                     | 3.70       | 3.38            |
| COMMITTEE | <b>5. Vendor's past relationships with government entities</b>                                                                                                                                                                                                                                       | 5                                         | 5                      |                          |            |                 |
|           | Past relationship with Lamar CISD/no issues=5 points; Past relationship(s) with other school districts/no issues=3 points; No past relationships with school districts or evidence of minor concerns=1 point; No past relationships with school districts and/or evidence of major concerns=0 points |                                           |                        | 5.00                     | 3.60       | 3.16            |
| COMMITTEE | <b>6. Long-term cost to the district to acquire the vendor's goods or services</b>                                                                                                                                                                                                                   | 15                                        | 15                     |                          |            |                 |
|           | Pricing and financing options                                                                                                                                                                                                                                                                        |                                           |                        | 15.00                    | 13.30      | 8.10            |
| COMMITTEE | <b>7. Ability to service our accounts with proper staff and insurance requirements</b>                                                                                                                                                                                                               | 5                                         | 10                     |                          |            |                 |
|           | Provide information on the professional liability insurance carried by firm                                                                                                                                                                                                                          |                                           |                        | 3.75                     | 3.75       | 3.75            |
|           | List any claims firm is currently involved in or party to                                                                                                                                                                                                                                            |                                           |                        | 3.75                     | 3.75       | 3.75            |
|           |                                                                                                                                                                                                                                                                                                      | 0                                         | 100                    | 86.19                    | 77.51      | 70.35           |