



Prepared For Idalou Independent School District



Your Trusted Technology Partner

Tuesday, January 19, 2021

Jordan Waller
Idalou Independent School District
601 S.Walnut
Idalou, TX 79329
Email: jowaller@idalouisd.net

Dear Jordan Waller,

I have prepared a proposed solution that includes the products and services we believe to be best suited to meet your business needs.

Please take a look at the proposal, and let me know if you have any questions or concerns. I'll be contacting you in a few days to see how you would like to proceed from here.

Since we do not inventory products, it normally takes one to two weeks to obtain the products and to prepare them for installation at your location.

If you are comfortable with what I have proposed and are ready to get started, simply fill in the acceptance information on the proposal, or click the "Accept" button on the web page link I e-mailed to you. This will notify me of your acceptance so we can order the products and get this work on our schedule. When we have the products ready to install, our dispatchers will contact you to coordinate the installation schedule.

Have a wonderful day, and thank you for considering CTSI for your technology needs!

Thank you,

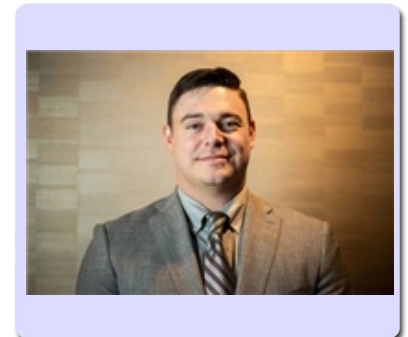
Zac Fitzgerald
Technology Consultant
Computer Transition Services, Inc.
P: 806-793-8961 F: 806-793-8968
ZFitzgerald@ctsinet.com

Prepared For

Idalou Independent School District
Jordan Waller
601 S.Walnut
Idalou, TX 79329
Email: jowaller@idalouisd.net
Web: www.idalouisd.net

Prepared By

Zac Fitzgerald
Phone: 806-793-8961
Email: ZFitzgerald@ctsinet.com



Product		Price	Qty	Extended
<i>High School</i>				
	Meraki MR33 IEEE 802.11ac 1.30 Gbit/s Wireless Access Point	\$459.72	10	\$4,597.20
	Meraki MR Enterprise Cloud Controller License, 3 Years	\$212.51	10	\$2,125.10
	Meraki MR42 IEEE 802.11ac 1.90 Gbit/s Wireless Access Point	\$778.48	2	\$1,556.96
	Meraki MR Enterprise Cloud Controller License, 3 Years	\$212.51	2	\$425.02
	Meraki MR52 IEEE 802.11ac 2.50 Gbit/s Wireless Access Point	\$990.99	1	\$990.99
	Meraki MR Enterprise Cloud Controller License, 3 Years	\$212.51	1	\$212.51
<i>Middle School</i>				
	Meraki MR33 IEEE 802.11ac 1.30 Gbit/s Wireless Access Point	\$459.72	26	\$11,952.72
	Meraki MR Enterprise Cloud Controller License, 3 Years	\$212.51	26	\$5,525.26
<i>Elementary School</i>				
	Meraki MR33 IEEE 802.11ac 1.30 Gbit/s Wireless Access Point	\$459.72	20	\$9,194.40
	Meraki MR Enterprise Cloud Controller License, 3 Years	\$212.51	20	\$4,250.20
<i>MDF-Tech Building</i>				
<i>Switches - 3 Stacks (Stack of 2, 3 and 4)</i>				
	Cisco Catalyst 9300 48-port PoE+, Network Essentials	\$5,668.65	9	\$51,017.85
	Cisco SMARTnet Maintenance - SW for 1 Year CCW-R Estimate 291692045	\$0.00	9	\$0.00
	Cisco Secondary Power Supply - 715 W	\$885.45	9	\$7,969.05
	Cisco 50CM Type 1 Stacking Cable	\$56.67	9	\$510.03
	Cisco C9300 DNA Essentials - Term License - 48 Port - 3 Year	\$634.68	9	\$5,712.12
	Catalyst Stack Power Cable 150 CM	\$56.67	9	\$510.03
	Cisco 1M Type 1 Stacking Cable	\$137.95	5	\$689.75

Product	Price	Qty	Extended
Cisco Catalyst 9300 8 x 10GE Network Module	\$1,498.69	5	\$7,493.45
Cisco 10GBASE-SR SFP Module, Enterprise-Class	\$412.49	8	\$3,299.92
<i>UPSes</i>			
APC by Schneider Electric Smart-UPS SRT 3000VA RM 120V - 2U Rack/Tower	\$2,875.79	2	\$5,751.58
APC by Schneider Electric UPS Management Adapter	\$303.79	2	\$607.58
APC Basic Rack 2880VA PDU - 24 x NEMA 5-20R	\$315.45	2	\$630.90
<i>Admin</i>			
<i>Switches</i>			
Cisco Catalyst 9200 48-port PoE+, Network Essentials	\$2,826.21	1	\$2,826.21
Cisco SMARTnet Maintenance - SW for 1 Year CCW-R Estimate 291692045	\$0.00	1	\$0.00
Cisco Catalyst 9200 4 x 10G Network Module	\$873.64	1	\$873.64
Cisco 1KW AC Secondary Power Supply	\$1,338.56	1	\$1,338.56
Cisco C9200 Cisco DNA Essentials, 48-port - 3 Year Term License	\$727.25	1	\$727.25
<i>Access Points</i>			
Meraki MR33 IEEE 802.11ac 1.30 Gbit/s Wireless Access Point	\$459.72	1	\$459.72
Meraki MR Enterprise Cloud Controller License, 3 Years	\$212.51	1	\$212.51
<i>DAEP</i>			
Meraki MR33 IEEE 802.11ac 1.30 Gbit/s Wireless Access Point	\$459.72	1	\$459.72
Meraki MR Enterprise Cloud Controller License, 3 Years	\$212.51	1	\$212.51
<i>Maintenance Building</i>			
<i>Switches</i>			
Cisco Catalyst 9200L 24-port PoE+, 4 x 1G, Network Essentials	\$1,004.64	1	\$1,004.64
Cisco SMARTnet Maintenance - SW for 1 Year CCW-R Estimate 291692045	\$0.00	1	\$0.00
Cisco 600W AC Secondary Power Supply	\$1,487.29	1	\$1,487.29
Cisco C9200L DNA Essentials, 24-port, 3 Year Term license	\$396.09	1	\$396.09
<i>Access Points</i>			
Meraki MR33 IEEE 802.11ac 1.30 Gbit/s Wireless Access Point	\$459.72	1	\$459.72
Meraki MR Enterprise Cloud Controller License, 3 Years	\$212.51	1	\$212.51
<i>Fieldhouse</i>			

Product		Price	Qty	Extended
<i>Switches</i>				
	Cisco Catalyst 9200 48-port PoE+, Network Essentials	\$2,826.21	1	\$2,826.21
	Cisco SMARTnet Maintenance - SW for 1 Year CCW-R Estimate 291692045	\$0.00	1	\$0.00
	Cisco Catalyst 9200 4 x 10G Network Module	\$873.64	1	\$873.64
	Cisco 1KW AC Secondary Power Supply	\$1,338.56	1	\$1,338.56
	Cisco C9200 Cisco DNA Essentials, 48-port - 3 Year Term License	\$727.25	1	\$727.25
<i>Access Points</i>				
	Meraki MR33 IEEE 802.11ac 1.30 Gbit/s Wireless Access Point	\$459.72	1	\$459.72
	Meraki MR Enterprise Cloud Controller License, 3 Years	\$212.51	1	\$212.51
<i>Band Hall</i>				
	Meraki MR33 IEEE 802.11ac 1.30 Gbit/s Wireless Access Point	\$459.72	1	\$459.72
	Meraki MR Enterprise Cloud Controller License, 3 Years	\$212.51	1	\$212.51
<i>Wildcat Gym</i>				
	Meraki MR33 IEEE 802.11ac 1.30 Gbit/s Wireless Access Point	\$459.79	1	\$459.79
	Meraki MR Enterprise Cloud Controller License, 3 Years	\$212.51	1	\$212.51
	Meraki MR52 IEEE 802.11ac 2.50 Gbit/s Wireless Access Point	\$990.99	1	\$990.99
	Meraki MR Enterprise Cloud Controller License, 3 Years	\$212.51	1	\$212.51
<i>Ag Building</i>				
<i>Switches</i>				
	Cisco Catalyst 9200 48-port PoE+, Network Essentials	\$2,826.21	1	\$2,826.21
	Cisco SMARTnet Maintenance - SW for 1 Year CCW-R Estimate 291692045	\$0.00	1	\$0.00
	Cisco Catalyst 9200 4 x 10G Network Module	\$873.64	1	\$873.64
	Cisco 1KW AC Secondary Power Supply	\$1,338.56	1	\$1,338.56
	Cisco C9200 Cisco DNA Essentials, 48-port - 3 Year Term License	\$727.25	1	\$727.25
<i>Access Points</i>				
	Meraki MR33 IEEE 802.11ac 1.30 Gbit/s Wireless Access Point	\$459.72	1	\$459.72
	Meraki MR Enterprise Cloud Controller License, 3 Years	\$212.51	1	\$212.51
<i>Patch Cables</i>				
	OM3 Fiber Optic Cable - LC/LC, UL, 50/125 Type, Multi-Mode, 10GB, Aqua, 5m, Corning	\$12.88	4	\$51.52
<i>Shipping & Handling</i>				

Product		Price	Qty	Extended
	Freight Fee	\$100.00	1	\$100.00
	Handling Fee	\$15.00	1	\$15.00
Product Subtotal				\$151,283.32

Fixed Services - Covered under the agreement		Price	Qty	Extended
	Managed Switch - Standard Installation & Configuration	\$0.00	13	\$0.00
	Wireless Access Point (enterprise) Setup and Configuration Service	\$0.00	67	\$0.00
	Project Management	\$0.00	1	\$0.00
	CTSINet Agreement - Add device(s) to monitoring and documentation	\$0.00	1	\$0.00
Managed Services Discount (Already Applied)		\$11040.00		
Fixed Services - Covered under the agreement Subtotal				\$0.00

Estimated Services		Price	Qty	Extended
	Senior Server Specialist Rack UPS installations	\$0.00	2	\$0.00
	Senior Server Specialist Configuring core routing, VLANs and interconnects	\$0.00	8	\$0.00
	Senior Server Specialist Removing old switching/patching in all connections	\$0.00	4	\$0.00
	Senior Server Specialist Troubleshoot unforeseen issues	\$0.00	5	\$0.00
<i>**After hours & premium after hours rates are calculated at 1.5 or 2 times the normal hourly rate</i>				
<i>** The above professional fees are estimated based on our experience with other customers. It may take more or less time for your installation. You will only be billed for actual time spent. This estimate is for the services listed above ONLY. Ongoing support will be billed at our normal hourly rate in quarter hour increments.**</i>				
<i>** The above recommended solution has been reviewed for technical soundness. However, when new hardware or software is combined with the many combinations of legacy hardware or software, it is possible that we may experience compatibility issues between the old and new. While we have worked to identify any major issues, unforeseen compatibility problems encountered, if any, will be resolved with best efforts between CTSI, you and the vendor. These efforts may result in additional professional service fees not indicated on this proposal.</i>				
Managed Services Discount (Already Applied)		\$2489.00		
Estimated Services Subtotal				\$0.00

Recap		Amount
	Product	\$151,283.32
	Fixed Services - Covered under the agreement	\$0.00
	Estimated Services	\$0.00
	Subtotal	\$151,283.32
	Total	\$151,283.32



Microsoft Partner

Silver Midmarket Solution Provider



Acceptance

Idalou Independent School District

Computer Transition Services, Inc.

Signature

Signature

Jordan Waller

Zac Fitzgerald

Printed Name

Printed Name

Title

Technology Consultant

Title

Date

Date

Please do not pay from this proposal. Invoices will be issued from CTSI based on the information presented here, but at a later date. Because proposed solutions often include estimated services and/or expenses (depicted as Estimated), the actual amount billed will normally vary from what appears above.

I understand the nature of CTSI's engagement for professional services and for the purchase and installation of computer equipment. I confirm to you that the information and arrangements outlined in this proposal are in accordance with my understanding and are agreeable to me.

Payment Terms:

Hardware & Software Products: I understand that CTSI requires full payment for the hardware and software product within twenty (20) days of the invoice date for the same and that this invoice will be generated once all hardware and software product has been received by CTSI. Insurance and security responsibility will pass to client upon delivery to the client's location.

Professional Services: I understand that professional services, mileage and other expense charges are billed weekly as delivered and that payment is due within twenty (20) days of the date on the invoice.

Past Due Amounts: If payment is not received within twenty (20) days of the invoice date, CTSI may add a "finance charge" fee at the rate of 1½ % per month on the unpaid amount, and/or suspend further services.