



LAKE BLUFF SCHOOL DISTRICT 65

TO: Board of Education
Dr. Lisa Leali, Superintendent

FROM: Jay Kahn, Chief School Business Official

DATE: March 16, 2026

RE: Bid Award for new IT Access Points
at Lake Bluff Elementary School

Recommendation

Administration recommends that the Board award the bid for new Cisco Meraki Wireless Access Points in the amount of \$45,005.36 to Sentinel Technologies, Inc.

Background

The useful life of wireless access points is approximately 5 years. In order to maintain the reliability of our IT infrastructure, these devices are on a regular replacement schedule. These devices can be purchased with eRate funds from the Universal Service Fund under the direction of the Federal Communications Commission (FCC), which supports schools and libraries. Through this program, the District is eligible for a reimbursement of 40% of the cost of the equipment.

Current Situation

The equipment was publicly bid by our eRate consultant and all the proposals are attached. Sentinel is our current provider of network management and cybersecurity services and they submitted the most competitive bid.

Because this equipment will be a straight replacement of our current access points, we will be able to install the new devices with our in-house staff and there should be no service disruption.



FCC Form 470 – Funding Year 2026

Form 470 Application Number: 260007797
 2026 Lake Bluff C2 470

Billed Entity

LAKE BLUFF SCHOOL DISTRICT 65
 121 E SHERIDAN PL LAKE BLUFF, IL 60044-2632
 LAKE
 847-234-9400

Contact Information

John Hughes IV
 john@comaudit.services
 847-422-3254

Billed Entity Number: 135264
FCC Registration Number: 0012046298

Number of Eligible Entities: 2

Application Type

Applicant Type: School District
Recipients of Services: Public School; Public School District

Consulting Firms

Name	Consultant Registration Number	Phone Number	Email
Communications Audit Services	17021966	847-422-3254	john@cas-erate.com
New Hope Technology	16054699	919-593-2841	jhughes@vistatm.com

Consultants

Name	Phone Number	Email
John Hughes IV	847-422-3254	john@comaudit.services

RFPS

ID	Name

Category One Service Requests

Service Type	Function	Function Other Description	Minimum Capacity	Maximum Capacity	Entities	Quantity	Unit	Installation and Initial Configuration?	Associated RFPs

Description of Other Functions

ID	Name
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Narrative

Category Two Service Requests

Service Type	Function	Manufacturer	Manufacturer Other Description	Entities	Quantity	Unit	Installation and Initial Configuration?	Associated RFPs
Internal Connections	Wireless Access Points and Necessary Software and Licenses	Cisco Systems or equivalent			48	Each	No	
Managed Internal Broadband Services	Existing Equipment			2				

Description of Other Manufacturers

ID	Name
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Narrative <u>DOF Acknowledges</u>
<p>48 x Cisco or equivalent 9174 WAPs with 5-year Meraki licensing. Network management of the above WAP and 46 Cisco 9164 WAPs & 16 Cisco 9200 switches.</p> <p>All quantities are approximate. Bids should include any patch cords, licenses, brackets, support or any other items deemed necessary to complete the upgrade. All questions and bids concerning this 470 should be directed to the person listed as general contact and should be made ONLY via email. Installation should be quoted as a separate line item/option. Bidders are responsible for checking for any addendums uploaded for this Form 470. All bids should clearly delineate any non-E-Rate eligible items. Generic bids that are not specific to this application will not be considered. Failure to follow instructions may result in disqualification of bid.</p>

Technical Contact

State and Local Procurement Restrictions

Any FOIA request concerning awards based on this 470 must be directed to the listed general contact and will incur an administration fee of \$250 to compensate for time and materials related to the fulfillment of the request.

Billed Entities

Billed Entity Number	Billed Entity Name
135264	LAKE BLUFF SCHOOL DISTRICT 65

Certifications **DOF Acknowledges**

I certify that the applicant includes:

I certify that the applicant includes schools under the statutory definitions of elementary and secondary schools found in the No Child Left Behind Act of 2001, 20 U.S.C. §§ 7801 (18) and (38), that do not operate as for-profit businesses, and do not have endowments exceeding \$50 million.

Other Certifications

I certify that this FCC Form 470 and any applicable RFP will be available for review by potential bidders for at least 28 days before considering all bids received and selecting a service provider. I certify that all bids submitted will be carefully considered and the bid selected will be for the most cost-effective service or equipment offering, with price being the primary factor, and will be the most cost-effective means of meeting educational needs and technology goals.

I certify that I will retain required documents for a period of at least 10 years (or whatever retention period is required by the rules in effect at the time of this certification) after the later of the last day of the applicable funding year or the service delivery deadline for the associated funding request. I certify that I will retain all documents necessary to demonstrate compliance with the statute and Commission rules regarding the form for, receipt of, and delivery of services receiving schools and libraries discounts. I acknowledge that I may be audited pursuant to participation in the schools and libraries program.

I certify that I have reviewed all applicable FCC, state, and local procurement/competitive bidding requirements and that I have complied with them. I acknowledge that persons willfully making false statements on this form may be punished by fine or forfeiture, under the Communications Act, 47 U.S.C. §§ 502, 503(b), or fine or imprisonment under Title 18 of the United States Code, 18 U.S.C. § 1001.

I acknowledge that FCC rules provide that persons who have been convicted of criminal violations or held civilly liable for certain acts arising from their participation in the schools and libraries support mechanism are subject to suspension and debarment from the program.

I certify that the services the applicant purchases at discounts provided by 47 U.S.C. § 254 will be used primarily for educational purposes, see 47 C.F.R. § 54.500, and will not be sold, resold or transferred in consideration for money or any other thing of value, except as permitted by the Commission’s rules at 47 C.F.R. § 54.513. Additionally, I certify that the entity or entities listed on this form have not received anything of value or a promise of anything of value, other than services and equipment sought by means of this form, from the service provider, or any representative or agent thereof or any consultant in connection with this request for services.

I acknowledge that support under this support mechanism is conditional upon the school(s) and/or library(ies) I represent securing access, separately or through this program, to all of the resources, including computers, training, software, internal connections, maintenance, and electrical capacity necessary to use the services purchased effectively. I recognize that some of the aforementioned resources are not eligible for support. I certify that I have considered what financial resources should be available to cover these costs. I certify that I am authorized to procure eligible services for the eligible entity(ies). I certify that I am authorized to submit this

request on behalf of the eligible entity(ies) listed on this form, that I have examined this request, and to the best of my knowledge, information, and belief, all statements of fact contained herein are true.

NOTICE:

In accordance with Section 54.503 of the Federal Communications Commission's ("Commission") rules, certain schools and libraries ordering services that are eligible for and seeking universal service discounts must file this Description of Services Requested and Certification Form (FCC Form 470) with the Universal Service Administrator. 47 C.F.R. § 54.503. The collection of information stems from the Commission's authority under Section 254 of the Communications Act of 1934, as amended. 47 U.S.C. § 254. The data in the report will be used to ensure that schools and libraries comply with the competitive bidding requirement contained in 47 C.F.R. § 54.503. Schools and libraries must file this form themselves or as part of a consortium.

An agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a currently valid OMB control number.

The FCC is authorized under the Communications Act of 1934, as amended, to collect the information requested in this form. We will use the information you provide to determine whether you have complied with the competitive bidding requirements applicable to requests for universal service discounts. If we believe there may be a violation or a potential violation of any applicable statute, regulation, rule or order, the information you provide in this form may be referred to the Federal, state, or local agency responsible for investigating, prosecuting, enforcing, or implementing the statute, rule, regulation or order. In certain cases, the information you provide in this form may be disclosed to the Department of Justice or a court or adjudicative body when (a) the FCC; or (b) any employee of the FCC; or (c) the United States Government is a party of a proceeding before the body or has an interest in the proceeding. In addition, information provided in or submitted with this form, or in response to subsequent inquiries, may also be subject to disclosure consistent with the Communications Act of 1934, FCC regulations, the Freedom of Information Act, 5 U.S.C. § 552, or other applicable law.

If you owe a past due debt to the federal government, the information you provide in this form may also be disclosed to the Department of the Treasury Financial Management Service, other Federal agencies and/or your employer to offset your salary, IRS tax refund or other payments to collect that debt. The FCC may also provide the information to these agencies through the matching of computer records when authorized.

If you do not provide the information we request on the form, the FCC or Universal Service Administrator may return your form without action or deny a related request for universal service discounts.

The foregoing Notice is required by the Paperwork Reduction Act of 1995, Pub. L. No. 104-13, 44 U.S.C. § 3501, et seq.

Public reporting burden for this collection of information is estimated to average 3.5 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, completing, and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing the reporting burden to the Federal Communications Commission, Performance Evaluation and Records Management, Washington, DC 20554. We also will accept your comments via the email if you send them to PRA@FCC.gov. DO NOT SEND COMPLETED WORKSHEETS TO THESE ADDRESSES. **DOF Acknowledges**

Authorized Person

John Hughes IV

Communications Audit Services

5 Revere Drive, Ste 200 Northbrook, IL 60062



E-RATE FY2026 PROPOSAL TO:

Lake Bluff School District 65

E-Rate 2026 - Cisco AP's

Contract # 029366

Version 2

Submitted By:
Sentinel Technologies, Inc.
SPIN #: 143008231



SENTINEL[®]

Thursday, December 18, 2025

Lake Bluff School District 65
Kevin Kolcz
121 E. Sheridan Place
Lake Bluff, IL 60044
kkolcz@lb65.org

Dear Kevin,

Sentinel Technologies, Inc. (founded in 1982, Federal Tax ID # 36-3199182) is pleased to submit this proposal in response to the Lake Bluff's 470 Form. The response within provides Lake Bluff with E-Rate eligible Cisco Hardware and Licenses that will effectively address the overall objectives outlined in the RFP.

Sentinel's experienced professional staff, commitment to on-going training, concentration of resources, and assurance of customer satisfaction are the cornerstones of the company. Sentinel prides itself on servicing our clients utilizing our proven track record of success, executable processes, and vision. Our success is directly attributed to our ability to design and implement Sentinel's vast technical expertise and depth of resources to meet and exceed our customer's expectations. Our team is exceptional, our technicians and engineers are skilled, and our methodology is mature, proven, and reliable. This unique combination of ability, reliability, and experience allows Sentinel to provide its customers with unmatched value and efficiency.

Thank you for this opportunity to grow the partnership with Lake Bluff. Sentinel looks forward to meeting and exceeding the business objectives described within the RFP.

Sincerely,
<mailto:jwidlowski@sentinel.com>

Jake Widlowski

Sentinel Technologies, Inc



Executive Summary

Executive Summary

Sentinel Technologies is pleased to present our proposal under SPIN 143008231. The pricing quoted provides special one-time provisions from our manufacturer partner, Cisco. Our companies have partnered for many years which has allowed the two companies to bring our strengths together for a common goal.

Sentinel Technologies is a Cisco Preferred Partner. Please see more detail contained within our proposal. We employ full-time engineers and project managers (not contractors) which means that the district will have a high level of continuity and accountability from Sentinel.

Sentinel Technologies has vast experience installing Network Infrastructure and Wireless in schools within the E-Rate program. In this proposal, we have included specific K-12 school references that have completed projects using E-Rate funds for your review. Please contact these references to learn of Sentinel's outstanding work and reputation.

We look forward to working with you and are happy to answer any questions about our technical design, scope of work and qualifications.



Bill of Materials (E-Rate)

Manufacturer Part Number	Product Description	Qty	Price	Ext. Price
CW9174I-CFG	Cisco Wireless 9174I (W7, 3 radio, 3 band, 4x4) Global	48	\$683.33	\$32,799.84
AIR-AP-BRACKET-2	802.11 AP Universal Mounting Bracket	48	\$0.00	\$0.00
AIR-AP-T-RAIL-R	Ceiling Grid Clip for APs & Cellular Gateways-Recessed	48	\$0.00	\$0.00
CW9174-MULTI	Minimum Quantity = 10	48	\$0.00	\$0.00
Solution Subscriptions - Unless explicitly indicated otherwise within this contract, the below term for these subscription services will automatically renew, absent at least ninety (90) days' notice of cancelation by Customer before the start of the renewal term. For subscription services that do not automatically renew, Customer must provide Sentinel with at least ninety (90) days' notice of its intention to renew the services and shall hold Sentinel harmless from any service interruption to result from the cessation of services due to Customer's failure to provide timely notice as stated herein.				
Initial Term: 60 Months Requested Start Date: Upon Order Billing Model: Prepaid Renewal Term: Requote				
LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	48	\$248.08	\$11,907.84
Shipping and Handling	Shipping and Handling - Ground	1	\$297.68	\$297.68

Subtotal: \$45,005.36



IL SPR Education Customers

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Acero/Uno Charter Schools
Addison School District 4
Alsip-Hazelgreen-Oaklawn 126
Argo – Summit Community
Arlington Heights School District 214
Ball-Chatham School District 5
Berwyn North School District 98
Brookwood School District 167
Catalyst School Chicago
Channahon School District 17
Chicago Charter Schools Foundation
Chicago Public Schools
District 327
Dolton School District 148
Evanston School District 202
Frankfort School District 157C
Glencoe School District 35
Hononegah Community School District 207
Illini Bluffs Community Unit School
Intrinsic Schools
Iroquois Kankakee
Kankakee School District 111
Kirby School District 140
LaGrange School District 102
Lemont-Bromberek School District 113A
Manteno School District 5
Midlothian School District 143
Minooka High School District 111
Morton Grove School District 70
New Lenox SD 122
Noble Network of Charter Schools
Northern Suburban Special ED District
Oswego School District 308
Palatine School District 15
Peotone School District 207U
Plano School District 88
Prairie-Hills School District 144
Schiller Park District 81
School District 146
School District 200
School District 217
School District 50
South Holland School District 150
St. Francis High School
Steger School District 194
Tinley Park-Community Consolidated
Township High School District 214
Washington School District 52
Wheaton Community Unit
Woodland Community Consolidated
Worth School District 127



E-Rate Experience

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Sentinel wants to help our education customers meet their networking demands and obtain the right tools to support learning in our digital world. We have extensive E-Rate experience working with educational institutions and school districts of all sizes. The systemic processes we have established over the last 20+ years incorporate lessons learned as well as industry-leading project management methodologies and a large staff of highly trained engineers. Sentinel has developed proven workflows, reporting tools, collaborative dashboards, approval structures, and documentation procedures to ensure our projects are effectively managed. We become an adjunct member of each customer's team as we collaborate together to reach a common objective.

Sentinel works closely with E-Rate consultants to initiate and monitor discussions surrounding any proposed modifications or technology additions to the Eligible Services List (ESL). These consultants also help to verify and validate ambiguities in E-Rate policies so we can guide our customers toward expedited funding commitments.

The results for E-Rate customers include increased visibility of school and/or school district stakeholders, better communication with school leaders, faster deployment schedules, and more detailed documentation in order to reduce the risk of an audit. Sentinel's project management team has dedicated roles for orchestration, financial, and communication responsibilities, as our experience has shown these investments result in highly successful projects. We are committed to ensuring our education customers have the essential resources to modernize their technology environments and achieve more through the E-Rate program.



SSAE 16 SOC 2

Standing at the apex of Sentinel's myriad awards, honors and certifications is its SSAE 16 Service Organization Control (SOC) 2, Type II Attestation which has been undertaken annually by the nationally-renowned auditing firm Plante Moran, PLLC for the past three years. The SOC 2, Type II attestation is the highest and most rigorous in the SSAE 16 portfolio of audits, evaluating Controls and Processes that encompass the Five Trust Service Principles of Security, Availability, Processing Integrity, Confidentiality and Privacy.

Why should this matter to you? The SSAE 16 attestation provides independent validation and assurance that Sentinel is in compliance with best practices regarding items of critical importance to you -- security, confidentiality, data protection, project management and IT strategic solutions, to name a few. If you are seeking consulting or services support for your IT environment, the SOC 2, Type II attestation should be one of the most important factors in your evaluation.



The SSAE 16 Attestation is a standard that was created by the American Institute of Certified Public Accountants (AICPA) in 2010 to replace the SAS 70 certification process, and expand reporting to the effectiveness of a service organization's controls relating to operations and compliance.



E-Rate Project and Payment Term

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This proposal is valid through the FY2026 E-Rate Filing Period. Upon dual execution, this proposal shall be governed by the following terms and conditions, unless a Master Services Agreement has been previously executed between the parties: <https://www.sentinel.com/MSA>

Project Terms

All sections of this project, other than those sections expressly identified as Non-E-Rate or E-Rate Ineligible, are contingent on the project being accepted and approved, and a Funding Commitment Decision Letter (FCDL) with funding commitment issued by the USAC-SLD of the FCC (E-Rate) for the products and services requested. In the event that an E-Rate funding award is not made for the products or services sought in this agreement, and provided that Customer has not elected to utilize the BEAR method as described below, this project and subsequent award, at Customer's election, may be considered null and void prior to services commencement and/or product ordering.

Upon issuance of an FCDL and confirmation of intent to proceed by the Customer in the form of a duly filed Form 486 with the SLD, Sentinel will order all products approved by the SLD for non-recurring services funding. For recurring services, Sentinel will commence services upon the date of Customer filed FCC Form 486 or the start of the E-Rate funding period.

SLD Funded Payment Terms

After proceeding as outlined above, Sentinel will invoice the Customer only their portion of E-Rate funding commitment (non-discounted amounts), all E-Rate ineligible costs and costs in excess of the SLD funding commitment amounts. Sentinel will invoice USAC-SLD for all SLD committed funding amounts. In the event the SLD deems any or all of the project as ineligible, the Customer is responsible for those portions of the contract as well as the Customer's matching portions.

In the event that a funding commitment from the SLD has not been received at the time the services are to commence, the Customer may elect to proceed with the services (recurring or non-recurring) in advance of a funding commitment, so far as work commences within E-Rate's fiscal year. If the Customer elects to proceed with the services in advance of receiving necessary funding commitments from the SLD, Sentinel will invoice the Customer all costs in FULL, including otherwise discounted amounts anticipated from the SLD. At such time funding commitments are received from the SLD, the Customer may then seek reimbursement for the discounted committed funding amounts from the SLD by filing a Form 472 Billed Entity Applicant Reimbursement (BEAR) form, which Sentinel will certify for work completed or in-progress. In the event that reimbursement is denied by the SLD for any reason, Customer shall remain responsible for all costs for services rendered and/or products ordered.

Non E-Rate Payment Terms

Hardware/Software: For orders over \$100K, 50% at contract execution, balance upon shipment from manufacturer

All Invoices: Net 30



E-Rate Project and Payment Term

Fixed Price

Fixed Fee Services will be progress billed monthly based on percentage of completion. Generally, services for all non-business impacting tasks are quoted at a standard rate for labor from 9:00 a.m. – 5:00 p.m. If Customer requires, Contractor can perform some of these services outside of normal business hours at an overtime labor rate. Notwithstanding the above, services related to migrations, cutovers, or changes to critical core infrastructure are assumed to be performed outside of business hours and are included in the services pricing provided in this contract. For the fixed charges listed, the Contractor shall furnish all of the materials and perform all of the work shown on the drawings and/or described in the specifications entitled Appendix A, as annexed hereto as it pertains to work to be performed at designated customer locations. Any alteration or deviation from the above specifications, including but not limited to any such alteration or deviation involving additional material and/or labor costs, will be executed only upon a written order for same, signed by Customer and Contractor, and if there is any charge for such alteration or deviation, the additional charge will be added to the contract price detailed above.

E-Rate 2026 - Cisco AP's

Prepared by:
Sentinel Technologies, Inc
 Jake Widlowski
 6307868332
 jwidlowski@sentinel.com

Prepared for:
Lake Bluff School District 65
 121 E. Sheridan Place
 Lake Bluff, IL 60044
 Kevin Kolcz
 +12242797522
 kkolcz@lb65.org

Contract Information:
Contract # 029366
 Version: 2
 Delivery Date: 12/18/2025

Quote Summary

Description	Amount
Bill of Materials (E-Rate)	\$45,005.36
Total:	\$45,005.36

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

Terms and Conditions

By signing below, Customer agrees that the products and services being purchased through this contract are subject to the Sentinel Technologies Terms and Conditions, as applicable, located at <https://sentinel.com/Termsand-Conditions> unless expressly provided herein or otherwise addressed in a separate Agreement between the parties.

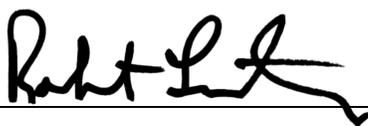
Invoice Terms

Hardware: Upon Shipment (50% down if over \$100K)
 Subscription/License: At the beginning of the contract - In Full

Payment Terms: Net 30

Sentinel Technologies, Inc

Lake Bluff School District 65

Signature: 
 Name: Robert Lenartowicz
 Title: Chief Operating Officer
 Date: 12/18/2025

Signature: _____
 Name: _____
 Title: _____
 Date: _____



**Form 470#
260007797**

**Lake Bluff District #65
2026 Networking Equipment C2 470**

Deadline: December 26, 2025

**Funding Year 2025-2026
Digital Copy**

**CDW Government LLC
230 N. Milwaukee Ave.
Vernon Hills, IL 60061**



December 26, 2025

Lake Bluff District #65
121 E Sheridan Pl
Lake Bluff, IL, 60044

RE: CDW Government's Response to Lake Bluff District #65's, 470# 260007797

Dear John Hughes IV,

Lake Bluff District #65 is seeking to identify a reliable and experienced IT partner capable of managing your E-Rate initiative. Our response demonstrates CDW Government's unique ability to contribute to the overall success of this initiative.

CDW Government LLC (CDW•G) is a global systems integrator, impacting 75 million students across 34 countries. With over 30 years of experience, we are a trusted partner to more than 15,000 school districts nationwide. Benefits of partnering with us include:

- **History of Success:** CDW•G is the leading Value Added Reseller E-Rate provider, participating in the program since 1998. To date we have managed more than 20,816 E-Rate projects for schools and libraries nationwide.
- **Strong Partnerships:** We maintain strong relationships with more than 1,000 vendor partners (OEMs), including leading networking OEMs well-versed in Internal Connections, to provide you with the best products, services, and support.
- **E-Rate Expertise:** Our dedicated in-house technical experts and E-Rate specialists ensure contract compliance, expert handling of the program's specialized invoicing processes, and ongoing consultation.
- **Personalized Support:** Your highly trained and experienced account team includes **Anne Getty**, who serves as your primary point of contact, and is responsible for coordinating all your needs.

We thank you for the opportunity to participate in the 470-response process. Please contact your Account Manager, **Anne Getty**, at **(847) 371-7130** or **anneget@cdwg.com** with any questions.

Sincerely,

A handwritten signature in black ink that reads "Justin Schwier". The signature is fluid and cursive, with the first name "Justin" being larger and more prominent than the last name "Schwier".

Justin Schwier
Manager, Proposals
CDW Government LLC

Pricing Offer and E-Rate Purchase Agreement

Upon award, to facilitate contract execution with our countersignature, please sign the enclosed E-Rate agreement and send to anneget@cdwg.com and 470award@cdwg.com.

WRITERS PLEASE NOTE, remove this language if there is not a SOW/Pre-SOW:

Before the Services are to be performed, CDW•G will provide a Statement of Work (SOW) detailing the exact scoping and pricing of the services to be provided, which will be executed by both parties prior to the start of services. The SOW will reflect the terms and conditions as negotiated between the parties during the bidding and contracting process.

This E-Rate Customer Purchase Agreement (this “Agreement”) is entered into the date the contract is signed, and effective on April 1, 2026 (“Effective Date”) and is made by and between CDW Government LLC an Illinois limited liability corporation with an office at 230 N. Milwaukee Ave., Vernon Hills, Illinois 60061 (“Seller”), and Lake Bluff District #65 a non-profit school or library eligible for Universal Service funding, as defined below.

E-Rate Contract Number	156656	Spin #	143005588
E-Rate Funding Year	2026	FCC Registration #	0012123287
Customer	Lake Bluff District #65 121 E Sheridan Pl Lake Bluff, IL, 60044	Seller	CDW Government LLC 230 N. Milwaukee Avenue Vernon Hills, IL 60061
Effective Date	April 1, 2026	Quoted Items (see Exhibit I)	470# 260007797

1. TERMS AND CONDITIONS

All orders submitted to Seller by Customer for Products under this Agreement are subject to the terms and conditions on Seller’s website at <https://www.cdwg.com/content/cdwg/en/terms-conditions/sales-and-service-projects.html> (the “Sales and Service Projects”), unless otherwise stated herein.

2. NON-ASSIGNABILITY AGREEMENT

Customer shall not assign or otherwise transfer its rights or delegate its obligations under this Agreement without Seller’s advance written consent. Any attempted assignment, transfer or delegation without such consent shall be void.

The term of this Agreement shall commence on April 1, 2026 (“Effective Date”) and be valid through the later of the Funding Year 2026 or 9/30/2027.

- i. Seller may terminate this Agreement at any time for any reason upon thirty (30) days prior written notice to the Customer.
- ii. Customer may terminate this Agreement or withdraw an order upon written notice to Seller if: (a) funds are not appropriated to Customer under this program, or (b) Customer’s School Board rejects this Agreement (“Termination Notice”). In the event that Customer terminates this Agreement due to non-appropriation of funds, or termination for convenience, then Seller may immediately cease performance. However, the Customer shall remain liable for any Products that have shipped or services, already provided, or have been subscribed or purchased prior to Seller’s receipt of the Termination Notice. Customer shall also be responsible for any of Seller’s out-of-pocket costs arising as a result of any such termination.
- iii. In the event Customer receives an extension of funding from SLP, Customer will notify Seller in writing and the parties may agree to execute an amendment to extend this Agreement.

3. GOVERNING LAW

This Agreement will be governed by the laws of IL, without regard to conflicts of law rules. Any litigation will be brought exclusively in a federal or state court located in the state or commonwealth where Customer’s location identified above, and the parties consent to the jurisdiction of the federal and state courts located therein, submit to the jurisdiction thereof. The parties further consent to the exercise of personal jurisdiction.

4. PURCHASE AUTHORIZATIONS

A. E-Rate Status

- i. Customer represents and warrants that it qualifies as eligible under the SLP to receive E-Rate funding.
- ii. CUSTOMER FURTHER ACKNOWLEDGES AND AGREES THAT THIS AGREEMENT, WHEN EXECUTED, CONSTITUTES A CONTRACT AS REQUIRED BY FCC.

B. E-Rate Purchases

- i. Customer represents and warrants that all purchases made under this Agreement shall be for its own use and that it is eligible to receive E-Rate funding as specified by USAC.
- ii. IN ACCORDANCE WITH FCC REQUIREMENTS, THE CUSTOMER SHALL SUBMIT A COMPLETED AND SIGNED FCC FORM 486 TO USAC The Form 486 shall be approved by USAC prior to order placement with Seller. See Payment Terms for details.

5. ORDERING AND ASSISTANCE

A. Ordering

Purchase orders shall be submitted through electronic means (email, electronic data interchange (EDI), etc.) directly to Customer's dedicated account manager. Alternatively, if a copy must be sent via mail, common courier, etc., please reach out to your account manager for the appropriate mailing address.

B. Other Requirements

- i. All purchase orders shall include 1) a contact name; 2) phone number; 3) purchase order number; 4) CDW Part Number and OEM Part Number; 5) Product description; 6) original and discounted Product price 7) percentage Customer owes and percentage SLP owes (if applicable) 8) ship to location; 9) bill to location; 10) BEAR or SPI Order; and 11) FCC Form 471 and Funding Request Number (FRN) number for each part number. SEPARATE PURCHASE ORDERS SHALL BE SUBMITTED FOR PRODUCTS THAT ARE NOT ELIGIBLE FOR E-RATE FUNDING. ALL ORDERS SHALL BE SUBJECT TO ACCEPTANCE BY SELLER.
- ii. If the Customer is unable to commit the full purchase order amount, any balance remaining that was not funded or approved for payment by USAC will be the responsibility of the Customer. The Customer must add the following language to its purchase order:

"The total cost of this purchase order is \$_____. The E-Rate portion is \$_____, and is committed by USAC. If there is any reduction or denial of payment with the E-Rate portion, Lake Bluff District #65 accepts full responsibility for the cost of this purchase, \$_____."
- iii. Should Customer choose to add Product or make substitutions to the Products originally sought, following USAC's funding decision, Customer agrees it will be responsible for the amounts owed for the added or substituted Products in excess of its committed funding from USAC.
- iv. Customer must complete installation of Products ordered pursuant to this Agreement within thirty (30) days of delivery. In the event Customer, or a third party hired by Customer to complete the installation, fails to install the Products within the timeframe provided herein, the Parties acknowledge and agree that Customer will begin to accrue interest on the amounts owed for such Products in an amount of one and one-half percent (1.5%) per month, or the maximum rate permitted by applicable law.

C. Assistance with Order

- i. Customer may call 1-800-328-4239 to get assistance on any purchase order. Any terms or conditions stated in or on the Customer's purchase order which are inconsistent with or in addition to the terms and conditions in this

Agreement or the Product Sales Terms and Conditions shall not be valid, are considered null and void and shall not be applicable to or binding on Seller.

- ii. FOR PRODUCTS WHICH ARE DISCONTINUED AFTER A CUSTOMER ORDER HAS BEEN ACCEPTED BY SELLER BUT BEFORE THE PRODUCT HAS SHIPPED, SELLER WILL MAKE REASONABLE EFFORTS TO OFFER A COMPARABLE OR BETTER PRODUCT AT THE SAME OR LESSER PRICE, IF AVAILABLE, UPON SLP'S APPROVAL OF THE PRODUCT SUBSTITUTION. ANY INCREASE IN PRICE THAT CANNOT BE ABSORBED BY THE SELLER WILL BE THE RESPONSIBILITY OF Lake Bluff District #65.

6. PRICE AND PAYMENT TERMS

- i. Payment terms are subject to continuing credit approval by Seller. Seller may change credit or payment terms at any time when, in Seller's opinion, Customer's financial condition, previous payment record, or the nature of Customer's relationship with Seller so warrants.
- ii. Seller may discontinue performance under this Agreement (i) if Customer fails to pay any sum when due under this Agreement or any other agreement with Seller until payment is received or (ii) if Customer is in violation of applicable laws and regulations.

A. Price

The Price shall be as set forth on the Customer's quote from Seller and which is in the form attached hereto as Exhibit I, and as amended from time to time. All prices are exclusive of federal, state, local, or other taxes, which shall be the responsibility of the Customer.

Payment Terms

- i. All payments, regardless of method, shall be submitted to "Accounts Receivable," please contact your account manager for payment method options.
- ii. CUSTOMER MAY EITHER WAIT TO PLACE AN ORDER PRIOR TO OR AFTER RECEIPT OF ITS FCDL. IN THE EVENT THAT CUSTOMER PLACES AN ORDER PRIOR TO RECEIPT OF THE FCDL, CUSTOMER SHALL BE RESPONSIBLE FOR PAYMENT OF THE ENTIRE PURCHASE PRICE WITHOUT REGARD TO SLP FUNDING.
- iii. Customer must choose one of the following payment methods. However, Customers that choose to order Products prior to receiving their FCDL must follow the BEAR payment method.



Form 474 Service Provider Invoice (SPI) Method

Seller will invoice the Customer for the Product price, as set forth on the Product quote, net of the FCDL amount. Customer shall be responsible for making payment within thirty (30) days from date of invoice. There must be an approved FCC Form 486 prior to placing the SPI order.



Form 472 Billed Entity Applicant Reimbursement (BEAR) Method

Seller will invoice Customer, upon Product shipment, for the total purchase price without regard to any SLP funding applied to that purchase price for the Products. Customer shall pay the invoiced amount within thirty (30) days from the date of invoice.

- iv. Seller accepts BEAR orders beginning April 1 before the beginning of the Funding Year. Seller accepts SPI orders beginning July 1 of the Funding Year when Customer has received its FCDL and completed the FCC Form 486, Seller DOES NOT accept SPI orders before July 1 of the Funding Year, or prior to the Form 486 approval by USAC.

7. NOTICES

All notices and other communications required or permitted under this Agreement shall be served in person or sent by U.S. mail, Federal Express, or equivalent carrier to the party's address listed above

8. GENERAL

If any term or provision herein is determined to be illegal or unenforceable, the validity or enforceability of the remainder of the terms or provisions herein will remain in full force and effect.

9. ENTIRE AGREEMENT

This Agreement constitutes the entire agreement between Seller and Customer and supersedes and replaces any and all previous and contemporaneous communications, representations or agreements between the parties, whether oral or written, regarding transactions hereunder. No provision of this Agreement may be waived or modified except by an amendment signed by an authorized representative of each party.

10. DOCUMENT RETENTION

All documents related to this Agreement will be kept on file by both parties for a period of ten (10) years after the project completion in accordance with the rules of the SLP.

11. DEFINITIONS

As used in the Agreement, the following terms shall have the meanings set forth below:

- A. "Universal Service Administrative Co." or "USAC" – The not-for-profit organization designated by the U.S. Federal Communications Commission ("FCC") to administer and ensure compliance with the Universal Services Fund.
- B. "SLP" - The Schools and Libraries Program of the Universal Service Fund, which includes the E-Rate Program and that is administered by USAC under the direction of the FCC.
- C. "E-Rate" – The education rate funding program that is a part of SLP that provides discounts to keep students and library patrons connected to broadband and voice services and which is one of the programs that form the Universal Service Program.
- D. "Funding Commitment Decision Letter" or "FCDL" – A letter that a Customer receives from USAC which indicates the applicable discount amount for a specific funding year.
- E. "Products" – E-Rate eligible products or services that include computer related hardware but are not limited to caching servers, routers, switches, wireless access points, installation, and warranty maintenance and other items which are eligible for E-Rate discounts in accordance with the rules issued by USAC.
- F. "Funding Year" – The specific calendar period, as defined by the SLP, during which the Customer is approved for funding or discounts on Products. FY 2026 is in reference to the program year.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement the day and year first above written.

CDW Government LLC

Lake Bluff District #65

(Authorized Signature)

(Authorized Signature)

Printed Name

Printed Name

Title: _____

Title: _____

Date: _____

Date: _____

**** Upon award, to facilitate contract execution with our countersignature, please sign the enclosed E-Rate agreement and send to anneget@cdwg.com and 470award@cdwg.com**

Exhibit I – Pricing Offer

Please note: USAC and the FCC makes the final determination on the eligibility of products. Final eligibility of any component (and the E-Rate service category in which discounts should be requested) will be determined by technical configuration (use), installation location, user population served, cost-effectiveness, and other E-Rate regulatory requirements.



Thank you for choosing CDW. We have received your quote.

Hardware Software Services IT Solutions Brands Research Hub

QUOTE CONFIRMATION

KEVIN KOLCZ,

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

Convert Quote to Order

ACCOUNT MANAGER NOTES:	Anne Getty Account Representative, K-12 Illinois and Indiana CDW-G Phone: 877-769-4031 Internal Extension: 77130
-------------------------------	---

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
PRLK138	11/19/2025	CISCO 9174 APS	2023940	\$49,452.00

QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Cisco Meraki MR Series Enterprise - subscription license (5 years) - 1 acce Mfg. Part#: LIC-ENT-5YR UNSPSC: 43232901 Electronic distribution - NO MEDIA Contract: MARKET	48	3354009	\$285.84	\$13,720.32
Cisco Wireless 9174I - wireless access point - Wi-Fi 7, Bluetooth Mfg. Part#: CW9174I-RTG Contract: MARKET	48	9009203	\$735.81	\$35,318.88
CIS CCW SN CON-L1NCD-CW93ICFG Mfg. Part#: CON-L1NCD-CW93ICFG Electronic distribution - NO MEDIA Contract: MARKET	48	9027405	\$8.60	\$412.80

SUBTOTAL	\$49,452.00
SHIPPING	\$0.00
SALES TAX	\$0.00
GRAND TOTAL	\$49,452.00

PURCHASER BILLING INFO	DELIVER TO
-------------------------------	-------------------

Billing Address:
 LAKE BLUFF SCHOOL DIST.
 ACCOUNTS PAYABL
 121 E SHERIDAN PL
 LAKE BLUFF, IL 60044-2632
Phone: (847) 234-9400
Payment Terms: ERATE QUOTES ONLY

Shipping Address:
 LAKE BLUFF SCHOOL DIST.
 KEVIN KOLCZ
 121 E SHERIDAN PL
 LAKE BLUFF, IL 60044-2632
Phone: (847) 234-9400
Shipping Method: DROP SHIP-GROUND

Please remit payments to:

CDW Government
 75 Remittance Drive
 Suite 1515
 Chicago, IL 60675-1515



Sales Contact Info

Anne Getty | 800.808.4239 | anneget@cdwg.com

LEASE OPTIONS

FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$49,452.00	\$1,429.16/Month	\$49,452.00	\$1,631.42/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

Need Help?



My Account



Support



Call 800.800.4239

[About Us](#) | [Privacy Policy](#) | [Terms and Conditions](#)

This order is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>
 For more information, contact a CDW account manager.

Cisco

BY PLACING AN ORDER FOR ABOVE PRODUCTS, Customer acknowledges and agrees: (1) that it is receiving the Cisco Products and Services directly from Cisco Systems, Inc. ("Cisco") and hereby agrees to the Cisco's terms and conditions ("Cisco Terms"), which can be found at Cisco's Customer Contract Experience site at the following URL: <https://www.cisco.com/site/us/en/about/legal/contract-experience/index.html>, which includes Cisco's General Terms at the following URL: https://www.cisco.com/c/dam/en_us/about/doing_business/legal/Cisco_General_Terms.pdf, and the Offer Descriptions at the following URL: <https://www.cisco.com/c/en/us/about/legal/cloud-and-software/software-terms.html#offer-descriptions-product>, and (2) that Cisco or its affiliates and not Seller will be responsible for the performance of the Cisco Products and Services.

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CDW Government Overview

Quick Facts

Vernon Hills, IL
U.S. Headquarters

\$21B
2024 Annual Net Sales

15,100
Coworkers

250,000+
Customers

205
Fortune 500 Ranking

#5
CRN's Solution Provider 500 List

CDW Government LLC (CDW•G) is the wholly owned subsidiary of CDW LLC, a leading multi-brand technology solutions provider to corporate and public sector customers in the U.S., U.K., and Canada.

Founded in 1984, CDW currently employs 15,100 coworkers worldwide. Our broad array of offerings ranges from discrete hardware and software products to integrated IT solutions. Our sales and service delivery teams are organized by segment and geographic regions. We have an expansive network of offices near major cities and a large team of customer-facing coworkers - including field sellers, technology specialists, and advanced delivery engineers - across the country.

CDW’s sustainable growth and continued financial stability – growing from \$4 billion net sales in 2001, to \$21 billion in 2024 - serve to assure Lake Bluff District #65 that we are here to stay and can support you through the life of this contract and beyond.

We are a trusted partner to more than 15,000 school districts.

K-12 Education Expertise

For more than 30 years, CDW Government has helped schools leverage technology to achieve great educational outcomes. With more than **200 government and education contracts**, we are one of the nation’s largest direct-response providers of multi-brand technology products and services. We closely monitor emerging technologies to stay at the forefront of innovation and proactively expand our offerings and certifications to support your evolving needs.

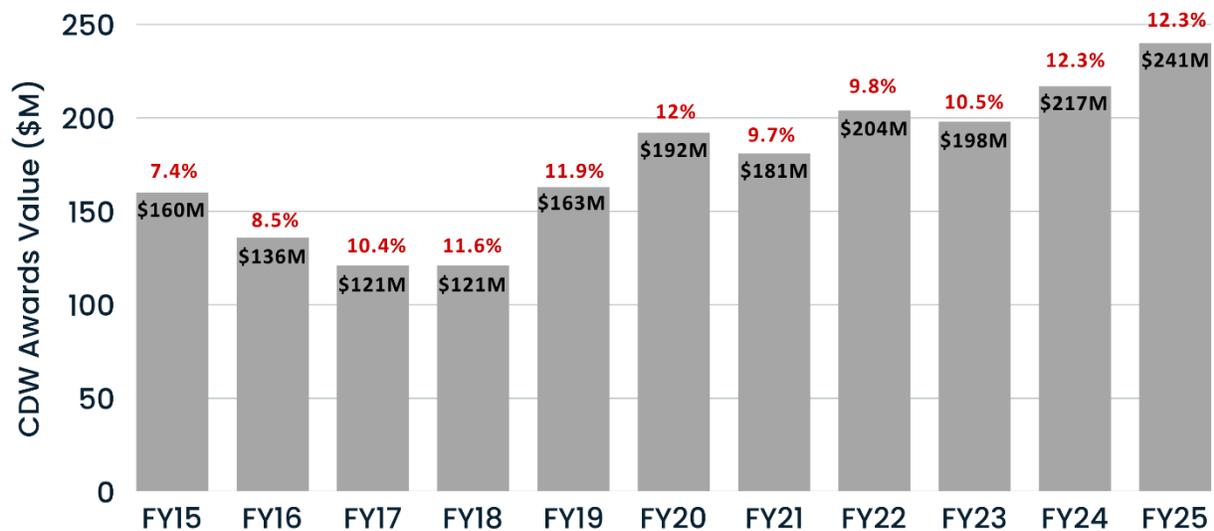
Products and Partnerships	Total E-Rate Solutions
<p>More than 100,000 products from more than 1,000 vendors including leading networking OEMs such as: APC, Cisco, Cradlepoint, Extreme Networks, Fortinet, HPE, Aruba, Juniper, Kajeet, Leibert, Palo Alto, Ruckus, Starlink, and more.</p>	<ul style="list-style-type: none"> ▪ Category One <ul style="list-style-type: none"> ▪ C1 Network Equipment ▪ Wireless Hot Spots and Bus WiFi ▪ Category Two <ul style="list-style-type: none"> ▪ Internal Connections ▪ Basic Maintenance of Internal Connections ▪ Managed Internal Broadband Services ▪ Pilot Program: Cybersecurity

A Powerful E-Rate Partner

We have nearly 30 years of experience delivering successful outcomes for E-Rate funded projects. CDW Government has been participating in the E-Rate program since 1998. We are the largest Category 2 provider nationwide, delivering two-times the amount of Category 2 E-Rate projects than our next closest competitor. Since the E-Rate Modernization in 2015, we have been awarded **over 20,816 E-Rate projects totalling over \$1.9B** in equipment delivered to eligible entities throughout the United States.



CDW E-RATE AWARDS % = CDW's Market Share of E-Rate Awards



Proven Management Approach

Due to our streamlined and best-practice system of checks and balances, **we have never lost funding for a school**, as substantiated by numerous audits and PIA reviews. Our dedicated internal K-12 and E-Rate resources help ensure accurate invoicing and contract compliance, as well as provide knowledgeable resources and guidance as you navigate your E-Rate journey.

- **E-Rate Program Management Team** offers knowledge, assistance, and advisement, as well as ensures contract compliance.
- **E-Rate Funding Team** ensures expert handling of both BEAR and SPI E-Rate invoicing by accounts receivable specialists.
- **K-12 Education Strategists** focus on helping you implement solutions attuned to your needs, with realistic budget constraints in mind.

Support Resources for Lake Bluff District #65

When you work with CDW•G, you grow your IT team. Your **dedicated account management resources** work to become trusted members of your team, tailoring a piece of equipment or an entire network to deliver effective and sustainable results.

Account Management Resources	
<p>Anne Getty Account Manager (847) 371-7130 anneget@cdwg.com</p>	<p>Meghan Ruscheinski Sales Manager (877) 325-8048 meghrus@cdwg.com</p>
<p>Seyed Khalili Executive Account Manager (866) 324-9079 seyed.khalili@cdwg.com</p>	

Our **E-Rate Program Management** team offers eligible entities their knowledge, assistance, and advisement on E-Rate matters, including program compliance. The team prepares contract deliverable reports and makes modifications, as necessary, including price reductions, additions, discontinued products, replacements, and version changes. They ensure that price and supply agreements are in place from award through completion and that the E-Rate bidding, ordering, invoicing, and funding are all seamless and easy for you to complete.

Our **Funding Solutions** team can help E-Rate applicants understand compliance with rules and regulations. They advise on the appropriate engagement after Form 470 filings and work with our operations teams to ensure E-Rate ordering, invoicing, and delivery are compliant. Our E-Rate Team assists applicants with PIA reviews, preparation of Bulk Upload Attachments, and product eligibility reviews as part of the Form 471 process.

Primary E-Rate Resources	
<p>Mandi Maricque Manager, Program Management – K12 224.315.2047 amanda.maricque@cdwg.com</p>	
<p>Countersignature / Post Award Inbox: 470Award@cdwg.com</p>	
Additional E-Rate Resources	
<p>Dave LeNard Business Development Manager, E-Rate</p>	<p>Amy Passow Senior Manager, Education Funding Solutions</p>
<p>Deb Orts Contract Analyst</p>	<p>Kim Lowry Account Receivable E-Rate Invoicing Consultant</p>

FCC FRN E-Rate Display System Status

The below screen shot is from July 22nd, 2025. CDW•G remains in **Green Light Status**.



Upon request, CDW•G can provide an updated screenshot.

- Spin #143005588
- FCC Registration #0012123287

Helpful Hints for Preparing Form 471

Things to consider when preparing your funding request (Form 471):

- Enter only one manufacturer part number per line item (do not bundle part numbers)
- All software should be requested under IC, Software
- Even when bundled with warranty support from manufacturer for purchase, as long as warranty cannot be purchased on its own
- If you live in a state that has applicable taxes, such as AR, NC, CA, AZ, WA, make sure to include those taxes on your FCC Form 471.
- If warranty can be purchased separately, then it should be separated for funding request, and warranty funding requested under Basic Maintenance
- Warranty only part numbers should be requested under Basic Maintenance
- List months of service, should only be for coverage July 1 – June 30 (Funding Year)
- List hardware supported part number
- List site where hardware sits
- CDW•G can complete Bulk Submission Forms if chosen as the service provider for your funding request. Please email E-Rate@cdw.com for assistance.

Additionally, **please note** - upon award, to facilitate contract execution with our countersignature, please sign the enclosed E-Rate agreement and send to anneget@cdwg.com and 470award@cdwg.com. Please see **E-Rate Order Process** information on the following page for further details.

E-Rate Order Process

Ordering

Purchase orders shall be submitted through electronic means (email, EDI, etc.) directly to Customer's dedicated account manager. Alternatively, if a copy must be sent via mail, common courier, etc., please reach out to your account manager for the appropriate mailing address.

Required Information

All orders must include:

- Contact name, Phone number
- Purchase order number
- Part number, Product description
- Pre-discount and discounted product price
- Percentage Customer owes and percentage SLD owes (SPI – Form 474 Method)
- Ship to location, Bill to location
- FCC Form 471 Number (also known as Application Number)
- FRN for each part number
- Billing method (BEAR – Form 472 or SPI – Form 474)
- "Net 30 Terms"

SEPARATE PURCHASE ORDERS SHOULD BE SUBMITTED FOR PRODUCTS THAT ARE NOT ELIGIBLE FOR E-RATE FUNDING. ALL ORDERS ARE SUBJECT TO ACCEPTANCE BY SELLER. PO TOTAL SHOULD REFLECT FULL PURCHASE PRICE OF ORDER.

Assistance With Order

Customer may call 1-800-328-4239 for assistance on any purchase order. Any terms or conditions stated in or on the Customer's purchase order which are not consistent with or in addition to the terms and conditions in this Agreement or the Product Sales Terms and Conditions shall be null and void and shall not be applicable hereto or binding on Seller.

IN THE CASE OF CHANGES TO PRODUCTS AFTER A CUSTOMER ORDER HAS BEEN ACCEPTED BUT BEFORE THE PRODUCT HAS SHIPPED, SELLER WILL MAKE REASONABLE EFFORTS TO MAKE AVAILABLE TO THE CUSTOMER A COMPARABLE OR BETTER PRODUCT AT THE SAME OR LESSER PRICE WHEN OR IF AVAILABLE, UPON APPROVAL FROM SLD ON PRODUCT SUBSTITUTION.

Price

Price shall be as stated in the quotation attached hereto as Exhibit I by CDW-G account manager. Prices are exclusive of federal, state, local, or other taxes, which shall be the responsibility of the Customer. Any taxes will be listed separately on the invoice.

Payment Terms (Customer must choose one)

- a. **Form 474 Service Provider Invoice (SPI) Method:** Seller will invoice Customer for their portion of the Products upon shipment of Product and Customer shall

pay the invoiced amount (non-discounted amount owed by Customer) within thirty (30) days from date of invoice

- b. **Form 472 BEAR Method:** Seller will invoice Customer for pre-discount amount of the Products upon shipment of Product and Customer shall pay the invoiced amount (full amount owed by Customer) within thirty (30) days from the date of invoice.

Payment Method

In adherence to Federal E-Rate compliance regulations, CDW-G’s quoted price is all-inclusive of any and all discounts, if applicable. No further discounts will be applied during time of invoice. All payments for both methods shall be submitted to the address presented below WHERE APPLICABLE:

ACH PAYMENT INFORMATION:	CHECK PAYMENT INFORMATION:
E-mail Remittance To: gachremittance@cdw.com	CDW Government
THE NORTHERN TRUST	75 Remittance Drive Suite 1515
50 SOUTH LASALLE STREET	Chicago, IL 60675-1515
CHICAGO, IL 60675	
ROUTING NO.: 071000152	
ACCOUNT NAME: CDW GOVERNMENT	
ACCOUNT NO.: 91057	

1. Payment terms are subject to continuing credit approval by Seller. Seller may change credit or payment terms at any time when, in Seller’s opinion, Customer's financial condition, previous payment record, or the nature of Customer's relationship with Seller so warrants.
2. Seller may discontinue performance under this Agreement (i) if Customer fails to pay any sum when due under this Agreement or any other agreement with Seller until payment is received or (ii) if Customer is in violation of applicable regulations.

NOTWITHSTANDING ANYTHING TO THE CONTRARY, CUSTOMER IS RESPONSIBLE FOR PAYMENT OF 100% THE PRICE OF PRODUCTS IN THE CASE WHERE CUSTOMER PLACES ORDER FOR PRODUCTS SLD DISALLOWS CUSTOMER’S REQUEST FOR DISCOUNT AND REFUSES PAYMENT TO SELLER OF THE DISCOUNT AMOUNT FOR PRODUCTS. IF SLD DISALLOWS CUSTOMER’S REQUEST FOR DISCOUNT CUSTOMER IS IN NO WAY REQUIRED TO PLACE ORDER FOR PRODUCTS.

Appendix

Implementation Plan

Tasks for First Two Weeks (Sample Version)

Upon award, your Account Management Team will remain in constant contact with key employee(s) at each location to implement the contract and ensure total satisfaction. CDW•G will make this process as seamless as possible and will follow the work plan that has been developed. In addition, if requested, CDW•G will facilitate any necessary meetings via teleconference, videoconference, or in person, pending appointment, at your location or ours, to ensure that the process meets your expectations.

While there can be challenges to implementing a project of any scale, CDW•G tries to minimize potential problems upfront. We will need Lake Bluff District #65 to provide the following in a timely manner in order to facilitate the implementation process:

- Updated contact information for all key personnel
- Information regarding product forecasts
- Standardized product list
- List of authorized users and restrictions
- Imaging specifications
- Specific reporting requirements
- Permission for CDW•G to be listed on manufacturer agreements.

During the implementation process, any problems or concerns should be directed to your account manager for immediate resolution. The following implementation plan demonstrates how CDWG will work with you to successfully implement this project.

Task	Week 1	Week 2
Account Management Set Up		
<ul style="list-style-type: none"> • Introduce key customer contacts to CDW•G Account Team • Introductory letter/phone contact/ site visit 	X	
<ul style="list-style-type: none"> • Gather/confirm general customer information • Contacts: phone, email, fax • Lake Bluff District #65's locations and addresses 	X	
<ul style="list-style-type: none"> • Outline customer's procedures and requirements, i.e. <ul style="list-style-type: none"> ○ Frequency of contact/schedule ○ Turnaround expectations (quotes) ○ Reporting 	X	
<ul style="list-style-type: none"> • Conduct walkthrough or webinar: Account Center 		X

CDW•G Capabilities and Support		
• Make contact with Account Specialists, as needed		X
• Review technical support options	X	
• Review customer service processes (i.e., returns)	X	
Customer Financial Arrangements		
• Complete forms for credit approval	X	
• Complete financing application		X
Product Specific Needs and Services		
• Arrange conference call(s) with manufacturer(s)	X	
• Develop product forecasts	X	
• Process and test image(s)		X
• Customize asset tag/schedule asset tagging		X
• Input customer installation/configuration specifications		X
Procurement and Management Systems		
• Standardize products through your Account Center		X
• Create bundles		X
• Set up purchase authorizations and controls		X
• Establish account linking		X
• Set up software license tracking system		X
• Implement asset tracking system		X
• Investigate or link with e-procurement programs and third parties		X
• Utilize EDI for invoicing and/or ordering functions		X
Pricing		
• Have CDW•G listed on all manufacturer contracts		X
• Enter pricing information into contract management system		X
Optional Systems/Services		
• Finalize staging agreement		X
• Finalize minority/disabled small business partnership		X
• Arrange for onsite services		X
• Select appropriate training programs		X
• Set up Employee Purchase Program		X

K-12 Funding and Other Resources

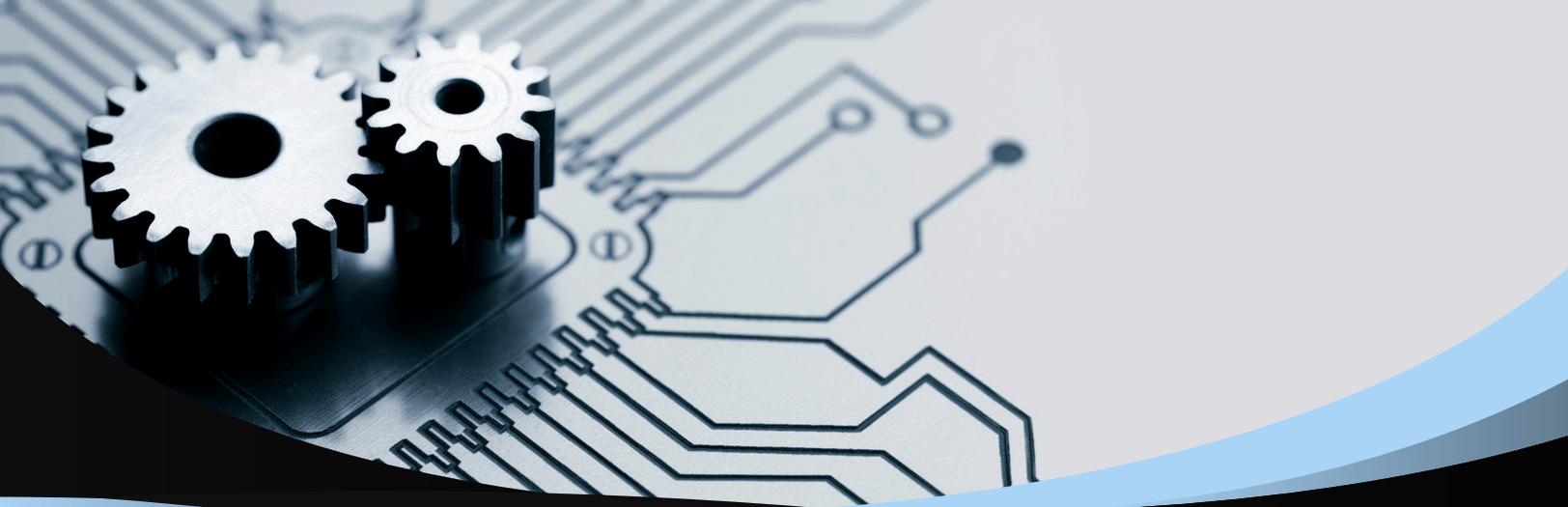
We know your need for vendor support does not stop at deployment completion. Maintaining technology program innovativeness and alignment with your education goals is a continuous and daunting task. In fact, in a year, your program will look very different. You need a vendor that does more than meet your RFP's technology requirements; you need a vendor partner that shares a passion for education and continued development. Our teams, and our partners, are dedicated to supporting the full scope of Lake Bluff District #65's technology and all your program goals. Following are highlights of the value-adds we offer our education customers.

Get Ed Funding Overview

CDW•G sponsors [GetEdFunding.com](https://www.getedfunding.com), a free grant-finding resource, providing access to billions of dollars' worth of educational funding opportunities. Through sponsoring this resource, CDW•G's mission is to help educators and institutions discover the funds they need to supplement tight budgets to achieve your goals and take learning to the next level.

Monitored daily, [GetEdFunding.com](https://www.getedfunding.com) can reduce the energy your teachers are spending to search for programs and money. You can finetune your search based on key concepts and 21st century skills and themes. Once you are registered on the site, you can save the grants of greatest interest to return to later. The funding opportunities listed are already available and applicable to standard learning paths. For example, there are more than 60 STEM specific programs currently available for application. Please reach out to your account manager for more information.





Lake Bluff School District 65
470# 260007797



Presented By:



FRN: 0029691623

SPIN#: 143052287

Contact Us Now

 813.481.1948

 www.dofcreations.com
 ashley@dofcreations.com

 7320 E Fletcher Ave.
Tampa, FL 33637





DOF Creations, LLC (DOF) is a DMS Certified Minority-Owned Business founded in 2016 with an initial focus on software development and DevOps consulting. Over time, DOF evolved to place a greater emphasis on enterprise technology, networking, and cybersecurity, responding to the growing needs of our customers. Today, DOF serves as a full-service technology partner to both public and private sector organizations, including state capitals, state agencies, school districts, colleges, and major U.S. stadiums.

We take pride in delivering tailored solutions to organizations of all sizes, with a special dedication to supporting resource-constrained and smaller entities. Whether helping a rural school district modernize our technology infrastructure or guiding a state agency through complex cybersecurity challenges, DOF's mission is to build resilient, future-ready solutions. These include wireless networks, cybersecurity strategies, in-class technology upgrades, and infrastructure modernization efforts. DOF's leadership brings decades of experience in navigating USAC (Universal Service Administrative Company) requirements, ensuring customers receive maximum value from funding opportunities and compliance with federal regulations.

We're unique in our ability to innovate and adapt to our customers' needs. We've developed managed service offerings to address the national IT staff shortage, created grant funding strategies for diverse customer needs, and introduced industry-specific solutions for emerging threats and security demands. By leveraging our deep expertise in a broad array of technologies and understanding the unique challenges of implementation, DOF builds solutions that are not just effective but transformative. "Measuring Success Through Service" isn't just a tagline for DOF—it's our guiding principle. Every customer's success is our ultimate goal.



Leadership

Mission Statement

DOF believes in “*Measuring Success Through Service*”. We believe in being a partner that adjusts as your needs do, and as problems arise, we believe in sticking with you, so you’re never stuck.

Saeed Gordon CEO/President

Saeed Gordon is the CEO of DOF Creations, LLC, a company built on the principle that true success comes from dedicating oneself to the needs of the customer. A graduate of Vanderbilt Law School, Saeed brings a meticulous focus on compliance concerns, ensuring that DOF’s solutions adhere to the highest regulatory and administrative standards. With extensive experience identifying and securing grant funding, Saeed has helped public entities, educational institutions, and healthcare organizations implement transformative technology solutions. His leadership reflects DOF’s motto, “Measuring Success Through Service,” as he strives to deliver innovation and meaningful impact to every customer.

Viv Gordon – Chief Revenue Officer

Viv Gordon serves as the Chief Revenue Officer of DOF Creations, LLC, bringing over 30 years of experience in finance and account management to the organization. Throughout her career, she has worked with leaders in communications, finance, and technology, building a reputation for finding creative solutions to her customers’ most pressing challenges. Viv’s innovative approach to financing, including the development of 0%-interest and multi-year subscription models, makes critical and often costly technology improvements accessible to customers. Her problem-solving prowess and unwavering commitment to client success are key to DOF’s ability to deliver tailored, impactful solutions.

Todd Matuschak – Chief Technology Officer

Todd Matuschak serves as Chief Technology Officer for DOF. As a jack-of-all-trades and master-of-many, he brings almost 2 decades of experience from the public and private sectors, most recently working as a Sr. Engineer for the City of Tallahassee (FL). There, he provided support across the City's diverse public service divisions including police and dispatch, utilities, and traffic. Additionally, he managed critical infrastructure such as servers and relevant databases. While his expertise is diverse, he has extensive experience in cybersecurity optimization, integrating technologies across the IT landscape to close gaps and reduce vulnerabilities, along with firsthand understanding of how to navigate critical regulatory requirements and standards, including NIST alignment.

Experience in:

- Policy & Frameworks - NIST, ISO, COBIT, TOGAF
- Standards - CJIS, HIPAA, NERC, FERC, PCI/DSS

Carley Stepp – Chief Operations Officer

Carley Stepp serves as DOF’s Chief Operations Officer. Carley manages a variety of responsibilities including marketing, sales engagement, and people management. Carley plays a pivotal role in shaping and overseeing organizational policies, ensuring that they align with the company’s values and strategic objectives. Her hands-on approach ensures that operations are streamlined and that the organization maintains its competitive edge in a rapidly changing market. She also leads marketing strategy and sales engagement allowing her to bridge the gap between customer acquisition and retention. Carley’s leadership style is defined by her strategic foresight, operational precision, and dedication to nurturing talent.

Engineering and Project Management

Rick Moore-Project Manager

Rick Moore serves as DOF's central point of contact for customers. With over 25 years of advanced IT experience and a well-developed set of leadership, coaching and organizational skills. Adaptable to an ever-changing IT threat environment. Able to routinely multitask from the tactical to the strategic activities in a fast-paced environment. Excellent written and oral communication skills. Relevant skills/qualities include:

EDUCATION

MBA, Embry-Riddle Aeronautical University Various Orlando Health Leadership Courses

- HPE Aruba Networking Certified Professional
- HPE Aruba Networking Certified Associate
- Extreme Certified Professional in Solutions
- Selling Extreme Certified Professional in
- Solutions Design Extreme Certified Associate in Solutions Selling
- Extreme Certified Associate in Solutions Design
- Extreme Certified Associate in Extreme Switching
- Extreme Wireless Cloud – Installation and Configuration
- Extreme Certified Associate in ExtremeCloud IQ
- Extreme Certified Associate in Extreme Fabric Connect
- Fortigate NSE 1-3
- Harmony Mobile Technical Specialist

Ken Strain-Project Manager

A dedicated technical professional combining 20 plus years of progressive IT experience for various private and publicly held businesses with a solid technical background in areas of security, wireless, voice and networking systems. Progressive experience in all areas of the vendor lifecycle; design, pre-sales, implementation and post-sales support. Have a proven track record to correlate data from multiple areas and apply it to quickly isolate customer issues. With a proven track record of excellent interpersonal skills, effectively communicating complex technical information to all levels of staff and management, can direct multiple tasks effectively and master complex theories. Thrive in high-pressure situations requiring focused decision-making and quick resolution. Successful Senior Network Engineer accomplished in managing enterprise-wide networks for large-scale operations. Plan, implement and continuously improve infrastructure and controls to stay on top of changing operational and security demands.

- Palo Alto Networks Certified Network Security Engineer (PCNSE) Fortinet NSE 7 Network Security Architect (NSE7)
- Fortinet NSE 4 Network Security Professional (NSE4)
- Palo Alto Network Systems Engineer (PSE) – Strata Professional
- Palo Alto Network Systems Engineer (PSE) – Prisma Cloud Associate Criminal Justice Information Systems (CJIS) – Level 4 access certification
- Juniper JUNOS Associate (JNCIA-JUNOS)
- Juniper MistAI Associate (JNCIA-MistAI)
- AWS Certified Advanced Networking (ANS-C01)
- Prisma Certified Cloud Security Engineer (PCCSE) - In progress
- Cisco Certified Network Professional (CCNP)
- Cisco Certified Network Professional +Voice (CCNP Voice)
- Cisco Certified Design Professional (CCDP)
- Aruba Certified Mobility Professional (ACMP)
- Brocade Certified Network Professional/Layer 4-7 Professional (BCNP/BCLP)

DOF Creations Experience & Certifications List

Technical Certifications:

- Fortinet - Certified Information Systems Security Professional
- Fortinet – NSE 2 Network Security Associate
- Fortinet – NSE 3 Network Security Associate
- Fortinet - NSE 4 Network Security Professional
- Fortinet - NSE 7 Network Security Professional
- Palo Alto Certified Network Security Engineer (PCNSE)
- Palo Alto Network Systems Engineer (PSE) – Strata Professional
- Palo Alto Network Systems Engineer (PSE) – Prisma Cloud Associate
- Prisma Certified Cloud Security Engineer (PCCSE) - In progress
- Cisco Certified
- Certified Ethical Hacker by the EC Council
- FOR508: Advanced Incident Response, Threat Hunting, and Digital Forensics (G01_02_SF_CM_7985)

Vendor Relationships

HP Aruba Gold and many more visit our website @ www.dofcreations.com



DOF Creations

Address: 7320 E Fletcher Ave. Tampa, FL 33637

Phone: 888-833-4644

Email: solutions@dofcreations.com

DOF Creations Testimonials

Bay District Schools

Bay District Schools has received an unparalleled level of support from DOF Creations' network engineering team. Their dedication, tireless work ethic, and extreme attention to detail have been nothing short of exceptional. Where others struggled to find solutions, DOF Creations succeeded, bringing expertise and problem-solving skills that went above and beyond our expectations. Their ability to diagnose and resolve complex network challenges—where many other engineers were left scratching their heads—has been invaluable to our district. We highly recommend DOF Creations to any organization in need of top-tier network engineering support.

Andrew Pate
Sr. Manager of Infrastructure
Bay District Schools

Titan Technologies

DOF has provided outstanding support. Our business relationship has been nothing short of excellent and I am pleased to offer this reference. DOF has consistently demonstrated a high level of professionalism and commitment to delivering quality products and services. Their attention to detail, reliability and responsiveness have greatly contributed to the success of our projects. I would highly recommend Viv Gordon and her DOF team.

Barry Boutwell
Program Manager
Titan Technologies

Washington County School District

DOF is... that extra person that can come to assist your team where you need help; that resource that can help you find the product you are looking for; a team that is diverse enough to allow you to fill in the "blank" for your company. Let DOF fill in the "blanks" for you.

Dewayne Geoghagan
Director of Technical Services
Washington County School District, FL

State of Florida

Woman & Minority Business Certification

DOF CREATIONS, LLC

Is certified under the provisions of
287 and 295.187, Florida Statutes, for a period from:

07/23/2024 to 07/23/2026



Pedro Allende
Florida Department of Management Services





Commission Registration System (CORES)

[Associate Username to FRN](#) | [Manage Existing FRNs & FRN Financial](#)

[Register New FRN](#) | [Reset FRN Password](#) | [Search for FRN](#)

FCC Registration

[FCC](#) > [FCC Registration](#) > [Manage Existing FRNs](#) > FRN Financial

Logged In As: [sbgordon@dofcreations.com](#) | [Logout](#)

FRN Financial

[Manage FRNs](#)

FRN Financial

Show entries

Search:

FRN	FRN Name	Red Light Status	Action
0029691623	DOF Creations, LLC	Green Light	View/Make Payments

Showing 1 to 1 of 1 entries

Previous Next

[Go Back](#)

Customer Service

[Help](#)

[Frequently Asked Questions](#)

[Privacy Statement](#)

[FCC Home Page](#)

For assistance, please submit a help request at <https://www.fcc.gov/wireless/available-support-services> or call 877-480-3201 (Mon.-Fri. 8 a.m.-6 p.m. ET).

Current Version: 3.0.1

Scope of Work: Managed Internal Broadband Services (MIBS)

1. Overview

This agreement outlines the scope of Managed Internal Broadband Services (MIBS) to be provided to the District under the E-rate Category Two program. These services are limited to the operation, management, and monitoring of eligible internal broadband equipment as defined by the FCC and USAC.

2. Eligible Equipment Under Management

DOF Creations will manage and support the following eligible internal broadband equipment:

- Wireless Access Points (WAPs)
- Network Switches

3. Services Provided

A. Monitoring Services

- Remote monitoring of broadband equipment health, status and performance
- Alerts and notifications for hardware faults, disconnections, or performance thresholds
- Regular reporting on the above metrics

C. Firmware and Software Management

- Scheduled firmware updates for all eligible equipment
- Security patch management (for emerging vulnerabilities on eligible equipment)
- Basic configuration tuning and management
- Configuration backups and version control

D. Operational Management

- Centralized dashboard configuration utilizing existing tools (FortiManager, FortiAnalyzer, Netsight, etc.)
- Interface and liaison with hardware vendor (Fortinet, Extreme, etc.) for troubleshooting issues

E. Helpdesk Support

- Dedicated helpdesk (phone/email) for internal broadband equipment issues
- Defined response time based on severity levels

4. Service Delivery Model

- All equipment under management is owned by or provided as part of a dedicated managed service.
- Managed equipment is used exclusively by School District and located on eligible premises.
- No shared-use or off-site management of end-user devices is included.

5. Exclusions (Not E-rate Eligible, not included in MIBS)

- Endpoint security or antivirus monitoring
- Content filtering or firewall services not directly tied to internal broadband equipment
- Cloud services, data backup, or disaster recovery
- SIEM/SOC services
- Management of end-user devices (laptops, tablets, phones)

6. Documentation and Reporting

- Monthly reports of managed service activities
- Detailed inventory of managed equipment with serial numbers and locations
- Ticketing system logs showing requests, responses, and resolutions

7. Contractual Compliance

- DOF Creations shall comply with USAC and FCC rules related to E-rate eligible services
- Pricing shall be cost-effective and based on itemized eligible services
- DOF Creations agrees to participate in audits or reviews by USAC as required

8. Other Services - Cybersecurity & Compliance (Non-MIBS eligible)

- Quarterly Cybersecurity Risk Assessments – Identify vulnerabilities, conduct penetration testing, and perform threat simulations and tabletop scenarios.
- Incident Response & Forensics – Rapid remediation, investigation, and containment in the event of a cyber incident.
- Compliance Audits – Ensuring compliance with the NIST Cybersecurity framework as well as any other applicable or necessary frameworks.
- Firewall & Network Security Management – Continuous security posture assessments and updates.
- Data Backup & Disaster Recovery (BDR) Planning – Regular testing and failover strategies to ensure business continuity.

QUOTE



7320 East Fletcher Ave
Tampa, FL 33637

DMS Certified - Minority Business

To Jay Kahn
Lake Bluff School District 65
121 E Sheridan Plaza
Lake Bluff, IL 60044-2632

QUOTE #	Q1911283
DATE	Dec 16, 2025
CONTRACT VEHICLE	
QUOTE NAME	Lake Bluff School District 65

Salesperson	P.O. Number	Payment Terms	Due Date
Carley Stepp			Jul 1, 2026

Qty	Part Number	Description	List Price	Customer Discount %	Unit Price	Total Price
<p>DOF SPIN#: 143052287 - 470 #: 260007797</p> <p>100% E-Rate Eligible</p> <p>DOF MIBS - Existing Equipment to be managed per inventory list provided. Customer may elect to extend the contract year-to-year for 60 months at no additional cost.</p>						
12	MS-DOF	Monthly MIBS Pricing - See attached Managed Service Agreement.	\$1,556.55	25 %	\$1,153.00	\$13,836.00
Cisco						
48	CW9174I-CFG	Cisco Wireless 9174I (W7, 3 radio, 3 band, 4x4) Global	\$2,073.14	61 %	\$808.52	\$38,809.18
48	CON-L1NCD-CW98ICFG	ENH 8X7XNCD Cisco Wireless 9174I W7, 3 radio, 3 ban	\$630.00	39 %	\$384.30	\$18,446.40
48	LIC-ENT-5YR	Meraki MR Enterprise License, 5YR	\$752.63	61 %	\$293.53	\$14,089.23
Freight Included at No-Cost						

SUBTOTAL	\$85,180.81
SALES TAX	\$0.00
TOTAL	\$85,180.81

Notes

Please contact me if I can be of further assistance.

Terms & Conditions: It is understood that DOF Creations will retain title to all items stated above until the total purchase price of this order is paid. Failure by customer to pay for this order in full under the terms shown on this document shall give DOF Creations the right to repossess the items stated above, with or without notice, and without liability to customer. If payment is not recieved when due, customer agrees to pay interest at the rate of 1.5% per month. If collection becomes necessary on this purchase, then customer agrees to pay all costs of collections, including but not limited to, reasonable attorney's fees and court costs.

Customer further agrees that any and all legal matters related to this order are governed by the laws of the State of Florida, County of Hillsborough. No warranty is made by DOF Creations for any of the items stated above, and there is no warranty of merchantability or fitness for any particular purpose. DOF Creations is not liable/nor responsible under any circumstances for data.

Quote price may change without notice.

A 25% tariff may be imposed on any manufacturer's networking equipment manufactured abroad and may be applicable at the time of purchase throughout the term of any agreement resulting from this solicitation

ANY PRICING INFORMATION INCLUDED HEREIN IS FOR QUOTATION PURPOSES ONLY AND ALL PRODUCTS ARE SUBJECT TO AVAILABILITY FROM THE MANUFACTURER.

REBATES AND SPECIAL PRICING ARE NOT VALID ON BACK ORDERS IF PROMOTION EXPIRES BEFORE PRODUCT IS AVAILABLE.

To accept this quotation, sign here and return: _____



E-Rate Service Provider's Agreement

This agreement is by and between Lake Bluff School District 65 ("**The Entity**") and DOF Creations, LLC ("**Service Provider**") for the purchase of eligible equipment and services as described on the attachment to this letter as part of the E-Rate Year 2026 effort. Service Provider was selected based on Service Provider's response to our RFP or on the basis of a qualifying Form 470. We intend to file a Funding Request Form 471 with the Universal Services Administrative Company (USAC), Schools and Libraries Division (SLD) E-Rate Program for eligible equipment and services based upon Service Provider's proposal. Service Provider agrees to abide by all terms and conditions of the Universal Service Act of 1996 as implemented by the SLD E-Rate Discount Program in the procurement, delivery, invoicing and all other transactions associated with the project. The term of this contract shall commence on April 1, 2026 and shall terminate on September 30, 2026 for non-recurring services. The contract may be subject to the Entity receiving E-rate funding in the form of a funding commitment decision letter in the amount requested. Prices must be held firm for the duration of the E-Rate Year fiscal year ending September 30, 2026 or until all work associated with the project(s) are complete (including any SLD approved extensions). The work shall be subject to the following acknowledgment that the Service Provider holds a valid Service Provider Identification Number (SPIN) and is not "Red- Light Status" with the FCC.

- A. These services may depend on partial funding from the E-rate program.
- B. The Entity expects Service Provider to make themselves thoroughly familiar with any rules or regulations regarding the E-rate program.
- C. Contract may be contingent upon the specific funding of the FRN at the percentage rate submitted for.
- D. The maximum percentage the Entity will be liable for is the pre-discount amount minus the funded amount as shown on the form 471 Block 5. The Service Provider will be responsible for invoicing the Schools and Libraries Division for the funded amount unless the applicant elects to proceed without receipt of a Funding Commitment Decision letter.
- E. No E-rate USAC billing can take place before July 1, 2026. If Entity elects to take delivery after April 1, 2026 but prior to Receipt of a Funding Commitment Decision letter then Entity is liable for all amounts and agrees to pay progress payments and invoice USAC via the Billed Entity Application for Reimbursement (Form 472)
- F. No installation work can take place before April 1, 2026.
- G. In the event of questions during the E-Rate audit process, Service Provider is expected to reply within 3 days to questions associated with their proposal.
- H. All work is subject to the 100% approval of the project or purchase by the FCC under the E-rate discount program of the Telecommunications Act of 1996 unless otherwise approved by the Entity.
- I. The Service Provider will be required to send copies of all forms and invoices submitted to SLD prior to invoicing the SLD to the Entity.

- J. Service Provider will be responsible for procuring the discounted amount from the SLD unless Entity elects otherwise.
- K. In addition, Entity reserves the right to fund, or partially fund (proceed with project or purchase) or not to fund regardless of E-rate approval.
- L. It is understood that, subject to state and local law, this contract is for 3 years with 2 voluntary annual renewals (5 years), if applicable.
- M. Entity agrees to promptly file Form 486 - Receipt of Service Confirmation upon receipt of a Funding Commitment Decision Letter.
- N. The contractor will submit all pricing in the Form 471 Item 21 format found at <http://www.usac.org/sl/tools/forms/471-templates.aspx>
- O. Entity agrees to promptly respond to Service Certification requests. Entity agrees that a failure on its part to file a Service Certification in a timely manner will result in the loss of funding to the Service Provider and would therefore become liable for any unpaid amounts.
- P. Entity agrees that progress payments based on percentage of completion and partial deliver of equipment are acceptable.
- Q. A party shall not be held liable for failure of or delay in performing its obligations under this Agreement if such failure or delay is the result of an act of God, such as earthquake, hurricane, tornado, flooding, or other natural disaster, or in the case of war, action of foreign enemies, terrorist activities, labor dispute or strike, government sanction, blockage, embargo, or failure of electrical service. This includes delay or inability to secure products, parts, materials, fuel, supplies, equipment or power at reasonable prices or in sufficient amounts through usual sources of supply due to government action. The non-performing party must make every reasonable attempt to minimize delay of performance. In the event *force majeure* continues longer than 120 days, either party may terminate the Agreement.



Applicant Entity: Lake Bluff School District 65 agrees to purchase the contract amount of \$85,180.81 be invoiced by BEAR or SPI method of the Entity's choice.

Service Provider: DOF Creations, LLC	Applicant Entity: Lake Bluff School District 65
SPIN: 143052287	BEN: 135264
Signature:	Signature:
Print, Title: Saeed Gordon, CEO	Print, Title:
Date:	Date:



Managed Service Agreement

MIBS Managed Network Services

INTRODUCTION

This Managed Services Agreement (the “Agreement”) is entered into between DOF, LLC (“DOF”) and **Lake Bluff School District 65** on **7/1/2026** and defines the customized Managed Internal Broadband Service (“MIBS”) offerings, Performance levels (response targets), and Metrics that DOF commits to deliver to the Client.

OVERVIEW

DOF MIBS Managed Network Solutions provide school districts with emerging technologies and expert-level resources to support digital educational initiatives and technology integration in the classroom. DOF’s managed network solutions provide access to DOF’s highly skilled network engineering staff that will design, implement, integrate, test and provide ongoing support for network infrastructures.

CONTRACT TERM

- ___ months with option to begin additional 1-year renewals
- 1 year with option for one additional 1-year renewal (2 Years)
- 1 year with option for two additional 1-year renewals (3 Years)
- 1 year with option for four additional 1-year renewals (5 Years)

Starting Date: 7/1/2026 **Ending Date:** TBD

PRICING AND SERVICE SELECTION

- MIBS Managed Router
- MIBS Managed WLAN
- MIBS Managed LAN

\$13,836.00 First Year Total



Managed Service	WLAN	LAN
DOF Dashboard		
Manage, Operate, Troubleshoot Switches & Routers		
Operational Software Updates & Upgrades		
Remote Change Management / MACD (1)		
Device Configuration Backup Database (2)		
Parts Replacement (RMA)		
Lifecycle Infrastructure Review		
Network Infrastructure Inventory		
Manufacturer Ticket & Case Management		
Historical & Live Network Bandwidth Graphs		
Remote Network Monitoring	Notification	Notification
Monitoring Alarm Notifications (Email, Microsoft teams, Slack)		
Remote Technical Support		
IoT Onboarding		
Manage, Operate, Troubleshoot Wi-Fi		
802.1X Security & Captive Portal		
Wireless Client Analytics		
DOF Network Engine. Powered by rgNets RXG		
Manufacturer Software & Hardware Support		

(1) – Performed during normal business hours, limitations could apply

(2) – For Applicable Devices

THE SOLUTIONS

1. DOF MANAGED LAN SOLUTION

The DOF Managed LAN Solution includes the following deliverables:

- A comprehensive DOF Configuration Audit of the existing network infrastructure
- Initial ‘Get Healthy’ technical support services for updating network device/ appliance operating systems, configurations, and groups to:
 - Address and/or remediate any issues or errors identified by the DOF Configuration Audit
 - Perform any necessary software and/or firmware updates on network LAN devices/appliances identified by the DOF Configuration Audit in accordance with DOF’s recommended software versions
- Implementation of a DOF Dashboard Network Monitoring Solution, including:
 - The testing of the DOF Dashboard appliance in the DOF test lab before installation and deployment on the production network
 - The installation of the DOF Dashboard appliance on the network
 - The configuration of Dashboard appliance to enable Client monitoring and alerting functionality that includes:
 - Setup of the Web User Interface (UI)
 - Setup of Client access and credentials
 - Inclusion of network devices for monitoring and alerting
 - Configure Client alert and notification rules
 - Provide overview and initial training of Web User Interface (UI) to Client
 - Ongoing technical support for the Dashboard appliance and its network connectivity
 - Regular performance review of the Dashboard appliance, which may include recommended equipment upgrades based on network lifecycle guidance of LAN infrastructure
 - Semi-annual software updates & security patches
 - Installation of critical security patches as released/tested
 - The Dashboard’s automated monitoring and alerting for Client self-service
 - DOF management and incident response remediation, 8:00 AM – 5:00 PM EST, Monday through Friday

2. DOF MANAGED WLAN SOLUTION

The DOF Managed WLAN solution is a complement to the DOF Managed LAN solution. In addition to the benefits and features of DOF Managed LAN, clients can leverage the power of DOF Network Engine to manage and monitor the wireless network (WLAN), all in accordance with Authentication, Authorization, and Accounting (AAA), RF and Wi-Fi best practices. The following deliverables are included in this solution:

- Review, redesign, and rebuild of current WLAN installation that includes:
 - Review of current WLAN environment
 - Client interview and assessment of Wi-Fi experience today and what they aspire it to be
 - WLAN redesign and rebuild:
 - Network device code upgrades to DOF-recommended versions
 - Radio frequency (RF) and channel planning
 - Manufacturer platform & feature license review
 - Post-rebuild documentation
- Integration of the DOF Network Engine with existing and/or rebuilt WLAN installation, including:
 - The testing of the DOF Network Engine appliance in the DOF test lab before installation and deployment on the production network
 - Installation and configuration of the DOF Network Engine appliance
 - RADIUS AAA policies and enforcements for network access/security
 - Leveraging the Client's existing directory store such as Active Directory, Intune, Azure or Google.
 - Customized captive portal for guest access that includes a public-access network web page tailored with the organization's logo and Acceptable Use Policy (AUP)
 - Event triggers with adaptive policies
 - Provide overview and initial training of Web User Interface (UI) to Client
 - Client self-service onboarding of devices and new users
 - Self-service client analytics
 - Policies based on device, user, or usage with automatic assignment
 - Ability to automatically promote or demote user access and experience based on specific event triggers
 - 24/7 automated monitoring and alerting to the Client by the DOF Dashboard and Network Engine appliances
 - DOF remote management and incident response remediation, 8:00 AM – 5:00 PM EST, Monday – Friday

SOLUTION BENEFITS

- Proactive network monitoring (Client self-service), management, and maintenance to ensure network stability and security
- Increased network visibility
- Highly skilled technical support services
- Secure device configuration
- Operating system version consistency
- Automated security update management
- Single point of contact for network issues
- Single point of contact for device acquisition, configuration, testing and provisioning
- Reduced IT-related overhead costs
- Increased business focus
- Lifecycle management & advice on supported manufacturer hardware & software to achieve school and business infrastructure goals

DOF RESPONSIBILITIES

- Configuration management of DOF-managed devices (e.g., DOF Dashboard, DOF Network Engine), including:
- Performing software and firmware updates as needed and in accordance with DOF Creation's recommended versioning requirements
 - Installing critical security patches as needed
 - Maintaining a one (1) year historical record of network device configuration backups and storage using DOF Dashboard
- Providing initial DOF Network Engine Admin Web User Interface (UI) training
- Responding to tickets and/or requests for support in accordance with the *DOF Service Level Objectives (SLO) Incident Priority Definitions and Resolution Targets* (refer to the Appendix)
- Responding to Client's change management requests within two (2) business days and conforming to Client's change management policies
- Providing Client-requested support for APs, controllers, switches, and routers (Managed Router excluded) outlined in this Service Agreement, including:
 - Performing troubleshooting during DOF's normal business hours (8:00 AM – 5:00 PM EST, Monday through Friday)
 - Facilitating case escalation to vendor(s) and/or manufacturer(s) as required, including:
 - Assuming responsibility for the relationship with vendor(s) / manufacturer(s) during support and troubleshooting escalation
 - Maintaining shared communication between the Client and vendor(s) / manufacturer(s) during escalated troubleshooting sessions

- Coordinating with the Client in the creation and submission of any Returned Merchandise Authorization (RMA) requests for damaged or defective hardware

CLIENT RESPONSIBILITIES

- Appointing an onsite contact with the authority to make decisions related to the DOF-managed solution and support implementation/deployment. The DOF Customer Care Center will direct all communications through this contact.
- Arranging on-premise and infrastructure access for DOF resources
- Identifying secure equipment placement areas and ensuring DOF resource access during installation
- Providing network access/readiness (i.e., Internet access, VLANs, DHCP, etc.)
- Providing installation materials (i.e., wiring, racks, panels, cords, jacks, cabling, etc.)
- Providing appropriate infrastructure documentation as required, i.e., network architecture diagrams, architectural drawings with network closets clearly marked, etc.
- Providing applicable IP addresses, subnet mask, default gateway
- Providing documentation of the MAC addresses of Client-owned devices to DOF Customer Care Center
- Assisting DOF resources in joint discovery, diagnosis, troubleshooting, resolution planning & implementation, testing & verification, and documentation, including the following:
 - Maintaining active communication with DOF Customer Care Center in the event of vendor and/or manufacturer case creation and escalation
 - Coordinating with DOF Customer Care Center and vendor(s)/ manufacturer(s) during escalated troubleshooting sessions
 - Coordinating with DOF Customer Care Center in the creation and submission of any Return Merchandise Authorization (RMA) requests for damaged or defective hardware
 - Submitting to DOF in writing via an authorized Client contact any requested configuration and profile changes to the Client's network
 - Notifying DOF of any change management-related issues affecting DOF managed devices and infrastructure, and working jointly with DOF Customer Care Center to coordinate a maintenance window to perform necessary service
 - Informing DOF of any outages, incidents, or issues requiring DOF Customer Care Center by contacting DOF via one of the following methods (see Appendix for details):
 - Coordinating DOF Network Admin Web UI training as needed with DOF Customer Care Center. Client must submit a request for training at least one week in advance of the preferred training session time. DOF will schedule training on a "best effort" basis dependent upon engineering resource availability.



SUPPORT SERVICES

DOF support services will be performed remotely. DOF normal business hours are 8AM to 5PM EST, Monday – Friday.

DOF offices will be closed in observance of the following holidays:

- New Year’s Day
- Presidents Day
- Good Friday
- Memorial Day
- Juneteenth Day
- Independence Day
- Labor Day
- Veterans Day
- Thanksgiving Day (2 days)
- Christmas Eve
- Christmas Day

OUT OF SCOPE

- Manufacturer software and hardware support
- DOF monitoring, management, or support for any infrastructure or hardware not stipulated in the Managed Services Agreement. Typically, old & outdated networking gear and client devices & applications.
- Security event monitoring, incident response, and remediation
- Long-term log storage (syslog, audit logs, etc.). Typical history is 90 days.



MANAGED SERVICES CONTRACT ACCEPTANCE & AUTHORIZATION

By accepting/authorizing this Managed Service Contract, the Customer agrees to all stipulations.

Terms and conditions of this agreement apply in full to services/support provided under this Manage Services Contract. The Customer contact shown below acting with proper authority has executed this Contract.

DOF Creations, LLC:	Client: Lake Bluff School District 65
Signature: _____	Signature: _____
Printed Name: _____	Printed Name: _____
Title: _____	Title: _____
Date: _____	Date: _____



DOF Service Level Objectives (SLO) Incident Priority Definitions and Resolution Targets

Priority <i>How Quickly DOF Should Address</i>	Urgency <i>Extent to Which Client Can Bear Delay</i>	Impact <i>Effect Incident has on Client's Business</i>	Initial Help Desk Response Time	Status Update Interval <i>Timeframe for DOF to Provide Updates to Client</i>	Ticket Resolution Time	Description
1	Critical	Severe	1 Hour from Ticket Creation	Hourly (Minimum)	ASAP – Dedicated Continuous Effort Until Resolved	<ul style="list-style-type: none"> • Critical impact to Client's business functions or employees • <u>No alternative workaround</u> • Mission critical network, system or application down • Financial impact • Multiple users/sites impacted
2	High	High	1 Hour from Ticket Creation	3 Hours	Within 8 hours from Ticket Creation	<ul style="list-style-type: none"> • Major business impact, alternative or bypass available • Mission critical system or component down or degraded (slow response time, etc.) • Multiple users with partial functionality • Single user cannot perform critical work with no workaround or unable to connect
3	Important	Medium	2 Hours from Ticket Creation	End of Workday	Within 24 Hours from Ticket Creation	<ul style="list-style-type: none"> • Single user with partial functionality • Single user productivity impacted. Workaround may exist • Moderate business impact
4	Normal	Low	12 Hours from Ticket Creation	As Status Changes	Within 72 Hours from Ticket Creation	<ul style="list-style-type: none"> • Affects single user – problem that is not critical but needs to be addressed • Generally, Help Desk resolvable • Requests

Cisco Wireless 9174 Series Access Points



Cisco Wireless Wi-Fi 7 access points bring intelligent, secure, and assured connectivity to all kinds of future-proofed workplaces.

Product overview

Cisco's Wi-Fi 7 access points power the next generation of wireless experiences, designed to revolutionize connectivity and digital experiences. Offering unprecedented speeds, enhanced security, and resilient connectivity, these products are ideal for high-density environments and critical applications. They seamlessly integrate into your existing network, whether on-premises, cloud-based, or hybrid, providing flexible deployment options to suit various organizational needs.

The Cisco® Wireless Wi-Fi 7 access points enable transformative user experiences. Enterprises can leverage the predictability and low latency of Wi-Fi 7 to support better video streaming, Augmented Reality (AR), and Virtual Reality (VR) applications. By connecting people and things within physical spaces, Cisco's wireless solutions with Wi-Fi 7 offer real-time insights and actions such as indoor navigation and personalized user experiences.

Create differentiated customer experiences, accelerate digital business transformation, and prepare networks for the future with Cisco's Wi-Fi 7 solutions. With faster data transfer rates, reduced network congestion, and simplified network management with AI-driven insights and automation, the Cisco Wireless 9174 Series Access Points provide the foundation for the future of wireless.

Features and benefits

Table 1. Features and benefits

Feature	Benefit
Wi-Fi 7 (802.11be)	The IEEE 802.11be standard, also known as Extremely High Throughput (EHT) or Wi-Fi 7, is the latest in Wi-Fi, with enhancements such as 4K-QAM, Multilink Operation (MLO), enhanced Orthogonal Frequency-Division Multiple Access (OFDMA), and preamble puncturing support for a 320-MHz channel width built to increase data transfer rates and connection performance, especially for applications requiring low latency like AR and VR apps.
Wi-Fi 6E (802.11ax)	The IEEE 802.11ax standard, also known as High-Efficiency Wireless (HEW) or Wi-Fi 6, builds on 802.11ac. It delivers a better experience in typical environments with more predictable performance for advanced applications such as 4K or 8K video; high-density, high-definition collaboration apps; all-wireless offices; and the Internet of Things (IoT). Wi-Fi 6E is Wi-Fi 6 “extended” into the 6-GHz frequency band.
5G Multigigabit Ethernet	Multigigabit Ethernet provides speeds up to 5 Gbps. Note: Cat6/Cat6A cabling is required for 10-Gbps port speeds. Cat 5e cable can support speeds up to 5 Gbps.
AP power optimization (AP Power Save mode)	AP Power Save mode allows the access point to reduce its power consumption by, for example, shutting off radios during off-hours and weekends, while still being smart enough to reengage all features should they be needed. This both saves power and reduces the carbon footprint of running a wireless network.
Band steering	Automatically directs Wi-Fi 6E-capable clients to connect to the 6-GHz radio to take advantage of the benefits that that radio offers while clearing the 2.4- and 5-GHz radios for legacy clients.
Intelligent Capture	Probes the network and provides Cisco Catalyst™ Center with deep analysis. The software can track more than 240 anomalies and instantaneously review all packets on demand, emulating the onsite network administrator. Intelligent Capture allows for more informed decisions on your wireless networks.

Feature	Benefit
Flexible Radio Assignment (FRA)	Allows the access point to intelligently determine the operating mode of client serving radios based on the RF environment and traffic demands. The Cisco Wireless 9174I/E access points can be flexibly configured in tri-radio mode with 2.4 GHz, 5 GHz and 6 GHz or in dual-radio mode with 2.4 GHz and 5 GHz.
Bluetooth/BLE	The integrated Bluetooth Low Energy (BLE) 5.3 radio enables location-based use cases such as asset tracking, wayfinding, and analytics. It is upgradable to BLE 6 with a future software update.
Application hosting	Helps simplify IoT deployments and ready them for the future by eliminating the need to install and manage overlay networks. Using the USB interface, containerized applications and hardware modules can be deployed to reduce cost and complexity. Adding Cisco Catalyst Center provides workflows and deployment-wide application lifecycle management.
Container support for applications	Enables edge computing capabilities for IoT applications on the host access point.
Accelerometer	Allows continuous, post-deployment verification of how the access point is installed.

For more details about Cisco Wireless 9174 Series feature support, see [Cisco's Feature Matrix](#).

Prominent feature

Introducing global use access points and Cisco Networking Subscription

Global use access points

Expanding our comprehensive Wi-Fi 7 portfolio, the 9174 Series global use access points offer a resilient, scalable solution for your modern wireless network. These access points seamlessly operate in either deployment mode, giving you the flexibility and investment protection you need for the future.

With the Cisco Wireless Wi-Fi 7 access points, you get an intelligent process for management mode discovery that's seamless, scalable, and straightforward. The global use access points' onboarding process eliminates the need for stack-specific and regulatory domain-specific products, saving you time and effort during installation.

Cisco's Wi-Fi 7 global use access points further unify our wireless product portfolio. Whether you choose on-premises or cloud-managed networking, the 9174 Series access points help you build future-ready networks with ease.

Cisco Networking Subscription

A Cisco Networking Subscription streamlines the purchase and use of Cisco software, hardware, services, and platforms. This unified licensing model offers the flexibility to manage your network on-premises, in the cloud, or in a hybrid manner, using the same unified licenses, product support, and hardware.

You can purchase our new unified licenses (Cisco Wireless Essentials or Advantage) in a Cisco Networking Subscription. These licenses include product support for both your hardware and software. With an active subscription, you can align renewal dates to your cost-center needs, add licenses without changing renewal dates, and upgrade entitlements midterm. The Cisco Networking Subscription provides flexible management options, supporting your network investment today and protecting it for the future.

Note: For more information about the Cisco Networking Subscription, refer to the [data sheet](#).

Secure infrastructure

Trustworthy systems built with Cisco Trust Anchor Technology provide a highly secure foundation for Cisco products. Cisco wireless access points help enable assurance of hardware and software authenticity for supply chain trust and strong defense against man-in-the-middle attacks that compromise software and firmware. Trust Anchor capabilities include:

- Image signing
- Secure Boot
- Cisco Trust Anchor module

Item	Specification						
Input power	CW9174I						
	Power source	2.4-GHz radio	5-GHz radio	6-GHz radio	Link speed	USB	Max PoE requirement at PD
	802.3bt (Class 5) (UPOE) or DC power	2x2	4x4	4x4	1x 5G	Y (9W)	37W
	802.3bt (Class 5) (UPOE) or DC power	4x4	4x4	-	1x 5G	Y (9W)	32W
	802.3at (PoE+)	2x2	4x4	4x4	1x 2.5G	Y (2.5W)	25.5W
	802.3at (PoE+)	4x4	4x4	-	1x 2.5G	Y (2.5W)	25.5W
	802.3af (PoE)	1x1	-	-	1x 1G	N	13.95W
	CW9174E						
	Power source	2.4-GHz radio	5-GHz radio	6-GHz radio	Link speed	USB	Max PoE requirement at PD
	802.3bt (Class 5) (UPOE) or DC power	2x2	4x4	4x4	1x 5G	Y (9W)	37W
	802.3bt (Class 5) (UPOE) or DC power	4x4	4x4	-	1x 5G	Y (9W)	32W
	802.3at (PoE+)	2x2	4x4	4x4	1x 2.5G	Y (2.5W)	25.5W
	802.3at (PoE+)	4x4	4x4	-	1x 2.5G	Y (2.5W)	25.5W
802.3af (PoE)	1x1	-	-	1x 1G	N	13.95W	

Item	Specification		
Power consumption	CW9174I		
	Power source	Idle	Typical
	802.3bt (UPOE)	12.4W ± 2W	20.6W ± 4W
	802.3at (PoE+)	12.4W ± 2W	18.2W ± 4W
<p>Note: Actual power consumption may vary depending on access point usage. Typical power consumption assumes the access point is passing traffic* during typical business hours and is idle during off-business hours. Business hours are assumed to be 11 hours a day, 6 days a week.</p>			
<p>* Test conditions:</p>			
<p>802.3bt: The 6-GHz, 5-GHz band all operating at 160 MHz (4x4) passing 1 Gbps per band of download traffic and the 2.4-GHz band operating at 20 MHz (4x4) passing 150 Mbps of download traffic; USB disabled; 10G Ethernet port; ambient temperature 25°C (77°F).</p>			
<p>802.3at: The 6-GHz and 5-GHz bands both operating at 160 MHz (2x2) passing 200 Mbps per band of download traffic and the 2.4-GHz band operating at 20 MHz (2x2) passing 50 Mbps of download traffic; USB disabled; 2.5G Ethernet port; ambient temperature 25°C (77°F).</p>			
CW9174E			
Power source	Idle	Typical	
802.3bt (UPOE)	12.4W ± 2W	20.6W ± 4W	
802.3at (PoE+)	12.4W ± 2W	18.2W ± 4W	
<p>Note: Actual power consumption may vary depending on access point usage. Typical power consumption assumes the access point is passing traffic* during typical business hours and is idle during off-business hours. Business hours are assumed to be 11 hours a day, 6 days a week.</p>			
<p>* Test conditions:</p>			
<p>802.3bt: The 6-GHz, 5-GHz band all operating at 160 MHz (4x4) passing 1 Gbps per band of download traffic and the 2.4-GHz band operating at 20 MHz (4x4) passing 150 Mbps of download traffic; USB disabled; 10G Ethernet port; ambient temperature 25°C (77°F).</p>			
<p>802.3at: The 6-GHz and 5-GHz bands both operating at 160 MHz (2x2) passing 200 Mbps per band of download traffic and the 2.4-GHz band operating at 20 MHz (2x2) passing 50 Mbps of download traffic; USB disabled; 10G Ethernet port; ambient temperature 25°C (77°F).</p>			

Item	Specification		
Environmental	Cisco Wireless 9174I		
	<ul style="list-style-type: none"> • Nonoperating (storage) temperature: -22° to 158°F (-30° to 70°C) • Nonoperating (storage) altitude test: 25°C (77°F) at 15,000 ft (4570 m) • Operating temperature: 32° to 122°F (0° to 50°C) • Operating humidity: 10% to 90% (noncondensing) • Operating altitude test: 40°C (104°F) at 9843 ft (3000 m) 		
	Cisco Wireless 9174E		
	<ul style="list-style-type: none"> • Nonoperating (storage) temperature: -22° to 158°F (-30° to 70°C) • Nonoperating (storage) altitude test: 25°C (77°F) at 15,000 ft (4570 m) • Operating temperature: -4° to 122°F (-20° to 50°C) • Operating humidity: 10% to 90% (noncondensing) • Operating altitude test: 40°C (104°F) at 9843 ft (3000 m) 		
System memory	<ul style="list-style-type: none"> • 4096 MB DRAM • 16 GB storage flash 		
Available transmit power settings	Cisco Wireless 9174I		
	2.4 GHz	5 GHz	6 GHz
	4x4: <ul style="list-style-type: none"> • 23 dBm (200 mW) • -4 dBm (0.39 mW) 2x2: <ul style="list-style-type: none"> • 20 dBm (100 mW) • -4 dBm (0.39 mW) 	<ul style="list-style-type: none"> • 23 dBm (200 mW) • -4 dBm (0.39 mW) 	<ul style="list-style-type: none"> • 23 dBm (200 mW) • -4 dBm (0.39 mW) <p>Note: In countries where use of the 6-GHz band is not allowed or there is no current software support, the 6-GHz radio will be disabled. The radio may be enabled with future software once the product is certified to operate in 6 GHz for that country.</p>
	Cisco Wireless 9174E		
2.4 GHz	5 GHz	6 GHz	
4x4: <ul style="list-style-type: none"> • 23 dBm (200 mW) • -4 dBm (0.39 mW) 2x2: <ul style="list-style-type: none"> • 20 dBm (100 mW) • -4 dBm (0.39 mW) 	<ul style="list-style-type: none"> • 23 dBm (200 mW) • -4 dBm (0.39 mW) 	<ul style="list-style-type: none"> • 23 dBm (200 mW) • -4 dBm (0.39 mW) <p>Note: In countries where use of the 6-GHz band is not allowed or there is no current software support, the 6-GHz radio will be disabled. The radio may be enabled with future software once the product is certified to operate in 6 GHz for that country.</p>	

Item	Specification
Compliance standards	<ul style="list-style-type: none"> • Safety: <ul style="list-style-type: none"> - IEC 60950-1/IEC 62368-1 Ed.3 (with Ed.2 Deviation annex) - EN 60950-1/EN 62368-1 Ed.3 (with Ed.2 Deviation annex) - UL 60950-1/UL62368-1 3rd (with Ed.2 Deviation annex) - CAN/CSA-C22.2 No. 60950-1/CAN/CSA-C22.2 No. 62368-1 3rd (with Ed.2 Deviation annex) - AS/NZS60950.1/AS/NZS62368.1 Ed.3 (with Ed.2 Deviation annex) - UL 2043 - Class III equipment • Emissions: <ul style="list-style-type: none"> - CISPR 32 (rev. 2015) +AMD1:2019 - EN 55032:2015/A11:2020 - EN IEC 61000-3-2:2019/A1:2021 - EN 61000-3-3:2013+A1:2019 - AS/NZS CISPR32: 2015+AMD1:2020 - 47 CFR FCC Part 15B - ICES-003 (Issue 7, Class B) - VCCI-CISPR 32:2016 - CNS 13438:2006 (95) - KS C 9832:2019 - QCVN 118:2018/BTTTT • Immunity: <ul style="list-style-type: none"> - EN 55035:2017+A11:2020 - KS C 9835:2019 • Radio: <ul style="list-style-type: none"> - EN 300 328 (v2.2.2) - EN 301 893 (v2.1.1) - EN 303 687 (v0.0.14, draft) - AS/NZS 4268 (rev. 2017) - 47 CFR FCC Part 15C, 15.247, 15.407 - RSP-100 - RSS-GEN - RSS-247 - LP0002 (109) - Japan Std. 66, and Std. 71 • RF safety: <ul style="list-style-type: none"> - EN 50385:2017 - AS/NZS 2772 (rev. 2016) - 47 CFR Part 2.1091 - RSS-102 - IEEE standards: - IEEE 802.3 - IEEE 802.3ab - IEEE 802.3af/at - IEEE 802.11a/b/g/n/ac/ax/be - IEEE 802.11h, 802.11d • Security: <ul style="list-style-type: none"> - 802.11i (WPA2, WPA3) - 802.1x/802.1x - SHA256 - Enhanced Open/OWE - Advanced Encryption Standard (AES) - GCMP128, GCMP256 and CCMP256

Item	Specification
	<ul style="list-style-type: none"> • Emissions and immunity: <ul style="list-style-type: none"> - EN 301 489-1 V2.2.3 (2019-11) - EN 301 489-17 V3.2.4 (2020-09) - QCVN (18:2014) - QCVN 112:2017/BTTTT - KS X 3124:2020 - KS X 3126:2020 - EN 61000-6-1:2019 - EN 60601-1-2:2015+A1:2021 • Extensible Authentication Protocol (EAP) types: <ul style="list-style-type: none"> - EAP-Transport Layer Security (TLS) - EAP-Tunneled TLS (TTLS) or Microsoft Challenge Handshake Authentication Protocol (MSCHAP) v2 - Protected EAP (PEAP) v0 or EAP-MSCHAP v2 - EAP-Flexible Authentication via Secure Tunneling (EAP-FAST) - PEAP v1 or EAP-Generic Token Card (GTC) - EAP-Subscriber Identity Module (SIM)
Certifications	<ul style="list-style-type: none"> • Wi-Fi Alliance: Wi-Fi 7 (R1), Wi-Fi 6 (R2), Wi-Fi 6E, WPA3-R3, WPA3-Suite B, Enhanced Open Security • Bluetooth SIG: Bluetooth Low Energy

Product sustainability

Cisco is embedding sustainability into the product lifecycle, from manufacturing to end of use. Designed with consideration for Cisco's [Circular Design Principles](#), our products feature both individual and portfolio-wide programs and innovations, including those that address efficient architecture design, power consumption, energy management, packaging sustainability, and takeback. These elements are pivotal in reducing operational costs and advancing net-zero greenhouse gas (GHG) emissions targets and other sustainability-related ambitions.

Information about Cisco's environmental, social and governance (ESG) initiatives and performance is available in [Cisco's Purpose Reporting Hub](#).

Table 4. Cisco environmental sustainability information

Sustainability Topic		Reference
Power	Power consumption	<p>Typical and idle power consumption of standalone access points.</p> <p>Table 2, Specifications, Power Consumption section</p>
	Energy management dashboard	<p>The Catalyst Center Dashboard offers comprehensive energy management capabilities, allowing users to monitor power usage, energy mix, costs, and CO2e emissions and optimize energy consumption in real-time.</p> <p>Catalyst Center Release Notes</p>
Energy management	AP Power Save mode	<p>AP Power Save mode allows user to disable certain features to reduce power consumption during off-business hours or redistribute power to important features in degraded PoE mode.</p> <p>AP Power Save Configuration Guide</p>
	Port scheduling	<p>Port schedules allow users to turn off Power over Ethernet (PoE) power to access points on a custom schedule to reduce power consumption during off-business hours.</p> <p>Meraki Port Schedules</p>

Sustainability Topic		Reference
Materials, modularity, and reuse	Hardware modularity	Access point brackets can be reused from legacy Cisco access points, reducing waste and simplifying upgrades.
	Efficient access point architecture	Replaces diodes with field-effect transistors (FETs), reducing power loss.
	Cisco Takeback and Reuse program	Allows customers to return used equipment for responsible recycling and reuse. Takeback and Reuse
	Cisco Refresh	Offers certified remanufactured products, providing cost-effective alternatives to new equipment. Cisco Refresh
Packaging	Elimination of single-use plastic	Plastic bags for accessories have been replaced with paper packaging.
	Fiber-based packaging	Foam is replaced with a recyclable fiber-based solution.
	Recycled content	Corrugated materials contain recycled content.
	Accessory opt-out	Customer can choose to opt out of the default accessories. Cisco Wireless Ordering Guide
	Multipack	Multipack packaging option for Catalyst and Meraki customers. Reduces the amount of packaging, simplifying large deployments and reducing shipping weight, costs, and carbon footprint.

Sustainability Topic		Reference
Regulatory compliance	Environmental compliance	Information regarding Cisco's compliance with applicable environmental laws and regulations is available at the "Environmental Compliance" section of Cisco's Purpose Reporting Hub. Environmental Compliance
	Product Approvals Status (PAS) database	Information regarding the certification status for given Cisco products in certain countries is available at Cisco's self-service PAS (Product Approvals Status) database. PAS Database
	Product-related materials compliance	Cisco's position regarding relevant product-related materials legislation (e.g., Restriction of Hazardous Substances [RoHS] and Registration, Evaluation, Authorization, and Restriction of Chemicals [REACH]) is available. RoHS and REACH
	Waste Electrical and Electronic Equipment (WEEE), battery, and packaging compliance	Cisco's position regarding relevant product-related recycling, battery, and packaging legislation is available. WEEE, Battery and Packaging
	Cisco packaging materials and codes	Packaging material identification for packaging used for Cisco products is available. Packaging Materials and Codes
General	Sustainability inquiries	Contact this alias for questions and information related to Cisco's general and product-specific sustainability initiatives. csr_inquiries@cisco.com
	Cisco policies, positions, and guides	Links to select Cisco environmental sustainability policies, positions, and guides are provided on the "Policies, Positions, and Guides" section of Cisco's Purpose Reporting Hub. Policies, Positions, and Guides
	Cisco Green Pay	Cisco Green Pay is a financing program aimed at promoting more sustainable technology adoption by providing flexible payment options. Green Pay

References



Jacksonville University

2800 University Blvd. N

Jacksonville, FL 32211

Tamer El-Maadawy

904-256-7515

telmaad@ju.edu

Walton County Schools (Member of PAEC)

145 S. Park St.

DeFuniak Springs, FL 32435

Henry Martin

850-892-1115

Henry.martin@walton.k12.fl.us

Gadsden County Public Schools (Member of PAEC)

35 Martin Luther King Blvd.

Quincy, FL 32351

John Thomas

850-627-9651 xt 1303

thomasj@gcpsmail.com

Okaloosa County School District

120 Lowery Place

Ft. Walton Beach, FL 32548

Barry Boutwell

850-833-3100

Barry.boutwell@titantechnologies.com

Thank you for your consideration!





QUOTE

Q9019

11400 Brindle St.
Orlando FL 32824

sales@optimus-tc.com
407 595 5034

SPIN 143053517

Quote For	Form 470	Quote Date	Quote Brand
LAKE BLUFF SCHOOL DISTRICT 65 121 E SHERIDAN PL LAKE BLUFF IL 60044	260007797	12-03-2025	Meraki

SKU	Item Description	Unit Price	Qty	Total
CW9174I-RTG	CW9174I-RTG Cisco Meraki AP WiFi 7 4x4:4 5 Gbps Indoor Internal Antenna	\$1,181.69	48	\$56,721.11
LIC-ENT-5YR	LIC-ENT-5YR Meraki Subscription license 5 years 1 access point includes support	\$451.58	48	\$21,675.74

Section Total	\$78,396.85
Erate Discount (0%)	\$0
Pre Tax Total	\$78,396.85
Total with tax (%)	\$0
Adjustment	\$0
GRAND TOTAL	\$78,396.85

Comments:

optimus-tc.com

 @optimustc



DATA CENTER WAREHOUSE

23041 Avenida De La Carlota, Suite 325
Laguna Hills, CA 92653
Phone: (908) 382-6616

Form 470 Application
Number: 260007797

Number: **Q-149890**

Date: **12/20/2025**

Bill To:
Kevin Kolcz
Lake Bluff Elementary School District 65
121 E Sheridan Pl
Lake Bluff, IL 60044
Phone: (847)234-9407
Email: kkolcz@lb65.org

Ship To:
Kevin Kolcz
Lake Bluff Elementary School District 65
121 E Sheridan Pl
Lake Bluff, IL 60044
Phone: (847)234-9407
Email: kkolcz@lb65.org

Item #	Mfr. Part	Description	Price	Qty.	Extended
*1	CW9174I-RTG	CISCO WIRELESS 9174I (W7, 3 RADIO, 3 BAND, 4X4) GLOBAL Mfr: CISCO SYSTEMS, INC	\$ 837.55	48	\$ 40,202.40
*2	LIC-ENT-5YR	Meraki MR Enterprise Cloud Controller License, 5 Years - Meraki MR Series Access Point - Subscription License - 5 Year License Validation Period Mfr: CISCO SYSTEMS, INC	\$ 275.01	48	\$ 13,200.48
*3	LIC-ENT-5YR	Meraki MR Enterprise Cloud Controller License, 5 Years - Meraki MR Series Access Point - Subscription License - 5 Year License Validation Period Mfr: CISCO SYSTEMS, INC	\$ 275.01	46	\$ 12,650.46
*4	LIC-C9200L-48E-5Y	Cisco Meraki Essentials - License - 48 Port - 5 Year Mfr: CISCO SYSTEMS, INC	\$ 946.51	16	\$ 15,144.16
4 item(s)					
				Sub-Total	\$ 81,197.50
				Tax	\$ 0.00
				Freight	\$ 0.00
				Total	\$ 81,197.50

(*) Tax exempted Part(s)

Recommended Products & Accessories

Item #	Mfr. Part	Description	Price	Qty.	Extended
1	CON-L1NBD-CW93ICFG	CON-L1NBD-CW93ICFG Coterm Sku 5 year Mfr: CISCO SYSTEMS, INC	\$ 302.15	48	\$ 14,503.20
2	CON-ROB-CW9164IM	Cisco Meraki Return Material Authorization (RMA) Only - Extended Service - Service - 8 x 5 x Next Business Day - Service Depot - Exchange - Parts 5 year Mfr: CISCO SYSTEMS, INC	\$ 272.24	46	\$ 12,523.04
3	CON-ROB-C92LP4GA	RMA UPGRADE 8X5XNBD C9200L 48-PORT POE+, 4 X 10G, W MERAKI 5 year Mfr: CISCO SYSTEMS, INC	\$ 1,017.16	16	\$ 16,274.56

Customer Comments

Data Center Warehouse LLC

SPIN# 143053610

FCCRN#: 0023274632

TIPS#: 240101

We offer both SPI and BEAR methods of invoicing/reimbursement

Quote Valid Until: 07/07/2026

Payment Details

Pay by: Company PO
Payment Term 30 days

Shipping and Delivery Details

Shipping via: FEDEX Ground

Terms and Conditions



DATA CENTER WAREHOUSE

23041 Avenida De La Carlota, Suite 325
Laguna Hills, CA 92653
Phone: (908) 382-6616

Form 470 Application
Number: 260007797

Number: **Q-149890**

Date: **12/20/2025**

Please visit <http://datacenterwarehouse.com/terms-and-conditions/> for terms and conditions.

Prepared by: **Kevin Jarrell**

Email: **Kevin.Jarrell@4dcw.com**

Phone: **(908) 382-6616**



Concourse Tech Inc.

169 Madison Ave. Suite 15520
New York, NY 10016
concoursetech.com
646-305-9964

December 22, 2025

John Hughes Iv
Lake Bluff Esd 65 School District
121 E Sheridan Pl, Lake Bluff, IL 60044-2632
john@comaudit.services

RE: Response to E-Rate RFQ - Form 470 Application Number: 260007797

Dear John,

On behalf of Concourse Tech Inc. (formerly known as Coquina Labs), I am pleased to submit our proposal in response to your E-Rate opportunity. Our team is deeply committed to supporting schools and libraries across the nation by delivering reliable, compliant, and cost-effective technology solutions that meet the unique needs of educational institutions. Last year, we worked with over 115 schools and libraries on their E-Rate purchases, and we would be grateful to have the opportunity to work with your team this year.

This bid covers the supply of the following items as specified in the E-Rate documentation:

Line No.	Part No.	Description	Unit Price	Quantity	Extended Price	E-Rate Eligibility Estimate
1	UBI-U6-ENTERPRISE-US	Ubiquiti U6-ENTERPRISE-US UniFi AP 6 Enterprise US	\$268.78	48	\$12,901.39	100%
Subtotal						\$12,901.39
Estimated shipping cost						\$0.00
Total cost including shipping (before tax)						\$12,901.39
Estimated sales tax (if applicable - waived for exempt entities)						\$1,032.11
Total price including sales tax						\$13,933.50

INSTALLATION & CONFIGURATION SERVICES

Service	Hours	Rate	Total
---------	-------	------	-------

Professional Installation & Configuration	75	\$135.00/hr	\$10,125.00
GRAND TOTAL WITH INSTALLATION			\$24,058.50

**The total installation cost provided in this proposal is an estimate based on the known project specifications. This total cost is based on an estimate of 75 hours required for the installation. If the buyer believes the hours required should be adjusted, Concourse is happy to update the quote and total cost accordingly prior to the bid being awarded. Concourse will make every reasonable effort to complete the installation work within these estimated hours and cost parameters. If during the course of installation additional hours are required beyond the hours cap noted above, Concourse can provide these services at the fixed hourly rate of \$135. Should additional hours be required beyond the estimated amount, a prior written approval by the school will be required before proceeding with any additional work and invoicing.*

Additional notes:

- The items in this proposal are offered individually. The buyer is welcome to select only the items that meet your needs.
- **Concourse SPIN ID #: 143054412** (note: SPIN ID is under Coquina Labs Inc.)
- **Invoicing options:** SPI and BEAR both available based on customer preference
- We certify that we have green light status with USAC.
- We certify that we have completed the FCC Form 473 Service Provider Annual Certification Form for 2025-2026. We are committed to completing FCC Form 473 for funding year 2026-2027 when it is available.
- Even if not explicitly quoted in the above proposal, installation & configuration pricing / details are always available within 24 hours if you send us a request
- E-Rate eligibility is an estimate. Eligibility decisions are ultimately at the discretion of USAC.
- Included in this proposal:
 - Real human support for orders and invoicing M-F 9-7pm ET, with 24 hour or less turnaround time on all questions
- Not included in this proposal:
 - Ongoing managed services (e.g. network monitoring and management)
 - Concourse does not provide its own break/fix repair services. Any maintenance proposed above is manufacturer-provided.

Concourse brings extensive experience to this endeavor, including:

Proven Success with K-12 Schools: As a value-added reseller and managed service provider, Coquina provides high-quality hardware, software, and networking technology to K-12 school districts and other public sector clients. We partnered with 117 schools and libraries during FY25 E-Rate. We are an awardee of multiple blanket commercial off-the-shelf technology contracts, including with the Texas Region 7 Education Service Center (ESC), the Texas Region 19 ESC Allied States Cooperative (ASC), and The Interlocal Purchasing System (TIPS). We've included a sample of customer references in the following page for your reference. **We guarantee a < 1 business day turnaround time on any query / question you send us. Our organization is**

built around delivering the best customer service in the nation, no matter your school / district / library's size.

Broad Relationships with Leading Manufacturers: We have extensive relationships as an authorized reseller of leading E-Rate manufacturers, including Cisco, HPE Aruba, Fortinet, Extreme Networks, Juniper, Ubiquiti, APC, Eaton, and several others.

Deep Public Sector Technology Expertise: Our advisory board comprises former K-12 technology advisors, city Chief Information Officers (CIOs), and state procurement Officers (CPOs), ensuring that our technology strategies are informed by decades of leadership experience in public-sector technology procurement.

Specialized E-Rate Team: With decades of cumulative experience, our dedicated E-Rate team is well-versed in navigating the complexities of the program, from eligibility and compliance to implementation and reporting. The team is available to you at any time.

Commitment to Compliance: We prioritize adherence to all regulatory standards, including federal guidelines and E-Rate requirements. We hereby certify that these proposed prices are consistent with the Lowest Corresponding Price (LCP) requirements and that the equipment and services are compliant with the FCC Order (FCC 19-121), prohibiting the sale, provision, maintenance, modification, or other support of equipment or services provided or manufactured by Huawei, ZTE, or any other covered company deemed a national security threat.

We take pride in delivering solutions that enhance educational outcomes while respecting budgetary constraints. Concourse is committed to being a trusted partner in achieving your school district's technology goals.

We appreciate the opportunity to submit this bid and look forward to the possibility of supporting the school district with reliable technology solutions. Please feel free to reach out for any further clarifications or additional information.

Sincerely,

Ajay Menon
Concourse Tech Inc.
Concourse SPIN ID #: 143054412
169 Madison Ave. Suite 15520
New York, NY 10016
sales@concoursetech.com
[646-305-9964](tel:646-305-9964)

NOTE: We are pleased to provide you with this quote, which is not an order or offer to sell. Product, available inventory, additional fees and pricing data are updated by manufacturers from time to time and may change without notice. The prices shown in this quote are valid for the quantities outlined; a change in quantity may result in a different unit price. Until you issue a purchase order and Concourse Tech Inc. accepts it, there is no contract for sale. All prices and descriptions are subject to change prior to the issuance and acceptance of a PO. The above is not intended to be an offer, and the parties do not intend for the above terms to be a binding agreement among the parties with respect to the subject matter hereof. Concourse Tech Inc. does not make any warranties, express or implied, including but not limited to warranties of merchantability or fitness for a particular purpose, regarding the products or services described in this quote. All warranties, if any, are provided by the respective manufacturers or licensors. Concourse Tech Inc. shall not be responsible for delays or failure to deliver due to circumstances beyond its reasonable control, including but not limited to acts of God, natural disasters, labor disputes, supply chain disruptions, governmental actions, or manufacturer delays. For select high-value orders, we may request the buyer to assign the receivable to one of our financing

partners. Such assignments will not affect the terms, conditions, or obligations outlined in this agreement. The terms and conditions of this quote, including payment and delivery terms, are subject to final agreement upon issuance and acceptance of a purchase order. All purchases are considered final. Returns are not permitted, and replacements are subject to manufacturer warranties. Concourse cannot guarantee any returns or replacements. For any onsite installation and/or configuration, Concourse reserves the right to use qualified subcontractors to complete the work.

E-Rate eligibility: Concourse cannot make any guarantees regarding the E-Rate eligibility of products in this quote. Eligibility is subject to final decision by USAC and FCC guidelines, which change from year to year. However, we are pleased to share an estimate of the eligibility of all of these items in the table above. Please note that these are estimates only and are subject to ultimate USAC determinations at the time of funding requests. Concourse is not responsible for any differences between the expected funding amount and the ultimate funding amount dispersed by USAC. For additional information on product eligibility, please refer to the manufacturer's documentation on eligibility criteria based on understandings of USAC guidelines.

CONCOURSE TERMS AND CONDITIONS: https://www.concoursetech.com/contract_terms

References

Entity	Contact Name	Contact Email	Contact Phone Number
Royal Live Oaks Academy	Brian Morse	brian.morse@rloacs.org	(843) 784-2630
Notre Dame Preparatory	Ty Lloyd	tlloyd@ndpsaints.org	(480) 634-8261
West Warwick Schools	Frank Mealy	fmealy@westwarwickpublicschools.com	(401) 825-6651
Orange County Superintendent of Schools, CA	Tristan Mejias	TMejias@ocde.us	(714) 966-4081
Match Charter Public School	Michael Soremekun	michael.soremekun@matchschool.org	(617) 645-7162

Full List of Concourse's FY25 E-Rate School & Library Engagements

ALASKA

- Annette Island School District Consortium
- Hoonah City School District
- Aleutians East Borough School District
- Yakutat School District
- Pelican City School District
- Sitka School District

ARKANSAS

- Pine Bluff / Jefferson County Library

CALIFORNIA

- Sacred Heart School
- San Jose Charter Academy
- Sierra Canyon School
- Campbell Union High School District

COLORADO

- Odyssey Charter

CONNECTICUT

- Sacred Heart Academy
- Lulac Head Start Inc
- Sterling Public Library
- Brass City Charter School District
- Canton School District

FLORIDA

- Levy County School District
- MycroSchool
- Odyssey Charter Schools, Inc.
- Panhandle Public Library Cooperative System - *library*
- Calvary Christian Academy
- RCMA
- Pope John Paul II Catholic School
- Haitian Youth And Community Center Of FI / Anadia Child Care

IOWA

- Columbus Community School District
- St. John School
- Atlantic Community School District

IDAHO

- Genesee Joint District
- Lapwai District
- Sage International School Of Boise
- Forge International Llc

ILLINOIS

- St Thomas The Apostle School
- Perspectives Charter School
- Elim Christian School
- Elmwood Park Public Library - *library*
- Jasper County Cud 1 School District
- Excel Learning
- Speed Seja #802 School District
- Burbank School District 111
- Liberty Comm Unit District 2

INDIANA

- St. Thomas More School

KANSAS

- Hillsboro Public Library - *library*
- Troy Public Schools

KENTUCKY

- Seton Catholic School

LOUISIANA

- Franklin Parish Library - *library*

MASSACHUSETTS

- Gann Academy
- Innovation Academy Charter School
- Westfield School District
- West Springfield Public Schools
- Match Charter Public School

MARYLAND

- Mother Of God School
- Mount Saint Joseph High School

MAINE

- Glenburn Public Schools
- RSU 39
- Boothbay Harbor Memorial Library - *library*

MICHIGAN

- Traverse Bay Area Intermediate School District
- Riverview Community School District

MINNESOTA

- Farmington Public School District
- Stride Academy
- New Dominion School at Gerard Academy

MINNESOTA

- Francis Howell R-III School District
- Osage County R-III School District

NORTH CAROLINA

- St Mark Elementary School

NEBRASKA

- High Plains Community Schools
- Shelby Public Schools
- Twin River Public Schools
- Zion Lutheran Elementary School
- Chase County Schools

NEW JERSEY:

- Classical Academy Charter of Clifton
- Port Republic School District

NEW MEXICO:

- Estancia Valley Classical Academy
- Six Directions Indigenous School

- Explore Academy Lcs
- Tierra Adentro
- Raices Del Saber Xinachtli Community School

NEVADA:

- Oasis Academy Charter School

NEW YORK:

- Bishop Loughlin Mem High School
- St Mary's Waterford
- Yeshivat Yesodot Hatorah
- Beth Rivka School District
- North Country Library System - *library*
- Chautauqua Cattaraugus Lib System - *library*

OHIO:

- Community Ste(a)m Academy - Xenia
- St Brendan School
- Jefferson Co Christian School
- Bedford City School District

OKLAHOMA:

- Goodland Academy

OREGON:

- Sisters School District 6
- Warrenton-Hammond Sch Dist 30

PENNSYLVANIA:

- Lititz Area Mennonite School
- Southeast Delco School District

RHODE ISLAND:

- Charette High School
- West Warwick School District

SOUTH CAROLINA:

- Royal Live Oaks Academy of Arts & Sciences Charter School
- High Point Academy

TEXAS:

- Leveretts Chapel Independent School District
- George Gervin Academy School District
- Wilson Independent School District
- San Diego Independent School District
- Laguna Vista Public Library - *library*
- Cathedral High School
- Leadership Prep School Of Frisco

VIRGINIA:

- Portsmouth Catholic Elem Sch

VERMONT:

- Franklin Northwest Supervisory Union School District

WISCONSIN:

- Bayfield School District
- Divine Destiny School
- Lad Lake Inc.
- Oak Creek-Franklin Joint School District

WYOMING:

- Fremont County School District #6



IC, BMIC, MIBS- School Year 25-26

(SPIN: 143029722)

E-Rate FRN# 260007797

Quote Number: Q1003633

Prepared for: LAKE BLUFF SCHOOL DISTRICT 65

SCHOOL SUMMARY

Attributes	Details
School Name :	LAKE BLUFF SCHOOL DISTRICT 65
Industry :	Education
School Information:	121 E SHERIDAN PL LAKE BLUFF, IL 60044-2632
Billed Entity Number	135264

Situation Summary

The school has a robust network and infrastructure and are seeking E-Rate Services that would include a Network Equipment maintenance, support and implementation of network devices to ensure connectivity when computers are used on the school premises, end-user IT support aid for the troubleshooting of issues for devices under coverage.

At AKA Comp Solutions, we offer E-Rate Services designed to support schools and libraries by enhancing the operation, management, and monitoring of internal broadband connections such as Local Area Networks (LANs) and Wireless LANs (WLANs). Our services align with E-Rate Category 2 eligibility requirements to ensure seamless connectivity and optimal network performance.

MIBS Service Offering

1. Installation, Activation, and Configuration

- Deployment and setup of eligible broadband components such as LANs and WLANs.
- Basic design and engineering services integrated with the installation process.

2. Project Management

- Professional oversight of installation and network deployment to ensure timely and smooth execution.

3. Network Management and Maintenance

- 24/7 network monitoring to maintain uptime and performance.
- Helpdesk support to resolve connectivity issues promptly.
- Diagnostic services to identify and repair network problems.

4. On-Site Training

- Basic user training on installed equipment to ensure proper use.
- Training sessions occur on-site or within a reasonable timeframe after installation.

5. Flexible Service Models

- Schools and libraries can either lease LAN/WLAN services for 3 to 5 years or own the equipment while having AKA Comp Solutions manage it.
- Managed services cover operations, repairs, and maintenance for the full contract duration.

6. Upfront and Bundled Service Costs

- Eligible upfront costs are included in E-rate support, provided they exclude ineligible components (e.g., content filtering).
 - Cost allocation ensures compliance, with only eligible services being funded through E-Rate.
-

Advantages of AKA Comp Solutions' Managed Internal Broadband Services (MIBS)

Our **MIBS offering** aligns with E-Rate Category 2 requirements, delivering comprehensive network solutions that empower educational institutions to excel in today's digital learning landscape. Here are the top three advantages:

1. Reliable Network Management and Monitoring

- We ensure that your institution's network infrastructure operates seamlessly with **24/7 active monitoring and expert management**.
 - Proactive diagnostics and fast issue resolution minimize downtime, providing **uninterrupted access** to critical online resources for students and educators.
 - This reliability helps maintain smooth online testing environments and ensures continuous access to digital tools and textbooks, fostering a productive learning experience.
-

2. Efficient Communication and Collaborative Learning

- MIBS supports **seamless communication platforms** such as video conferencing and cloud-based collaboration tools.
 - Reliable connectivity ensures that educators can engage with students effectively, whether in the classroom or remotely, facilitating collaborative projects and interactive learning.
 - Smooth network operations enhance access to educational content and allow teachers to **personalize instruction** with digital resources, promoting dynamic engagement.
-

3. Support for a Wide Range of Online Educational Activities

- AKA Comp's MIBS transforms your institution into a **tech-savvy learning environment**, enabling activities like virtual classrooms, interactive content delivery, and online research.
 - The service ensures continuous access to **digital libraries, e-books, and multimedia tools**, helping students stay connected with educational materials at all times.
 - This versatility empowers schools and libraries to **maximize their broadband capacity** and foster innovative, modern learning experiences.
-

By partnering with AKA Comp Solutions for MIBS, your institution gains **reliable, efficient, and flexible** network support. Our services not only align with **E-Rate Category 2 funding** guidelines but also elevate the learning experience, ensuring that students, teachers, and staff have the digital infrastructure they need to succeed in today's connected world.

Service Limitations and Compliance

- **Eligible Services Only:** Maintenance services apply exclusively to eligible components outlined in the contract, including specific product details (model, location, etc.).
 - **Ineligible Services:**
 - Services for non-eligible equipment or features beyond basic network transport (e.g., content filtering).
 - On-site technical support (contractor stationed at the site) unless proven cost-effective.
 - 24/7 network management services that exceed basic maintenance requirements are treated as separate, non-E-rate eligible services.
-

1.1 MIBS - Managed Network

MANAGED SERVICE	INCLUDED	OVERVIEW OF SERVICE
WAN UPTIME MONITORING	✓	We provide proactive monitoring of our critical ISP provided gateway to identify any service-related downtime occurring on service provider's end (Comcast, AT&T, etc..)
LAN CONNECTIVITY MONITORING	✓	We provide proactive monitoring of our critical the school's managed network equipment such as firewall, switches, access points to identify any issues that may cause connectivity issues.
SNMP MONITORING	✓	We provide proactive monitoring of our supported technology equipment such as printers, and access points to identify any connectivity issues.
REGULAR CONFIGURATION BACKUPS OF CRITICAL ASSETS	✓	We provide configuration backups of the school's critical IT systems and ensure backups are properly stored and maintained.
REGULAR FIRMWARE UPGRADES OF CRITICAL ASSETS	✓	We provide management of critical security and system firmware upgrades to all firewalls, switches, and access points on the network to ensure school's critical network systems and resources are properly managed and maintained.
PATCH MANAGEMENT AND PREVENTIVE MAINTENANCE FOR SERVERS	✓	We provide management of critical security and system patches to all servers and systems on the network to ensure the school's critical IT systems and resources are properly managed and maintained.
BUSINESS CONTINUTIRY AND DISASTER RECOVERY SERVICES	ADD-ON	We support and provide the ability to recover critical servers based on the Recovery Time Objective (RTO) and Recovery Point Objective (RPO) agreed upon by organizational constituents.
WARRENTY AND LICENSE RENEWAL MANAGEMENT	✓	We maintain a hardware and asset inventory that includes firewalls, access points, Servers, Printers/Scanners, Fax Machines, and notify school of any potential service or warranty issues. We will also assist with managing the lifecycle of the school's critical network devices and maintain an equipment inventory to ensure our systems are always current.
LIFECYCLE TRACKING AND REPORTING OF CRITICAL ASSETS	✓	We maintain a hardware and asset inventory and strategically assess the technology needs and make recommendations for planning IT budgets ahead.
CIPA COMPLIANT FILTERING FOR NETWORK CONNECTED DEVICES	ADD-ON	We offer configuration and ongoing optimiation of content filtering on school managed firewall and DNS Filtering solutions
REGULAR ASSESEMENT AND OPTIMIZATION OF NETWORK CONFIGURATION	✓	We conduct regular TBR (Technology Business Reviews) and identify scope for optimization of settings and services

1.2 Managed Service - Scholar Devices (Chromebooks/iPads) Per Student

SERVICE OFFERING	INCLUDED	OVERVIEW OF SERVICE
STUDENT DEVICE SUPPORT	ADD-ON	The help desk team is equipped to support any student deivce issues. We serve as a technical contact for all student devices. If an issue requires third-party technical or warranty support, we will serve as the school's liaison.
ENDPOINT INVENTORY MANAGEMENT	ADD-ON	Asset management platform and asset lifecycle monitoring is included with our support plans, certified destruction and recycling of assets is available as needed.
STUDENT DEVICE DEPLOYMENT	ADD-ON	We support deployment of chromebooks, ipads and workstations for student use with staging of apps, user accounts and restrictions required by school.
STUDENT DEVICE MANAGEMENT	ADD-ON	We actively manage student devices to ensure devices are upto date, configurations are applied and connectivity is established.
EMAIL AND ACCESS SYSTEM MANAGEMENT	ADD-ON	We provide the management and administration of school's email & document system(Gsuite, Office 365 etc..) for all students and periodically evaluate the use of the services nake necessary reporting and optimizations.
MOVE, ADD, CHANGE (MAC)	ADD-ON	We will help with any changes to the location, configuration of existing equipment or software, and installation of additional equipment or software as needed
REPORTING	ADD-ON	We provide relevant reports on accurate hardware inventory to inform ongoing planning of maintenance, warranties, and refresh schedules.

IT INVENTORY MANAGEMENT SYSTEM	ADD-ON	<p>Log and Issue Devices to Students</p> <p>Log and Issue Devices to Employees</p> <p>Ability to return Device to Inventory (Check-in)</p> <p>Ability to receive Device and Place in Inventory</p> <p>Ability to change Device Storage Location Within the Site</p> <p>Ability to report Damaged Device</p> <p>Ability to report Lost or Stolen Device</p> <p>Recovered Lost or Stolen Device</p> <p>Transfer Device from Site to Site</p> <p>Update Device for Salvage</p> <p>Search for Device Information</p> <p>Search for Device Information By User</p> <p>Add Device to Inventory</p>
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STRATEGIC IT PLANNING AND PROJECT MANAGEMENT

SERVICE OFFERING	INCLUDED	OVERVIEW
Technology Strategy Planning	ADD-ON	We will work with school's current IT staff to develop a longterm strategic technology plan. The plan will take advantage of new and existing technologies to produce a pragmatic and effective future roadmap that enables the organization to fulfill its overall mandate in the community.
Account Management	ADD-ON	We will provide an internal escalation process in tandem with the school to ensure the ability to have multiple points of contact available if needed depending on the items or issue encountered
Project Management	ON-DEMAND	Our dedicated project management and technical engineering resources will assist with technical projects as identified but not limited to Security camera, access control, public addressing systems, alarm systems, critical IT infrastructure etc.,
Solution Design	ADD-ON	We will provide our expert solutions team to assess, analyze and recommend solutions (e.g., hardware, software, licensing) and associated IT infrastructure.
IT Policy Review and Development	ADD-ON	We will assist in the development and optimization of customized policies related to the use of technology in the school
End-User Security Awareness Training	ON-DEMAND	We offer Security Awareness Updates and Info to school's staff and administration about current threats, terms, standards, and compliance to help them avoid a technology security incidents
Vendor Management	ADD-ON	We will be able to manage other vendors which may be contracted for by school for and serve as the key point of technical contact if required.

PROPOSED PRICING

Internal connections				\$135,744.00
Product		Quantity	Price	Amount
 Cisco Wireless 9174I (W7, 3 Radio, 3 Band, 4X4) Global		48	\$2,075.00	\$99,600.00
 Meraki MR Enterprise Cloud Controller License, 5 Years		48	\$753.00	\$36,144.00

MIBS (Remote)				\$1,499.00
Product		Quantity	Price	Amount
 ** Monthly Managed Internal Broadband Services for all eligible hardware and software.		1	\$1,499.00	\$1,499.00

1.4 Onsite Support Options (Optional)				\$0.00
Product		Quantity	Price	Amount
<input type="checkbox"/>  8 Hours OR 1 Day Per Week ** On Average 4 Days a Month (8 Hour Per Day)		4	\$399.00	\$1,596.00
<input type="checkbox"/>  16 hours OR 2 Days Per Week ** On Average 8 Days a Month (8 Hour Per Day)		8	\$399.00	\$3,192.00

Additional Details

Proactive Support	Reactive Support	Not Included - On Demand
<p>The Proactive Support structure focuses on eliminating the issues in the best possible manner before they have a chance to appear. In the event, if the issues occur the team will work on addressing the issues in a timely manner.</p> <p>Note – All the items in the Proactive Support will be on-boarded and all associated software are included.</p>	<p>The Reactive Support structure focuses on addressing the issues with the Level 1 (On-Site) and Level 2 (Off-Site) Support team after they have happened.</p>	<p>The categories which are included in the Not Included will be addressed on a Demand Basis.</p>

Note – All the items in the Proactive Support will be on-boarded and all associated software are included.

On-Demand Services

No.	Items	Details	Cost
1.	On-Site Support - Level 1	On-Site Support at School Location	\$95 / Hour
2.	On-Site Support - Level 2	On-Site Support at School Location	\$115 / Hour
3.	On-Site Support - Level 3	On-Site Support at School Location	\$155 / Hour
2.	Projects	Projects	Based on the Scope of Work

Agreement - Managed Service

Term of Agreement

This Agreement between the client specified above, both together herein referred to as Client, and AKA Comp Solutions, Inc. is effective upon the date signed, shall remain in force for a period of **12 months**, and be reviewed yearly to address any necessary adjustments or modifications. Should adjustments or modifications be required that affect the monthly fees paid for the services rendered under this Agreement, these will be negotiated and agreed to by the Client and AKA Comp Solutions in advance. The Service Agreement automatically renews for a subsequent one-year term beginning on the day immediately following the end of the Initial term unless either party gives the other thirty (30) days prior written notice of its intent not to renew the Agreement.

1. This Agreement may be terminated by the Client upon ninety (90) day's written notice if the other Party:
 1. Fails to fulfill in any material respect its obligations under this Agreement and does not cure such failure within ninety (90) days of receipt of such written notice.
 2. Breaches any material term or condition of this Agreement and fails to remedy such breach within ninety (90) days of receipt of such written notice.
 3. Terminate or suspends its business operations, unless it is succeeded by the permitted assignee under this Agreement.
2. If either party terminates this Agreement, AKA Comp Solutions will assist the Client in the orderly termination of services, including timely transfer of the services to another designated provider. The client agrees to pay AKA Comp Solutions, Inc. the actual costs of rendering such assistance. Actual costs could include but are not limited to Training, data transfer, or equipment/software de-installation.

Investment Schedule

The investment amount will be as mentioned in the above chart per month plus any applicable taxes, invoiced to the Client on a monthly basis, and will become due payable on the first day of each month. Services will be suspended if payment is not received within 10 days following the due date.

It is understood that any and all Services requested by Client that fall outside the terms of this agreement will be billed as separate, individual Services.

Taxes

It is understood that any Federal, State or Local Taxes applicable shall be added to each invoice for services or materials rendered under this Agreement. The client shall pay any such taxes unless a valid exemption certificate is furnished to AKA Comp Solutions, Inc. for the state of use.

Coverage

Remote Helpdesk, Onsite Support, and Vendor Management of Client's IT networks will be provided to the Client by AKA Comp Solutions Inc. between the hours of 8:30 AM -5:00 PM Monday through Friday, excluding public holidays. Network Monitoring Services and Automation will be provided 24/7/365.

Support and Escalation

AKA Comp Solutions will respond to Client's Trouble Tickets under the provisions of Appendix A, and with the best effort after hours or holidays. Trouble Tickets must be opened via our customized portal, email at support@akacomp.com, or by phone if the internet is not available or it is after-

hours. Our escalation process is detailed in Appendix A.

Service outside Normal Working Hours

Emergency services performed outside of the hours of 8:30 AM – 5:00 PM Monday through Friday, excluding public holidays, shall be subject to a portal to the portal rate of \$120/hr after the initial included N/W/H hours are exhausted. Please call the office at 773-733-4393 and reach to the technical support team

Limitation of Liability

In no event shall AKA Comp Solutions Inc. be held liable for indirect, special, incidental or consequential damages arising under this contract, including but not limited to loss of profits or revenue, loss of use of equipment, loss of data, costs of substitute equipment, or other costs.

AKA Comp Solutions Inc. or its suppliers shall not be liable for any indirect, incidental, consequential, punitive, economic or property damages whatsoever (including any damages for loss of business profits, business interruption, loss of data or other pecuniary loss) arising out of this Agreement.

Suitability of Existing Environment

Minimum Standards Required for Services

In order for the Client's existing environment to qualify for AKA Comp Solutions Inc.'s Service, the following requirements must be met:

1. All Servers with Microsoft Windows Operating Systems must be running Windows Server 2008 or later, and have all of the latest Microsoft Service Packs and Critical Updates installed.
2. All Desktop PCs and Notebooks/Laptops with Microsoft Windows Operating Systems must be Windows Vista Pro or later, and have all the latest Microsoft Service Packs and Critical Updates installed.
3. All Server and Desktop Software must be Genuine, Licensed, and Vendor-Supported.
4. The environment must have a currently licensed, date and Vendor-Supported Server-based Antivirus Solution protecting all Servers, Desktops, Notebooks/Laptops, and Emails.
5. The environment must have a currently licensed, Vendor-Supported Server-based Backup Solution that can be monitored, and send notifications on job failures and successes.
6. The environment must have a currently licensed, Vendor-Supported Hardware Firewall between the Internal Network and the Internet.
7. All Wireless data traffic in the environment must be securely encrypted.
8. There must be an outside static IP address assigned to a network device, allowing VPN access.

Costs required to bring the Client's current environment up these Minimum Standards are included in the One-Time Set-Up Services

AKA COMP Equipment Agreement

The client agrees that the Backup Appliance will remain the sole property of AKA Comp Solutions Inc. which retains a 100% security interest. The client will not attempt to sell, resale, tamper, troubleshoot, repair, move, add, etc. to this equipment without the written permission of AKA Comp Solutions, Inc. Should this contract be terminated by either party, the client agrees to return the property to AKA Comp Solutions Inc. within 10 days after the final cancellation.

Chronically Failing Equipment

Experience has shown equipment belonging to the Client which has initially passed Minimum Standard Requirements for Service can reveal itself over time to become chronically failing. This means that the equipment repeatedly breaks down and consistently causes user and business interruption even though repairs are accomplished. Should this occur, while rare, the client agrees to work constructively and positively with AKA Comp Solutions, Inc. to replace the equipment at an additional cost through AKA Comp Solutions., excluding non-managed switches, PCs, laptops, and printers.

Should the client refuse to replace chronically failing equipment after a suitable amount of time, the client understands there may be an additional monthly charge to continue management of said failing equipment.

No Poaching

Both parties undertake that each will not, during the term of this agreement as well as for a period of two years from the termination of this Agreement entice away or endeavor to entice away from the other party any employee of such other party. Each party acknowledges that the prohibition and restriction contained in this clause are reasonable in the circumstances and necessary to protect the business of the other party.

Excluded Services

Service rendered under this Agreement does not include:

- Parts, equipment, or software for computers or servers of any kind
- Parts, equipment, or software for customers' telecommunications systems that are not covered by AKA Comp Solutions, Inc. warranty or support.
- The cost of any Software, Licensing, or Software Renewal or Upgrade Fees of any kind.
- The cost to bring the Client's environment up to the minimum standards required for Services.
- Failure due to acts of God, building modifications, power failures, or other adverse environmental conditions or factors.
- Service and repair made necessary by the alteration or modifications of equipment other than that authorized by AKA Comp Solutions., including alterations, software installation, or modifications of equipment made by Client's employees or anyone other than AKA Comp Solutions, Inc.
- Maintenance of Applications software packages, whether acquired from AKA Comp or any other source
- Programming and program maintenance
- Training Services.
- This proposal does not include the replacement of parts required for repairs on printers, screens, or peripherals. All labor required for the installation of these devices is covered under this agreement.

- Consumables such as printer maintenance kits, toner, ink, batteries, paper, etc. are not included or covered under this service agreement and will be invoiced separately.

Confidentiality

AKA Comp Solutions, Inc. and its agents may use Client information, as necessary to or consistent with providing the contracted services, and will use best efforts to protect against unauthorized use.

In order to fulfill AKA Comp Solutions Inc.'s duties and responsibilities for maintaining network security and confidentiality, administrative passwords will be retained by AKA Comp Solutions, Inc. and not released to the Client or other parties.

Upon the mutual agreement of AKA Comp Solutions Inc. and the Client, including payment of all sums due to AKA Comp Solutions Inc., passwords and other administrative codes will be released to the Client or others at the Client's written direction.

Appendix A: Managed Service Agreement:

Response and Resolution Times

The following table shows the targets of response and resolution times for each priority level:

Trouble	Priority	Response Time (in hours)	Solution Time (in hours)	Escalation Threshold (in hours)
Service not available (all users and functions are unavailable)	HIGH - As needed	Within 3 hour	ASAP – Best Effort	6 hours
Significant degradation of service (a large number of users or business-critical functions affected)	HIGH – As needed	Within 6 hours	ASAP – Best Effort	8 hours
Limited degradation of service (limited number of users or functions affected, a business process can continue)	Ongoing	Addressed during a scheduled visit	ASAP – Best Effort	48 hours

Support Tiers

The following details and describes our Support Tier levels:

Support Tier	Description
Tier 1 Support	All support incidents begin in Tier 1, where the initial trouble ticket is created, and the issue is identified and clearly documented, and basic hardware/software troubleshooting is initiated.
Tier 2 Support	All support incidents that cannot be resolved with Tier 1 Support are escalated to Tier 2, where more complex support on hardware/software issues can be provided by more experienced Engineers.
Tier 3 Support	All support incidents that cannot be resolved with Tier 2 Support are escalated to Tier 3, where support is provided by the most qualified and experienced Engineers who have the ability to collaborate with 3 rd Party (Vendor) Support Engineers to resolve the most complex issues.

Subtotal	\$137,243.00
Shipping	\$200.00
<hr/>	
Tax	\$0.00
<hr/>	
Total	\$137,443.00