

JARRELL INDEPENDENT SCHOOL DISTRICT Memo to the Board of Trustees



Date: June 18, 2025

Reported by: Stephen Dorman at Sledge Engineering

Subject: Consideration and possible approval of 2023 Bond High School CTE & Gym

Technology Bids as presented by Sledge Engineering

Background Information:

A strategy employed for the 2021 Bond projects was Jarrell ISD contracting directly for technology related scope items instead of allowing the general contractors to subcontract this scope. The board approved the direct procurement and purchase of technology infrastructure, audio/visual, cameras, card readers, networks/servers, public address systems, and displays. This has provided significant savings to the District at approximately 15% per project as seen in the following summary:

- DCES technology items totaled \$1,550,000 with an estimated savings of \$240,000
- JMS expansion technology items totaled \$400,000 with an estimated savings of \$60,000
- 1916 Building technology totaled \$450,000 with a provided a savings of \$80,000.
- JHS technology totaled \$875,000 with a provided savings of \$130,000

The majority of the above items were contracted via purchasing co-ops like BuyBoard.

The first round of 2023 Bond projects were procured in a similar fashion. The projects included JRMS, Operations Center, JHS Package 1 (Administration, Fine Arts, Library, and Ag), and BCES. A Request for Competitive Sealed Proposals (RFP) was issued, bids tabulated, vendor qualifications evaluated, and board awarded on a not to exceed value of \$5,000,000 on September 18, 2024. The savings realized was \$650,000 with the direct contracting approach of technology vendors.

The Board awarded the JHS CTE & Gym Guaranteed Maximum Price (GMP) to American Constructors at the May 21, 2025 meeting with a not to exceed \$54,000,000. Technology scope was not included in the GMP to follow same protocol of JISD direct contracting with technology vendors.

A formal bid process was conducted to maximize participation by vendors and ensure JISD receives the best overall value for the various technology scope items. Bid advertisements occurred on April 2nd and April 9th for the Request for Competitive Sealed Proposals (RFP). A Pre-Proposal conference was held on August 10th. Bids were due on April 24, 2025. Six (6) vendors submitted bids for all or part of the technology scope items.

The Technology Scoring Committee reviewed the Bid Tabulation and Qualification information received. The Technology Committee checked references for all vendors, requested clarification from vendors when needed, and reviewed all submitted information from the vendors.

At the end of evaluation process, the Technology Committee finalized recommendations for technology vendors for the 2023 JHS CTE & Gym project. A copy of the final Bid Tabulation and Scoring Matrix are attached and included in the summary presentation.

The award recommendation includes seven (7) technology scope areas awarded to three (3) vendors (P&C Communication, TFE, UberData). All vendors have worked for the District on previous projects. Four (4) technology scope areas received partial bids with scope that needs to be procured in Summer 2026. The 4 identified technology scope areas need to be purchased in late 2026 closer to when the

building is nearing the last 25% of construction schedule. This prevents technology from being stored for 1+ year waiting on construction to progress. The suggested action is to authorize a total not to exceed value all-inclusive of the 7 scope areas awarded now plus the other 4 scope areas needed in 2026. The not to exceed value of \$2,500,000 is recommended. The suggested action also authorizes the Superintendent to complete contract negotiations for all referenced scope areas and vendors needed for complete technology scope to support the new JHS CTE & Gym vendor

Strategic Goal:

Item Addressed:

This item addresses Jarrell ISD direct purchase of technology for the JHS CTE & Gym Expansion not included in the general contractor's bid.

Budget Information:

All costs will be paid from the 2023 Bond as competitively bid via Request for Competitive Sealed Proposal (RFP) process.

Recommended Action:

Staff recommends approval of the technology scope for the 2023 Bond. Suggested motion:

I move to authorize a maximum not to exceed of \$2,500,000 for the purchase of technology infrastructure and equipment for the 2023 Bond Jarrell High School CTE & Gym and authorize the Superintendent to complete final contract negotiations.