



Board Action Required

No Action Required

To: Coppel ISD Board of Trustees
From: Sam Farsaii
Date: August 9, 2016
cc: Dr. Mike Waldrip, Dr. Marilyn Denison, Sid Grant, Larry Guerra, Stephen McGilvray, Kay Ryon

Re: Authorizing the purchase and installation of the Arena Wireless System

In preparation for the installation of the Arena Wireless system, we have reviewed and evaluated three solutions. We have selected Presidio to complete this project implementation based on product compatibility, prior experience with the district, and the implementation cost.

Vendor	Product	Total Radios	Throughput *	Hardware Cost	Cabling Cost	Total Cost
Presidio	Xirrus	58	1Mb	\$110,543.56	\$4,682.20	\$115,225.76
PCNet	Xirrus	58	1Mb	\$176,887.00	\$4,682.20	\$181,569.20
JTS	Huawei	144	580Kb	\$158,037.50	Included	\$158,037.50

* per user at 50%(stats provided by Vendor)

Recommendation:

The Board of Trustees authorize and approve the purchase and installation of the Arena wireless system by Presidio Inc. as presented.