

## UniServity cLc (Connected Learning Communities) Work Plan: For Denton ISD High Schools

| <u>-</u>  | Date Issued: 11 <sup>th</sup> June 2008  |  |  |  |  |
|---|--|--|--|--|--|
| Vendor Address: UniServity 1050 Connecticut Ave. NW 10 <sup>th</sup> Floor Washington DC 20036 USA  Vendor contact: Mark Lamont Tel: 202.772.2053 Cell: 512.657.2256  Email: mark.lamont@uniservity.com | District: Denton ISD, Texas  Schools:  Ryan High School Guyer High School Denton High School |  |  |  |  |
| I hereby certify that the attached scope of wo<br>be performed.   | ork accurately and completely describes the work to  |  |  |  |  |
|   |  |  |  |  |  |
| Authorized Vendor Signature   |  |  |  |  |  |

## Scope of Work and Fees

Services to be delivered and associated fees:

| CLc software licence su  | Price        |  |                  | Contract Period  | Notes   |
|--|--------------|--|------------------|--|---|
|  | Units        | \$US per<br>year/Uni                             | ,                |  | AU (88  |
| cLc license fees   | Yr           | <del>                                     </del> | 48,000           |  |   |
| UniServity cLc (Connected Learning<br>Communities) is a Web-based<br>collaboration environment with tools<br>enabling students and teachers to<br>engage in password-protected   | 6000         |  | 40,000           |  |   |
| learning activities within and across schools as determined by participating schools, cLc includes an array of access controls and other management tools for teachers and personal eportfolios for students. The license supports cLc access by authorised users at school and outside of school. | Yr 2<br>6000 | 1 ~  | 48,000           | 1 <sup>st</sup> July 2008 and 2<br>years there-after<br>but with option for<br>customer to<br>terminate on first<br>anniversary. | To be paid in 2<br>annual instalments<br>Year 1 fees within<br>30 days of sign off<br>of this Work Plan,<br>and Year 2 Fees by<br>1 <sup>M</sup> August 2009. |
| Lc Hub hosting and support fee   | Yr 1         | 1,000  | 3.000            |  |   |
| This fee covers UniServity's hosting of each cLc Hub, provision of disk space, Internet access to cLc and the provision of a helpdesk service  | 3 Hubs       |  | 3,000            |  |   |
| Provision of a nerpoesk service  | Yr 2         | 1,000  | 3,000            |  |   |
|  | 3 Hubs       |  |                  |  | 1   |
| Lc services  |              | l  | l                |  |   |
| Description  | Price        |  |                  | Contract Period  | Notes   |
|  | Units        | \$US per<br>year/Unit                            | Total \$US       |  |   |
| c. Hub set up fee  iis fee covers UniServity's set up d configuration of separate hubs each school, provision of admin ins, default settings, support with iial school look and fee!   | 3 Hubs       | 1000 per<br>Hub one<br>off                       | 3,000 one<br>off | 1 <sup>st</sup> July 2008  | No recurring charge.  |

| cLc Professional Development  | 10 days   | 1000 per | 10,000 one | Within the period               | An initial ½ day  |  |
|---|---|----------|------------|---------------------------------|---|--|
| This is UniServity's provision of face-<br>to-face training of ISD and school<br>representatives at ISD sites in the<br>use of cLc and its application to<br>school instruction programs.                           |   | day      | off        | 1st July and<br>October 1, 2008 | pre-consultation to<br>set out the 10 day<br>program is included<br>at no charge. PD<br>dates to be |  |
| Curriculum integration consultation,<br>Train-the-trainer and subsequent<br>user training are to be provided by<br>UniServity, evaluations gathered, and<br>teaching and learning outcomes<br>evaluated throughout. |   |          |            |                                 | mutually agreed.  |  |
| Total of Cost of this Scope of Works:   |   | <u></u>  |            |                                 |   |  |
| Year 1  | \$48,000+\$3,000+\$3,000+\$10,000≃\$64,000 less marketing partnership* discount of \$5,000=\$59.000 |          |            |                                 |   |  |
| Year 2  | \$48,000+\$3,000=\$51,000 less marketing partnership* discount of \$6,000 =\$45,000                 |          |            |                                 |   |  |

<sup>\*</sup> Under the Marketing Partnership, Denton ISD and its participating cLc schools will make their school sites or classes therein, available as cLc reference sites to visits by other education stakeholders interested in adopting cLc. Denton may also support UniServity by showcasing cLc (from a purely education perspective) at external events, such as conference workshops. The frequency and nature of the visits/event participation will be assessed in an ongoing basis by the Parties to ensure the events are not unreasonable to Denton ISD and/or its schools. The discount outlined recognises this Marketing Partnership. Where in a given year, Denton participates in more than 5 separate ISD visits or external events on different days, UniServity will donate an additional day of PD for participating ISD schools in that same year for each Denton event/visit beyond the 5th one, the dates of such PD to be mutually agreed.