

Proposed Conversion

Total Future Lums	198
Total Future Invoice with Curent Rates	\$51,141.84
Annual Savings	\$34,656.36
Cost to Convert (<u>CTC</u>)	\$85,658.00
Less DTE labor contribution	\$8,450.00
Less EO Rebate (<u>EO</u>)	\$8,540.00
<u>CTC</u> less <u>EO</u> less DTE Contribution (Final Cost to LPS)	\$68,668.00
Payback is CIAC Amount less EO rebate (yrs) divide by Annual	1.98
CIAC Amount due to DTE (EO rebate paid by check)	\$77,208.00