



Quarterly Delinquent Tax Collection Report



Linebarger Goggan Blair & Sampson, LLP

Travis Park Building, 711 Navarro, Suite 300, San Antonio, Texas 78205
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July – September 2013

LINEBARGER GOGGAN BLAIR & SAMPSON, LLP
ATTORNEYS AT LAW
711 NAVARRO, SUITE 300
SAN ANTONIO, TEXAS 78205
(210) 225-6763
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OLIVER S. HEARD, JR.
CO-FOUNDING PARTNER
1943-2000

October 9, 2013

School Board of Trustees
Eagle Pass ISD
1420 Eidson Road
Eagle Pass, Texas 78852

RE: July – September 2013 Quarterly Delinquent Tax Collection Report

Dear Trustees:

We are pleased to present this quarterly report for the period of July – September 2013 summarizing the delinquent tax collection services we have provided Eagle Pass ISD. Our work plan and activity reports reflect a consistent effort by the firm to maximize results. While we work to collect all eligible accounts referred to the firm, we are mindful to expedite the collection of the District's largest accounts as quickly as possible. Our technology and experienced professionals enable us to work and monitor every delinquent account. The aggressive, but fair approach we take continues to receive good response from taxpayers. Recognizing that legal enforcement is a last resort option, we encourage payment plans for those needing such arrangements to meet their obligations to the District. We want to assure you that while our program is fair and aggressive, we continue to place a high a priority on providing professional courteous taxpayer assistance to help those taxpayers that are experiencing financial hardship during these tough economic times.

Our entire staff remains focused on delivering services with the high degree of excellence that you have come to expect from our firm. If you, the school board, or other administrative personnel have any questions about this report or the services we provide Eagle Pass ISD, please contact us.

Kindest regards,



SONIA A. GONZALEZ
Partner

CFD&SG /bc

cc: Gilberto Gonzalez, Superintendent of Schools
Ismael Mijares, Assistant Superintendent for Business & Finance
Susana Perez, Risk Management Director
Deniz Brown, Tax Assessor Collector

TABLE OF CONTENTS

Cover Letter

I. Collection Process

4

II. Delinquent Collection Activity

Mass Mailings	6
Targeted Mailings	6
Sample Letters	7
Telephone/Personal Contact	9

III. Taxpayer Assistance

Taxpayer Inquiries	10
Payment Arrangements	11

IV. Research

Returned Mail	12
Address and Ownership Research	12
Title Research	13

V. Litigation

Lawsuits Filed	14
Attorney Ad Litem	14
BPP Enforcement	15
Trial Settings	16
Sheriff Sale	19
Bankruptcy Activity Report	20
Bankruptcy Filings	21
Tax Suit Procedures	22
Bankruptcy Flow Chart	23

VI. Collection Results

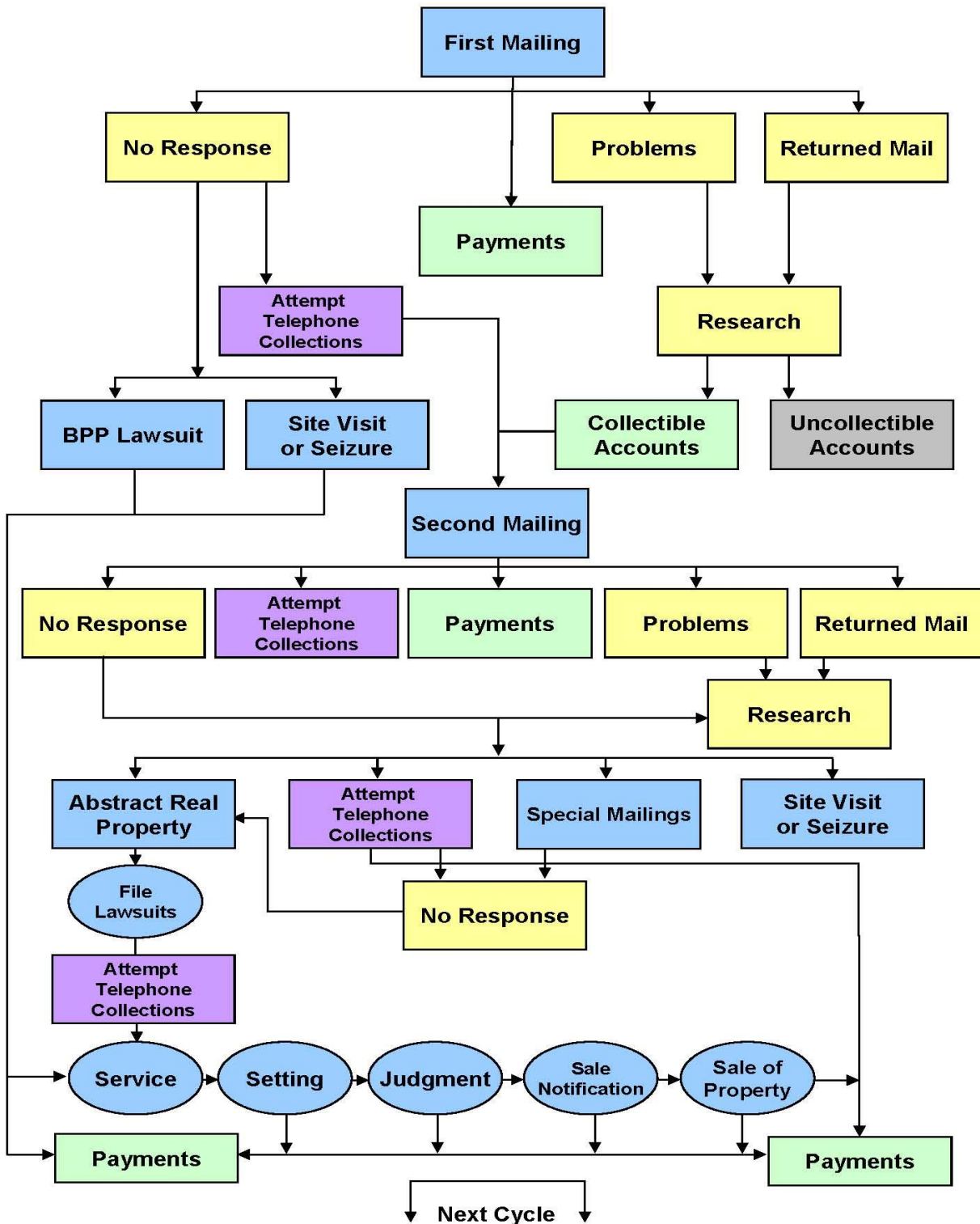
Delinquent Tax Collections	24
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VII. Management and Support Team

25

CHAPTER I

Collection Process



EAGLE PASS ISD WORKPLAN

Notifications

- Mail BPP notice of intent to seize when necessary
- Mail second notification and 1st follow-up notice in September
- Mail 3rd notice and 2nd follow-up notice in December
- Mail special, targeted communications monthly depending on account status each month

Litigation

- Randomly file lawsuits, with focus on high dollar, chronic accounts each month
- Take necessary steps to move all pending cases through the court system each month
- Conduct bi-yearly Sheriff sales
- File proof of claims in bankruptcy courts throughout the United States where taxes are due the District, and take actions necessary to secure taxes in the discharge of the bankruptcy

Research

- Conduct skip tracing research on all accounts flagged with bad address
- Secure an abstract of title on property before filing suit on delinquent accounts
- Conduct follow-up research on defendants where citations have not been successfully served
- Initiate any other title or ownership research necessary to expedite resolution and payment of accounts

Taxpayer Communication

- Initiate contact with Real and business personal property accounts to expedite payment
- Set up payment plans as authorized by the Tax Office
- Remain available during all business hours to assist taxpayers by phone or in person
- Respond to incoming correspondence within three business days

Other Workplan Goals

- Maintain communication with all governmental departments (ie: Tax Office, Appraisal District, District Clerks Office, Sheriffs Department, and Judiciary) involved in the collection process to ensure the collection program remains as efficient as possible and serves to maximize collections while serving the needs of taxpayers
- Provide reports and information whenever necessary to the District

CHAPTER II

Delinquent Collection Activity

A. Mass Mailings

We mail personalized letters to all accounts on the tax roll that are not involved in litigation or have a condition that would prevent immediate legal action such as a payment arrangement, exemption, age or disability deferral, appraisal dispute, or other conditions that negate legal action. The mailings initiated since July 2013 are reflected below.

MASS MAILING ACTIVITY			
Letter Date	Letter Type	Account	Dollar Amount
July 2013	Tax Lien Notice	4,199	\$4,523,030.73
September 2013	First Notice	3,162	\$3,576,188.97
TOTAL		7,361	\$8,099,219.70

Sample letters can be found on the following page.

B. Targeted Mailing

Each week the Firm mails personalized letters to groups of taxpayers based on the status of the account. The letters include Notice of Default, Trial Notice, Notice of Court Costs Due, Notice of Intent to Enforce Judgment, Notice of Seizure, Notice of Tax Foreclosure, Notice of Non-Suit Letters, and Notice of Lawsuit Dismissal.

TARGET MAILING ACTIVITY		
Time Period	Number of Accounts*	Dollar Amount
July 2013	229	\$329,552.40
August 2013	166	\$385,018.61
September 2013	150	\$326,303.50
TOTAL	545	\$1,040,874.51

**Targeted Letters are sent to all identified property owners and lien holders associated with the delinquent accounts and any related pending lawsuit.*

LINEBARGER GOGGAN BLAIR & SAMPSON, LLP

ATTORNEYS AT LAW

711 Navarro Ste 300

San Antonio, TX 78205

PHONE: (210) 225-4422 **FAX:** (210) 231-0963

(800)876-6144

July 17, 2013

DELINQUENT TAXES	:	\$439.83
PENALTY/INTEREST	:	\$165.67
TOTAL DUE	:	\$605.50

RE:

(see attached **DELINQUENT**

ACCOUNT REFERRED FOR LEGAL ENFORCEMENT

Dear Eagle Pass Independent School District Taxpayer:

This law firm has been retained to institute forced collection procedures to collect the Eagle Pass Independent School District delinquent taxes owed on the above referenced account. This letter and the detailed tax statement enclosed are your notice that these taxes are delinquent and must be paid immediately to avoid legal enforcement.

You must make payment within ten (10) days from the date of this letter. In order to avoid legal enforcement, you should make payment immediately by returning the enclosed statement along with your check payable to:

Eagle Pass Independent School District Tax Office
1420 Eidson Road
Eagle Pass, TX 78852
(830) 773-3826

If you believe this statement is in error, or that you are entitled to an exemption, or if you do not own the property, please **WRITE** this law office at 711 Navarro Ste 300, San Antonio, TX 78205 and supply the **ACCOUNT NUMBER** along with your comments. If you need to set up a payment plan, contact our office at (800)876-6144 for more information. If you have an active payment plan, a lawsuit will not be filed.

IF YOU ARE 65 YEARS OF AGE OR OLDER OR ARE DISABLED, AND YOU OCCUPY THE PROPERTY DESCRIBED IN THIS DOCUMENT AS YOUR RESIDENCE HOMESTEAD, YOU SHOULD CONTACT THE APPRAISAL DISTRICT REGARDING ANY ENTITLEMENT YOU MAY HAVE TO A POSTPONEMENT IN THE PAYMENT OF THESE TAXES.

Sincerely,

LINEBARGER GOGGAN BLAIR & SAMPSON, LLP



Sonia A. Gonzalez
Attorney at Law

H-124C

ESTA CORRESPONDENCIA SE TRATA DE SUS IMPUESTOS Y LA POSIBILIDAD DE UNA DEMANDA ACERCA DE SU PROPIEDAD. SI USTED DESEA ASISTENCIA POR UNA PERSONA QUE HABLA ESPANOL, LLAME USTED A (800)876-6763 Y UNA PERSONA LE AYUDARA

LINEBARGER GOGGAN BLAIR & SAMPSON, LLP

ATTORNEYS AT LAW

711 Navarro Ste 300

San Antonio, TX 78205

PHONE: (210) 225-4422 **FAX:** (210) 231-0963

(800)876-6144

September 24, 2013

DELINQUENT TAXES	:	\$373.28
PENALTY/INTEREST	:	\$195.27
TOTAL DUE	:	\$568.55

RE:

LOT 30 (see attached DELINQUENT

NOTICE OF LEGAL ENFORCEMENT

Dear Eagle Pass Independent School District Taxpayer:

Our law firm mailed a letter dated July 25, 2013 advising you to pay your property taxes and they still remain unpaid. You must contact our office to address this matter and avoid legal action. We have legal representatives ready to assist you by calling (800) 876-6144.

Failing to contact our office or the Eagle Pass Independent School District Tax Office to pay your taxes can result in a lawsuit being filed against you seeking the foreclosure of your property. Once a lawsuit is filed, court costs and fees associated with the lawsuit will be your responsibility. You can avoid legal action and the possibility of foreclosure by contacting our law office or mailing payment today with the enclosed statement to:

Eagle Pass Independent School District Tax Office
1420 Eidson Road
Eagle Pass, TX 78852
(830) 773-3826

PLEASE DO NOT HESITATE - WE ARE HERE TO HELP YOU. We have been instructed by the Office of the Eagle Pass Independent School District Tax Assessor-Collector to advise you that if you are solicited by a lender offering to loan you money to pay your taxes through a tax lien transfer loan, be aware that administrative fees and costs are associated with the tax lien transfer loan. To learn about the options available to you to pay your taxes, contact our law office or the Eagle Pass Independent School District Tax Office.

If you believe this statement is in error please **WRITE** to our law office at 711 Navarro Ste 300, San Antonio, TX 78205 and supply the **ACCOUNT NUMBER** along with your comments.

IF YOU ARE 65 YEARS OF AGE OR OLDER OR ARE DISABLED, AND YOU OCCUPY THE PROPERTY DESCRIBED IN THIS DOCUMENT AS YOUR RESIDENCE HOMESTEAD, YOU SHOULD CONTACT THE APPRAISAL DISTRICT REGARDING ANY ENTITLEMENT YOU MAY HAVE TO A POSTPONEMENT IN THE PAYMENT OF THESE TAXES.

Sincerely,

LINEBARGER GOGGAN BLAIR & SAMPSON, LLP



Sonia A. Gonzalez
Attorney at Law

H-163D

ESTA CORRESPONDENCIA SE TRATA DE SUS IMPUESTOS Y LA POSIBILIDAD DE UNA DEMANDA ACERCA DE SU PROPIEDAD. SI USTED DESEA ASISTENCIA POR UNA PERSONA QUE HABLA ESPANOL, LLAME USTED A (800)876-6144 Y UNA PERSONA LE AYUDARA

C. Telephone/Personal Contact

The Firm maintains a collections department staffed with professionals who are dedicated to making personal contact to collect taxes due. The volume of calls initiated each month is shown below. A list of accounts who have been contacted can be made available to the District upon request.

OUTBOUND COLLECTION CALLS		
Time Period	Number of Accounts	Dollar Amount
July 2013	483	\$924,787.26
August 2013	745	\$1,327,234.16
September 2013	453	\$1,189,209.60
TOTAL	1,681	\$3,441,231.02

CHAPTER III

Taxpayer Assistance

A. Taxpayer Inquiries

Taxpayers are encouraged to contact the firm to resolve their delinquent accounts. We have experienced bilingual personnel available Monday – Friday from 9:00 am to 5:30 pm to assist taxpayers. Each communication represents an opportunity to resolve problems and facilitate the payment of taxes. In addition, taxpayers may tender payments at our local office located on Monroe Street. Our employees will hand deliver those payments to the respective tax offices that same day. We provide taxpayers with receipts to confirm that payment was tendered. This chapter of the report summarizes our taxpayer assistance efforts based on the origin of the inquiry (phone or correspondence).

TAXPAYER WALK IN INQUIRIES		
Time Period	Number of Accounts	Dollar Amount
July 2013	209	\$398,230.86
August 2013	245	\$319,817.68
September 2013	190	\$206,606.54
TOTAL	644	\$924,655.08

IN BOUND CORRESPONDENCE AND PHONE INQUIRIES		
Time Period	Number of Accounts	Dollar Amount
July 2013	382	\$501,674.11
August 2013	244	\$1,573,239.72
September 2013	260	\$619,251.08
TOTAL	886	\$2,694,164.91

B. Payment Arrangements

Taxpayers who are unable to pay their delinquent taxes in full are provided payment plan options based on the criteria set forth by the District. We encourage taxpayers who need assistance to utilize this payment opportunity to resolve their delinquent accounts.

Payment plans help to expedite payment in full by allowing financially challenged taxpayers partial payment options. The Tax Office provides formal payment contracts with specified time periods to pay off the delinquent balance. During the payoff period the account is placed on hold to prevent collection enforcement through legal action. Payment resolutions negotiated by the Firm usually involve business and larger real estate accounts because of the direct contact we initiate to collect the taxes. If partial payments are the only feasible way to resolve the account, we agree to process their partial payments and extend a 30 day hold to make their next payment.

When a payment hold is placed on the account, the Firm will not take legal action to collect the taxes due. All payment holds have a drop date so that collection enforcement can resume as necessary. If an account is already involved in litigation when a payment agreement is made, the litigation process is allowed to continue until a judgment is entered. Efforts to enforce the judgment will not be taken as long as the taxpayer complies with the payment plan.

LAW FIRM PAYMENT HOLDS		
Time Period	Number of Accounts	Amount Remaining Due
July 2013	15	\$17,729.76
August 2013	33	\$58,687.84
September 2013	17	\$29,166.37
TOTAL	65	\$105,583.97

TAX OFFICE PAYMENT ARRANGEMENTS		
Time Period	Number of Accounts	Amount Remaining Due
July 2013	36	\$14,325.77
August 2013	12	\$17,712.56
September 2013	9	\$2,838.89
TOTAL	57	\$34,877.22

CHAPTER IV

Research

A. Returned Mail

Every letter produced through the Firm's mass mailing efforts has a bar code so it can be tracked upon return and updated in our database. The return mail statistics below reflect the number of letters that have been returned undeliverable for each respective mass mailing.

LETTERS RETURNED FROM MASS MAILINGS		
Letter Date	Letter Type	Returned Mail
July 2013	Tax Lien Notice	144
September 2013	First Notice	13

B. Address and Ownership Research

The Firm's research personnel have access to national search engines to update address information on return mail or accounts on the tax roll that have an insufficient address. Our in-house research specialists are also trained to resolve complex ownership errors in the deed records. In some cases the research must go back to the original plats from the 1800's. When a new address or new ownership record is found, we share our findings with the Maverick County Appraisal District so that they may verify the data and update their records.

ADDRESS & OWNERSHIP RESEARCH	
Time Period	Number of Accounts
July 2013	157
August 2013	200
September 2013	287
TOTAL	644

C. Title Research

Prior to the filing of a lawsuit, the Firm will request an abstract of title from our abstractors to ensure that all lien holders are enjoined in the lawsuit. We randomly select accounts for litigation in addition to selecting specific accounts that we have determined require legal action. If title cannot be verified, the Firm's in-house research team will work with our abstractors and Maverick County Appraisal District to complete the title process. In addition, we are verifying all of the title work involved in the lawsuits filed by the District's previous law firm to ensure that any disposition and foreclosure efforts are in compliance with the law.

ABSTRACTS OF TITLE PROCESSED		
Time Period	Title Orders Requested	Title Orders Received
July 2013	0	0
August 2013	0	14
September 2013	45	0
TOTAL	45	14

CHAPTER V

Litigation

The Firm will file lawsuits as necessary to collect taxes due the District. When we file lawsuits we will work closely with the Maverick County District Clerk, Sheriff's Department and Judiciary to ensure our litigation procedures help to expedite the prosecution of every lawsuit filed. Dockets will be set regularly in accordance to the Judge's calendar and sheriff sales will be held as often as necessary on the steps of the Maverick County Courthouse.

The Firm is proactive in its efforts to collect taxes involved in bankruptcy. We monitor new bankruptcy filings every week to determine if taxes are due to our clients. Claims are filed immediately and include not only delinquent taxes but also current year taxes that will be due the District.

LAWSUITS FILED	
Time Period	Number of Accounts
July 2013	0
August 2013	15
September 2013	0
TOTAL	15

Motion and Order for Attorney Ad Litem		
Time Period	Motion/Order	Amount Due
July 2013	0	\$0.00
August 2013	0	\$0.00
September 2013	1	\$3,689.55
TOTAL	1	\$3,689.55

BUSINESS PERSONAL PROPERTY ENFORCEMENT JULY – SEPTEMBER 2013		
Activity	Number of Accounts	Dollar Amount
Notice of Seizure	2	\$24,309.80
Property Inspection	17	\$118,144.66
Walk and Talk Campaign	40	\$167,701.56
TOTAL	59	\$310,156.02

Trial Settings September 2013

Trial Date	Trial Activity
September 9, 2013 (293rd)	24 Lawsuits Set for Trial:
	<p>10 Judgment Entered Totaling \$18,797.73</p> <p>07-07-03746-TX Eagle Pass Independent School District vs. Emiliano Moreno, et al \$4,100.68 judgment entered</p> <p>10-07-04316-TX Maverick County, et al vs. Jorge Valdez, et al \$2,090.12 judgment entered</p> <p>11-01-04392-TX Maverick County, et al vs. Edna Villarreal, et al \$865.78 judgment entered</p> <p>12-01-04542-TX Eagle Pass Independent School District vs. Leticia Trevino Cadena, et al \$1,414.90 judgment entered</p> <p>12-05-04582-TX Maverick County, et al vs. Luis Carlos Villarreal \$4,310.30 judgment entered</p> <p>12-07-04600-TX Maverick County, et al vs. Guadalupe Lopez, Jr., et al \$811.91 judgment entered</p> <p>12-09-04620-TX Maverick County, et al vs. Jose Angel Villarreal, et al \$2,054.55 judgment entered</p> <p>12-09-04630-TX Maverick County, et al vs. Sergio Morales \$541.57 judgment entered</p> <p>13-02-04678-TX Maverick County, et al vs. Victoria C. Alaniz \$2,098.82 judgment entered</p> <p>13-02-04686-TX Maverick County, et al vs. Josefina Estrada \$509.10 judgment entered</p>
	<p>1 Lawsuit passed (amend petition)</p> <p>09-06-03920-TX Maverick County, et al vs. Dario Mendez, et al \$2,653.96 amend petition</p>
	<p>1 Lawsuit passed (Defendant's appearance)</p> <p>12-01-04534-TX Maverick County, et al vs. Enrique Ponce, et al \$1,313.74 Defendant's Appearance/Answer filed</p>

Trial Settings September 2013 Continued

Trial Date	Trial Activity
September 9, 2013 (293rd)	24 Lawsuits Set for Trial:
	<p>9 Lawsuits passed (paid in full)</p> <p>05-03-03174-TX Eagle Pass Independent School District vs. Maria Navarro, et al \$0.00 paid in full</p> <p>09-07-03966-TX Maverick County, et al vs. Gustavo Raul Sorola III, et al \$0.00 paid in full</p> <p>09-08-04024-TX Maverick County, et al vs. Diana P. Salas, et al \$0.00 paid in full</p> <p>10-05-04262-TX Maverick County, et al vs. Patricia G. Jimenez, et al \$0.00 paid in full</p> <p>11-03-04420-TX Maverick County, et al vs. Gumercindo Ibarra, et al \$1,325.58 paid in full</p> <p>12-05-04596-TX Maverick County, et al vs. Norma Menchaca, aka Norma A. Menchaca, et al \$220.82 Tract #1 and \$143.98 Tract #2 paid in full</p> <p>12-11-04640-TX Maverick County, et al vs. Sergio R. Ortiz \$400.36 paid in full</p> <p>12-11-04648-TX Maverick County, et al vs. Eric V. Casas \$1,821.52 paid in full</p> <p>13-02-04684-TX Maverick County, et al vs. Villarreal Properties, Inc. \$0.00 paid in full</p>
	<p>1 Lawsuit passed (payment agreement)</p> <p>12-03-04574-TX Maverick County, et al vs. Maria Del Consuelo Rodriguez \$856.50 payment agreement</p>
	<p>1 Lawsuit passed (title search)</p> <p>07-10-03824-TX Eagle Pass ISD, Maverick County vs. Jose De Jesus Aldana, et al \$508.90 title search</p>
	<p>1 Lawsuit passed (perfect service)</p> <p>12-01-04544-TX Eagle Pass Independent School District vs. Carlos Chavez, et al \$1,489.30 perfect service</p>

Trial Settings September 2013

Trial Date	Trial Activity
September 27, 2013 (365th)	7 Lawsuits Set for Trial:
	<p>3 Judgments Entered Totaling \$5,291.18</p> <p>12-01-04537-TXAJA Maverick County, et al vs. Hector Reyes, et al \$2,272.08 judgment entered</p> <p>12-03-04567-TXAJA Maverick County, et al vs. Ricardo Fuentes \$2,847.36 judgment entered</p> <p>12-09-04635-TXAJA Maverick County, et al vs. Juan E. Guerra, Jr. \$171.74 judgment entered</p>
	<p>2 Motion and Order to Vacate Judgment</p> <p>07-02-03631-TXAJA Eagle Pass ISD, Maverick County vs. Romelia De La Cerda \$6,031.40 Motion and Order to Vacate Judgment</p> <p>07-11-03855-TXAJA Maverick County, et al vs. Guadalupe S. Koudsi \$5,987.12 Motion and Order to Vacate Judgment</p>
	<p>2 Lawsuits passed (paid in full)</p> <p>09-09-04077-TXAJA Maverick County, et al vs. Tomas Rodriguez, et al \$613.88 paid in full</p> <p>13-02-04685-TXAJA Maverick County, et al vs. Antonio M. Gonzalez, et al \$279.80 paid in full</p>

Sheriff Sale Includes Maverick County, City of Eagle Pass and Eagle Pass ISD		
Date of Sale	Sale Activity	Amount Due
August 6, 2013	Twenty-nine (29) Properties Reviewed for Sale	
	Twenty-three (23) approved by Tax Office for Sheriff Sale	
	Sixteen (16) properties Set for Sale Nine (9) properties were pulled – Payment Arrangements Three (3) properties were pulled – Payment Agreement One (1) property was pulled – Hardship (flood)	
	Three (3) properties went to Sale for Minimum Bids	\$11,220.26
	Two (2) properties were sold	\$4,520.00
	One (1) property was Struck off to taxing entities	\$6,700.26

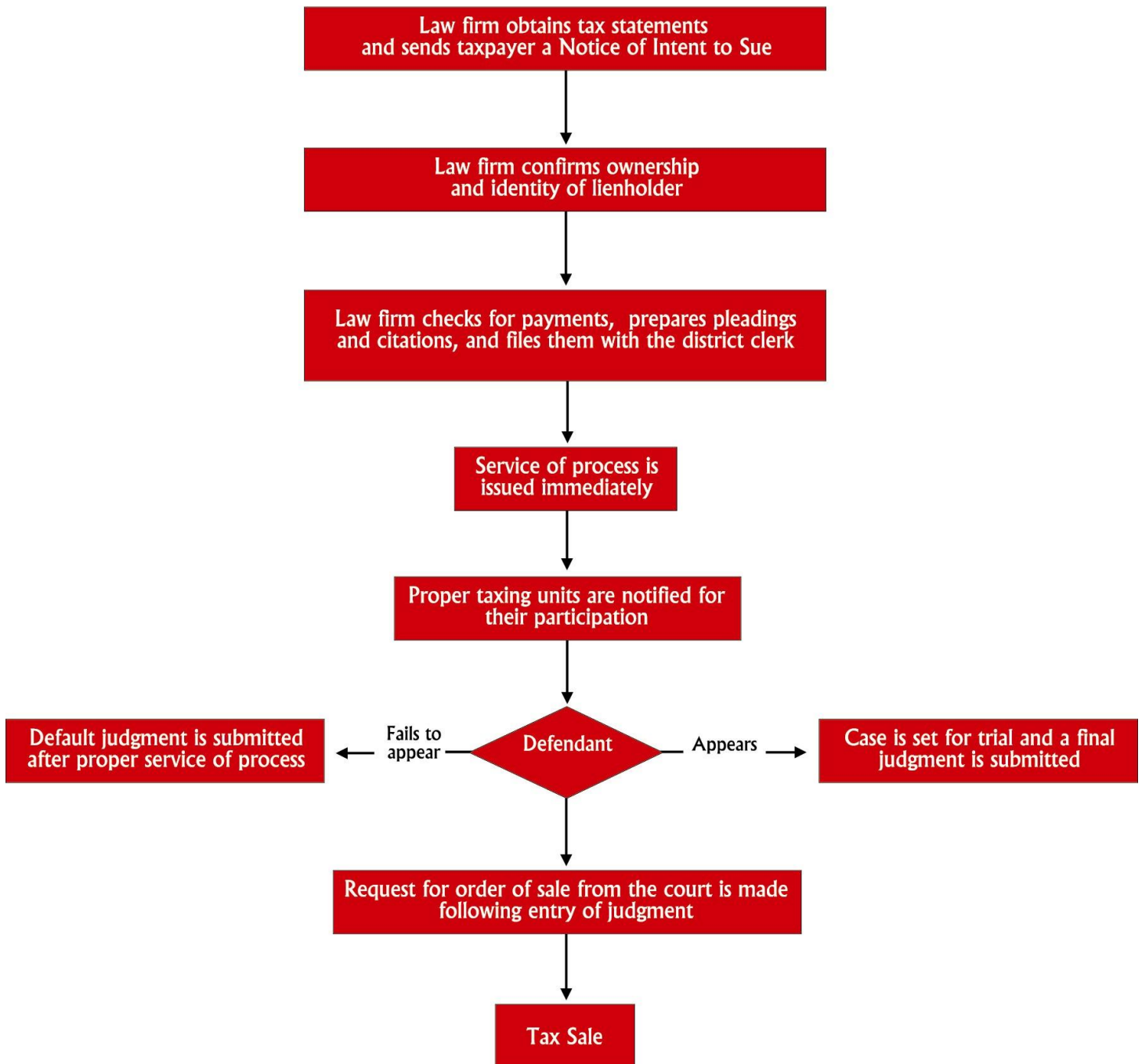
Note: 1st letter dated June 10, 2013: Maverick Co. = 21 coded CRO + 36 extra letters; EPISD = 21 coded CRO + 37 extra letters and City of Eagle Pass = 2 coded CRO + 3 extra letters

Note: 2nd letter dated June 27, 2013: Maverick Co. = 15 coded CRO + 24 extra letters; EPISD = 16 coded CRO + 26 extra letters and City of Eagle Pass = 2 coded CRO + 3 extra letters

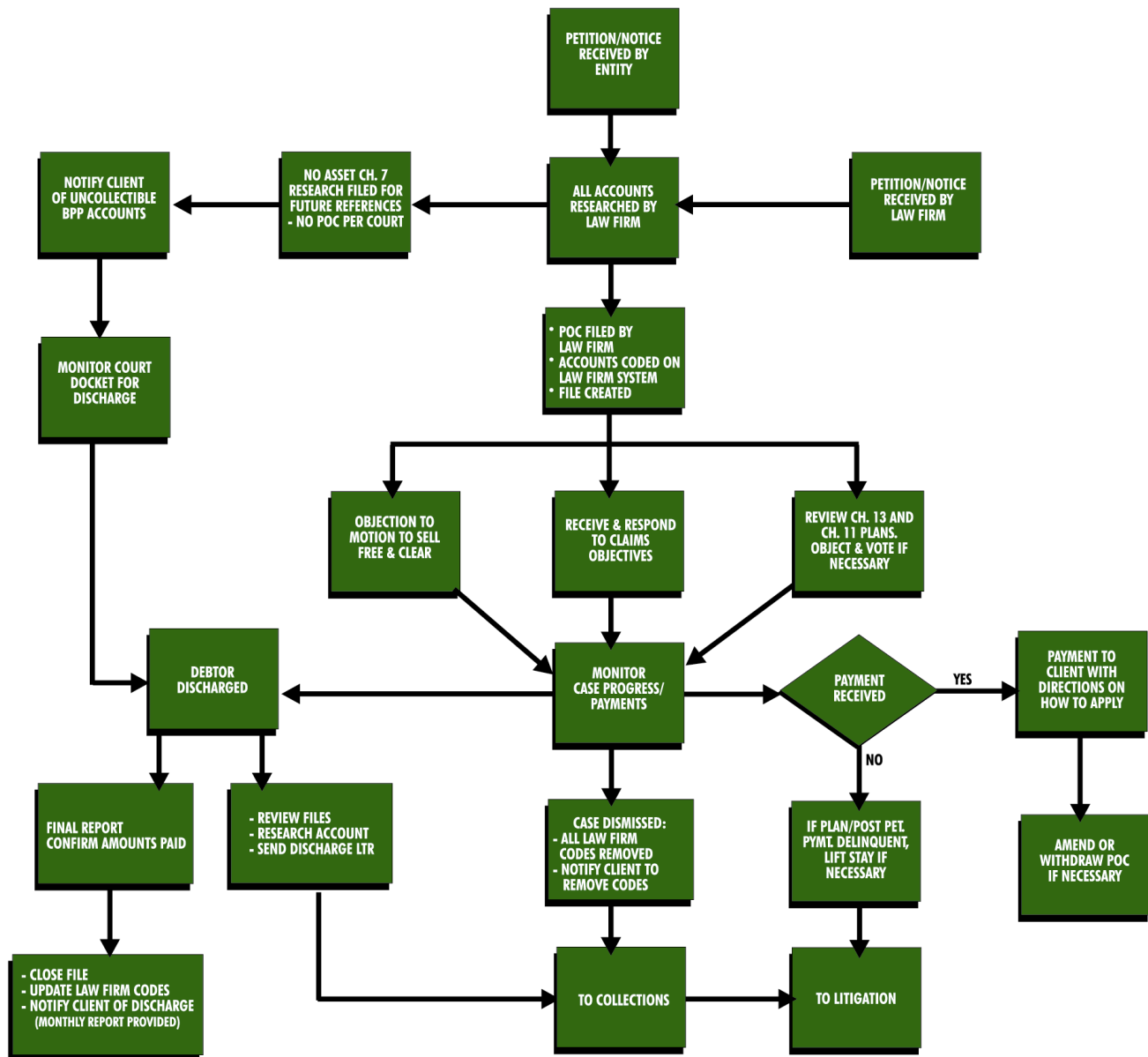
BANKRUPTCY RELATED ACTIVITY REPORT FOR EAGLE PASS ISD Notable Bankruptcy Related Collections - Year 2010				
Year Collected	Debtor	Bankruptcy No.	Chapter	Amount
Year 2010				
	TXCO RESOURCES, INC.	09-51807	11	\$747,596.45
Total Year 2010				\$747,596.45
Grand Total for Year 2010				\$747,596.45

BANKRUPTCY FILINGS CLAIMS FILED INVOLVING EAGLE PASS ISD TAX DEBT			
JULY – SEPTEMBER 2013			
Bankruptcy Number	Account Number	Debtor Name	CLAIM AMOUNT
No Claims were filed involving Eagle Pass ISD from July – September 2013			
AS OF OCTOBER 2013 THERE ARE 23 EAGLE PASS ISD ACCOUNTS INVOLVED IN ACTIVE BANKRUPTCY PROCEEDINGS WITH DELINQUENT PROPERTY TAXES TOTALING \$58,564.73.			

TAX SUIT PROCEDURES



Bankruptcy Flow Chart



CHAPTER VI

Collection Results

Linebarger Goggan reports collections based on information provided to the Firm from the Tax Office. The table below reflects delinquent tax collection results based on monthly reports from The Eagle Pass ISD Tax Assessor Collector.

EAGLE PASS ISD Delinquent Tax Collections						
	Tax Year 2013-2014	Tax Year 2012-2013	Tax Year 2011-2012	Tax Year 2010-2011	Tax Year 2009-2010	Tax Year 2008-2009
September	No Collection Numbers ¹	\$164,451.89	\$180,904.98	\$178,485.18	\$160,639.28	\$195,643.49
October		\$177,362.65	\$184,123.27	\$180,424.61	\$239,095.72	\$164,568.19
November		\$191,811.25	\$111,649.02	\$108,583.52	\$131,902.00	\$127,456.30
December		\$174,795.75	\$138,720.26	\$131,818.54	\$191,510.59	\$145,498.64
January		\$90,690.80	\$138,436.12	\$159,029.88	\$184,218.47	\$130,534.25
February		\$123,990.39	\$160,445.05	\$130,899.11	\$484,181.97	\$107,776.48
March		\$98,169.47	\$154,352.22	\$216,510.19	\$186,875.89	\$124,182.95
April		\$104,298.58	\$105,957.24	\$92,352.71	\$126,426.31	\$47,210.05
May		\$73,283.93	\$176,993.05	\$83,453.98	\$75,084.53	\$65,810.85
June		\$101,793.29	\$114,638.94	\$103,338.34	\$89,688.61	\$79,479.17
July		\$270,169.69	\$203,433.86	\$215,762.41	\$216,422.58	\$266,632.68
August		\$158,512.88	\$219,242.76	\$208,371.91	\$208,543.11	\$217,283.44
TOTAL		\$1,729,330.57	\$1,888,896.77	\$1,809,030.38	\$2,294,589.06	\$1,672,076.49

¹The collection numbers for Eagle Pass ISD are unavailable at this time

CHAPTER VII

Management and Support Team



Clif Douglass, III
Managing Partner/San Antonio
Joined in 1986



David Aelvoet
Managing
Partner/Bankruptcy
Joined in 1993



Lilia Ledesma
Partner
Joined in 2003



Ronald Rocha
Partner
Joined in 1994



Sonia Gonzalez
Partner
Joined in 2007



Carri Baker Wells
Director of Operations
Joined in 1985



Brad Balderrama
Attorney
Joined in 2009



Don Stecker
Partner
Joined in 2008



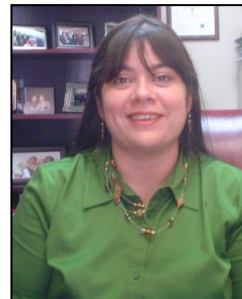
Darbey Wehrle
Financial Reporting
Manager
Joined in 1988



Elaine Mika
Operations Manager
Joined in 1987



Nadine Quintanilla
Assistant Operations
Manager/Regional
Supervisor
Joined in 1994



Ana Cantu
Collections Manager
Joined in 2009
Eagle Pass Office



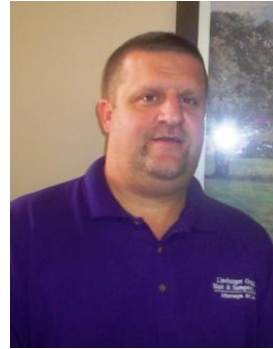
Sara Garza
Bankruptcy Manager
Joined in 1983



Lorena De Hoyos
Office & IT Administrator
Joined in 2000



Baudi Cepeda
Client Reporting Manager
Joined in 2006



John Fry
Collection Manager
Joined in 2004



Rosa Cruz
Litigation Assistant
Joined in 2011
Eagle Pass Office



Priscilla Inclan
Litigation Assistant
Joined in 2011
Eagle Pass Office



Leticia Crespin
Litigation Assistant
Joined in 2002



Irene Castillo
Lawsuit Production
Joined in 1998



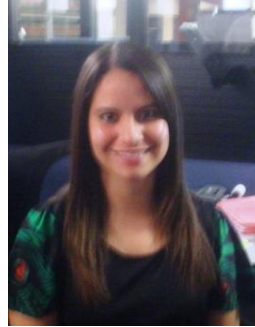
Cecilia Villarreal
Litigation Assistant
Joined in 2009



Paul Hardy
Litigation Assistant/
Research Analyst
Joined in 2011



Barbara Aguilar
Litigation Assistant
Joined in 2000



Daniella Hernandez
Litigation Assistant
Joined in 2013



Lindsay Moy
Assistant Operations
Manager
Joined in 2002



Veronica Gomez
Bankruptcy Assistant
Joined in 2001



Cristela Estrada
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Joined in 2003