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March 3, 2026

Ms. Alicia Duell
Director of Technology
River Trails School District 26
1900 Kensington Road
Mount Prospect, IL 60056

Dear Alicia,

I have reviewed the proposals submitted to River Trails School District 26 for 45 new wireless access points and 6 new data switches to replace outdated equipment at Indian Grove Elementary School and River Trails Middle School.

Specifications for the access points and data switches were prepared and submitted as part of the District's Erate Form 470 application process.

Three proposals for the required equipment were received in response to the District's Form 470.

Vendor Proposal Analysis

Points were awarded to each proposal based on the criteria below. Each evaluation criteria was assigned a weight. The weights assigned reflect the relative importance of the criteria to the evaluation. The criteria used and their weights were:

<u>Evaluation Criteria</u>	<u>Criteria Weight</u>
Vendor support	100
Manufacturer strength	100
Ease of management	150
Compliance with 470 specifications	150
Cost of Components	500
TOTAL	1000

Proposal Evaluation

The results of the evaluation were as follows:

Vendor	Component Manufacturer	Total Weighted Points
E2 Services	Aruba	985
electronica	Aruba	935
Optimus	Aruba	750

System Cost

The proposed costs for the all required components were:

Vendor	Component Manufacturer	Cost	Cost Score
electronica	Aruba	\$57,096.28	10.0
E2 Services	Aruba	\$57,342.72	10.0
Opitmus	Aruba	\$100,236.70	7.7

(The cost score is the ratio of the proposed cost/the lowest cost proposal x 10)
The costs include all the specified components.

RECOMMENDATION

Wilson Consulting recommends that River Trails School District 26 purchase the new data switches and wireless access points from E2 Services. The proposal from E2 Services provides the following advantages to the District:

1. The characteristics of the data switches proposed (Aruba) are consistent with the specifications developed by the District.
2. All the District's data switches are Aruba. Administration of the District's network will be facilitated by continuing to deploy Aruba devices.
3. The manufacturer has a solid history of providing quality products and will provide long lasting support for the switches.
4. The District has had excellent experience in its dealings with E2 Services. E2 Services is familiar with the District's requirements and has be very responsive to service requests.
5. E2 Services submitted the lowest, responsive cost proposal.

Please feel free to contact me should you have any questions or should you require additional information.

Sincerely,

David Wilson

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Evaluation Matrix

		Vendor	Manufacturer	Ease of	Compliance	Component	
		<u>Support</u>	<u>Strength</u>	<u>Management</u>	<u>w/ F470</u>	<u>Acquisition Cost</u>	<u>TOTAL</u>
	Criteria Weight	10	10	15	15	50	100
VENDOR	Maximum Points	100	100	150	150	500	1000
electronica	Points (1-10)	8	10	9	8	10	
Aruba	Weighted Pts. (Weight X Points)	80	100	135	120	500	935
E2 Services	Points (1-10)	10	10	9	10	10	
Aruba	Weighted Pts. (Weight X Points)	100	100	135	150	500	985
Optimus	Points (1-10)	8	10	9	10	6	
Aruba	Weighted Pts. (Weight X Points)	80	100	135	150	285	750