INSTRUCTURE

6330 South 3000 East, Suite 700, Salt Lake City, UT 84121, United States

Services Order Form Order #:

Date:

Q-09494-3 3/10/2016

Customer Information

| Customer | Collin College | Contact | David R Hoyt | |
|-----------------|----------------|-----------------|------------------|--|
| Address | 3452 Spur 399 | Phone | (972) 599-3133 | |
| City | McKinney | Email | dhoyt@collin.edu | |
| State/Province | Texas | Billing Contact | David R Hoyt | |
| Zip/Postal Code | 75069 | Billing Phone | (972) 599-3133 | |
| Country | United States | Billing Email | dhovt@collin.edu | |

| Recurring | | | | | | | |
|---------------------------|--|----------------------------|------------|-----------|--------|------------------|-------------|
| Description | Metric | Category | Start Date | End Date | Qty | Price | Ext. Price |
| Canvas Cloud Subscription | FTE | Cloud SaaS Subscription | 4/1/2016 | 3/31/2017 | 16,054 | USD 10.25 | USD 164,554 |
| 24x7 Support | 20% of Subscription (Min \$2500) | Support | 4/1/2016 | 3/31/2017 | 1 | USD 32,910.70 | USD 32,911 |
| Year 1 Sub-Total | | | | | | | USD 197,465 |
| Canvas Cloud Subscription | FTE | Cloud SaaS Subscription | 4/1/2017 | 3/31/2018 | 16,054 | USD 10.56 | USD 169,530 |
| Year 2 Sub-Total | | | | | | | USD 169,530 |
| Canvas Cloud Subscription | FTE | Cloud SaaS Subscription | 4/1/2018 | 3/31/2019 | 16,054 | USD 10.88 | USD 174,668 |
| Year 3 Sub-Total | | | | | | | USD 174,668 |
| Canvas Cloud Subscription | FTE | Cloud SaaS Subscription | 4/1/2019 | 3/31/2020 | 16,054 | USD 11.21 | USD 179,965 |
| Year 4 Sub-Total | | | | | | | USD 179,965 |
| Canvas Cloud Subscription | FTE | Cloud SaaS Subscription | 4/1/2020 | 3/31/2021 | 16,054 | USD 11.55 | USD 185,424 |
| Year 5 Sub-Total | | | | | | | USD 185,424 |
| Recurring Total | | | | | | | USD 907,052 |

| Non-Recurring | | | | | | | |
|-------------------------|-----------------------|----------------|------------|----------|-----|------------------|------------|
| Description | Metric | Category | Start Date | End Date | Qty | Price | Ext. Price |
| Standard Implementation | Per Implementation | Implementation | | | 1 | USD 16,000.00 | USD 16,000 |

| Description | Metric | Category | Start Date | End Date | Qty | Price | Ext. Price |
|---------------------|--------|----------|------------|----------|-----|-------|------------|
| Year 1 Sub-Total | | | | | | | USD 16,000 |
| Non-Recurring Total | | | | | | | USD 16,000 |

Grand Total: USD 923,052.00

| Canvas |
|--|
| Deliverables |
| Instructs LMS Admins in how to configure the administrative settings in Canvas. Participants learn how to manage users, sub-accounts (domains), courses, and enrollments, as well as how to organize courses, manage users and permissions, and create shared content that can be used by teachers. |
| Teaches local support personnel how to troubleshoot problems and support end users. Participants will learn how to utilize Canvas documentation, interact with the user community, and effectively use the help ticketing system. |
| Canvas Fundamentals for Teachers is delivered in 3 parts: Part 1 & Part 2 – Provides teachers with an overview of basic Canvas functionality. This will take place in two 90-minute sessions. Institutions are provided with a 90- day subscription for 20 users to attend Fundamentals Trainings as often as time will permit. Users will self-register for sessions using a URL provided by your Customer Success Manager |
| Part 3 – Is a 1 - hour custom follow up session scheduled towards the end of Part 1, that allows each customer to receive training and ask question specific to their institution. |
| *It is strongly recommended that you complete each part in sequence Total Duration of Part 1 & 2 is a Minimum of 4 hours |
| Expertise and best practices on any SIS import and automation work with Canvas. This includes access to API documentation and consulting with client resources on the client initiated strategy. |
| Assistance in configuring and testing authentication integration for currently supported technologies including LDAP, SAML, and CAS. Instructure will take a consultant role on the effort and guide client resources to complete the integration. |
| Branding for Canvas including application of a color scheme and logos for the top navigation and login page. |
| Access to guides, public courses, and best practices documentation. Documented best practices for driving high Canvas adoption and usage. One-hour consulting on organizational structure of Canvas. |

| Canvas FTE | |
|--|--|
| Description | |
| FTE means the number of full-time equivalent students calculated in accordance with the definition published by the Integrated | |

Postsecondary Education Data System.

Payment Terms: Customer agrees to pay to Instructure the applicable fees set forth on this order form. For any year 1 recurring costs and implementation fees, Customer must pay such amount to Instructure Net 30 on the date of this order. For each term, Instructure will invoice Customer 30 days prior to the beginning of such term and Customer must pay such invoice within 30 days of receipt. All trainings are invoiced immediately and expire 12 months from the contract date. All other contract items subject to expiration will be billed 30 days prior to expiration and due subject to standard payment terms unless otherwise explicitly stated elsewhere in this agreement.

Duration: This order begins on the initial date listed above under Term, and continues until the last date listed above, unless sooner terminated under the Agreement.

Miscellaneous: In connection with certain services, Instructure shall provide Customer access to its application-programming interface ("**API**") for no additional fee. Usage and access to the API will be subject to the Instructure API Policy, as may be updated by Instructure from time to time.

Instructure's support terms can be found at: Canvas & Catalog: <u>http://www.canvaslms.com/policies/support-terms</u> Bridge: <u>https://www.getbridge.com/support-terms</u>

The price associated with the order form is only available if executed no later than 4/10/2016

Notes

By executing this order form below, each party indicates that it agrees to be legally bound by this order form, including the attached terms and conditions or terms and conditions of the Customer's initial order form which govern this order form.

| Collin College | Instructure, Inc. |
|----------------|-------------------|
| Signature: | Signature: |
| Name: | Name: |
| Title: | Title: |
| Date: | Date: |
| | |