

NORTHEAST MICHIGAN MATERIALS MANAGEMENT AUTHORITY

Budget vs. Actuals: Budget FY24 - FY24 P&L Classes: GENERAL OPERATIONS

January - February, 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
Clean Up Day Revenue				
Electronics Clean Up Day Revenue		7,500.00	-7,500.00	
Standard Clean Up Day Revenue		25,000.00	-25,000.00	
Total Clean Up Day Revenue		32,500.00	-32,500.00	
Disposal of Items				
Appliances Small/Large				
Appliances Small/Large- In-County		5,000.00	-5,000.00	
Appliances Small/Large- Out of County		1,300.00	-1,300.00	
Total Appliances Small/Large		6,300.00	-6,300.00	
Batteries		1,000.00	-1,000.00	
Batteries- In-County	102.00	0.00	102.00	
Batteries- Out of County		0.00	0.00	
Total Batteries	102.00	1,000.00	-898.00	10.20 %
Electronics				
Computers				
Computers- In-County	19.00	1,700.00	-1,681.00	1.12 %
Computers- Out of County	29.00	600.00	-571.00	4.83 %
Total Computers	48.00	2,300.00	-2,252.00	2.09 %
Total Electronics	48.00	2,300.00	-2,252.00	2.09 %
Furniture				
Furniture- In-County		9,400.00	-9,400.00	
Furniture- Out of County		300.00	-300.00	
Total Furniture		9,700.00	-9,700.00	
Garbage/Construction Debris				
Garbage/Construction Debris- In-County	2,200.00	34,000.00	-31,800.00	6.47 %
Garbage/Construction Debris- Out of County		1,000.00	-1,000.00	
Total Garbage/Construction Debris	2,200.00	35,000.00	-32,800.00	6.29 %
Hazardous Household Waste				
Household Hazardous Waste- In-County	34.00	14,950.00	-14,916.00	0.23 %
Household Hazardous Waste- Out of County	10.00	50.00	-40.00	20.00 %
Total Hazardous Household Waste	44.00	15,000.00	-14,956.00	0.29 %
Lightbulbs/Fluorescent				
Lightbulbs/Fluorescent- In- County		300.00	-300.00	
Lightbulbs/Fluorescent- Out of County		100.00	-100.00	
Total Lightbulbs/Fluorescent		400.00	-400.00	
Loose Items/Miscellaneous/HANDLING FEE	48.00	6,800.00	-6,752.00	0.71 %
Miscellaneous Items				
Miscellaneous- In-County	109.00		109.00	
Total Miscellaneous Items	109.00		109.00	
Televisions				

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Televisions- In-County	110.00	3,100.00	-2,990.00	3.55 %
Televisions- Out of County		400.00	-400.00	
Total Televisions	110.00	3,500.00	-3,390.00	3.14 %
Tires				
Tires- In-County		3,000.00	-3,000.00	
Tires- Out of County		200.00	-200.00	
Total Tires		3,200.00	-3,200.00	
Total Disposal of Items	2,661.00	83,200.00	-80,539.00	3.20 %
Donations	20.00	2,000.00	-1,980.00	1.00 %
Grants				
Hazmat Grant		1,200.00	-1,200.00	
Total Grants		1,200.00	-1,200.00	
Interest/Dividend Income	1.31		1.31	
Miscellaneous Revenue				
Scrap/Disposal of Equipment		1,000.00	-1,000.00	
Total Miscellaneous Revenue		1,000.00	-1,000.00	
Permits				
Business Permits				
In-County Permits- Business	6,125.00	7,500.00	-1,375.00	81.67 %
Out of County Permits- Business		1,000.00	-1,000.00	
Total Business Permits	6,125.00	8,500.00	-2,375.00	72.06 %
Residential Permits				
Out of County Permits- Residential	5,131.67	6,000.00	-868.33	85.53 %
Total Residential Permits	5,131.67	6,000.00	-868.33	85.53 %
Total Permits	11,256.67	14,500.00	-3,243.33	77.63 %
Revenue Share				
Emmet County		500.00	-500.00	
Total Revenue Share		500.00	-500.00	
Rolloff Revenue				
Hillman Rolloff		0.00	0.00	
Total Rolloff Revenue		0.00	0.00	
Sale of Recyclables				
Cardboard	4,642.05	30,000.00	-25,357.95	15.47 %
Paper Items		15,000.00	-15,000.00	
Plastics	8,656.47	27,000.00	-18,343.53	32.06 %
Scrap Metal	921.88	18,000.00	-17,078.12	5.12 %
Total Sale of Recyclables	14,220.40	90,000.00	-75,779.60	15.80 %
Sponsorships		16,100.00	-16,100.00	
Surcharge Revenue				
Household Surcharge	204,710.75	380,000.00	-175,289.25	53.87 %
Total Surcharge Revenue	204,710.75	380,000.00	-175,289.25	53.87 %

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Total Income	\$232,870.13	\$621,000.00	\$ -388,129.87	37.50 %
GROSS PROFIT	\$232,870.13	\$621,000.00	\$ -388,129.87	37.50 %
Expenses				
Advertising Expense				
Employment Advertising		150.00	-150.00	
General Advertising	0.00	500.00	-500.00	0.00 %
Total Advertising Expense	0.00	650.00	-650.00	0.00 %
Ask My Bookkeeper- Expenses	620.05		620.05	
Clean Up Day Expenses				
Electronics Clean Up Day Expenses		7,500.00	-7,500.00	
Standard Clean Up Day Expenses		25,000.00	-25,000.00	
Total Clean Up Day Expenses		32,500.00	-32,500.00	
Depreciation Expense		10,000.00	-10,000.00	
Disposal of Items- Expense				
Battery Disposal		1,000.00	-1,000.00	
Electronics Disposal	436.38	4,000.00	-3,563.62	10.91 %
Freon Removal		3,000.00	-3,000.00	
Hazardous Material Disposal		15,000.00	-15,000.00	
Plastics Disposal Expense		1,500.00	-1,500.00	
Tire Disposal Expense		1,000.00	-1,000.00	
Total Disposal of Items- Expense	436.38	25,500.00	-25,063.62	1.71 %
Dues & Subscriptions				
Dues	250.00	750.00	-500.00	33.33 %
Publications		250.00	-250.00	
Total Dues & Subscriptions	250.00	1,000.00	-750.00	25.00 %
Equipment Purchase Expense				
Office Equipment		1,000.00	-1,000.00	
Total Equipment Purchase Expense		1,000.00	-1,000.00	
Equipment Rental/ Lease	2,156.70	10,800.00	-8,643.30	19.97 %
Fees and Service Charges		100.00	-100.00	
Finance costs				
Interest Expense	1,025.44	6,400.00	-5,374.56	16.02 %
Line of Credit Pay Down		75,000.00	-75,000.00	
Total Finance costs	1,025.44	81,400.00	-80,374.56	1.26 %
Fuel				
Fuel for Equipment		5,000.00	-5,000.00	
Fuel for Local Travel	1,255.95	5,000.00	-3,744.05	25.12 %
Total Fuel	1,255.95	10,000.00	-8,744.05	12.56 %
Insurance Expense				
General Liability, Equipment, & Bldg. Contents Insurance		8,500.00	-8,500.00	
Worker's Comp	3,236.05	12,000.00	-8,763.95	26.97 %

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Total Insurance Expense	3,236.05	20,500.00	-17,263.95	15.79 %
Legal & Professional Fees				
Accounting/Audit Expense	600.00	12,000.00	-11,400.00	5.00 %
Bookkeeping Expense	2,055.00	25,000.00	-22,945.00	8.22 %
Information Technology Expense		1,500.00	-1,500.00	
Technical Recycling Assistance Expense		10,000.00	-10,000.00	
Total Legal & Professional Fees	2,655.00	48,500.00	-45,845.00	5.47 %
Licenses and Business Registrations				
Business Registration		50.00	-50.00	
Vehicle License/Registration		600.00	-600.00	
Total Licenses and Business Registrations		650.00	-650.00	
Mileage Expense- General		500.00	-500.00	
Payroll Expenses				
Taxes	4,315.14	36,500.00	-32,184.86	11.82 %
Wages	39,408.12	219,240.00	-179,831.88	17.97 %
Total Payroll Expenses	43,723.26	255,740.00	-212,016.74	17.10 %
Postage		500.00	-500.00	
Repair and Maintenance				
Equipment Repairs & Maintenance				
General Equipment Repairs & Maintenance	3,389.30	10,000.00	-6,610.70	33.89 %
Roll Off Bins Maintenance & Repairs	145.00	10,000.00	-9,855.00	1.45 %
Roll Off Truck Maintenance & Repairs	910.14	10,000.00	-9,089.86	9.10 %
Total Equipment Repairs & Maintenance	4,444.44	30,000.00	-25,555.56	14.81 %
Facility Repairs & Maintenance				
Building Maintenance		2,500.00	-2,500.00	
Grounds Maintenance	500.00	5,000.00	-4,500.00	10.00 %
Total Facility Repairs & Maintenance	500.00	7,500.00	-7,000.00	6.67 %
Total Repair and Maintenance	4,944.44	37,500.00	-32,555.56	13.19 %
Software/Hardware				
Merchant Services				
Card/ ACH Processing Fees	65.59	2,000.00	-1,934.41	3.28 %
Lease of Merchant Services Processing Device	243.80	1,300.00	-1,056.20	18.75 %
Merchant Software/ Platform Fees	126.90	1,000.00	-873.10	12.69 %
Total Merchant Services	436.29	4,300.00	-3,863.71	10.15 %
QuickBooks Online Subscription	280.80	2,000.00	-1,719.20	14.04 %
Total Software/Hardware	717.09	6,300.00	-5,582.91	11.38 %
Supplies				
General Supplies	382.93	10,000.00	-9,617.07	3.83 %
Office Supplies		1,000.00	-1,000.00	
Printing		100.00	-100.00	
Total Office Supplies		1,100.00	-1,100.00	

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Total Supplies	382.93	11,100.00	-10,717.07	3.45 %
Transportation Charges				
Transport Recycle Bins		25,000.00	-25,000.00	
Total Transportation Charges		25,000.00	-25,000.00	
Travel				
Conferences and Training		1,000.00	-1,000.00	
Total Travel		1,000.00	-1,000.00	
Utilities				
Electricity	1,266.54	5,000.00	-3,733.46	25.33 %
Internet	131.18	1,000.00	-868.82	13.12 %
Telephone Expense	182.18	2,000.00	-1,817.82	9.11 %
Waste Removal	2,403.75	32,000.00	-29,596.25	7.51 %
Water	41.00	750.00	-709.00	5.47 %
Total Utilities	4,024.65	40,750.00	-36,725.35	9.88 %
Total Expenses	\$65,427.94	\$620,990.00	\$ -555,562.06	10.54 %
NET OPERATING INCOME	\$167,442.19	\$10.00	\$167,432.19	1,674,421.90 %
NET INCOME	\$167,442.19	\$10.00	\$167,432.19	1,674,421.90 %