

## Hallsville Independent School District

### For the Consideration of the Board of Trustees

**Date of Board Meeting:**

**Topic:** PD-TxWARN Interoperability Radio Purchase

**Background and Rationale:**

TxWARN (Texas Wide Area Radio Network) is a regional public safety trunked radio system used by Texas agencies. It provides reliable, secure, and interoperable communication channels for first responders. Key features include interoperability, reliability, security, and scalability. Integrating with TxWARN allows the District to leverage an existing, proven infrastructure for critical communications and better coordinate with external responders.

The purchase of TxWARN interoperable radio equipment is a necessary investment in the safety and security of HISD. By providing reliable, immediate, and interoperable communication, these radios will significantly enhance our emergency response capabilities, protecting our school community and fostering a safer environment.

The total for this purchase will be \$102,364.60 and will be funded by the State SAFE 1 safety grant.

**Vendor Quotes:**


- Crosspoint Communications-MCA
- ShreveComm
- Indcom-Quote Attempt

**Relationship to Strategic Plan: Technology Director****Personnel Affected: District-Wide****Budget Implications:**

- ☒ Include in this year's budget
- ☐ Amendment of this year's budget required
- ☐ Increase in this year's budget required
- ☐ Expenditures required for next year's budget
- ☐ N/A



Signature  
(Person Bringing Information to the Board)



Superintendent's Signature

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**Recommendation:**

We recommend purchasing the districts PD-TxWARN interoperable radios from Crosspoint Communications-MCA. They offer the best solution for our district's critical communication needs due to their TxWARN expertise, reliable equipment, comprehensive support, and competitive pricing. This investment is crucial for enhancing district safety and emergency response capabilities.

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Signature (Person Bringing Information to the Board)	Superintendent's Signature
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07/14/2025

HALLSVILLE ISD  
PO BOX 810  
HALLSVILLE, TX 75650

RE: Motorola Quote for (10) APX 8000 and Accessories

Dear James Burt,

Motorola Solutions is pleased to present HALLSVILLE ISD with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide HALLSVILLE ISD with the best products and services available in the communications industry. Please direct any questions to Joel Cutright at [joelcutright@callmc.com](mailto:joelcutright@callmc.com).

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Joel Cutright

Motorola Solutions Manufacturer's Representative



QUOTE-3169662  
(10) APX 8000 and Accessories

Billing Address:  
HALLSVILLE ISD  
PO BOX 810  
HALLSVILLE, TX 75650  
US

Shipping Address:  
HALLSVILLE ISD  
300 WILLOW ST ADMIN BLDG  
HALLSVILLE, TX 75650  
US

Quote Date:07/14/2025  
Expiration Date:09/12/2025  
Quote Created By:  
Joel Cutright  
joelcutright@callmc.com

End Customer:  
HALLSVILLE ISD  
James Burt  
jburt@hisd.com  
903-668-5990 ext 5732

Contract: 17724 - HGAC (TX)-RA05-21  
AGREEMENT: STATE OF TEXAS

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
	APX™ 8000 Series	APX8000				
1	H91TGD9PW6AN	PORTABLE RADIO APX 8000 ALL BAND MODEL 2.5	10	\$12,741.42	\$9,405.46	\$94,054.60
1a	QA01648AA	ADD: HW KEY SUPPLEMENTAL DATA	10			
1b	HA00690AA	ADD: 7Y ESSENTIAL SERVICE HTP	10			
1c	Q806CB	ADD: ASTRO DIGITAL CAI OPERATION	10			
1d	Q361AN	ADD: P25 9600 BAUD TRUNKING	10			
1e	QA00580AA	ADD: TDMA OPERATION	10			
1f	QA01767AB	ADD: P25 LINK LAYER AUTHENTICATION	10			
1g	QA05509AA	DEL: DELETE UHF BAND	10			
1h	Q498AU	SOFTWARE LICENSE ENH: ASTRO 25 OTAR W/ MULTIKEY	10			
1i	H38BS	ADD: SMARTZONE OPERATION	10			
1j	QA09113AB	ADD: BASELINE RELEASE SW	10			
1k	G996AP	ADD: PROGRAMMING OVER P25 (OTAP)	10			
1l	Q629AH	SOFTWARE LICENSE ENH: AES ENCRYPTION AND ADP	10			



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.  
Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
2	PMNN4486A	PORTABLE RADIO BATTERY IMPRES 2 LI-ION R IP67 3400T	10	\$207.10	\$155.33	\$1,553.30
3	NNTN8863B	CHARGER, DESKTOP SINGLE UNIT IMPRES 2, US/NA/LACR	10	\$199.56	\$149.67	\$1,496.70
4	PMMN4136B	PORTABLE RSM XVP750, IP68, WITHOUT KNOB	10	\$520.00	\$416.00	\$4,160.00
Product Services						
5	LSV00Q00202A	DEVICE PROGRAMMING	10	\$110.00	\$110.00	\$1,100.00

Grand Total **\$102,364.60(USD)**

### Notes:

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.





Line #	Item Number	Parametric Data
1a	QA01648AA	ASKHOMID = 01A7





## Purchase Order Checklist NA OM

Marked as PO/ Contract/ Notice to Proceed on Company Letterhead  
(PO will not be processed without this)

PO Number/ Contract Number

PO Date

Vendor = Motorola Solutions, Inc.

Payment (Billing) Terms/ State Contract Number

Bill-To Name on PO must be equal to the *Legal* Bill-To Name

Bill-To Address

Ship-To Address (If we are shipping to a MR location, it must be documented on PO)

Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO )

PO Amount must be equal to or greater than Order Total

Non-Editable Format (Word/ Excel templates cannot be accepted)

Tax Exemption Status

Signatures (As required)

**NOTE:** When an email order is submitted a confirmation is sent from Motorola AutoNotify referencing a case number.

Once checklist is complete, order still must go through **Order Validation/Credit Approval**



Burt, James &lt;jburt@hisd.com&gt;

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**Inquiry Regarding TxWARN Project 25 Compatible Radios - Hallsville ISD**5 messages

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**Burt, James** <jburt@hisd.com>

Tue, May 13, 2025 at 1:01 PM

To: agollinger@indcom.net

Good afternoon,

My name is James Burt, and I am the Director of Technology for Hallsville ISD. Our Police Chief, Chief Miller, has requested that we procure radios compatible with the TxWARN Project 25 system to ensure state-wide interoperability.

I identified Industrial Communications on the State's Department of Information Resources (DIR) list and would like to inquire if your company would be interested in providing Hallsville ISD with a quote for these radios. We anticipate utilizing SAFE Grant funds for this procurement.

Please let me know if this is something you can assist with and what information you would require from us to generate a quote.

Thank you for your time and consideration.

Sincerely,

James Burt  
Hallsville ISD Technology  
[HISD Technology Support Site](#)  
[HISD Media Services](#)  
(903) 668-5990 x5732

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**Amy Gollinger** <agollinger@indcom.net>

Tue, May 13, 2025 at 1:05 PM

To: "Burt, James" &lt;jburt@hisd.com&gt;

Good afternoon,

We would be happy to provide a quote for this under DIR. If you can please provide more details on the radio model, bandwidth, requirements, that would be helpful.

Thank you so much,

Amy Gollinger

Executive Assistant to the General Manager



Industrial Communications

1019 E. Euclid Ave.

San Antonio, TX 78212

agollinger@indcom.net

210-226-3682 Ext. 529 Phone

210-226-1100 Fax

210-842-4059 Cellular

[www.indcom.net](http://www.indcom.net)

*"Those who seek out magic, beauty and joy, tend to find it."*

Certified Service Center #TX0171



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[Quoted text hidden]

5/21/25, 3:00 PM

Hallsville Independent School District Mail - Inquiry Regarding TxWARN Project 25 Compatible Radios - Hallsville ISD

The content of this email is confidential and intended for the recipient specified in message only. It is strictly forbidden to share any part of this message with any third party, without a written consent of the Hallsville Independent School District. If you received this message by mistake, please forward this message to [compliance@hisd.com](mailto:compliance@hisd.com) and follow with its deletion so that we can ensure such a mistake does not occur in the future.

Hallsville ISD puts the security of the client at a high priority. Therefore, we have put efforts into ensuring that the message is error and virus-free. Unfortunately, full security of the email cannot be ensured as, despite our efforts, the data included in emails could be infected, intercepted, or corrupted. Therefore, the recipient should check the email for threats with proper software, as the sender does not accept liability for any damage inflicted by viewing the content of this email.

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**Burt, James** <[jburt@hisd.com](mailto:jburt@hisd.com)>  
To: Amy Gollinger <[agollinger@indcom.net](mailto:agollinger@indcom.net)>

Tue, May 13, 2025 at 1:25 PM

That would be great. Here are a few product numbers I have gotten from Hallsville PD.

We will need a quantity of 10 of them.

H91TGD9PW6AN - APX 8000  
PMNN4486A - IMPRES 2 Battery  
PMMN4136BTAA - Remote Speaker-Mic  
LSV00Q00202A - Device Programming  
NNTN8860ATAA - Single Unit Charger

Our district PD is requesting interoperability with Longview PD/FD on the 700/800 MHz P25 Phase II Texas Wide Area Radio Network.

I hope this is enough information.

James Burt  
Hallsville ISD Technology  
[HISD Technology Support Site](#)  
[HISD Media Services](#)  
(903) 668-5990 x5732

[Quoted text hidden]

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**Amy Gollinger** <[agollinger@indcom.net](mailto:agollinger@indcom.net)>  
To: "Burt, James" <[jburt@hisd.com](mailto:jburt@hisd.com)>

Wed, May 14, 2025 at 8:58 AM

Thank you James. I have forwarded to one of my Sales Reps, Barbara Muzny. She should be reaching out to you to get you taken care of.

Thanks,

Amy

5/21/25, 3:00 PM

Hallsville Independent School District Mail - Inquiry Regarding TxWARN Project 25 Compatible Radios - Hallsville ISD

[Quoted text hidden]

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**Burt, James** <jburt@hisd.com>  
To: Amy Gollinger <agollinger@indcom.net>

Wed, May 14, 2025 at 9:07 AM

Perfect. Thank you very much.

James Burt  
Hallsville ISD Technology  
[HISD Technology Support Site](#)  
[HISD Media Services](#)  
(903) 668-5990 x5732

[Quoted text hidden]





**HALLSVILLE ISD**

Hallsville ISD APX8000

05/07/2025

05/07/2025

HALLSVILLE ISD  
210 S GREEN ST  
HALLSVILLE, TX 75650

RE: Motorola Quote for Hallsville ISD APX8000

Dear James Burt,

Motorola Solutions is pleased to present HALLSVILLE ISD with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide HALLSVILLE ISD with the best products and services available in the communications industry. Please direct any questions to Jason Bustillo at [jbustillo@shrevecomm.net](mailto:jbustillo@shrevecomm.net).

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Jason Bustillo

Motorola Solutions Manufacturer's Representative





QUOTE-3119254  
Hallsville ISD APX8000

Billing Address:  
HALLSVILLE ISD  
210 S GREEN ST  
HALLSVILLE, TX 75650  
US

Quote Date:05/07/2025  
Expiration Date:06/19/2025  
Quote Created By:  
Jason Bustillo  
jbustillo@shrevecomm.net  
318-423-1020

End Customer:  
HALLSVILLE ISD  
James Burt  
JBurt@hisd.com  
903-668-5990

Contract: 17724 - HGAC (TX)-RA05-21  
AGREEMENT: STATE OF TEXAS

### Summary:

Any sales transaction resulting from Motorola's quote is based on and subject to the applicable Motorola Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents. Motorola Standard Terms and Conditions are found at [www.motorolasolutions.com/product-terms](http://www.motorolasolutions.com/product-terms).

Line #	Item Number	APC	Description	Qty	List Price	Sale Price	Ext. Sale Price
	APX™ 8000 Series		APX8000				
1	H91TGD9PW6AN	0579	APX 8000 ALL BAND PORTABLE MODEL 2.5	10	\$7,688.00	\$5,612.24	\$56,122.40
1a	Q806CB	0579	ADD: ASTRO DIGITAL CAI OPERATION	10	\$567.00	\$413.91	\$4,139.10
1b	Q361AN	0579	ADD: P25 9600 BAUD TRUNKING	10	\$330.00	\$240.90	\$2,409.00
1c	Q58AL	0185	ADD: 3Y ESSENTIAL SERVICE	10	\$184.00	\$184.00	\$1,840.00
1d	QA05509AA	0579	DEL: DELETE UHF BAND	10	-\$800.00	-\$584.00	-\$5,840.00
1e	H38BS	0579	ADD: SMARTZONE OPERATION	10	\$1,650.00	\$1,204.50	\$12,045.00
1f	QA09113AB	0579	ADD: BASELINE RELEASE SW	10	\$0.00	\$0.00	\$0.00
1g	Q667BB	0579	ADD: ADP ONLY (NON-P25 CAP COMPLIANT) (US ONLY)	10	\$0.00	\$0.00	\$0.00
1h	QA00580AA	0579	ADD: TDMA OPERATION	10	\$495.00	\$361.35	\$3,613.50
2	NNTN8860B	0785	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	10	\$186.50	\$139.88	\$1,398.80



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Line #	Item Number	APC	Description	Qty	List Price	Sale Price	Ext. Sale Price
3	PMMN4069AL	0372	MICROPHONE,IMPRES RSM, 3.5MM JACK, IP55	10	\$143.64	\$114.91	\$1,149.10
Product Services							
4	LSV00Q00202A	9941	DEVICE PROGRAMMING	10	\$100.00	\$100.00	\$1,000.00
Grand Total					\$77,876.90(USD)		

**Notes:**

- \*\* Programming is for the VHF system. At present we do not have the capability to program TxWarn
- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.





## Purchase Order Checklist NA OM

Marked as PO/ Contract/ Notice to Proceed on Company Letterhead (PO will not be processed without this)
PO Number/ Contract Number
PO Date
Vendor = Motorola Solutions, Inc.
Payment (Billing) Terms/ State Contract Number
Bill-To Name on PO must be equal to the <i>Legal</i> Bill-To Name
Bill-To Address
Ship-To Address (If we are shipping to a MR location, it must be documented on PO)
Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO )
PO Amount must be equal to or greater than Order Total
Non-Editable Format (Word/ Excel templates cannot be accepted)
Tax Exemption Status
Signatures (As required)

**NOTE:** When an email order is submitted a confirmation is sent from Motorola AutoNotify referencing a **case number**.

Once checklist is complete, order still must go through **Order Validation/Credit Approval**