

BOARD AGENDA ITEM

Information/Discussion: X___
 Future Action: ___
 Action: ___

Item: Cybersecurity Testing Services
 Submitted by: Glen Finkel
 Recommended by: Glen Finkel

Date: 12.8.23
 Board Meeting Date: 12.18.23

RECOMMENDATION:

It is recommended that the Kent ISD School Board supports the cybersecurity assessment committee’s recommendation of VDA Labs and Securance Consulting as approved vendors for penetration testing and security assessments for Kent ISD and its constituent districts. Two vendors were selected to allow districts to have the choice between a local resource and a nationally recognized service provider.

BACKGROUND:

Kent ISD on behalf of our constituent districts bid for cybersecurity consulting services that includes penetration testing (internal, external, physical, and wireless), phishing and tabletop exercises. We had 21 vendors submit complete bids which were evaluated by an advisory committee consisting of ISD and LEA technology directors. The advisory:

- Completed a cost analysis of all bids
- Interviewed the top 7 vendors based on cost, experience, and service offerings.

		Local Vendors		National Vendors				
		PlanteMoran	VDA	22nd Century	Securance Consulting	MGT	Global	Shorebreak
External	Small	\$3,500.00	\$4,000.00	\$7,000.00	\$6,380.00	\$5,880.00	\$4,515.00	\$7,800.00
	Medium	\$5,000.00	\$5,000.00	\$9,000.00	\$7,250.00	\$13,800.00	\$6,450.00	\$11,700.00
	Large	\$7,500.00	\$6,000.00	\$10,500.00	\$7,250.00	\$19,800.00	\$8,901.00	\$15,600.00
	Xlarge	\$10,000.00	\$7,500.00	\$15,000.00	\$8,120.00	\$39,000.00	\$15,480.00	\$19,500.00
Internal	Small	\$7,500.00	\$6,000.00	\$8,000.00	\$8,700.00	\$6,600.00	\$5,805.00	\$23,400.00
	Medium	\$10,000.00	\$7,000.00	\$10,500.00	\$10,150.00	\$15,500.00	\$9,933.00	\$35,100.00
	Large	\$12,500.00	\$8,000.00	\$15,000.00	\$11,600.00	\$22,275.00	\$17,931.00	\$46,800.00
	Xlarge	\$15,000.00	\$9,500.00	\$20,000.00	\$14,500.00	\$43,875.00	\$29,928.00	\$70,200.00
Phish Testing	Per 100	\$3,000.00	\$2,500.00	\$5,000.00	\$6,380.00	\$2,700.00	\$5,934.00	\$9,750.00
Wireless	3 ssid	\$3,000.00	\$2,500.00	\$1,000.00	\$6,380.00	\$2,500.00	\$3,612.00	\$5,850.00
	5 ssids	\$5,000.00	\$3,500.00	\$1,400.00	\$7,250.00	\$5,200.00	\$4,515.00	\$11,700.00
Physical		\$1,500.00	\$5,000.00	\$6,000.00	\$1,450.00	\$2,500.00	\$2,451.00	\$6,500.00
Table Top		\$2,000.00	\$5,000.00	\$12,000.00	\$11,600.00	\$4,000.00	\$9,030.00	\$8,000.00
Final Report					\$4,640.00			
Total		\$85,500.00	\$71,500.00	\$120,400.00	\$111,650.00	\$183,630.00	\$124,485.00	\$271,900.00