

Rate Adjustment for Fiber Optic Locate Services with Fulcrum Consulting, Inc.

June 27, 2017

SUMMARY:

This item requests approval of an increased monthly fee due to additional fiber that has been added since the original agreement.

BOARD GOAL:

VI. Growth, Change and Fiscal Responsibility...demonstrate effective and efficient management of district resources.

PREVIOUS BOARD ACTION:

The original agreement was approved on April 19, 2016 on RFP# 160329. The approval was for three (3) years, with the option to extend for an additional two (2) terms of one (1) year each.

BACKGROUND INFORMATION:

Fulcrum Consulting, Inc. has provided full field locating services on the DISD fiber network since 2013. Due to growth, the scope of our covered fiber optic network needs to be expanded to cover additional fiber within the District. The area of fiber covered in the agreement includes the 97 pre-existing miles of fiber, and the 11 miles of the Argyle Loop.

SIGNIFICANT ISSUES:

The original awarded monthly fee was \$5,982.64 (\$71,791.68 annually). In September 2016, an additional 1.6 miles of outside plant, the Lewisville Child Advocacy Center (LCAC) feeder was added to this contract. This addition increased the monthly rate to \$6,864.08 (\$82,368.96 annually).

FISCAL IMPLICATIONS:

The cost will be borne by the Technology budget. The District has an interlocal agreement with Denton County. Under the fiber sharing portion of the agreement, Denton County pays the District \$3,690.34 monthly or \$44,284.00 annually for fiber sharing.

BENEFIT OF ACTION:

Passage will insure the continued functionality and high performance of the District's fiber optic network.

SUPERINTENDENT'S RECOMMENDATION:

It is recommended that the Board approve the rate increase of \$10,577.28 with Fulcrum Consulting, Inc. for a total annual amount of \$82,368.96.

STAFF PERSONS RESPONSIBLE:

Debbie Monschke, Assistant Superintendent of Administrative Services
Ernie Stripling, Technology Information Officer
Cindy Willis, Director of Purchasing

ATTACHMENT:

Pricing Agreement

APPROVAL:

Signature of Staff Member Proposing Recommendation: _____

Comments: _____

Signature of Divisional Assistant Superintendent: _____

Comments: _____

Signature of Superintendent: _____

Comments: _____