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Michael Wilkes
Director of Technology
Geneva School District 304

To: Dr. Andy Barrett
From: Michael Wilkes
Date: January 22, 2024
Re: Wireless License and Support Renewal Purchase Recommendation

In accordance with the approved 2023-24 Technology Capital Plan, this recommendation seeks to award the Wireless Access Point Licensing and Support Renewal 470 to Heart Technologies, Inc., pending Board approval and the finalization of a contract. This renewal is for a one-year agreement and ensures that the full set of features for the wireless network is available. In May, the initial 5-year term expires. As this is an E-Rate eligible project, the district requested proposals following the E-Rate procurement process. No hardware is included in this purchase.

Heart Technologies' proposal, totaling \$62,119.82 is under the planned budget for this project and is the lowest qualified proposal. The summary of the recommendation is shown in Table 1.

Table 1 – Proposal Summary

Locations	Provider	Description of Work	Amount
All	Heart Technologies, Inc.	Extreme Networks ExtremeCloud IQ Pilot - Subscription License plus ExtremeWorks SaaS Support (qty 577)	\$62,119.82
Total (Pre-Offset)			\$62,119.82
Potential E-Rate Reimbursement			\$(23,771.00)
Net Amount			\$38,348.82

All agreements are pending Board approval and the finalization of contractual terms and conditions.