

From: Wolfram F. Schaffler Gonzalez <wschaffler@ci.laredo.tx.us>

Sent: Wednesday, April 16, 2025 4:37 PM

To: Nathan Bratton <nbratton@webbcountytx.gov>; The Office of the President <president@LAREDO.EDU>; Laida Benavides <lbenavides@uisd.net>; Sylvia Villarreal <svi@uisd.net>

Cc: DELRIO, CARLOS <CARLOS.DELRIO@CBP.DHS.GOV>; CUELLAR, CARLOS <CARLOS.CUELLAR@CBP.DHS.GOV>; MARTINEZ, PATRICIA <PATRICIA.MARTINEZ@CBP.DHS.GOV>

Subject: Uni-Trade Brokers, LC Letter of Concurrence Request

Laredo, Texas, April 16, 2025

Good Afternoon,

As Grantee of Foreign Trade Zone #94, I hereby request your consideration of a minor boundary modification for UNI-TRADE BROKERS, L.C. located within the city limits of Laredo, Texas and Webb County as approved under current FTZ #94 program area.

The proposed FTZ operator UNI-TRADE BROKERS, L.C. is requesting a letter of concurrence from your organization in support of establishing an ASF/Usage-Driven FTZ designation at its facilities located at 101 North America Industrial Park, Laredo, Texas 78045.

For your review and consideration, see attached documents:

- 02 FTZ Application from UNI-TRADE BROKERS, L.C.
- 03 Letter of request from intended operator
- 04 Right to Use Letter from UNI-TRADE BROKERS, L.C. to apply for an FTZ designation.
- 05 Aerial view of the facilities, showing the name of the adjacent streets and with a red line the outline of the complete facilities, clearly indicating the location of UNI-TRADE BROKERS, L.C., the company that is requesting this specific FTZ.
- 06 Areas to later be activated by CBP (in red outline).

Thank you for your time and assistance. Should you have any questions, feel free to contact me.

Respectfully,

Dr. Federico Schaffler

Foreign Trade Administrator

Laredo International Airport

Foreign Trade Zone #94

4719 Maher • Laredo, TX 78041

O. 956-795-2000 Ex: 2822

C. 956-220-1835

wschaffler@ci.laredo.tx.us

April 4<sup>th</sup>, 2025  
City of Laredo  
Foreign Trade Zone  
Laredo International Airport  
5210 Bob Bullock Loop  
Laredo, TX. 78041

Dear Mr. Wolfram F. Schaffler  
Foreign Trade Administrator  
Laredo International Airport,

UNI-TRADE BROKERS, L.C. respectfully requests designation as an FTZ Operator for the **designation** of 187,996.24 sq. ft. (**4.3158 acres**) of Foreign Trade Zone (FTZ) space at our warehouse located at **101 North America Industrial Park, Laredo, Texas 78045**.

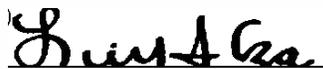
We would like to clarify that while the total FTZ area we are requesting for designation is **187,996.24 sq. ft.**, as shown in **Exhibit A**, only **approximately 43,489.71 sq. ft.** will be utilized as active FTZ space, as detailed in **Exhibit B**.

Attached, please find the following supporting documents:

- Usage Driven Site Operating Agreement (2025)
- Bird's eye view of our facility
  - Exhibit A
- Layout diagram of the proposed designated FTZ area
  - Exhibit B
- Letter of authorization from the Owner (4-G Investments)
- FTZ94 Application for ASF UD FTZ Site for Unitrade

Thank you in advance for your cooperation to our request. If you have any questions, please do not hesitate to contact the undersigned 956-753-4848

Sincerely,



Liliana Carranza – Manager



February 17<sup>th</sup>, 2025  
City of Laredo  
Foreign Trade Zone  
Laredo International Airport  
5210 Bob Bullock Loop  
Laredo, TX. 78041

Dear Mr. Wolfram F. Schaffler  
Foreign Trade Administrator  
Laredo International Airport,

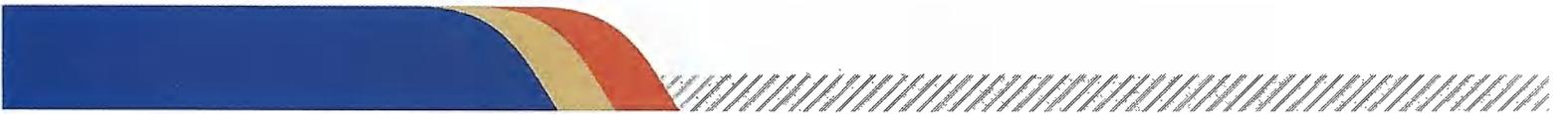
This is to attest that I am the owner of both Uni-Trade Brokers, L.C. and 4-G Investments, L.C. and I provide my ability and totally agree to create the FTZ in the warehouse building located at 101 North America Industrial Park, Laredo, Texas. 78045.

Thank you in advance for your cooperation to our request. Should you need further information kindly let me know to provide it

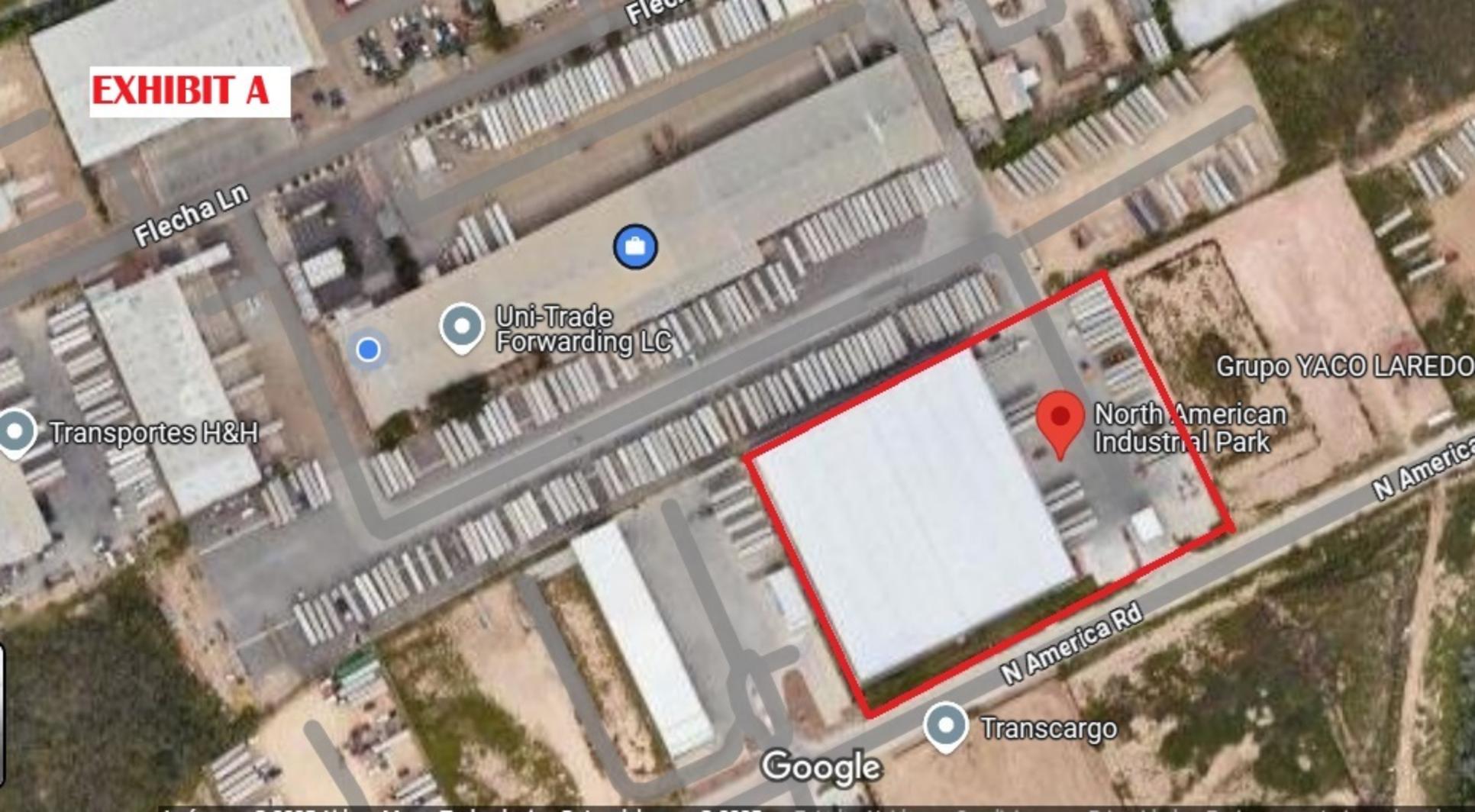
Sincerely,



Lic. Eduardo A. Garza Robles  
Owner-Founder



**EXHIBIT A**



Flecha Ln



Uni-Trade Forwarding LC

Transportes H&H

Grupo YACO LAREDO

North American Industrial Park

N America Rd

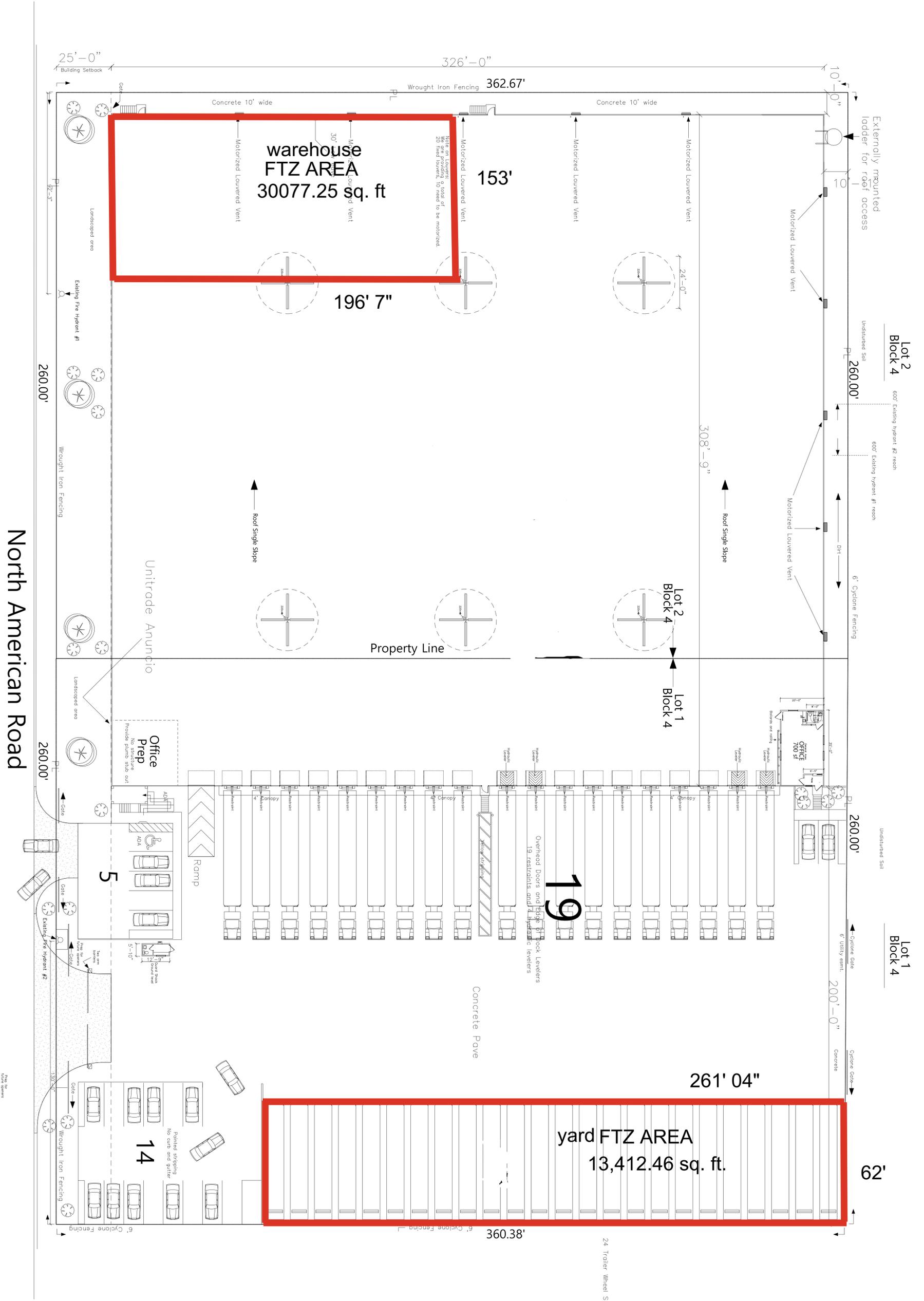
N America Rd



Transcarga

Google

# EXHIBIT B



Contractor  
**UNITRADE**  
 ANUNBIO, INC.  
 6804 Lakeshore  
 9509/726-1155  
 Garland, TX  
 www.unitrade.com

PROJECT  
**100,700 sf**  
 Block 4  
 Lot 1 & 2  
 North American Ind Park

Project for  
**UNI-TRADE**

**Preliminary**  
 Verify all Dimensions  
 Drawn by: [redacted] Date: 09/17/19

**Application for Subzone or Usage-Driven Designation (“Minor  
Boundary Modification”) Under the Alternative Site Framework (ASF)**

**Instruction Sheet**

This collection of information contains Paperwork Reduction Act (PRA) requirements approved by the Office of Management and Budget (OMB). Notwithstanding any other provision of law, no person is required to, nor shall any person be subject to a penalty for failure to comply with, a collection of information subject to the requirements of the PRA unless that collection of information displays a currently valid OMB control number. Public reporting burden for this collection of information is estimated to average 3.5 hours, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Persons wishing to comment on the burden estimate or any aspect of this collection of information, or offer suggestions for reducing this burden, should send their comments to the ITA Reports Clearance Officer, International Trade Administration, U.S. Department of Commerce, 14<sup>th</sup> and Constitution Avenue, NW, Washington, DC 20230.

No zone, subzone, zone expansion/reorganization/modification, or production authority may be approved unless a completed application/notification/request has been received (19 U.S.C. 81a-81u; 15 CFR Part 400). The Foreign-Trade Zones Board has no authority to finance zone projects. Its approval is in the form of a grant of authority (license) for operating a facility under foreign-trade zone procedures. The basic requirements for foreign-trade zone applications are found in the regulations of the Foreign-Trade Zones Board (15 CFR Part 400), including Sections 400.21 through 400.25. Application formats are available on the [FTZ Board web site](#).

Corporations submitting applications must be qualified to apply under the laws of the state in which the zone is to be located. Applicants may submit drafts of their applications to the FTZ Staff, which can provide comments and technical assistance in interpreting the Board's regulations.

Applicants should note that conduct of their proposed activity under FTZ procedures would result in an additional, ongoing information-collection burden associated with the Annual Report from Foreign-Trade Zones (OMB Control No. 0625-0109).

FTZ Staff  
March 2013

Foreign-Trade Zones Board  
U.S. Department of Commerce  
1401 Constitution Avenue, N.W., Room 21013  
Washington, D.C. 20230  
(202) 482-2862

## Alternative Site Framework

### APPLICATION FOR SUBZONE OR USAGE-DRIVEN DESIGNATION (“MINOR BOUNDARY MODIFICATION”)

**NOTE: This format is only for a Minor Boundary Modification (MBM) to propose a “Subzone” or “Usage-Driven” site(s) under the Alternative Site Framework (ASF).**

#### INSTRUCTIONS

**General:** The actual submitted request may take the form of a letter from the grantee requesting approval and answering each question listed below. Alternatively, the request may include a cover letter from the grantee identifying the specific Subzone/Usage-Driven site for which it is requesting approval and then a separate document answering the questions below. Leave each question in place (including its number) and provide your response directly below each question.

**Subzone versus Usage-Driven Designation:** Under the FTZ Board’s regulations (§400.24(c)), a grantee can request designation of a site(s) as a subzone that qualifies for usage-driven status, where warranted by the circumstances and so long as the subzone activity remains subject to the activation limit for the zone in question. As with usage-driven sites, subzone sites designated under this process will be subject to the standard three-year sunset provision.

**Sites versus Parcels:** A "site" is comprised of one or more generally contiguous parcels of land organized and functioning as an integrated unit, such as all or part of an industrial park or airport facility. If parcels do not meet that definition, they must be treated as separate sites.

**Submitted Request Must Be Complete:** Submitted MBM requests must be complete – with the sole allowable exception of any comments from U.S. Customs and Border Protection (CBP), if necessary. Incomplete submitted requests or documents submitted separately will be returned to the sender. The FTZ Staff cannot assemble complete requests from individual elements submitted separately.

If a letter from CBP is not included, a copy of your request must be provided to CBP no later than when the request is submitted to our office (see section 400.38(a) of the FTZ Board’s regulations). When providing the copy to CBP, you can note that the regulations provide CBP with 20 days to submit comment

**Submission of Completed Application:** Submit the final application by email ([ftz@trade.gov](mailto:ftz@trade.gov)) (Adobe PDF format preferred; you may use MS Word format if you are unable to submit PDF). The application must include color maps and signed versions of all letters.

**Timing:** Under the FTZ Board’s regulations, the ordinary timeframe to process MBM requests is within 30 days of the FTZ Staff having received a complete request. Timing will depend on receipt of CBP’s comments on the request.

Alternative Site Framework

APPLICATION FOR SUBZONE OR USAGE-DRIVEN  
DESIGNATION (“MINOR BOUNDARY MODIFICATION”)

**LAREDO FOREIGN TRADE ZONE #94**

**QUESTIONS**

1. Please mark the appropriate space below to indicate whether you are requesting “Subzone” or “Usage-Driven” designation for the proposed site(s):

  X   Subzone             Usage-Driven

2. List the address of the site(s), including the jurisdiction in which the site(s) falls (town, city, county).

*101 North America Industrial Park, Laredo, Texas. 78045, Webb County.*

3. Explain how the proposed site(s) is within the grantee’s approved ASF service area.

*The proposed site is located within the Webb County, in Foreign Trade Zone #94*

4. State the proposed acreage of the site(s).

*4.3158 Acres*

5. Indicate the company for which the site(s) will be designated.

*Uni-Trade Brokers, L.C.*

6. Provide a summary of the company’s planned activities.

*Accomplish and provide a complete sales and services package for the clients involved in international trade. Uni-Trade offers its clients an integral service in bonded warehouse/forwarding/US Customs brokerage/Distribution/Foreign Trade Zone operations and other services.*

7. Indicate the current zoning and the existing and planned buildings (including square footage) for the site(s). (Note: Sites (or areas within a site) with inappropriate zoning – such as agricultural, retail, or residential – are not eligible for FTZ status and should not be proposed in any MBM request.)

*Total area of facilities: 187,996.24 sq. ft.  
Warehouse (s): 100,700 sq. ft.  
Patios: 87,296.24 sq. ft.*

*Total Area to initially be Activated: 43,489.71 sq. ft  
(30,077.25 sq. ft. inside the warehouse + 13,412.46 sq. ft. in the patio)*

*Current Zone: 94  
Building is commercial warehouse and yard*

8. **Confirm that FTZ designation or the use of FTZ procedures is not a requirement or a precondition for future activity or construction at the site(s).**

*FTZ designation and/or use of the FTZ procedures is not a requirement or precondition for future activity or construction at the site*

9. **List the owner(s). (If a site(s) is not owned by the grantee or the company planning to use the site(s) – as named in response to Question 5 above – then provide a "Right to Use" attachment with documentation demonstrating the right to use the site(s). Such evidence could be a signed letter from the proposed operator on its letterhead attesting to its right to use the property or a letter of concurrence from the owner of the proposed site(s).)**

*4G INVESTMENTS, LLC*

## ATTACHMENTS

Attach the documents listed below (Items 10 and 11, plus Item 12 if applicable) directly behind the text of your request.

10. **A clear and detailed site map showing existing and planned structures. The site boundaries must be outlined clearly in red. Note that if streets or similar landmarks are not legible on the site map, you will also need to provide a detailed street map with the proposed site's boundaries in red. Any map should be no larger than letter-sized (8 1/2" x 11") and clearly labeled, with legends provided for any markings.**
11. **Comments from U.S. Customs and Border Protection (CBP): The grantee generally should provide comments from CBP with the submitted request. Alternatively, the grantee may provide a copy of the request to CBP at the time the request is submitted to the FTZ Board, in which case the grantee should also communicate with CBP regarding the 20-day timeframe in the FTZ Board's regulations for CBP to provide comments to the FTZ Board.**
12. **If your state (such as TX, KY, AZ) has one or more taxes for which collections will be affected by the proposed FTZ designation of the new site(s), please attach all of the following:**

A. An explanation of the specific local taxes, in Texas, that will be affected;

***Local taxes that will be affected are:***

- **Webb County:** Local personal Property taxes.
- **City of Laredo:** Local personal Property taxes.
- **Laredo College:** Local Personal Property taxes
- **United Independent School District:** Local ad valorem taxes

B. A stand-alone letter provided by the Grantee that:

- Lists all of the affected parties;
- Includes a statement below the list certifying that this is a complete list of all parties that would be affected by this particular request; and,
- Is signed by an official of the grantee organization.

C. Correspondence from all of the affected parties (such as a local school board) indicating their concurrence (or non-objection) regarding the proposed FTZ designation.



# Laredo College

## Fort McIntosh Campus

West End Washington St.

Laredo, TX 78040-4395

956.722.0521

www.laredo.edu

## South Campus

5500 South Zapala Highway

Laredo, TX 78046

956.794.4000

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*President*

Board of Trustees  
Esteban Rangel  
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Jackie Leven-Ramos  
*Secretary*

Cindy Liendo  
*Parliamentarian*

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*Trustee*

Mercurio Martinez Jr.  
*Trustee*

Adriana Alexander  
*Trustee*

Lizzy Newsome  
*Trustee*

Karina "Kari" Elizondo  
*Trustee*

April 17, 2025

Ms. Elizabeth Whiteman  
Executive Secretary  
Foreign-Trade Zones Board  
U.S. Department of Commerce  
1401 Constitution Ave., NW, Room 2111  
Washington, DC 20230

RE: City of Laredo Foreign-Trade Zone No. 94  
Minor Boundary Modification – UNI-TRADE BROKERS, L.C.

Dear Ms. Whiteman:

Laredo College understands that the City of Laredo, Texas is requesting a Minor Boundary Modification (usage driven) within Foreign-Trade Zone No. 94 in Laredo, Texas on behalf of UNI-TRADE BROKERS, L.C., located at 101 North America Industrial Park, Laredo, Texas 78045., which is situated in the Webb County's Taxing Jurisdiction.

Laredo College recognizes the increasing importance of international trade in our community and supports this request. Laredo College is aware that imported inventory and inventory held in the Foreign-Trade Zone for export will be exempt from local personal property taxes when the modification is approved.

Sincerely,

Dr. Minita Ramirez  
President

c: City of Laredo