

Vendor	Make	Non-Celeron	CPU	Celeron	CPU2	Warranty	ADP	Hardware Alternate	Warranty/ADP Alternate	Image/Prep	Spec Total - Pentium	Spec Total - Celeron
CDW-G	Dell	\$ 427.50	N4200	\$ 406.25	N3350	Included	\$ 54.25		Review warranty/ADP (54.25)	\$ 21.50	\$ 481.75	\$ 460.50
Insight	Lenovo	\$ 566.00	20HSCTO1WW-NC	\$ 420.00	20HSCTO1WW-C	\$ 23.50	\$ 53.50			\$ 16.52	\$ 619.50	\$ 473.50
PDS	HP	\$ 389.95	N4200	\$ 345.50	N3350	\$ 61.40	\$ 105.75		ADP 1 claim (\$80.89)	\$ 27.00	\$ 495.70	\$ 451.25
PDS	Lenovo	\$ 681.75	C i3-7100U	\$ 517.80	N3450	\$ 49.00	\$ 113.00			\$ 27.00	\$ 794.75	\$ 630.80
Heartland Business Systems	HP	\$ 364.00	N4200	\$ 324.00	N3350	\$ 58.00	\$ 102.00		3 year 1 claim 78.00	\$ 12.00	\$ 466.00	\$ 426.00
COTG	HP	\$ 389.99	N4200	\$ 347.39	N3350	\$ 62.85	\$ 81.75		105.90 = Warranty + ADP	\$ 27.00	\$ 471.74	\$ 429.14

Considered Devices	Bid Open	Bid Close
Dell Latitude 3189	4/12/2017	4/27/2017
HP ProBook x360 11 G1		
Lenovo Yoga 11e		

#### Evaluation Matrix

Factor	Weight	CDW-Dell	PDS-HP	HBS-HP	Insight-Lenovo	COTG-HP	PDS-Lenovo
Cost of the device	40%	8	7	10	6	9	6
Price of warranty components	10%	10	10	10	10	10	10
Optional services	5%	8	6	10	9	6	6
Composite Review Team Score	15%	7.67	8.6	8.6	6.83	8.6	6.83
Overall Technology Score	25%	7.75	7.53	7.53	6.96	7.53	6.96
Experience with vendor, OEM, and support process	5%	9	10	10	10	9	10
<b>Total</b>	<b>100%</b>	<b>8.14</b>	<b>7.77</b>	<b>9.17</b>	<b>7.11</b>	<b>8.52</b>	<b>6.96</b>
Factor	Description						
Cost of the device	Price for the cost of the device. 10=lowest						
Price of warranty components	Price for the cost of the warranty/adp plans. 10=lowest						
Optional services	Price for the optional services (imaging/prep). 10=lowest						
Composite Review Team Score	Composite score from the device review team.						
Overall Technology Score	Overall score based on testing/feedback from the Technology department.						
Experience with vendor, OEM, and support process	Familiarity and experience with the vendor, OEM, and the support/repair process. 10=excellent						