



Jeff Stauder <jstauder@panaschools.com>

Fwd: Heart Technologies Updated Proposals

Jason Bauer <jbauer@panaschools.com>
To: Jeff Stauder <jstauder@panaschools.com>

Mon, Aug 8, 2022 at 10:53 AM

We should discuss this at our Facilities Committee meeting on Thursday. Please put this on the agenda.

Jason

----- Forwarded message -----

From: **Damien Schlitt** <damien.schlitt@bldd.com>
Date: Mon, Aug 8, 2022 at 10:43 AM
Subject: Re: Heart Technologies Updated Proposals
To: Jason Bauer <jbauer@panaschools.com>
Cc: Ryan Fuhler <rfuhler@poettkerconstruction.com>, Douglas Draeger <douglas.draeger@bldd.com>

Jason,

Went down about \$15K overall if you include the fiber loop. About \$23K lower if you DON'T do the fiber loop:

		99%			FINAL	99%-Final Change
Heart Tech	Scope	\$	Notes	Budget		
JT007609EPv1.7	Phones/Voice	\$32,767.09			\$35,118.07	\$2,350.98
JT007582HDv1.3	Cabling	\$217,208.38	(includes Fiber)		\$193,539.95	-\$23,668.43
JT007581HDv1.3	Access Control	\$24,551.49			\$24,165.82	-\$385.67
JT007579HDv1.6	Airphones	\$5,218.23			\$5,245.10	\$26.87
JT007580HDv1.5	Cameras	\$42,395.86			\$40,753.05	-\$1,642.81
JT007578HDv1.7	Bells/Paging	\$78,593.70			\$78,548.52	-\$45.18
JT007577HDv1.6	Battery Backups	\$12,787.44			\$12,729.60	-\$57.84
		\$413,522.19		\$440,000	\$390,100.11	-\$23,422.08
JT007610EPv1.5	Networking	\$93,866.24			\$93,866.24	\$0.00
		\$507,388.43			\$483,966.35	-\$23,422.08
JT006685HDv3.11	Fiber Loop	\$37,967.80			\$46,447.62	\$8,479.82
		\$545,356.23			\$530,413.97	-\$14,942.26

I would recommend signing and returning these following the BOE meeting 8/15 dependent upon the BOE proceeding with the project as bid. I would include these as a "package" to include for your action items similar to how they will act to accept bids on the individual bid packages to be presented by PCC. "Board approves technology quotes as provided from Heart Technology the total amount of \$483,966.35"

You can lump them all together or do them individually - however you prefer. The Fiber Loop is NOT required, but was requested by Sarah, so further conversations with her relative to the importance of that might be in order on your end. The infrastructure will be in place to do this later, you just get some savings doing it now since the boring company would be on site one time rather than re-mobilizing.

If you do this now, you could say: "Board approves technology quotes as provided from Heart Technology the total amount of \$530,413.97 which includes the fiber loop alternate."

Damien Schlitt, AIA, LEED AP ®
Senior Associate