The secret to a successful bond issue is...

TIMING!









Who we are

- Matt Donahue, Managing Director, D.A. Davidson
- Michael Elliott, School Facilities Program Manager, Oregon Department of Education
- Scott Rogers, Athena-Weston SD Board Chair, OSBA Board President, and Senior Project Manager, Wenaha Group







Goals for today

Through an interactive approach, gain a high-level overview of pre-bond timing, clarity to roles and responsibilities, and how to build a successful team!







Get to know our audience

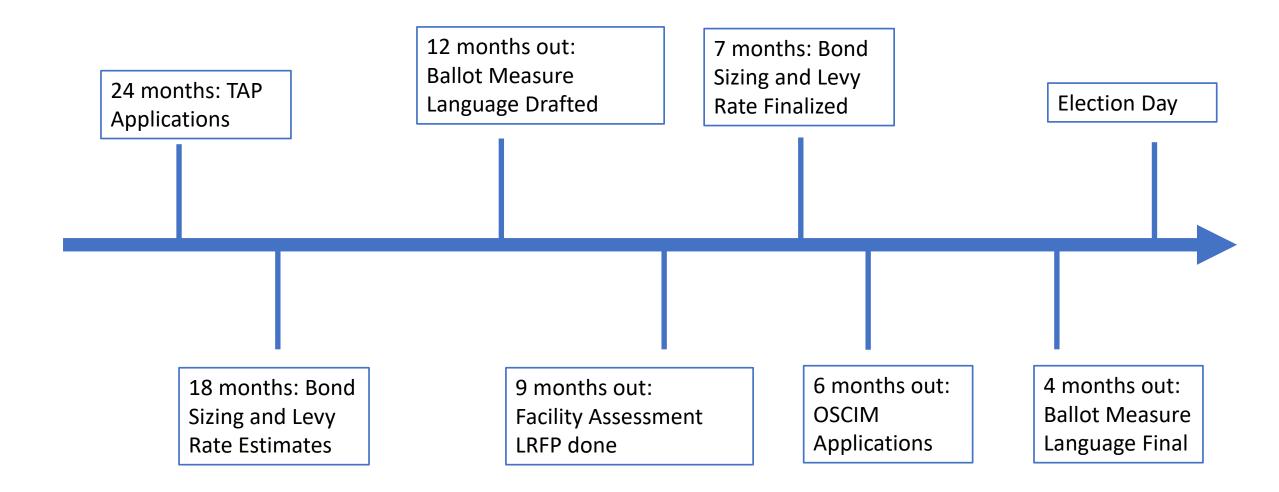
- Who is in the room with us?
 - Board Members?
 - Length of time serving on the Board?
 - Superintendents?
 - Length of time at the District?
 - Assistant or Deputy Superintendents?
 - Business Managers?
 - Other?
- Have you been through a bond process previously?







How much time should I allow for?









The Board ensures the work stays on track

- Role of the Board
 - Discussion
 - Board Goals and Objectives
 - Establish "Sideboards" for the overall process
 - Coordination with the Administrative Team
- Ensure that there are no pre-determined outcomes!







The Administrative Team moves "The Work" forward

- Role of Administrative Team
 - Superintendent
 - Business Manager
 - Facilities Manager







Question for the Audience

What challenges and obstacles do you see in passing a bond?







ODE can help through grant programs

TAP Grants:

- Facility Assessment (\$20,000)
 - 3-6 months
- Long-range Facility Planning (\$25,000)
 - 9-12 months
- Seismic (\$25,000)*



OSCIM Grants:

Up to \$4 - \$8 Million in state matching funds for local bond passage

* Seismic Grants 3-6 months for Seismic Rehabilitation Grant Program







ODE Grant Timing

January 15-February 15 (year 1) TAP Application Window

December 31 (year 2)
TAP Grant work completed

June 1 (year 1): TAP grant agreement signed OSCIM Application Deadlines:

November Elections:

- July 1 LRFP and FCA due
- July 15 Applications due

May Elections:

- December 1: LRFP and FCA due
- December 15:Applications due

Providing clarity to the size/cost of funding

- Engage with your Financial Consultant!
 - Existing bond?
 - When does it expire?
 - Current rate per \$1k?
 - Any "steps"?
 - District's bonding capacity?
 - Any other considerations i.e. Enterprise Zone, special tax districts, etc.







Before you get started...

- Collect any existing facilities information
 - Facilities Drawings and/or Design Documents
 - Site related survey and utility documents
 - Utility providers and information
 - Is your District eligible for Energy Trust of Oregon or Oregon Department of Energy (ODOE) incentives?
- Gather Enrollment Information*
 - Current and projected (if available)

* Eligible expense under TAP Grants







Before you get started... (cont'd)

- Discuss Community Engagement
 - Existing issues within your community?
 - Engage and address prior to starting a bond related discussion!
 - Ensure good support within the community for the District
 - Relationship with other key community stakeholders City, County, Tribal







The Process - Facilities Assessments

- Facilities Assessments
 - Objective "look at what needs to be fixed…"
 - Hire a certified assessor (list on ODE's website)*:
 - <u>https://www.oregon.gov/ode/schools-and-districts/grants/Pages/Technical-Assistance-Program.aspx</u>
 - Helps a District understand the current level of deferred maintenance and a Rough Order of Magnitude (ROM) budget
 - Provides clarity to what is needed to keep a 1960's educational building functioning as best as it can for a 1960's building







^{*} Eligible expense under TAP Grants

The Process – Long Range Facilities Plan

- Objective "What's next?"
- Focus is on Educational Adequacy "...a sufficient level of educational services needed for students to attain a specified outcome..."
- Combines the results of the Facilities Assessment, population/enrollment projections and "educational adequacy"
 - "How well do our facilities support student achievement?"
- Starts the community engagement process for Districts
- Asks the question "does a 1960's building still support student achievement for our District?"
 - Can the District retain the building with modifications?
 - Can the District retain the building with updated deferred maintenance?
 - Should the District replace the building with new?
 - Other alternatives?









Questions?







Thank you!

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