

12/16/2022

Alpena County  
Attn: Wes Wilder

Project: Alpena County Airport RTU #1 and #2 Controls

Location: Alpena, MI

Control Solutions, Inc. to provide labor and materials necessary to install building temperature controls on two RTU's at the new terminal within the Alpena County Airport. Includes removing the existing factory supplied with Trane Controls, sensors, and programming. Our price includes the following:

Equipment Controlled/Monitored:

- 2 – RTU's

Including:

- Distech Controllers
- Pertinent Input/output Sensors
- Installation labor and material
- System Programming
- Graphics Implementation
- System Start-up and Check-out
- One Year Parts and Installation Warranty

Total Sum: \$14,815.00

*See Next Page...*



**CONTROL  
SOLUTIONS INC**  
Northern Michigan

# PROPOSAL

## Assumptions and/or Exceptions:

- All controls, unitary devices, installation labor and material, engineering & programming by Control Solutions, Inc.
- Factory startup of equipment is not included.
- Rigid type conduit not included in price.
- No allowance to install control valves.
- No allowance to repair faulty HVAC equipment.

**Submitted by:** Kevin Skiba  
Northern Michigan Account Manager  
Control Solutions, Inc.

## Customer Acceptance:

### **Contract Total Sum: \$14,815.00**

Your signature below indicates acceptance of this proposal and authorization to proceed.  
Payment terms are Net 30 days

\_\_\_\_\_  
Owner Rep.

\_\_\_\_\_  
Title

\_\_\_\_\_  
Date

\_\_\_\_\_  
Control Solutions Rep.

\_\_\_\_\_  
Title

\_\_\_\_\_  
Date