

Memorandum

To: Simone Zunich, Executive Director of Business Services
School Board Members

From: Bryan Brown
Manager of Facilities

Date: May 22, 2024

Re: Annual Quotes for District Wide Contract Services

The following quotes and RFPs are for services to be performed from July 1, 2024 through June 30, 2025, with the option to renew for two (2) additional one-year periods if acceptable to both parties.

RFP #321 – District-Wide Annual Inspection and Service to Boilers
Johnson Controls - Total Annual cost estimated at \$23,434.00

RFP #323 – District-Wide Glass Replacement Services
Superior Glass, Inc. – Total Annual Cost estimated at \$28,549.80

Quote #4394 – District-Wide Annual Testing and Maintenance of Sprinkler Systems
Summit Fire Protection – Total Annual Cost estimated at \$11,140.00

The Facilities Department, Bryan Brown, Jeremy DeGraef, and Kris Brown reviewed the bids.

Recommendation

I recommend the Duluth School Board approve entering into a contract with each contractor based on their low quote. A quote tabulation is attached for each quote for your reference. If you concur, please sign all copies of the attached agreements.

Program: Facilities

Fund Custodian: Bryan Brown Facilities

Attachments

RFP TABULATION
ANNUAL INSPECTION AND SERVICE TO BOILERS
for the period of July 1, 2024 through June 30, 2025

RFP #321

Tuesday, May 14, 2024, 10:45 a.m.

		A.G. O'Brien	A.W. Kuettle & Sons	Carlson Brothers	Carlson Duluth	General Heating	The Jamar Company	Johnson Controls	UHL Company
1	Congdon Park						\$1,785.00	\$1,404.00	\$1,800.00
2	Denfeld HS						\$3,965.00	\$3,113.00	\$4,200.00
3	District Service Center						\$1,240.00	\$976.00	\$1,200.00
4	East HS						\$3,965.00	\$3,113.00	\$4,200.00
5	Facilities						\$960.00	\$976.00	\$1,200.00
6	Homecroft						\$1,785.00	\$1,404.00	\$1,800.00
7	Lakewood						\$1,240.00	\$976.00	\$1,200.00
8	Laura MacArthur						\$1,785.00	\$1,404.00	\$1,800.00
9	Lester Park						\$1,240.00	\$976.00	\$1,200.00
10	Lincoln Park MS						\$1,785.00	\$1,404.00	\$1,800.00
11	Lowell						\$1,240.00	\$976.00	\$1,200.00
12	Myers-Wilkins						\$1,785.00	\$1,404.00	\$1,800.00
13	Ordean East MS						\$1,785.00	\$1,404.00	\$1,800.00
14	Piedmont						\$1,240.00	\$976.00	\$1,200.00
15	Rockridge						\$1,240.00	\$976.00	\$1,200.00
16	Stowe						\$1,240.00	\$976.00	\$1,200.00
17	Transportation						\$960.00	\$976.00	\$1,200.00
TOTAL AMOUNT OF QUOTE		50	no bid	no bid	no bid	no bid	\$29,240.00	\$23,434.00	\$30,000.00
Aerco 24-Month Service Charge							\$1,290.00	\$175.00	\$600.00

EMERGENCY SERVICES (Call Out Hourly Rate)

Regular Hourly Rate							\$145.00	\$195.00	\$158.00
Overtime Hourly Rate							\$217.50	\$292.50	\$237.00
Sunday and Holiday Hourly Rate							\$290.00	\$390.00	\$316.00

Factory Trained Personnel							N	Y	Y
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