



15136 West Hunziker · Pocatello, Idaho 83202 · Phone 208-238-1202 · Fax 208-237-1343
Public Works License: 10391-U-4(15700, 18600, 02220, 07200, 05700, 09900, 15600, 07400, 09950, 07700, 05100, 15510)
HVAC Contractor License: HVC-C-4440

June 19, 2018

Headwaters Construction

Attn. John Eskelson

Ref. Tigert Middle School

**Proposal Request
PR #006**

We have reviewed all documents pertaining to this PR. We received bids from ATS, Climatech, and Johnson Controls for the respective options. Below are the breakdown of each system:

OPTION 1

Johnson Controls: Original Addition Bid: \$58,050.00
PR 006 Replace Existing System: \$35,067.00
Total Change Order Amount: \$35,067.00

OPTION 2

Clima-Tech: New Addition: \$60,600.00
Replace Existing System: \$51,900.00
Johnson Controls Credit: -(\$58,050.00)
Total Change Order Amount: \$54,450.00

ATS Inland NW: New Addition: \$50,340.00
Replace Existing Controls: \$63,010.00
Johnson Controls Credit: -(\$58,050.00)
Total Change Order Amount: \$55,300.00

Thank you,

Mason Lewis



15136 West Hunziker
 Pocatello, Idaho 83202 208-
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CHANGE ORDER WORKSHEET

Project Name Tigert Middle School

Job # 636

Engineer ESAGeneral Contractor Headwaters Construction CompanyRFI Reference PR 006

Material and Equipment:	Amount:
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Ductwork (per attached price sheet)

Equipment (per attached quote sheet)

Misc Material & Supports

Sales tax

Freight

Total Material \$0

Labor:	Hrs	Rate	
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Installation labor-duct

Installation labor-equipment

Asbuilt drawings (8%)

Working foreman (10%)

Coordination

Safety (3%)

Subsistence/Travel

Project Engineer

Total Labor \$850

Rental Equipment:

Equipment rental-outside (see attached quote)

Equipment rental-owned (see attached list)

Tools (3% of labor)

Total Rental Equipment \$0

Subtotal Direct Costs \$850

Margin 10% \$85

Subcontract:

JCI

Replace Existing Controls System

Total Subcontract \$32,507

Markup 5% \$1,625

SubTotal Cost \$35,067

Bonding 0% \$0

Total change order price \$35,067



PROPOSAL

Johnson Controls, Inc.
2255 Technology Pkwy
West Valley City, UT 84119
Tel. (801) 974-4562
FAX (801) 973-4379

TO: Interested Bidders

Date: June 13, 2018

Project: SSJD – Tigert Middle School PR006

ATTN: Estimators

Johnson Controls is pleased to provide the following scope of work and associated pricing per PR 006..

In general, Johnson Controls will provide controls for:

- Thirty Four existing heat pumps
- One cooling tower
- Two tower pumps
- Four exhaust fans

Demo low voltage controls on existing equipment referenced above
Provide controls programming and engineering

EXCLUSIONS:

- All electrical 60 VAC and above
- All Architectural, Mechanical and Plumbing system installation or repair
- Variable Frequency Drives and Variable Speed Drives
- All Ethernet/LAN/WAN drops (provided by the owner)
- Furnishing and installation of any dampers and/or valves
- Water source heat pump control valves
- Temperature sensors for boiler system

CLARIFICATIONS:

- All work performed during normal working hours (8:00 AM – 4:30 PM) Monday - Friday
- Access to working areas shall be provided in a timely and coordinated fashion
- Provide JCI corporate training for one person hosted at the SLC branch; travel expenses not included.

Pricing for the above detailed scope of work:

THIRTY TWO THOUSAND, FIVE HUNDRED SEVEN AND 00/100 DOLLARS----- \$32,507.00

Thank you for the opportunity to provide this proposal and we are looking forward to working with you on another successful project.

(IMPORTANT: This proposal incorporates by reference the standard terms and conditions.)

This proposal and alternates listed below are hereby accepted and Johnson Controls is authorized to proceed with work; subject, however to credit approval by Johnson Controls, Inc., Milwaukee, Wisconsin.

This proposal is valid until:

July 13, 2018

Johnson Controls, Inc.

Purchaser

Signature

Signature

Name: _____

Name: Eric J. Williams