

Before and Afterschool Care Proposals Overview



May 26, 2020

















RFP Process, Generally

- Request for Proposals: a competitive, sealed process
- Allows for consideration of factors other than price
- Evaluation of offers must be made on basis of criteria stated in the RFP; external criteria may not be considered
- After initial evaluation here based on the stated criteria, best and final offers were requested from three vendors
- The District must award a contract to the responsible offeror whose proposal is most advantageous to the school district based on the stated criteria



















Proposal Response and Criteria for Scoring

- Five providers responded to the Request for Proposals (RFP)
- Criteria for Scoring:
 - Program fees (40 points)
 - Extended learning and child care for school age children, capacity to carry out services, record of performance, financial stability, etc. (35 points)
 - Programs offered to students (20 points)
 - Contractor summary and responsiveness of the proposal (5 points)













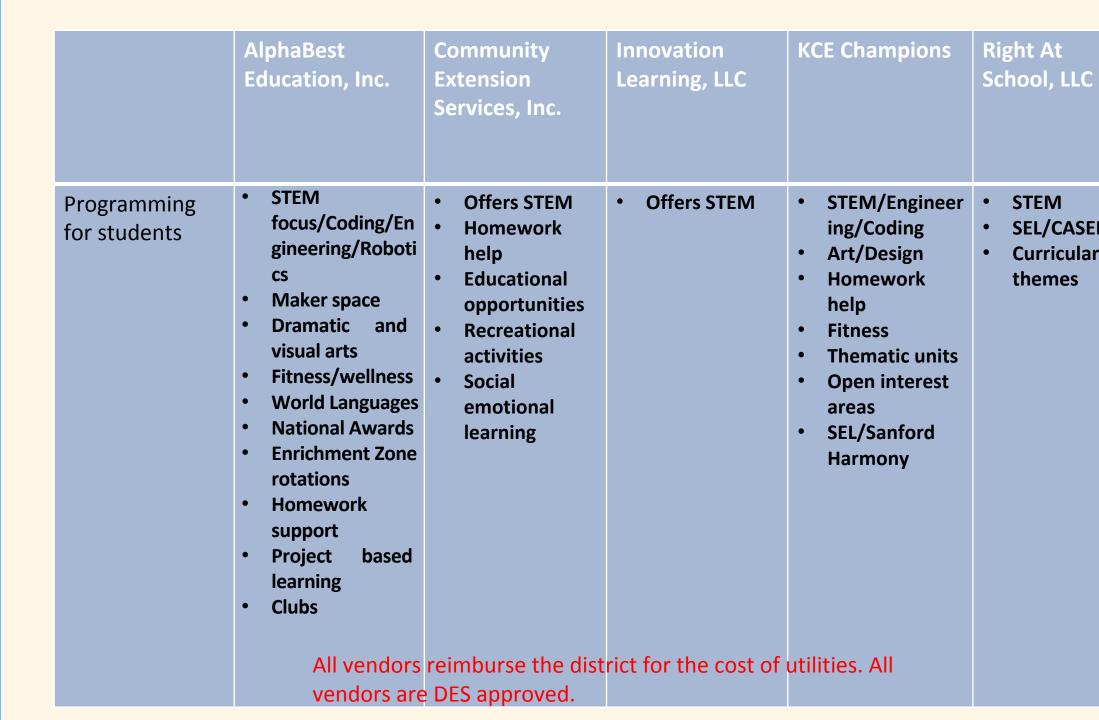






| | AlphaBest Education, Inc. | Community Extension Services, Inc. | Innovation Learning, LLC | KCE Champions | Right At School, LLC |
|---------------------------------------------|------------------------------|------------------------------------|--------------------------------------------------------|--------------------------------|-------------------------|
| Before and After School Care (per wk) | \$100 | \$115 | \$105 | \$96 | \$94.50 |
| Preschool Tuition | \$167.50 | \$175.00 | ? | \$167.50 | \$167.50 |
| Registration Fee | \$50 per family | ? | \$59.99 | \$50 | \$25 |
| Employee Discount | 20% | 10% (free to CEP employees) | 50% | 20% | 50% |
| Scholarships | Yes, 3% of total revenue | Yes | Some, sliding scale | 5% net revenue | Varies by district |
| Benefits to District | 12% revenue share | Local provider, long standing | Employees give 10 hours a month to the school | Cognia/Advanc Ed accredited | AASA endorsed |





STEM

SEL/CASEL

Curricular

themes

















Proposal Consensus Scores/Points

- 1. AlphaBest Education, Inc. (87 points)
- 2. KCE Champions, LLC (86 points)
- 3. Right At School, LLC (74 points)
- 4. Innovation Learning, LLC (69 points)
- 5. Community Extension Programs, Inc. (64 points)



















Top Proposal

AlphaBest Education, Inc.

- Strong nationally known company, financially stable
- Currently operating in over 400 schools, 45 districts
- Awards for best provider of child care
- Will hire locally, promises to recruit from existing employees of current provider
- Comprehensive training program for all staff
- Extensive program offerings for children
- Rotating themes "zones" (Tech Arts & STEM, Language-World Culture-Literacy, Arts-Drama-Movement-Music, Fitness, SEL, Project Based Learning, Maker Space, Clubs)
- Daily homework assistance
- Ready to begin transition process tomorrow

















Questions?

