



PowerSchool Group LLC
150 Parkshore Dr.
Folsom CA 95630

Quote #: Q-126915-1
Quote Expiration Date: 4-APR-2025

Sales Quote - This Is Not An Invoice

Prepared By:	Alec Zamet	Customer Contact:	Mike Hautala
Customer Name:	North Slope Borough School District	Title:	SPED Director
Enrollment:	2,150	Address:	PO Box 169 1849 Momeganna St Barrow
Contract Term:	36 Months	City:	Alaska
Start Date:	April 1, 2025	State/Province:	99723
End Date:	March 31, 2028	Zip Code:	(907) 6157835
Payment Terms:	Net 30	Phone #	
		Pricing Vehicle Contract #:	

Contract Term : April 1, 2025 to March 31, 2028

Quote Summary

License and Subscription Period(s)	Software	Implementation/Training	Total
Subscription Period 1: April 1, 2025 to March 31, 2026	USD 9,525	USD 10,510	USD 20,035
Subscription Period 2: April 1, 2026 to March 31, 2027	USD 10,001.25	USD 0	USD 10,001.25
Subscription Period 3: April 1, 2027 to March 31, 2028	USD 10,501.32	USD 0	USD 10,501.32
Total Contract : April 1, 2025 to March 31, 2028	USD 30,027.57	USD 10,510	USD 40,537.57
Total Discount			USD 7,090

License and Subscription Fees

Subscription Period 1 License and Subscription Fees

Product Description	Quantity	Unit	Discount	Price
PowerSchool Special Programs 504 - Add-On Module Saas	2,150.00	Students		USD 2,000.00
Powerschool Special Programs SECM SaaS	2,150.00	Students		USD 5,375.00
PowerSchool Special Programs Digital Signature Hosted	2,150.00	Students		USD 2,150.00
Subscription Period 1 License and Subscription Fees TOTAL:				USD 9,525.00

Subscription Period 2 License and Subscription Fees

Product Description	Quantity	Unit	Discount	Price
PowerSchool Special Programs 504 - Add-On Module Saas	2,150.00	Students		USD 2,100.00
Powerschool Special Programs SECM SaaS	2,150.00	Students		USD 5,643.75
PowerSchool Special Programs Digital Signature Hosted	2,150.00	Students		USD 2,257.50
Subscription Period 2 License and Subscription Fees TOTAL:				USD 10,001.25

Subscription Period 3 License and
Subscription Fees

Product Description	Quantity	Unit	Discount	Price
PowerSchool Special Programs 504 - Add-On Module Saas	2,150.00	Students		USD 2,205.00
Powerschool Special Programs SECM SaaS	2,150.00	Students		USD 5,925.94
PowerSchool Special Programs Digital Signature Hosted	2,150.00	Students		USD 2,370.38
Subscription Period 3 License and Subscription Fees TOTAL:				USD 10,501.32
				Total License and Subscription Fees : USD 30,027.57

Professional Services and Setup

Product Description	Quantity	Unit	Discount	Price
PowerSchool Special Programs Dig Sig Deployment	1.00	Each	50%	USD 1,205.00
PowerSchool Special Programs Deployment - Guided	1.00	Each	50%	USD 5,885.00
				Total Professional Services and Setup : USD 7,090.00

Training Services

Product Description	Quantity	Unit	Discount	Price
Special Programs Per Person Per Day Training Remote	9.00	Each		USD 3,420.00
				Total Training Services : USD 3,420.00

Subscription Start and End Dates shall be as set forth above. The Start Date may be delayed based upon the date that PowerSchool receives this executed quote or Customer's purchase order if one is needed. On-Going PowerSchool Subscription/Maintenance and Support Fees are invoiced at the then-current rates and enrollment per existing terms of the executed agreement between Customer and PowerSchool. Any applicable sales or other tax has not been added to this quote. If this quote includes promotional pricing, such promotional pricing may not be valid for the entire duration of this quote. All invoices shall be sent to Customer upon or promptly after execution of this quote, unless otherwise set forth in the applicable statement of work or executed agreement between the parties (e.g., services billed on time and material basis will be invoiced when such services are incurred).

All purchase orders must include the exact quote number of this quote. Customer agrees that purchase orders are for administrative purposes only and do not impact the terms or conditions of this quote or any agreement executed between the parties. Any credit provided by PowerSchool is nonrefundable and must be used within 12 months of issuance. Unused credits will expire after 12 months.

If Customer pays in advance for any professional services, all professional services must be scheduled and delivered within twelve (12) months of the applicable quote start date, unless otherwise agreed in writing by PowerSchool; any portion of any prepaid amount for professional services that has not been used within such twelve (12) month period will be forfeited.

This quote incorporates any statement of work attached hereto. By execution of this quote, or its incorporation, this and future purchases of subscriptions or services from PowerSchool are subject to and incorporate the terms and conditions found at: https://www.powerschool.com/wp-content/uploads/PowerSchool-Service-Agreements/2024_PowerSchool_MSA.pdf.

By either (i) executing this quote or (ii) accessing the services described on this quote, Customer agrees that after the contract term end date, the subscription for such services will continue for successive twelve (12) month subscription periods on the same terms and conditions as set forth herein, subject to a standard annual price uplift and excluding any promotional pricing, unless Customer provides PowerSchool with a written notice of its intent not to renew at least sixty (60) days prior to the end of the applicable current contract term.

THE PARTIES BELOW ACKNOWLEDGE THAT THEY HAVE READ THE AGREEMENT, UNDERSTAND IT AND AGREE TO BE BOUND BY ITS TERMS.

POWERSCHOOL GROUP LLC
Signature:

North Slope Borough School District
Signature:



Printed Name: Jon Scrimshaw

Title: Chief Accounting Officer

Date: 14-MAR-2025

Date:

Title:

Printed Name:

Sales Quote - This is Not an Invoice

Statement of Work

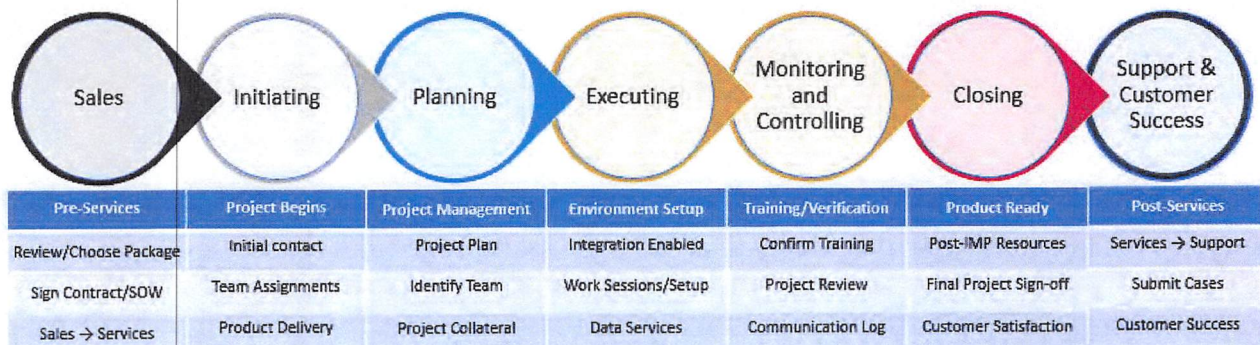
Purpose of Document

The purpose of this Statement of Work ("SOW") between PowerSchool Group LLC ("PowerSchool") and Customer ("You", "Your") is to outline the process, approach, and completion criteria for each step of the process to implement PowerSchool. This document covers the roles and responsibilities of the PowerSchool Project Manager, Implementation Specialist(s), and Customer in each step of the PowerSchool implementation process, serving as an outline of services PowerSchool is expected to deliver. This SOW calls out specific functional areas of PowerSchool that are covered for implementation services and level of coverage.

Successful implementation of new software requires proven project management and methodology. The timeline will be mutually adapted within a project management tool between PowerSchool and the Customer. PowerSchool provides a comprehensive package of services designed to ensure Your PowerSchool deployment project meets Your unique needs and expectations. Additional training, consulting and customization services can be purchased to help augment additional needs You may have with Your PowerSchool deployment. The delivery of Professional Services contained in this document will be provided remotely. If travel is required, all travel related expenses will be invoiced as incurred.

We will partner with You and be Your liaison to PowerSchool during the implementation. You will have a project team to help you, as a Customer, connect to other PowerSchool services and support, while also providing project planning, communication, project execution, and product specialist consulting. For a successful PowerSchool implementation, it is important that You understand the responsibilities, carve out the time required and keep on pace with the timeline. This will involve gathering information, helping Your team come to agreement on configuration and data standardization, your own product training and monitoring other staff assigned training for completion, adjusting desk level procedures, and planning for go live among several other tasks. The overall steps included in a project are outlined below.

This Statement of Work is subject to the terms and conditions of the current master agreement between the parties and any associated policies, pursuant to which PowerSchool has licensed the PowerSchool application to the Customer.



General Assumptions

1. Implementation services will be delivered remotely unless onsite services are purchased separately.
2. Client is to provide a data extract to PowerSchool in accordance with Tiered Service package selected (if needed).
3. Implementation timeline is stated within the Planning Phase, extending the timeline may require the customer to purchase additional services.
4. Implementation services are completed when delivered and the deliverable acceptance procedure is complete.
5. Additional services are available and can be purchased for items out of the scope of implementation (see Project Change Control and Escalation Change Procedure section of this document).
6. Customer will adhere to the active PowerSchool Cancellation Policy. "Services Cancellation: Licensee shall pay a cancellation charge equal to fifty percent (50%) of the services fee and any non-refundable expenses incurred by PowerSchool if Licensee cancels any scheduled professional services less than fourteen (14) days before the occurrence of any service dates that PowerSchool has scheduled at Licensee's request."
7. Customer must identify a designated Customer project lead before the project kick-off meeting. The Customer project lead will be responsible for delivering all sections of the "Customer Responsibilities" included in the SOW in a complete manner within the project timeline.
8. The designated Customer project lead should be an employee of the organization implementing PowerSchool. Customers that hire third-party organizations to act on the behalf of the Customer for implementation may be required to sign a waiver form provided by PowerSchool, indicating that the third-party organization is authorized to act on the Customer's behalf when interacting with PowerSchool. The Customer will be responsible for maintaining proper communication channels with third party organizations hired by the Customer.
9. All sign offs must be done by an employee and designated signatory of the Customer. Third party entities engaged by the Customer are not acceptable signatories for any project sign offs.
10. The PowerSchool Project Manager and/or Application Specialist will guide Customer to available procedures, guidelines, standards, reference materials and system/application documentation.
11. Implementation Services is assuming the product will be deployed as-is, items outside of Scope of Work must go through the change control procedures (see Project Change Control and Escalation Procedure in this document).

Deliverables Acceptance Procedure

Deliverables Acceptance

This Statement of Work outlines PowerSchool deliverables for each phase of the implementation project in the PowerSchool Objections and Completion Criteria sections. Each deliverable will be reviewed and accepted in accordance with the following procedure:

- Deliverable will be submitted or delivered to the Customer project lead or designated Customer team member. It is the Customer project lead's responsibility to review and accept deliverable as complete.
- Within six (6) business days of completion of the project the Customer project lead will either accept the final deliverables or provide the PowerSchool implementation specialist a written list of objections. If no response from the Customer project lead is received within six (6) business days, then the deliverables will be deemed accepted, unless the Customer requests an extension.
- The PowerSchool implementation specialist will consider the Customer's objections within the context of PowerSchool's obligations as stated within this Statement of Work. Revisions agreed to by PowerSchool will be applied at which time the deliverables will be reviewed within six (6) business days and the Customer project lead either will accept the deliverables or provide the PowerSchool implementation specialist a written list of objections. If no response is received within six (6) business days, then the deliverables will be deemed accepted, unless the Customer requests an extension.
- Customer objections that are not agreed to by PowerSchool will be managed in accordance with the Project Change Control Procedure described below. If resolution is required to a conflict arising from Customer's objection to a deliverable, the Customer and PowerSchool will follow the Escalation Procedure described below.
- All deliverables required to be delivered hereunder are considered to be owned by PowerSchool with unlimited internal use by the Customer, unless otherwise noted.

Project Change Control and Escalation Procedure

Project Change Control

The following process will be followed if additional services to this Statement of Work are required or desired.

- A Project Change Request (PCR) will be the vehicle for communicating change. The PCR must describe the change, rationale for the change and the effect the change will have on the project.
- The designated Customer project lead will review the proposed change and recommend it for further investigation or reject it. A PCR must be signed by the authorized Customer project lead to authorize quote for additional services. If the Customer accepts additional services and charges, a change to the original purchase order or new purchase order is required. Change to this Statement of Work through additional addendum will authorize additional scope and work.
- A written Change Authorization and/or PCR must be signed by authorized representatives from both parties to authorize implementation of the investigated changes. Until a change is agreed upon in writing, both parties will continue to act in accordance with the latest agreed version of the SOW.

Customer Escalation Procedure

The following procedure will be followed if resolution is required for a conflict arising during the project

- **Level 1:** Customer project lead will notify PowerSchool Project Manager via email with details of escalation.
- **Level 2:** If the PowerSchool Project Manager cannot provide resolution or path to resolution five (5) business days from receipt of level 1 escalation email, the Customer project lead will notify PowerSchool manager via email to – pmleadership@powerschool.com
- **Level 3:** If the concern remains unresolved after Level 2 intervention, resolution will be addressed in accordance with Project Change Control Procedure or termination of this SOW under the terms of the Contract.

During any resolution, PowerSchool agrees to provide services related to items not in dispute, to the extent practicable, pending resolution of the concern. The Customer agrees to pay invoices per the Contract, as rendered.

PowerSchool Special Programs Guided Statement of Work

Initiating Phase (Pre-requisites before Planning)

During the initiating phase of PowerSchool Special Programs implementation, initial contact is made, PowerSchool project team is assigned, and provisioned database is delivered to the Customer.

PowerSchool Responsibilities

- Complete intake process, including a welcome email sent to identified point of contact
- Identify PowerSchool project team
 - Project Manager
 - Application Specialist
 - Technical Resource
- Database delivered to the customer with administrative login credentials

Completion Criteria

This activity will be considered complete when:

- Project team has been identified for PowerSchool
- Product is provisioned and delivered with administrative login credentials

Planning Phase

During the planning phase of PowerSchool Special Programs implementation, you will be introduced to your Deployment Project Manager and schedule the project kick-off meeting. In the initial introductory email from the project manager, you will be provided a high-level estimated project timeline that meets PowerSchool's established tiered services duration.

- Guided Tiered Services Timeline: Up to 3 months

PowerSchool Responsibilities

- Project Manager emails point of contact to schedule project kick-off call and provides a high-level recommended project plan and recommended roles for customer project team
- Deliver kick-off meeting and schedule product sessions, project checkpoints, and plan for training.
- Share project collateral with customer core team.

Customer Responsibilities

- Customer has been introduced to their PowerSchool Project Manager
- Receipt of introductory email has been sent to the Customer
- Review high-level project plan, recommended customer project team, and confirm kick-off meeting date
 - Identify a project manager, director/supervisor specific to modules purchased, main technical contact, and level one support resource to work with the PowerSchool project manager and application specialist
- Attend the kick-off meeting and schedule product sessions, project checkpoints, go live date,
- Provide training dates
- Sign off on Milestone Checklist 1

PowerSchool Special Programs Guided Statement of Work

Completion Criteria

This phase will be considered complete when:

- Project team has been identified
- Introduction to your deployment project manager
- PowerSchool sends an email with proposed dates to schedule the kick-off call and provides a high-level recommended project plan
- Kick-off meeting has been completed and project timeline is confirmed
- Milestone Checklist 1 has been signed off

Authentication Services

As part of these services, PowerSchool will assist the customer to configure Single Sign On (SSO) for the PowerSchool product(s) undergoing implementation under the scope of this statement of work. Additionally, PowerSchool will assist with the enablement of the PowerSchool AppSwitcher for any other live PowerSchool product(s) (i.e. already implemented) where AppSwitcher is supported. This will be a one-time setup for which the PowerSchool implementation team will assist with the setup and configuration of the authentication services for live product(s), and the currently implemented product(s).

PowerSchool Responsibilities

- Update user accounts to ensure matching between systems
- Configure SSO
- Configure AppSwitcher with current and new PowerSchool products

Customer Responsibilities

- Identify and enable the Identity Provider (IDP) for setting up of SSO
- Test the setup of Authentication services and AppSwitcher

Completion Criteria

- Customer signs the final checklist that Authentication Services are complete

PowerSchool Special Programs Guided Statement of Work

Executing Phase

The executing phase of PowerSchool Special Programs implementation consists of a series of work sessions pertaining to integration and configuration. It is also during this phase that migration of production data is imported.

PowerSchool Responsibilities

- Deliver scheduled project sessions.
 - Product Overview Session
 - Data Import and Production Cutover Requirements Session
 - Working Sessions
 - Integration Deep Dive
 - Data Verification (Pre-Import/Post-Import)
- Provide standard import templates and assistance with understanding and use of the templates.
- Offer basic assistance and guidance with PowerSchool functionality that allows front-end data entry for scope-based data elements if electronic data is not provided or as needed.

Customer Responsibilities

- Attend scheduled product sessions
 - Product Overview Session
 - Data Import requirements session
 - Review state reportable compliance data set to import into Special Programs modules as a one-time raw data import.
 - Up to 7-years of historical pdfs (non-editable) as file attachments to PowerSchool Special Programs student document library
 - Integration Deep Dive
 - Working Sessions as scheduled
 - Data Migration Verification
- Identify data integration monitoring resource
 - Review standard integration layouts provided by PowerSchool between PowerSchool Student Information Systems. Modifications to the standard integration layouts or extended custom fields may result in additional fees.
- Identify all electronically available data has been submitted for import into PowerSchool Special Programs
- Consult with the PowerSchool Application Specialist, as needed, for any questions regarding the import process
- Prepare data in PowerSchool provided import templates/mapping guides and submit via PowerSchool's secure workspace in accordance with the established project timeline.

***NOTE:** PowerSchool is NOT responsible for data extraction from legacy systems or coordinating with third-party vendors. PowerSchool is not responsible for any data discrepancies and data gaps identified during migration effort, which may require additional scope of service and may incur additional cost.*
- Attend a data migration review meeting to validate and verify/confirm provided data is in the needed format. Resolve all data errors identified after import file review prior to initial migration **OR** attend standard data input interface review meeting for guidance on manual data entry into PowerSchool (if data is not available for import).

PowerSchool Special Programs Guided Statement of Work

- Confirm final data validation for production go live.
- Sign off on Milestone Checklist 2 has been signed off
- Sign off on Milestone Checklist 3 has been signed off

Completion Criteria

This phase will be considered complete when:

- Product Overview Session has been delivered.
- All working sessions have been delivered and all associated tasks have been completed.
- Integration Deep Dive has been delivered.
- Customer has provided data import files in PowerSchool template format and all errors have been resolved. (Initial data verification (Pre-Import)) **OR** front-end data entry guidance has been provided if electronic data is not available for import.
- Data import and production cutover requirements session has been delivered
- PowerSchool has completed initial import and data verification has been completed (Production Data Verification (Post Import)).
- All Milestone Checklists has been signed off

Monitoring and Controlling Phase

The monitoring and controlling phase of PowerSchool Special Programs implementation consists of providing assistance with scheduling training sessions with the PowerSchool Customer Education Team, if applicable. In addition, a review of any outstanding entries in the communication log will be completed.

PowerSchool Responsibilities

- Assist customer with requesting resources for training sessions with PowerSchool Customer Education Team, as needed.
- Review Implementation Communication Log and validate all recorded items have been addressed appropriately.

Customer Responsibilities

- Ensure necessary training sessions are scheduled and confirmed with PowerSchool Customer Education Team.
- Review Implementation Communication Log and validate all recorded items have been addressed appropriately.
- Sign off on Milestone Checklist 4

Completion Criteria

This phase will be considered complete when:

- All necessary end user trainings have been scheduled with the PowerSchool Customer Education Team. Training does not have any dependencies on implementation completion.
- All items entered on the Implementation Communication Log have been addressed appropriately.
- Milestone 4 Checklist has been signed off by customer.

PowerSchool Special Programs Guided Statement of Work

Closing Phase

The closing phase of PowerSchool Special Programs implementation consists of the official project close out meeting. You will be asked to complete a customer satisfaction survey to provide feedback on your experience throughout the implementation phases. At this time, information regarding support and other post-implementation resources will be shared.

Customer Responsibilities

- Attend project close-out meeting
- Final project sign-off
- Understand how to access post-implementation resources

PowerSchool Responsibilities

- Deliver project close-out meeting
- Introduce customer post-implementation resources
- Provide final project sign-off

Completion Criteria

This phase will be considered complete when:

- All project deliverables have been completed
- Project close-out meeting has been completed
- Services to support process has been reviewed
- Additional post-implementation resources have been reviewed
- Final project sign-off has been completed.

PowerSchool Special Programs

Digital Signature Consulting Services Statement of Work

Initiating (Pre-requisites before Planning)

During the initiating phase of PowerSchool Special Programs implementation, initial contact is made, PowerSchool project team is assigned, and provisioned database is delivered to the Customer.

PowerSchool Responsibilities

- Complete intake process, including a welcome email sent to identified point of contact
- Identify PowerSchool project team
 - Project Manager
 - Application Specialist
 - Technical Resource
- Enable Digital Signature license on production database.

Completion Criteria

This activity will be considered complete when:

- Digital signature module is available in the production instance of database.

Planning

During the planning phase of PowerSchool Special Programs implementation, you will be introduced to your Deployment Project Manager and schedule the project kick-off meeting. In the initial introductory email from the project manager, you will be provided a high-level estimated project timeline that meets PowerSchool's established tiered services duration.

Customer Critical Responsibilities

- Customer has been introduced to their PowerSchool Project Manager
- Receipt of introductory email has been sent to the Customer
- Attend the kick-off meeting and schedule product sessions, project checkpoints, go live date.
- Review a high-level project plan, recommended customer project team
- Determine Project Team
- Provide training dates (if purchased)

PowerSchool Responsibilities

- Project Manager emails point of contact to schedule project kick-off call and provides a high-level recommended project plan
- Deliver kick-off meeting and schedule product sessions, project checkpoints, and plan for training.
- Share project collateral with customer core team.

Completion Criteria

This phase will be considered complete when:

- Project team has been identified
- Introduction to your deployment project manager
- PowerSchool sends an email with proposed dates to schedule the kick-off call and provides a high-level recommended project plan
- Kick-off meeting has been completed and project timeline is confirmed

PowerSchool Special Programs

Digital Signature Consulting Services Statement of Work

Executing

The executing phase of PowerSchool Special Programs implementation consists of a series of work sessions pertaining to integration and configuration.

Customer Critical Responsibilities

- Attend scheduled product session:
 - Participate in Digital Signature overview/Digital Signature setup session
 - Verify understanding of source of email data
 - Participate in end-to-end use case
- Verify understanding of end-to-end Digital Signature functionality

PowerSchool Critical Responsibilities

- Deliver scheduled Digital Signature overview/Digital Signature setup session:
 - Delivery options
 - Opt out
 - Resend/Refresh
 - Void
 - Template options
 - Verify staff emails are being populated
 - Verify parent emails are being populated
 - manual entry when sending document
 - Verify entire process using customer email as test

Completion Criteria

This phase will be considered complete when:

- Digital Signature overview/Digital Signature setup session has been delivered
- End-to-End Digital Signature functionality has been tested and is working as designed

Monitoring

The monitoring and controlling phase of PowerSchool Special Programs implementation consists of providing assistance with scheduling training sessions (if purchased) with the PowerSchool Customer Education Team.

Customer Critical Responsibilities

- Ensure the core team can successfully use the Digital Signature functionality

PowerSchool Critical Responsibilities

- Verify with the Customer that the core team can successfully send documents using the Digital Signature functionality

Completion Criteria

This phase will be considered complete when:

- Customer core team is successful with sending Digital Signature functionality



PowerSchool Special Programs Digital Signature Consulting Services Statement of Work

Closing

The closing phase of PowerSchool Special Programs implementation consists of the official project close out meeting. You will be asked to complete a customer satisfaction survey to provide feedback on your experience throughout the implementation phases.

Customer Critical Responsibilities

- Attend project close-out meeting
- Provide official project sign-off

PowerSchool Critical Responsibilities

- Deliver project close-out meeting
- Receive final project sign-off

Completion Criteria

This phase will be considered complete when:

- All project deliverables have been completed
- Project close-out meeting has been completed
- Final project sign-off has been completed